

# VACo 91<sup>st</sup> Annual Conference

November 8-11, 2025 The Omni Homestead

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# President's Welcome

I am honored to welcome you to VACo's 91<sup>st</sup> annual conference! I hope you will take every opportunity over the next few days to learn about important policy issues, share ideas with fellow county leaders, and get to know your colleagues across the Commonwealth.



The theme for this year's conference, "Building

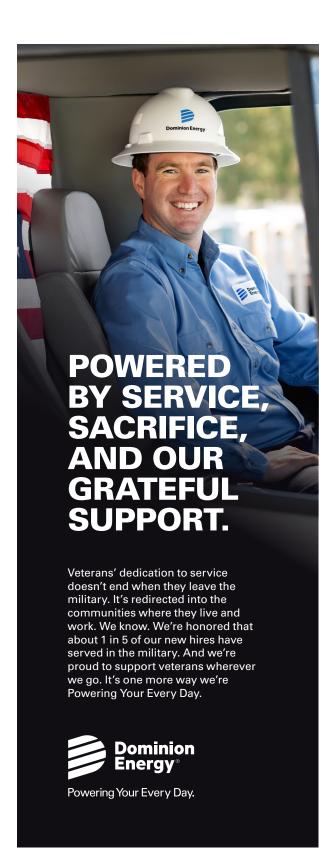
Community Through County Leadership," is close to my heart. I know we all share a common goal of ensuring that our counties are vibrant, safe places where every resident can thrive, and we strive to make the best decisions we can every day to advance that goal. Leadership at the county level shapes the future of our communities, through the planning decisions we make about facilities and infrastructure, the support we provide to our young people to equip them to reach their full potential, and the care we extend to our most vulnerable neighbors. We have a great lineup of sessions that explore key issues facing us as county leaders, such as energy, housing, and education, and I hope you will return home with some new ideas to help you navigate the challenging decisions we all face as we work to build strong, healthy communities.

This conference is the product of many hours of planning, and I would like to thank my colleagues on the Board of Directors for their ideas and suggestions, as well as the VACo staff, who have been hard at work preparing for a successful and informative event. I would like to extend VACo's appreciation to this year's sponsors and exhibitors, and to our partners, who support our work year-round. We could not hold this conference without their support. Please visit with them in the Exhibit Hall and learn about what solutions they may be able to offer your community.

I have treasured being part of the VACo community throughout my time on the Board of Supervisors, and I thank each of you for your contributions to our Association. VACo is a community of lifelong learners who are committed to excellence in public service, and it has been a true honor to serve as your President this year. Thank you for your support!

Ruth M. Larson

Ruth M. Larson VACo President



# **Executive Committee**



Ruth M. Larson President James City County



Victor S. Angry President-Elect Prince William County



**Phil C. North**First Vice President
Roanoke County



**Jerry W. Boothe** Second Vice President Floyd County



**Donald L. Hart, Jr.** Secretary-Treasurer Accomack County



Ann H. Mallek Immediate Past President Albemarle County

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# VACo Staff



#### Dean A. Lynch, CAE Executive Director

# Katie Boyle Deputy Director

# Jeremy R. Bennett Director of Intergovernmental Affairs

# Phyllis A. Errico, Esq., CAE General Counsel

# A. Gage Harter Director of Communications

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# John N. Kandris, A+, ACT, CCA, MCP Director of Technical Services

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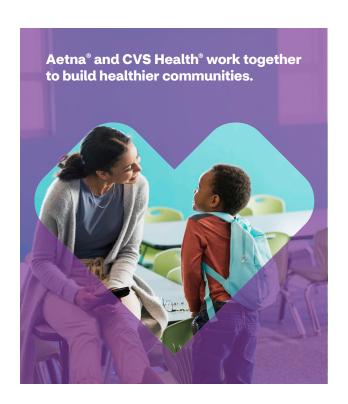


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# **Conference Information**

# Registration

Everyone attending the conference must register. This includes members, their families, guests, exhibitors, and news media representatives. No one will be admitted to any business or social function without a conference badge.

#### Registration will take place:

- 10 a.m. to 5 p.m. | Sunday, November 9
- 7:30 a.m. to 2 p.m. | Monday, November 10

VACo staff and volunteers will be at the registration desk during the hours listed above and will be happy to assist you. Notices are posted on a message board at the conference registration desk and in a marquee in the main lobby.

#### **Legislative Program**

VACo's annual legislative program is finalized and adopted during the conference. The eight steering committees meet Sunday afternoon, the Resolutions Committee meets Monday morning, and the membership acts on the 2026 Legislative Program during the Annual Business Meeting on Tuesday morning.

The Preliminary Legislative Program was emailed to VACo members in October via County Connections. Proposed amendments to the program should be available by Noon on Monday, November 10 at the Registration Desk. Proposals should go through the steering committee process. Additional copies are also available at the Annual Business Meeting on Tuesday morning.

# **Other Information**

### **Voting Credentials**

Voting Credentials Article VI of the VACo bylaws provides that each county is to designate a representative of its Board of Supervisors to vote at the annual business meeting. However, the bylaws allow a county to designate a proxy to vote if a member of the Board of Supervisors cannot be present for this meeting. Counties should have received the 2025 VACo Voting Credential forms by email during September. The completed forms should be returned to finance@vaco.org by Friday, October 24. The form can also be found at www. vaco.org/advocacy/steering-committees under Operations Committees/ Credentials. You can also drop the completed form off at the conference registration desk. The Credentials Committee meeting is held on Monday, November 10 at 1p.m. in the Monroe room.

#### **Election of Officers**

The election of VACo Officers and Board members will take place at the Annual Business Meeting Tuesday morning.



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# **Conference Sponsors**

VACo thanks the following companies that have contributed to the conference through their sponsorship.

# **Platinum Sponsors**



#### **DOMINION ENERGY**

Sunday Evening Opening Reception



# **BLUE LINE SOLUTIONS, LLC**

VACo Board of Directors Lunch



#### ROBINSON, FARMER, COX ASSOCIATES

President's Reception

# **Diamond Sponsors**



#### STRATA CLEAN ENERGY

Monday Boxed Deli Luncheon

# மி Moseley

#### **MOSELEY**

Annual Conference Tote Bags
Sunday Afternoon Social and Refreshments

# **Emerald Sponsors**



#### CHASE DOMINION ADVISORS

County Administrators Peer-to-Peer Luncheon



#### NATIONAL ASSOCIATION OF COUNTIES

Sunday Dessert Social

# **Emerald Sponsors**



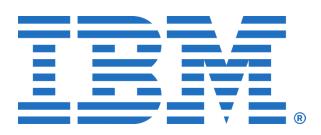
#### **EAST POINT ENERGY**

**Sunday Dessert Social** 



#### GILBANE BUILDING COMPANY

**Sunday Dessert Social** 



#### **IBM**

Sunday Dessert Social



VIRGINIA HOUSING

Sunday Dessert Social

# **Gold Sponsors**



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Large Welcome Sign at Homestead Entrance



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Golf Giveaways



#### VIRGINIA RESOURCES AUTHORITY

**Opening General Session** 

# **Silver Sponsors**



#### **DOWNEY & SCOTT**

Monday Lunch Refreshment Break in Exhibit Hall



Sustainability in Action

#### **REPUBLIC SERVICES**

Monday Morning Break in Exhibit Hall



#### **NATIONWIDE**

Exhibit Hall Lounge



#### **PMA ARCHITECTURE**

Sunday Afternoon Break in Exhibit Hall

# **B**BRANCH

#### **BRANCH GROUP**

Monday Morning Break in Exhibit Hall



#### VIRGINIA AMERICAN WATER

Golf Beverage Cart

# Exhibit Hall

The Exhibit Hall will be open from **1:30 p.m. to 5:30 p.m.** on Sunday, November 9 and will reopen at **7:30 a.m.** on Monday, November 10.

Please take this opportunity to thank, network, and speak with our knowledgeable exhibitors in the Exhibit Hall.

The Golf Prizes will be awarded in the Exhibit Hall on Sunday at **4:15 p.m**. The Exhibitor Drawing on Monday at **1:45 p.m**. You must be present to win.

To enter the Monday drawing, have the card in your registration packet marked by each exhibitor and place your completed card in the drum at the back of the Exhibit Hall by 1:30 p.m. on Monday. Immediately following the Exhibitor Drawing, the name of one lucky exhibitor will be drawn for a free booth at the 2026 annual conference. The exhibitor must be present to win.

# Wilhi

Enjoy free basic WiFi access throughout The Omni Homestead for email and basic web browsing. VACo Premier Partner, Aetna, is sponsoring the Wifi.

Visit Aetna at Booth 1003 to say thank you!



# Conference Schedule

# Saturday, November 8

#### **VACo Annual Golf Tournment**

11 a.m. • Old Golf Course (Ticketed Event)

- Golf Swag and Prizes sponsored by OneDigital
- Golf Swag sponsored by Schneider Electric
- Golf Beverage Cart sponsored by Virginia American Water

# VACo Budget and Executive Committees Meeting 5 p.m. • Monroe

#### **VAcorp Board of Directors Meeting**

5 p.m. • Dominion

#### **PMA Architecture Welcome Reception**

7 p.m. - 9 p.m. • Tower Suite (Open to All Attendees) Come celebrate the kickoff of the Annual Conference with PMA Architecture

# Sunday, November 9

# Nondenominational Worship Service

7:30 a.m. - 8:30 a.m. • Tower Suite

**Presiding:** Dinwiddie County

### **Exhibitor Setup**

8:30 a.m. - 1:30 p.m. • Exhibit Hall

#### **VACo Board of Directors**

9 a.m. • Crystal and Empire VACo Board Luncheon Sponsored by **Blue Line Solutions** 

# **VAcorp Annual Business Meeting**

10 a.m. • Dominion

# Welcome Back to the Homestead Gathering!

10 a.m. - Noon • Jefferson Parlor

#### **Annual Conference Registration**

10 a.m. - 5 p.m. • Mount Vernon Foyer

- Annual Conference WiFi sponsored by Aetna
- Annual Conference Lanyards sponsored by Aetna
- Conference Tote Bags sponsored by Moseley
- Large Welcome Sign sponsored by Motorola Solutions
- Yoga Branded Mats & Towels sponsored by ATT&T/FirstNet

#### **Sunday Afternoon Refreshment Break**

1 p.m. - 4:15 p.m. • MV/ST Rotunda Sponsored by **PMA Architecture** 

#### **Steering Committee Meetings**

1 p.m. - 2:30 p.m.

- Agriculture and Rural Affairs | Piedmont SPEAKER: Charlie Lintecum, Director of Operations, Virginia Opioid Abatement Authority
- Community, Economic, and Workforce
   Development | Blue Ridge
   SPEAKER: Bryant Thomas, Water Resources
   Division Director, Virginia Department of
   Environmental Quality
- Education | Stratford
- Health and Human Resources | Mount Vernon

**SPEAKER:** The Honorable **Mark D. Sickles** (Invited), House District 17, Chair, House Committee on Health and Human Services

### **Exhibit Hall Opens**

1:30 p.m. - 5:30 p.m. • Exhibit Hall Exhibit Hall Lounge sponsored by **Nationwide** 

#### Partner/Sponsor Solution Showcase

1:30 p.m. - 4:15 p.m. • Ballroom Foyer

- 1:30-1:45pm | Chase Dominion Advisors
   | "Show Me the Money! Unlock the Full
   Potential of Your 457 Retirement Plan"
- 1:55-2:10pm | Schneider Electric |
   "Pathways for Performance: Strategies to
   Fund and Deliver Impactful Capital Projects"
- 2:15-2:30pm | Virginia American Water |
   "Water & Wastewater at a Crossroads: What
   Every Virginia County Supervisor Should
   Know"
- 2:40-2:55pm | three+one | "Confident County Finances in a Dynamic Rate Environment"
- 3:20-3:35pm | OneDigital | "Cracking the Code: Innovative Cost Containment Strategies for Lowering your Health Insurance Premiums"
- 3:40-3:55pm | Pierce Insurance | "Save Time and Money through our NO Cost Benefit Administration Solutions"
- 4-4:15pm | Nationwide | "Protected Retirement in the Nationwide Deferred Compensation Program"

### **Sunday Afternoon Social & Refreshments**

2 p.m. - 5 p.m. • Exhibit Hall Sponsored by **Moseley** 

#### **Steering Committee Meetings**

2:45 p.m. - 4:15 p.m.

 Environment, Energy, and Land Use | Blue Ridge

**SPEAKER: Bryant Thomas,** Water Resources Division Director, Virginia Department of Environmental Quality

- Finance and Elections | Mount Vernon
   SPEAKER: The Honorable Vivian E. Watts,
   House District 14, Chair, House Committee on
   Finance
- General Government | Stratford
- Transportation | Piedmont
   SPEAKER: The Honorable David A. Reid,
   House District 28

#### **Golf Prizes Awarded**

4:15 p.m. - 4:45 p.m. • Exhibitor Hall Sponsored by **OneDigital** 

### **Coalition of High Growth Communities**

4:30 p.m. - 5:30 p.m. • Madison

# Regional Caucuses to Nominate Representatives to VACo Board of Directors

4:45 p.m. - 5:30 p.m.

- Region 2 | Blue Ridge
- Region 3 | Mount Vernon
- Region 4 | Piedmont
- Region 7 | Stratford
- Region 8 | Tower Suites
- Region 9 | Dominion
- Region 10 | Appalachian
- Region 13 | Wilson

#### **Sunday Evening Opening Reception**

5:30 p.m. - 6:30 p.m. • Crystal and Empire Sponsored by **Dominion Energy Powering Your Every Day -** to deliver reliable, affordable, and increasingly clean energy.

#### **Banquet**

6:30 p.m. • Regency Ballroom (Must have ticket to attend)

**PRESIDING:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

**WELCOME**: The Honorable **John A. Lockridge**, Chair, Bath County (Invited)

**INVOCATION:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

#### **VACo Dessert Social**

7:30 p.m. - 8:30 p.m. • Commonwealth Room Sponsored by East Point Energy Sponsored by Gilbane Building Company Sponsored by IBM Sponsored by National Association of Counties Sponsored by Virginia Housing

# **Zzzz's for a Nightcap Hospitality**

8 p.m. - 10 p.m. • Presidential Lounge Come join ZMM before some Zzzz's for a Nightcap at the Presidential Lounge. Open to all attendees.

# Premier Partners/Sponsors Hospitality Suites/DJ in DownTime/Trivia Games

8:30 p.m. • DownTime

#### **Resolutions Committee**

7 a.m. - 8:15 a.m. • Dominion

#### **Exhibit Hall Opens**

7:30 a.m. • Exhibit Hall

#### **Annual Conference Registration**

7:30 a.m. - 2 p.m. • Mount Vernon Foyer

#### **Monday Morning Coffee Break**

8 a.m. • Exhibit Hall
Sponsored by **Branch Group**Sponsored by **Republic Services** 

#### **OPENING GENERAL SESSION**

8:30 a.m. - 9:45 a.m. • Regency Ballroom Sponsored by Virginia Resources Authority

**PRESIDING:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

#### **COLOR GUARD PRESENTATION: Roanoke**

County Police Honor Guard

# KEYNOTE SPEAKER • VA250

Cheryl Wilson | Executive Director, VA250 Established by the General Assembly in 2020, VA250 serves to commemorate the 250th anniversary of the American Revolution, the Revolutionary War, and the



Independence of the United States in the Commonwealth of Virginia.

#### AWARD PRESENTATIONS •

#### **TOP 3 ACHIEVEMENT AWARDS**

**SUPERVISORS' CERTIFICATION GRADUATION:** Recognizing the Class of 2025

#### **CONCURRENT SESSIONS**

10 a.m - 11:15 a.m.

# **VIRGINIA'S BUDGET OUTLOOK** | Mount

Vernon

MODERATOR: The Honorable Jim Icenhour, James City County Board of Supervisors SPEAKER: James J. Regimbal, Jr., VACo Economist, and Principal, Fiscal Analytics, Ltd.

Adopting a new biennium budget is one of the key tasks facing the 2026 General Assembly and the new Governor – a responsibility with important implications for the state-local partnership. This session will offer a preview of major pressures on the state budget and opportunities for advocacy on behalf of county priorities.

# THE IMPORTANCE OF EARLY CHILDHOOD CARE AND EDUCATION TO COUNTIES |

Stratford

MODERATOR: The Honorable Martha B. Hooker,

Supervisor, Roanoke County

SPEAKERS: The Honorable Briana D. Sewell, House District 25 (Invited); The Honorable Juli E. Briskman, Supervisor, Loudoun County (Invited); Karin Bowles, Vice President of Strategy, Virginia Early Childhood Foundation (Invited)

Expanding access to high-quality early childhood care and education has profound implications for workforce participation,

economic mobility, and long-term community outcomes. This session will explore how counties can partner with state leaders and nonprofit organizations to strengthen early learning systems, support families, and align investments with broader workforce and economic development strategies. Panelists will discuss legislative initiatives, county-level innovations, and strategies for improving equity and access in childcare, with a focus on how early childhood policy intersects with county responsibilities in education, health, and human services.

# BUILDING INCLUSIVE COMMUNITIES: STATE POLICY UPDATES AND LOCAL INNOVATIONS IN SERVING COUNTY RESIDENTS WITH DISABILITIES | Piedmont

MODERATOR: The Honorable Andrea O. Bailey,

Supervisor, Prince William County

SPEAKERS: The Honorable Amy J. Laufer,
House District 55 and Chair, Virginia Disability
Commission; The Honorable Joel Acree,
Supervisor, Isle of Wight County; The Honorable
Mark S. Miller, Supervisor, Chesterfield County

How can counties foster communities where all residents, particularly youth and young adults with intellectual or developmental disabilities, can thrive? This session offers an opportunity to learn about successful local initiatives as well as key legislative and budgetary actions recently enacted by the state and under consideration for the next session.

### **ECONOMIC DEVELOPMENT BENEFITS OF**

FUTURE ENERGY SOLUTIONS | Blue Ridge MODERATOR: The Honorable April DeMotts, Chair, Montgomery County Board of Supervisors SPEAKERS: The Honorable Terry G. Kilgore, Minority Leader, House District 45; The Honorable Jim Ingle, Chair, Chesterfield County

This session will explore economic development opportunities surrounding emerging sources of new energy production in Virginia. Attendees will learn how southwest Virginia is working with public and private partners to explore small modular nuclear reactors as a potential investment in the region and learn about the development of the first nuclear "fusion" reactor in Virginia in Chesterfield County.

#### **CONCURRENT SESSIONS**

11:30 a.m - 12:45 p.m.

# MEETING VIRGINIA'S GROWING ENERGY DEMANDS: RELIABILITY, AFFORDABILITY,

AND SUSTAINABILITY | Stratford

**MODERATOR:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

**SPEAKERS: Bill Murray,** Senior Vice President, Corporate Affairs and Communications, Dominion Energy; The Honorable **Mike Turner,** Vice Chair, Loudoun County

Energy use in Virginia is at an all-time high and continues to increase rapidly. Dominion Energy, the state's largest regulated utility, is constantly adjusting its production and delivery systems to meet these rising demands while advancing efforts to reduce carbon emissions. This session will provide an indepth update from Dominion Energy on how

the company is addressing Virginia's future energy needs through innovation, infrastructure investment, and environmental stewardship. The discussion will explore how energy reliability and affordability underpin local government operations — from schools and public safety to water systems and transportation networks — and how collaboration between localities and energy providers is essential to meeting the Commonwealth's long-term sustainability goals.

# NAVIGATING THE FEDERAL LANDSCAPE: KEY ISSUES FOR COUNTIES | Mount

Vernon

MODERATOR: Dean Lynch, VACo Executive

Director

SPEAKERS: The Honorable James R. Walkinshaw, U.S. House of Representatives, Virginia 11<sup>th</sup> District; The Honorable Alfonso H. Lopez, House District 3, and Senior Corporate and Government Relations Consultant, Becker and Poliakoff; Matthew D. Chase, CEO/Executive Director, National Association of Counties

What do recent actions at the national level mean for the relationship between counties and the federal government? Join a distinguished panel of leaders with experience in local, state, and federal government for the latest updates from Washington, D.C., and analysis of their potential impacts on counties and the Commonwealth.

# COLLABORATIVE RESOLUTION WORKSHOP: HANDLING TOUGH ISSUES

Blue Ridge

**FACILITATOR: Jane Dittmar,** VACo Supervisor Certification Instructor

The session will provide valuable insights on effectively addressing challenging issues

in county government. The speaker will emphasize strategies for fostering a collaborative environment that supports the resolution of complex, day-to-day governmental challenges. Participants will engage in peer discussions designed to generate practical solutions and actionable takeaways that can be applied within their own organizations.

#### **BUILDING THE WORKFORCE IN THE**

VIRGINIA | Piedmont

MODERATOR: The Honorable Timothy F. Taylor,

Supervisor, Shenandoah County

SPEAKERS: The Honorable William D. Wiley, House District 32; The Honorable Chris S. Runion, House District 35; The Honorable Kathy Tran, House District 18 (Invited)

Virginia's economic competitiveness depends on a strong, skilled, and adaptable workforce—and counties are at the center of that effort. This session will examine key workforce development challenges and opportunities facing localities, including talent retention, career and technical education alignment, and partnerships with state agencies, higher education institutions, and private employers. Panelists will also highlight legislative priorities and local initiatives aimed at building pipelines into high-demand sectors, strengthening apprenticeships and training programs, and ensuring residents have access to the skills needed to thrive in a rapidly changing economy.

#### **Deli Luncheon**

12:45 p.m. • Exhibit Hall Sponsored by **Strata Clean Energy** 

### Peer-To-Peer Education: County Administrators/ Managers Luncheon

12:45 p.m. - 1:45 p.m. • Crystal and Empire (Must have ticket to attend)
Sponsored by Chase Dominion Advisors
SPEAKERS: W. Kevin Massengill, County
Administrator, Dinwiddie County; Douglas P.
Stanley, County Administrator, Prince Edward
County; Scott A. Stevens, County Administrator,
James City County

Panelists will discuss a topic or issue pertinent to their work as a county administrator—one that highlights challenges or opportunities relevant to county management. The goal is to foster a robust peer-to-peer discussion among attendees, grounded in experiences and insights.

#### **Lunch Refreshment Break**

12:45 p.m. • Exhibit Hall Sponsored by **Downey & Scott** 

#### **Credentials Committee**

1 p.m. • Monroe

#### **Exhibitor Drawing**

1:45 p.m. • Exhibit Hall Exhibit Hall Lounge sponsored by **Nationwide** 

#### **CONCURRENT SESSIONS**

2:45 p.m - 4 p.m.

# LISTENING SESSION ON ADDRESSING FOOD SYSTEM RESILIENCE IN VIRGINIA

Mount Vernon

**MODERATOR: Lia Kelinsky-Jones,** Research Assistant Professor, Virginia Tech

At this listening session, we'll talk about how people across Virginia — from farmers,

fisheries, and food businesses to community organizations and local governments —can prepare for different challenges like these. The goal is to be proactive instead of reactive before and after these shocks to minimize immediate and lasting effects. Together, we'll explore and listen to your ideas for building a food system that is dependable, adaptable, sustainable, and fair to everyone, no matter what comes our way. Data from these listening sessions will be used to inform future food system resilience planning for the state.

#### STATE AND LOCAL HOUSING POLICY

**SOLUTIONS** | Stratford

**MODERATOR: Joe Lerch,** Director of Local Government Policy, Virginia Association of Counties

**SPEAKER: Chris Thompson,** Director of Strategic Housing, Virginia Housing

Constraints in housing supply are experienced across Virginia in both urban and rural markets. The impacts affect affordability, employment, and economic development. This session will focus on state and local programs and policies to address the need for more housing, of all types. Attendees will also participate in the discussion with their experience and ideas for forging state, regional, and local alliances to generate solutions.

# PAVING THE WAY FORWARD: TRANSPORTATION FUNDING AND POLICY

IN VIRGINIA | Piedmont

MODERATOR: The Honorable Kristen C. Umstattd, Supervisor Loudoun County

**SPEAKERS:** The Honorable **David A. Reid,** House District 28; **Terry Short, Jr.,** Local Assistance

Division Director, Virginia Department of Transportation

Virginia stands at a critical crossroads. As federal infrastructure policies shift and a new administration prepares to take the helm in Richmond, the long-term funding and strategic direction of the Commonwealth's transportation network are critical to county leaders across the Commonwealth. This expert panel will convene legislative and policy leaders to dissect the multi-layered financial framework and strategic direction of Virginia's transportation network. We will explore how federal, state, and local dollars can be maximized to build a safe, efficient, and resilient system. Join us to understand how Virginia can pave the way forward!

# AI: TELL ME HOW COUNTIES ARE

WORKING WITH AI | Blue Ridge

MODERATOR: The Honorable Victor Angry,

Supervisor, Prince William County

SPEAKERS: The Honorable Jeffrey C. McKay, Chairman, Fairfax County; Dr. Joseph P. Casey, County Administrator, Chesterfield County; Gary Larrowe, County Administrator, Botetourt County

Google is investing \$9 billion in Virginia through 2026 in cloud and AI infrastructure, which includes a new data center in Chesterfield County. This past summer, Google also purchased land zoned for industrial use and data centers in Botetourt County, pushing the locality to the forefront of the rural AI movement. And hear what Fairfax County is doing with AI, and how the Chairman of the Board is incorporating the tool into his daily routine.

#### **Nominations Committee**

4 p.m. • Stratford Chaired by The Honorable **Mary Biggs**, Supervisor, Montgomery County

#### A Toast to Phyllis Errico

4 p.m. - 5:30 p.m. • The Jefferson Parlor
Please join us for an open house to
celebrate Phyllis Errico's distinguished service to
VACo and wish her a very happy retirement! In
addition, all are invited to stop by the
registration desk to record a video message and
write a card for Phyllis.

#### **President's Reception**

5:45 p.m. - 6:45 p.m. • Crystal and Empire Sponsored by **Robinson, Farmer, Cox** 

Premier Partners/Sponsors Hospitality Suites/DJ in DownTime/Trivia Games | DownTime 8 p.m.



### Tuesday, November 11

### **Tuesday Morning Coffee Break**

8:30 a.m. • Regency Ballroom

#### **CLOSING GENERAL SESSION**

9 a.m. • Regency Ballroom

**PRESIDING:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

# Military Appreciation – Service and Sacrifice

SPEAKER: The Honorable Victor S. Angry, President-Elect, Virginia Association of Counties, and Supervisor, Prince William County It's Veterans Day, and we will recognize and honor our Veterans.



#### KEYNOTE SPEAKER •

# A Look at the Recent Virginia Elections

SPEAKER: Dr. Bob Holsworth, Managing Partner, DecideSmart Political Analyst Dr. Bob Holsworth will examine and provide insight on the recent 2025 Virginia Elections.



#### ANNUAL BUSINESS MEETING

10:15 a.m. • Regency Ballroom

**PRESIDING:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

# ADJOURNMENT/CHECK OUT











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### **Steering Committees**

Members are listed in order by their VACo region. (C)-Chair; (VC)-Vice Chair

#### **AGRICULTURE AND RURAL AFFAIRS**

•		LIONE AND NONAL	ALIAINS
	2	Ashley Chriscoe(C)	Gloucester County
	2	JR Fidler	Richmond County
	4	Tracy Gee	Lunenburg County
	4	<b>Dexter Jones</b>	Amelia County
	5	Jim Andrews	Albemarle County
	5	Ann Mallek	Albemarle County
	5	Ernie Reed	Nelson County
	6	John Jewell	Frederick County
	6	Bev McKay	Clarke County
	6	Robert Wells	Frederick County
	7	<b>Debbie Donehey(VC)</b>	Rappahannock County
	7	Jeff Stonehill	King George County
	8	Tom Gordy	Prince William County
	9	Matt Garten	Alleghany County
	9	<b>Dewey Ritchie</b>	Rockingham County
	9	Michael Shull	Augusta County
	9	Sallie Wolfe-Garrison	Rockingham County
	10	Jerry Boothe	Floyd County
	10	Michael Carter	Franklin County
	10	<b>Brandy Rosser</b>	Franklin County
	10	Joe Turman	Floyd County
	10	Clifton Tweedy	Campbell County
	10	<b>Charlie Watts</b>	Campbell County
	12	Mitchell Cornett	Grayson County
	12	Laura Walters	Pulaski County
	13	<b>Rusty Peters</b>	Wise County

# COMMUNITY, ECONOMIC, AND WORKFORCE DEVELOPMENT

1	Ryan Patterson	Charles City County
1	Jeffrey Stoke	Prince George County
1	<b>Brian Thrower</b>	Southampton County
2	Donna Cogswell	Westmoreland County
2	Matthew Ingram	Westmoreland County
2	Sheila Noll(C)	York County
3	<b>Daniel Schmitt</b>	Henrico County
3	Jessica Schneider	Chesterfield County
4	Belinda Astrop	Greensville County

5 <b>Ned Gallaway</b> Albemarle County 6 <b>Cathy Schafrik</b> Greene County	
6 Cathy Schafrik Greene County	
6 <b>Robert Wells</b> Frederick County	
7 J. Bryan Nichol Orange County	
7 <b>Anthony Toigo</b> Stafford County	
8 Margaret Franklin Prince William Co.	unty
8 Michael Turner Loudoun County	
9 <b>Casey Armstrong</b> Rockingham Coun	ty
9 <b>Jeremy Bryant</b> Amherst County	
9 <b>Gerald Garber</b> Augusta County	
9 <b>George Garten</b> Alleghany County	
9 <b>James Griffith</b> Alleghany County	
10 Kenneth Bowman Pittsylvania Count	У
10 Linda DeVito Kuchenbuch Floyd County	
10 Travis Pruitt Henry County	
10 <b>Steven Sandy</b> Franklin County	
10 <b>Lorie Smith</b> Franklin County	
11 <b>Mickey Johnson</b> Bedford County	
11 <b>Phil North</b> Roanoke County	
11 Tammy Shephard Roanoke County	
12 Ronnie Collins Carroll County	
12 Tracy "Zeke" Anderson Grayson County	
13 Michael Hatfield Wise County	
13 Lou Ann Wallace Russell County	

#### **EDUCATION**

1	<b>Donald Hart</b>	Accomack County
1	Oliver Bennett	Northampton County
2	Jason Bellows	Lancaster County
2	Matthew Ingram	Westmoreland County
2	Sidney Johnson	Essex County
2	Ruth Larson	James City County
4	Belinda Astrop	Greensville County
4	Mark Moore	Dinwiddie County
4	Odessa Pride	Prince Edward County
4	Alfonzo Seward	<b>Brunswick County</b>
5	Ernie Reed	Nelson County
5	Mike Sheridan	Fluvanna County
6	Timothy Taylor(VC)	Shenandoah County
6	Robert Wells	Frederick County
7	Jeffrey Black	Caroline County
7	Meg Bohmke	Stafford County
7	Monica Gary	Stafford County
8	Andrea Bailey	Prince William County

8 Matt de Ferranti **Arlington County** Prince William County 8 **Margaret Franklin** 8 **Sylvia Glass** Loudoun County 8 **Kathy Smith** Fairfax County 9 **Scott Seaton** Augusta County 10 Mary Biggs Montgomery County 10 Beth Simms Patrick County 11 Martha Hooker(C) Roanoke County 13 Tim Boardwine Wise County

#### **ENVIRONMENT, ENERGY, AND LAND USE**

1 Charles Kolakowski Northampton County 2 Sherrin Alsop King & Queen County 2 **Jason Bellows** Lancaster County 2 **Ashlev Chriscoe** Gloucester County 2 JR Fidler Richmond County 4 **Tracy Gee** Lunenburg County 4 **Todd Robinson** Amelia County 5 Ann Mallek Albemarle County 5 **Bret Schardein** Powhatan County 6 Terri Catlett Supervisor County 6 **Thomas Dick** Frederick County King George County 7 **Cathy Binder** 7 Jeff Black Caroline County **Ike Broaddus Fauguier County** 7 **Kenny Boddye** Prince William County 8 8 Matt de Ferranti **Arlington County** 8 **Dan Storck** Fairfax County 8 Mike Turner(C) Loudoun County 9 **Gerald Garber** Augusta County 9 Sallie Wolfe-Garrison Rockingham County 10 Michael Carter Franklin County 11 April DeMotts(VC) Montgomery County 11 **Gary Larrowe Botetourt County** 11 **David Radford** Roanoke County 12 Mitchell Cornett **Grayson County** 13 Chris Hall Dickenson County 13 J.H. Rivers Wise County 13 Lou Ann Wallace **Russell County** 

#### FINANCE AND ELECTIONS

1 Floyd Brown Prince George County
1 Brian Thrower Southampton County
2 Ashley Chriscoe Gloucester County
2 James Icenhour(C) James City County

2	AnnMarie Ricardi	Middlesex County
3	Matt Harris	Chesterfield County
3	<b>Brandon Hinton</b>	Henrico County
4	Glenda Jackson Gillia	m Brunswick County
4	Alex Gottschalk	Mecklenburg County
6	Thomas Dick	Frederick County
6	Robert Wells	Frederick County
7	<b>Christian Goodwin</b>	Louisa County
8	Juli Briskman	Loudoun County
8	Matt de Ferranti(VC)	Arlington County
8	Tim Leclerc	Prince William County
8	Dan Storck	Fairfax County
9	Trish Davidson	Rockingham County
9	George Garten	Alleghany County
9	James Griffith	Alleghany County
9	<b>Butch Wells</b>	Augusta County
9	Jennifer Whetzel	Augusta County
10	Tom Lawton	Campbell County
10	<b>Christopher Whitlow</b>	Franklin County
10	Kenneth Bowman	Pittsylvania County
11	Angela Hill	Montgomery County
11	Paul Mahoney	Roanoke County
13	Larry Barton	Dickenson County

### GENERAL GOVERNMENT

1	Joel Acree	Isle of Wight County
2	Donna Cogswell	Westmoreland County
4	Walter Bailey	Charlotte County
4	David Felts	Amelia County
4	Alfonzo Seward(VC)	Brunswick County
4	Tom Tanner	Mecklenburg County
4	Jerry Townsend	<b>Prince Edward County</b>
5	Eric Dahl	Fluvanna County
5	William Donati	Powhatan County
5	Emily Kilroy	Albemarle County
5	<b>Thomas Nolan</b>	Powhatan County
8	Victor Angry	Prince William County
8	<b>Koran Saines</b>	Loudoun County
9	Thomas Miller	Rockingham County
9	Jeffrey Slaven	Augusta County
10	Kenneth Bowman	Pittsylvania County
10	Linda DeVito Kuchenk	ouch Floyd County
10	Travis Pruitt	Henry County
10	Lorie Smith(VC)	Franklin County
12	Tracy "Zeke" Anderso	n Grayson County
13	JH Rivers	Wise County

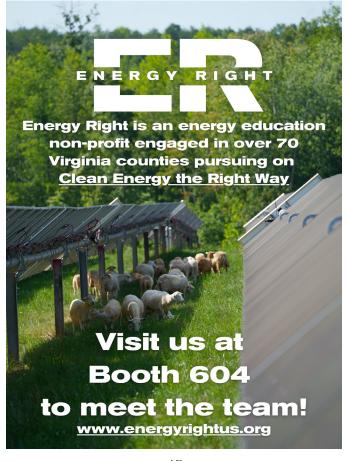
#### **HEALTH AND HUMAN RESOURCES**

2	Sherrin Alsop	King and Queen County
2	Carolyn Billups	King and Queen County
2	Rebecca Morgan	Middlesex County
2	AnnMarie Ricardi	Middlesex County
2	Edwin "Bud" Smith	Essex County
3	Dr. Mark Miller(VC)	Chesterfield County
3	Dr. James Worsley	Chesterfield County
4	Belinda Astrop	Greensville County
4	Brenda Ebron-Bonner	Dinwiddie County
4	Glenda Jackson Gillia	<b>m</b> Brunswick County
5	Diantha McKeel	Albemarle County
7	Meg Bohmke	Stafford County
8	Andrea Bailey(C)	Prince William County
8	<b>Dr. Michael Becketts</b>	Fairfax County
8	Elijah Johnson	Prince William County
8	Phyllis Randall	Loudoun County
9	Suzanne Adcock-Nice	<b>ly</b> Alleghany County
9	Pam Carter	Augusta County
9	Rick Chandler	Rockingham County
9	James Griffith	Alleghany County
10	Brian Carter	Franklin County
11	Andy Crawford	Bedford County
12	Tracy "Zeke" Anderso	n Grayson County
13	Lana Mullins	Scott County

#### **TRANSPORTATION**

1	Floyd Brown	Prince George County
1	John Moyer	New Kent County
1	T.J. Webb	Prince George County
3	Tyrone Nelson	Henrico County
4	William Chavis	Dinwiddie County
4	<b>Douglas Stanley</b>	Prince Edward County
5	Ned Gallaway	Albemarle County
5	<b>Robert Saunders</b>	<b>Cumberland County</b>
6	John Jewell	Frederick County
6	Robert Wells	Frederick County
7	Monica Gary	Stafford County
7	J. Bryan Nichol	Orange County
7	Pamela Yeung	Stafford County
8	Andrea Bailey	Prince William County
8	Kristen Umstattd(C)	Loudoun County
9	Tim Fitzgerald	Augusta County
9	Matt Garten	Alleghany County
9	Stephen King	Rockingham County

10	Jerry Boothe	Floyd County
10	Steven Sandy	Franklin County
11	<b>Richard Caywood</b>	Roanoke County
11	Phil North	Roanoke County
13	<b>Robert Adkins</b>	Wise County

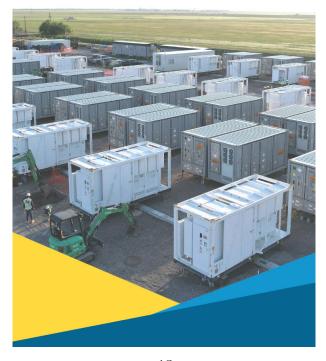




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### **Operational Committees**

#### **BUDGET AND FINANCE**

1 Donald Hart(C) Accomack County

3 **Sean Davis** Hanover

7 **Cathy Binder** King George County 8 **Matt de Ferranti** Arlington County

11 Laura Walters Pulaski County

#### **CONFERENCE PLANNING**

1 Victor Angry(C) Prince William County

#### **NOMINATIONS**

1 Bryan Atkins Charles City County

2 Sherrin Alsop King and Queen County

3 Mark Miller Chesterfield County

4 Mark Moore Dinwiddie County

5 **Ann Mallek** Albemarle County 6 **Terri Catlett** Clarke County

7 **Meg Bohmke** Stafford County

8 Margaret Franklin Prince William County

9 Sallie Wolfe-Garrison Rockingham County

10 Linda DeVito Kuchenbuch Floyd County

11 Mary Biggs(C) Montgomery County

12 Laura Walters Pulaski County

13 Lou Ann Wallace Russell County

#### **RESOLUTIONS**

1 **Donald Hart** Accomack County

Ashley Chriscoe
 James Icenhour
 James City County

2 Junes recinious Junes City Country

2 Ruth Larson James City County

2 Sheila Noll York County

3 Mark Miller Chesterfield County

4 William Chavis Dinwiddie County

4 Alfonzo Seward Brunswick County

5 **Ann Mallek** Albemarle County

6 **Timothy Taylor** Shenandoah County

7 **Debbie Donehey** Rappahannock County

8 Victor Angry(C) Prince William County

8 Andrea Bailey Prince William County

8 Matthew de Ferranti Arlington County

8 Michael Turner Loudoun County

8 Kristen Umstattd Loudoun County

10 Jerry Boothe Floyd County
 10 Linda DeVito Kuchenbuch Floyd County
 10 Lorie Smith Franklin County
 11 April DeMotts Montgomery County
 11 Martha Hooker Roanoke County
 11 Phil North Roanoke County

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 Isle of Wight County
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 Montgomery County

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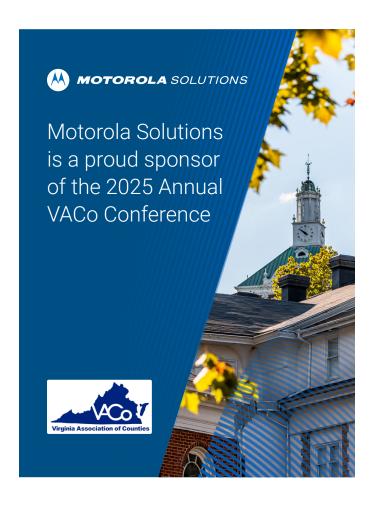


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#### At-A-Glance 2025

#### Saturday, November 8

#### **VACo Annual Golf Tournment**

11 a.m. • Old Golf Course (Ticketed Event)

- Golf Swag and Prizes sponsored by OneDigital
- Golf Swag sponsored by Schneider Electric
- Golf Beverage Cart sponsored by Virgina American Water

#### **VACo Budget and Executive Committees Meeting**

5 p.m. • Monroe

#### **VAcorp Board of Directors Meeting**

5 p.m. • Dominion

#### **PMA Architecture Welcome Reception**

7-9 p.m. • Tower Suite (Open to All Attendees)

#### Sunday, November 9

#### **Nondenominational Worship Service**

7:30 a.m. - 8:30 a.m. • Tower Suite **Presiding:** Dinwiddie County

#### **Exhibitor Setup**

8:30 a.m. - 1:30 p.m. • Exhibit Hall

#### **VACo Board of Directors**

9 a.m. • Crystal and Empire Sponsored by **Blue Line Solutions** 

#### **VAcorp Annual Business Meeting**

10 a.m. • Dominion

#### Welcome Back to the Homestead Gathering!

10 a.m. - Noon • Jefferson Parlor

#### **Annual Conference Registration**

10 a.m. - 5 p.m. • Mount Vernon Foyer

- Annual Conference WiFi sponsored by Aetna
- Annual Conference Lanyards sponsored by Aetna
- Conference Tote Bags sponsored by Moseley
- Large Welcome Sign sponsored by Motorola Solutions

#### Sunday, November 9

 Yoga Branded Mats & Towels sponsored by ATT&T/FirstNet

#### **Sunday Afternoon Refreshment Break**

1 p.m. - 4:15 p.m. • MV/ST Rotunda Sponsored by **PMA Architecture** 

#### Steering committee meetings

1 p.m. - 2:30 p.m.

- Agriculture and Rural Affairs | Piedmont
- Community, Economic, and Workforce Development | Blue Ridge
- Education | Stratford
- Health and Human Resources | Mount Vernon

#### **Exhibit Hall Opens**

1:30 p.m. - 5:30 p.m. • Exhibit Hall Exhibit Hall Lounge sponsored by **Nationwide** 

#### Partner/Sponsor Solution Showcase

1:30 p.m. - 4:15 p.m. • Ballroom Foyer

- 1:30-1:45pm | Chase Dominion Advisors
   | "Show Me the Money! Unlock the Full
   Potential of Your 457 Retirement Plan"
- 1:55-2:10pm | Schneider Electric | "Pathways for Performance: Strategies to Fund and Deliver Impactful Capital Projects"
- 2:15-2:30pm | Virginia American Water |
  "Water & Wastewater at a Crossroads: What
  Every Virginia County Supervisor Should
  Know"
- 2:40-2:55pm | three+one | "Confident County Finances in a Dynamic Rate Environment"
- 3:20-3:35pm | OneDigital | "Cracking the Code: Innovative Cost Containment Strategies for Lowering your Health Insurance Premiums"

#### Sunday, November 9

- 3:40-3:55pm | Pierce Insurance | "Save Time and Money through our NO Cost Benefit Administration Solutions"
- 4-4:15pm | Nationwide | "Protected Retirement in the Nationwide Deferred Compensation Program"

#### **Sunday Afternoon Social & Refreshments**

2 p.m. - 5 p.m. • Exhibit Hall Sponsored by **Moseley** 

#### Steering committee meetings

2:45 p.m. - 4:15 p.m.

- Environment, Energy, and Land Use | Blue Ridge
- Finance and Elections | Mount Vernon
- General Government | Stratford
- Transportation | Piedmont

#### **Golf Prizes Awarded**

4:15 p.m. - 4:45 p.m. • Exhibitor Hall Sponsored by **OneDigital** 

#### **Coalition of High Growth Communities**

4:30 p.m. - 5:30 p.m. • Madison

### Regional Caucuses to Nominate Representatives to VACo Board of Directors

4:45 p.m. - 5:30 p.m.

- Region 2 | Blue Ridge
- Region 3 | Mount Vernon
- Region 4 | Piedmont
- Region 7 | Stratford
- Region 8 | Tower Suites
- Region 9 | Dominion
- Region 10 | Appalachian
- Region 13 | Wilson

#### **Sunday Evening Opening Reception**

5:30 p.m. - 6:30 p.m. • Crystal and Empire Sponsored by **Dominion Energy Powering Your Every Day** - to deliver reliable, affordable, and increasingly clean energy.

#### Sunday, November 9

#### **Banquet**

6:30 p.m. • Regency Ballroom (Must have ticket to attend)

**PRESIDING:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

**WELCOME:** The Honorable **John A. Lockridge**, Chair, Bath County (Invited)

**INVOCATION:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

#### **VACo Dessert Social**

7:30 p.m. - 8:30 p.m. • Commonwealth Room Sponsored by East Point Energy Sponsored by Gilbane Building Company Sponsored by IBM Sponsored by National Association of Counties Sponsored by Virginia Housing

#### Zzzz's for a Nightcap Hospitality

8 p.m. - 10 p.m. • Presidential Lounge Come join ZMM before some Zzzz's for a Nightcap at the Presidential Lounge. Open to all attendees.

# Premier Partners/Sponsors Hospitality Suites/DJ in DownTime/Trivia Games

8:30 p.m. • DownTime



#### Monday, November 10

#### **Resolutions Committee**

7 a.m. - 8:15 a.m. • Dominion

#### **Exhibit Hall Opens**

7:30 a.m. • Exhibit Hall

#### **Annual Conference Registration**

7:30 a.m. - 2 p.m. • Mount Vernon Foyer

#### **Monday Morning Coffee Break**

8 a.m. • Exhibit Hall
Sponsored by Branch Group
Sponsored by Republic Services

#### **OPENING GENERAL SESSION**

8:30 a.m. - 9:45 a.m. • Regency Ballroom Sponsored by Virginia Resources Authority

**PRESIDING:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

#### **COLOR GUARD PRESENTATION: Roanoke County**

Police Honor Guard

#### • KEYNOTE SPEAKER •

VA250

Cheryl Wilson | Executive Director, VA250

#### AWARD PRESENTATIONS •

**TOP 3 ACHIEVEMENT AWARDS** 

#### SUPERVISORS' CERTIFICATION GRADUATION:

Recognizing the Class of 2025

#### CONCURRENT SESSIONS

10 a.m - 11:15 a.m.

#### VIRGINIA'S BUDGET OUTLOOK | Mount Vernon

# THE IMPORTANCE OF EARLY CHILDHOOD CARE AND EDUCATION TO COUNTIES | Stratford

#### Monday, November 11

BUILDING INCLUSIVE COMMUNITIES: STATE POLICY UPDATES AND LOCAL INNOVATIONS IN SERVING COUNTY RESIDENTS WITH DISABILITIES | Piedmont

ECONOMIC DEVELOPMENT BENEFITS OF FUTURE ENERGY SOLUTIONS | Blue Ridge

#### CONCURRENT SESSIONS

11:30 a.m - 12:45 p.m.

MEETING VIRGINIA'S GROWING ENERGY DEMANDS:
RELIABILITY, AFFORDABILITY, AND SUSTAINABILITY |
Stratford

NAVIGATING THE FEDERAL LANDSCAPE: KEY ISSUES FOR COUNTIES | Mount Vernon

COLLABORATIVE RESOLUTION WORKSHOP: HANDLING TOUGH ISSUES | Blue Ridge

#### **BUILDING THE WORKFORCE IN VIRGINIA** | Piedmont

#### **Deli Luncheon**

12:45 p.m. • Exhibit Hall Sponsored by Strata Clean Energy

#### Peer-To-Peer Education: County Administrators/ Managers Luncheon

12:45 p.m. - 1:45 p.m. • Crystal and Empire (Must have ticket to attend)
Sponsored by Chase Dominion Advisors
SPEAKERS: W. Kevin Massengill, County
Administrator, Dinwiddie County; Douglas P. Stanley,
County Administrator, Prince Edward County; Scott A.
Stevens, County Administrator, James City County

#### **Lunch Refreshment Break**

12:45 p.m. • Exhibit Hall Sponsored by **Downey & Scott** 

#### **Credentials Committee**

1 p.m. • Monroe

#### Monday, November 11

#### **Exhibitor Drawing**

1:45 p.m. • Exhibit Hall Exhibit Hall Lounge sponsored by **Nationwide** 

#### CONCURRENT SESSIONS

2:45 p.m - 4 p.m.

# LISTENING SESSION ON ADDRESSING FOOD SYSTEM RESILIENCE IN VIRGINIA | Mount Vernon

STATE AND LOCAL HOUSING POLICY SOLUTIONS |
Stratford

# PAVING THE WAY FORWARD: TRANSPORTATION FUNDING AND POLICY IN VIRGINIA | Piedmont

# AI: TELL ME HOW VIRGINIA COUNTIES ARE WORKING WITH AI | Blue Ridge

#### **Nominations Committee**

4 p.m. • Dominion Chaired by The Honorable **Mary Biggs,** Supervisor, Montgomery County

#### A Toast to Phyllis Errico

4 p.m. - 5:30 p.m. • The Jefferson Parlor Please join us for an open house to celebrate Phyllis Errico's distinguished service to VACo and wish her a very happy retirement! In addition, all are invited to stop by the registration desk to record a video message and write a card for Phyllis.

#### **President's Reception**

5:45 p.m. - 6:45 p.m. • Crystal and Empire Sponsored by **Robinson, Farmer, Cox** 

# Premier Partners/Sponsors Hospitality Suites/DJ in DownTime/Trivia Games | DownTime 8 p.m.

#### Tuesday, November 12

#### **Tuesday Morning Coffee Break**

8:30 a.m. • Regency Ballroom

#### **CLOSING GENERAL SESSION**

9 a.m. • Regency Ballroom

**PRESIDING:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

Military Appreciation – Service and Sacrifice SPEAKER: The Honorable Victor S. Angry, President-Elect, Virginia Association of Counties, and Supervisor, Prince William County It's Veterans Day, and we will recognize and honor our Veterans.

#### • KEYNOTE SPEAKER •

A Look at the Recent Virginia Elections
SPEAKER: Dr. Bob Holsworth, Managing Partner,
DecideSmart

Political Analyst Dr. Bob Holsworth will examine and provide insight on the recent 2025 Virginia Flections.

#### **ANNUAL BUSINESS MEETING**

10:15 a.m. • Regency Ballroom

**PRESIDING:** The Honorable **Ruth M. Larson**, President, Virginia Association of Counties, and Supervisor, James City County

#### ADJOURNMENT/CHECK OUT



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#### For more information, contact:

Charlie Brennan, charlie.brennan1@nationwide.com, 804-314-9521

Lynn Robinette, lynn.robinette@nationwide.com, 434-534-5673

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### VACo and Chase Dominion Advisors

The VACo board has voted to hire Chase Dominion Advisors as the 3(38) Fiduciary Investment Manager for the VACo 401(a) and 457(b) plans, and has endorsed Chase Dominion Advisors as the preferred fiduciary partner for the retirement plans of VACo member counties.

Chase Dominion Advisors was founded 40 years ago in Richmond with the belief that every American worker should have the opportunity to retire on their terms. Building on our 35-year relationship with VACo, we hope to use our independence and fiduciary focus to improve county retirement plans across the Commonwealth and the retirement security of county employees.

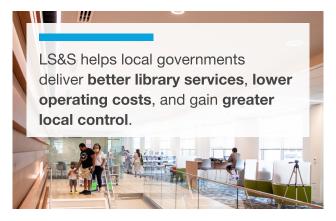
#### Why hire Chase Dominion Advisors as 3(38) Investment Manager for your county plan?







# DELIVER EXCEPTIONAL LIBRARY SERVICE



40+

96% Customer

Years Library Customer Experience Retention Rate

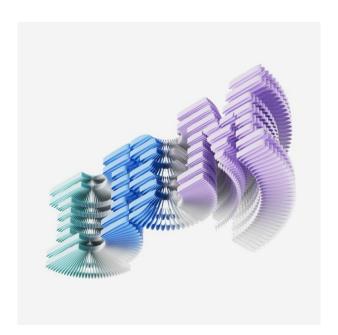
> 100% Committed to Library Excellence

"In the first year of running the library, we reduced costs by 50%. LS&S also helped the city secure state funding, bringing the savings closer to 70%."

-Former Manassas Park City Manager

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library systems 🔀 services



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AI & Automation Cloud &
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Consulting - Modernizing state and local agencies with human-centered AI, advanced computing, digital transformation, data-driven decision-making, ERP transformation and resilient infrastructure solutions tailored to your mission and citizencentric government outcomes.

Technology - we work with Virginia local governments to modernize IT infrastructure, using Al-driven automation to streamline operations and improve efficiency. Our advanced security solutions protect sensitive data and help build smarter, safer, and more resilient communities.

#### **Exhibitors**

#### **ABM Building Services**

Booth 212

ABM provides funding solutions for local governments, public schools and regional jails for facility and infrastructure related improvements.

Whit Blake, Regional Director

#### whitley.blake@abm.com

3607 Saunders Avenue, Richmond, VA 23227 804-931-7996 www.abm.com

#### Aetna Booth 1003

Our dedicated Public Sector team provides health care solutions that focus on long-term cost sustainability, innovative benefits and improved experiences for active and retired employees.

**Marcus Duckworth,** Vice President, Client Management

#### duckworthm@aetna.com

3190 Fairview Park Drive, Suite 500, Falls Church, VA 22042

770.685.9877 www.aetna.com

#### **Ampact-Recovery Corps**

Booth 211

Recovery Corps is an evidence-based AmeriCorps program that helps more people achieve a life in recovery. Members are trained to provide peer support or project management and serve in public agencies and recovery nonprofits.

Katie Thompson, Executive Director

#### katie.thompson@ampact.us

1200 Washington Avenue S, Minneapolis, MN 55415

540-333-9917 www.recoverycorps.us

#### **Aqua Virginia**

Booth 504

We provide water and sewage connections to residents.

John Aulbach, State President

#### jjaulbach@aquaamerica.com

2414 Granite Ridge Road, Rockville, VA 23146 540.784.6453 www.aquawater.com

#### AT&T / FirstNet

Booth 105

Wireless service for consumers, businesses and First Responders.

Pete Hatcher, Client Solutions Executive III pete.hatcher@att.com

11430 Westcreek Court, North Chesterfield, VA 23236

804.334.2490 <u>www.att.com</u>

#### **Berkley Group, LLC**

**Booth 1001** 

Berkley Group partners with public agencies to strengthen operations, improve outcomes, and support the communities they serve. We deliver practical, tailored solutions to help public agencies lead effectively, today and into the future.

Kelsey Wong, COO

#### kelsey.wong@bgllc.net

P.O. Box 181, Bridgewater, VA 22812 540.476.0535 www.bgllc.net

#### **Blue Line Solutions**

**Booth 1002** 

Committed to safety and integrity, we partner with communities to enhance traffic safety, focusing on critical issues like speeding in school and work zones. Emphasizing transparency and public education, our systems capture essential traffic violation data, with comprehensive managed services and responsive technology.

Randy Campbell, Regional Sales Manager rcampbell@bluelinesolutions.org

4409 Oakwood Drive, Chattanooga, TN 37416 434.485.4683 www.truebluesafer.com

#### Bolton Booth 511

Health benefit consulting, retirement benefit consulting, investment consulting, talent, rewards, innovation and communication.

**Bryan Spivey,** Senior Consultant bspivey@boltonusa.com

1 W. Pennsylvania Avenue, Suite 600, Towson, MD 21204

443.990.6420 www.boltonusa.com

Branch Booth 501

Branch has over 60 years of experience in heavy/highway construction, site development, alternative delivery, design-build, construction management, general contracting, specialty metal fabrication, and mechanical, electrical, and plumbing.

**Cathy Underwood,** Corporate Business Development Officer

cathy.underwood@branchgroup.com

3635 Peters Creek Road, Roanoke, VA 24019 540.283.8544 <u>www.branchgroup.com</u>

#### Chase Dominion Advisors Booth 207

Founded in 1985, Chase Dominion Advisors is an experienced investment advisory firm dedicated to helping retirement plan committees enhance their fiduciary processes. For nearly 40 years, our team of seasoned professionals has supported organizations in designing and implementing retirement plans that boost employee retirement readiness, while also working to reduce fiduciary risk for those managing employer-sponsored plans.

Todd Wright, Retirement Plan Consultant

#### twright@chasedominion.com

4801 Cox Road Suite 204, Glen Allen, VA 23060 804.325.1505 www.chasedominion.com

#### **Check Point Software**

Booth 610

Check Point Software Technologies is a global leader in cyber security solutions, dedicated to protecting corporate enterprises and governments worldwide.

Cole Erickson, Account Manager

cerickso@checkpoint.com

100 Oracle Parkway, Suite 800, Redwood City, CA 94065

703.964.7934 **www.checkpoint.com** 

Comcast Booth 409

As a trusted technology partner, Comcast Business helps federal and state agencies, local governments, libraries, K-12 schools, and higher education institutions build capacity to meet the ever-evolving needs of a rapidly digitizing society. Tami Watkins, Sr. Director of Government Affairs tami watkins@comcast.com

202.738.6771 <u>www.comcast.com</u>

# Crabtree, Rohrbaugh & Associates Booths 404 & 406

Full Service Architectural and Interior Design **Joshua C. Bower,** AIA, Principal

jbower@cra-architects.com

250 West Main Street, Suite 200, Charlottesville, VA 22902

434.975.7262 <u>www.cra-architects.com</u>

#### Creekside Insurance Advisors Booth 208

Creekside Insurance Advisors is a full-service insurance brokerage specializing in a Health Population Management Plan which lowers a municipalities payroll tax burden; lowers workers compensation premiums and ultimately saves on major medical benefit (group or self-funded) costs providing funds that can be repositioned within the municipal budget.

**Donna Webb,** Chief Strategist-Business Dev. Exec. donnaw@creeksideadvisors.net
167 Creekside Lane, Winchester, VA 22602

540.527.2600 <u>www.creeksideadvisors.net</u>

#### Crews & Associates, Inc.

Booth 607

Crews's public finance team provides creative and strategic solutions to our governmental, nonprofit, and utility clients. Whether you need third-party advice/planning, analytical modeling, or low-cost financing solutions, Crews stands at the ready to assist in your efforts.

#### R.T. Taylor

#### rt.taylor@crewsfs.com

521 President Clinton Avenue, Suite 800, Little Rock, AR 72201
804.920.4950 www.crewsfs.com

DJG Inc. Booth 606

Architectural Design, Interior Design, Mechanical Engineering, Electrical Engineering, and Plumbing Engineering

Donald Booth, President

dbooth@djginc.com

449 McLaws Circle, Williamsburg, VA 23185 757.253.0673 **djginc.com** 

#### **Dominion Energy**

Booth 101

Dominion Energy is an electric utility and energy company.

James Beazley, Senior Policy Director 600 East Canal Street, TFF8S, 8<sup>th</sup> Floor South, Richmond, VA 23219

804.771.3802 <u>www.dominionenergy.com</u>

#### **Downey & Scott**

Booth 907

We are a Construction Management Services Firm with over 40 years of experience in the industry. Our offerings include a comprehensive range of Pre-Construction, Construction, and Post-Construction Services, engineered to protect a client's investment by substantially reducing their risk exposure.

Timothy Harms, CCM, Managing Principal tharms@downeyscott.com

6799 Kennedy Road, Unit F, Warrenton, VA 20187 540.347.5001x125 <u>www.downeyscott.com</u>

#### DRC Emergency Services, LLC Booth 305

Disaster Debris Removal Services, Logistics **Kristy Fuentes**, Vice President

Isfuentes@draves.com

kfuentes@drcusa.com

111 Veterans Memorial Boulevard, Suite 1420, Metairie, LA 70005

888.721.4372 <u>www.drcusa.com</u>

#### **East Point Energy**

Booth 107

East Point Energy is a utility-scale battery energy storage developer in Virginia that sources the land, permits the project, secures the interconnection agreement, constructs the project, and operates the project as an independent power producer.

Chris Meyer, Senior Project Developer

#### cmeyer@eastpointenergy.com

310 4<sup>th</sup> Street NE, 3<sup>rd</sup> Floor, Charlottesville, VA 22903

434.227.5549 <u>www.eastpointenergy.com</u>

#### **Energy Right**

Booth 604

Energy Right is a Virginia based non-profit organization that works to educate localities on the facts surrounding clean energy development. We have assisted dozens of counties with projects and ordinances, and would be glad to assist you! **Skyler Zunk,** CEO

#### skyler@energyrightus.org

210 East Franklin Street, Richmond, VA 23219 804.241.1972 <u>www.energyrightus.org</u>

#### **EveryMind**

Booth 304

Through direct services, advocacy, and community partnerships, EveryMind has been fostering an ecosystem of support that strengthens communities and empowers individuals to reach optimal mental wellness. Our services include ServingTogether, a coordinated care network that supports veterans and military families, and Community Education, where we're able to provide culturally competent trainings including Mental Health First Aid and QPR (Question, Persuade, Refer).

Megan O'Brien, Advocacy Specialist mobrien@everymind.org

1000 Twinbrook Parkway, Rockville, MD 20851 443.386.1947 **everymind.org** 

#### **FGM Architects**

Booth 104

At FGMA, We Build Community. Our architecture, interior design and planning firm boasts 80 years of service to the advancement of a thriving society through meaningful spaces. FGMA optimizes places for learning, protecting and connecting through the commitment of more than 240 employees across eight offices.

Katie Atwater, Principal

katieatwater@fgmarchitects.com

11250 Roger Bacon Drive, Suite 16, Reston, VA 20190

703.956.5640 **fgmarchitects.com** 

#### FROEHLING & ROBERTSON, INC. Booth 411

Geotechnical Engineering, Materials Testing Services, and Environmental Services **Larry Day,** Business Development Director

lday@fandr.com

3015 Dumbarton Road, Richmond, VA 23228 540.500.3379 www.FandR.com

#### **General Code**

Booth 410

Widely recognized as a nationwide leader in codification, General Code provides custom code-centric digital solutions that enhance how municipal, building and zoning code information is presented, accessed, and integrated with a local government's own array of exiting systems. Enhanced Zoning Graphics, eCode 360, MapLink, TrackBack, Code Updates, and more.

LoriAnn Shura, Account Manager

#### Ishura@generalcode.com

3490 Winton Place, Rochester, NY 14623 585.761.0106 www.generalcode.com

#### Gilbane Building Company Booth 507

Construction Management, General Construction, P3 & PPEA, Transition Planning Services, Facilities Systems, Design Build Maintenance

Rachel Pest, Business Development Manager rpest@gilbaneco.com

1408-B Roseneath Road, Richmond, VA 23230 804.773.8317 www.gilbaneco.com

#### **Golden Transcription Services** Booth 911

Golden Transcription Services provides meeting minutes for local governments throughout the Commonwealth of Virginia, including boards of supervisors, city and town councils, planning commissions, school boards, service authorities, and other municipal entities.

Beth Golden, Owner and CEO beth@goldentranscription.com

143 Doc's Lane, Shipman, VA 22971

434.365.0420 goldentranscription.com

GovDeals Booth 601

GovDeals assists public agencies with the cumbersome task of selling surplus assets. We offer a simple, highly transparent solution that generally brings returns ranging from 20–40% more than traditional methods of disposal, thanks to our targeted marketing strategies, competitive bidding environment, and access to a vast network of motivated buyers.

Chris Lassiter, Business Development Manager <a href="mailto:classiter@govdeals.com">classiter@govdeals.com</a>

9164 Eastchase Parkway, Box 138, Montgomery, AL 36117

828.527.7705 **www.govdeals.com** 

#### Grimm + Parker Architects Booth 312

Celebrating 53 years, Grimm + Parker Architects is a diverse team of community architects dedicated to creating meaningful spaces—educational facilities, libraries, sports and recreation, cultural, performing and visual arts, civic, mixed-use developments, and multi-family residential—that foster connection, enrich daily life, and inspire communities.

# **Steve Mundt AIA,** Partner <a href="mailto:smundt@gparch.com">smundt@gparch.com</a>

123 East Main Street, 2<sup>nd</sup> Floor, Charlottesville, VA 22902

434.270.0145 <u>www.grimmandparker.com</u>

#### HBA Architecture & Interior Design, Inc.

Booth 205

HBA provides architecture, interior design, master planning, facility consulting and sustainable design. HBA celebrates 51 years in business in 2025!

Joseph A. Miller, Principal

#### ioem@hbaonline.com

One Columbus Center, Suite 1000, Virginia Beach, VA 23462

757.490.9048 <u>www.hbaonline.com</u>

Howard Shockey & Sons, Inc. Booth 103

Howard Shockey & Sons, Inc., is one of Virginia's oldest and largest construction companies with over 129 years of building experience. We focus on those projects we can build and improve most efficiently, in the markets we know best — Education, Senior Living, Industrial, Civic, and Healthcare.

Bill Wiley, Market Development Lead
bwiley@howardshockey.com
1057 Martinsburg Pike, Winchester, VA 22602
540.327.0449 www.shockeybuilds.com

Humana Booth 510

Group Medicare Health Coverage for Medicare Eligible Retirees

**Kathy Burton,** Sales Executive, Group Medicare <a href="mailto:kburton21@humana.com">kburton21@humana.com</a>

12437 Walker Drive, Midland, NC 28107 609.234.2718 <u>humana.com</u>

#### Huntington National Bank Booth 111

Huntington Bancshares Incorporated is a \$204 billion asset regional bank holding company headquartered in Columbus, Ohio. Founded in 1866, The Huntington National Bank and its affiliates provide consumers, small and middle market businesses, corporations, municipalities and other organizations with a comprehensive suite of banking, payments, wealth management, and risk management products and services. Our "Welcome" philosophy centers around deep relationship-building capabilities to best meet each customer's specific needs.

**Kyle Cline,** Vice President, USDA Business Development Officer

kyle.cline@huntington.com

474 N. Meridian Road, Tipton, IN 46072 317.502.7415 <u>www.huntington.com</u>

#### **HURT & PROFFITT**

Booth 609

Civil Engineering, Surveying, Land Development, Environmental, Geotechnical Engineering, Construction Testing and Inspections, Cultural Resources, CCTV Pipeline Inspections, Grant Writing

**Brian Cossman, PE,** Vice President bcossman@handp.com

2524 Langhorne Road, Lynchburg, VA 24501 434.847.7796 www.HandP.com

#### IBM Booth 210

IBM Consulting helps businesses create better and faster outcomes, at scale through the science of consulting. As the only global consultancy within a major technology company, we approach our clients' mission-critical challenges as a science, with trusted expertise supercharged by our Al-powered delivery platform, IBM Consulting Advantage, and our proven co-creation method, IBM Garage. Our 160,000 consultants test, iterate and collaborate openly with clients across major industries and a rich ecosystem of strategic partners because we're dedicated to fast-tracking business value. Learn more at <a href="https://www.ibm.com/consulting/state-local-government">www.ibm.com/consulting/state-local-government</a>.

Chi Sastry, Virginia Lead Client Partner – IBM chi.sastry@ibm.com

2300 Dulles Station Boulevard, Herndon, VA 20171 703.395.3853 www.ibm.com/us-en

#### **Keystone Information Systems, Inc.** Booth 605

Comprehensive integrated software suite for County Financials, Human Resources, Revenue and Tax Administration, Community Development, and Utilities

**Judd Van Dervort, Jr.,** Business Development / Project Lead

#### jvandervortjr@keyinfosys.com

900 Haddon Avenue, Suite 420, Collingswood, NJ 08108

856.722.0700 www.keyinfosys.com

#### LaBella Associates

Booth 202

LaBella is a full service engineering and architectural design firm. The pursuit of partnership is embedded in our culture—has been since our inception in 1978. And it affects client outcomes in

profound ways. It means we're built to expertly execute projects from start to finish. That we have the talent and resources to take on any challenge. That projects are completed on time, on budget, and beyond expectations. And that we win awards—not just for our talent, but also for our ethics, employee culture, and growth. Today, our wheelhouse is broad, with four key service offerings:

Buildings, Energy, Infrastructure, and Environmental.

**Kristie Hooper,** Director of Business Development **khooper@labellapc.com** 

1604 Ownby Lane, Richmond, VA 23220 804.502.3173 <u>www.labellapc.com</u>

#### Library Systems & Services

Booth 508

LS&S is the nation's only company focused on operating public libraries. For 40+ years, LS&S has been providing an alternative service delivery model that maximizes library value and yields significant benefits. By balancing cost and service and focusing on service excellence, operational effectiveness and innovation, LS&S powers strong libraries.

**Stephanie Rieselman,** Marketing Campaign Manager

stephanie.rieselman@lsslibraries.com

2600 Tower Oaks Boulevard, Suite 200, Rockville, MD 20852

239.826.8256 <u>www.lsslibraries.com</u>

#### **Luck Companies**

Booth 1004

Aggregates to our local communities **Linwood Thomas,** Director, Greenfield Development

linwood.thomas@luckcompanies.com

515 Stone Mill Drive, Manakin-Sabot, VA 23103 540.455.0534 <u>www.luckcompanies.com</u>

#### **Marathon Health**

Booth 308

Marathon Health provides personalized, affordable advanced primary care and occupational health solutions to improve health outcomes and lower healthcare costs in a direct to employer format.

Nick Simoff, VP, Business Development nick.simoff@marathon.health

10 West Market Street, Suite 2900, Indianapolis, IN 46204

419.410.3774

www.marathon.health

#### **McClure Company**

**Booth 1007** 

Founded in 1953, McClure Company is a nationally recognized engineering, contracting, and construction management firm, highlighted by their specialized work in energy savings performance contracting and building projects across the Mid-Atlantic. McClure considers the full lifecycle of building systems and their interaction with other building requirements in evaluating a project, with expertise spanning mechanical, electrical, plumbing, process, and building automation systems. Through the discovery, development, and implementation process, McClure prides itself on building a relationship with clients across the state of Virginia that are as sustainable as the innovative solutions that shape the future of the facility landscape.

Chrissy Sherriff, Account Executive

chrissysherriff@mcclureco.com

4101 N 6th Street, Harrisburg, PA 17110 804.904.2123 <u>www.mclureco.com</u>

#### Miller Sports Construction

Booth 108

Commercial and residential flooring and equipment

Donnie Warthan, Sales

dwarthan@millersports.com

827 Lincoln Avenue, Suite 15, West Chester, PA 19380

804.405.4884 <u>www.millersports.com</u>

#### Moseley

#### Booths 901 & 902

Founded in 1969, Moseley is an interdisciplinary design practice focused on the bedrock institutions and gathering places of communities across the United States. Offering architecture, engineering, interior design, and planning services, Moseley transforms communities by creating safe, sustainable, and engaging gathering places that instill pride and elevate daily life.

Josh Bennett, Vice President

jbennett@moseleydesigns.com

3200 Norfolk Street, Richmond, VA 23230 804.794.7555 moseleydesigns.com

#### **Motorola Solutions**

Booth 307

We build and connect technologies to help protect people, property and places, enabling critical collaboration between public safety agencies and enterprises for a proactive approach to safety and security.

Craig Inglish, Sr. Account Executive
<a href="mailto:craig.inglish@motorolasolutions.com">craig.inglish@motorolasolutions.com</a>
500 W Monroe Street, Chicago, IL 60661
702.883.3379
motorolasolutions.com

#### Muller Infrastructure

Booth 602

Muller Infrastructure is part of the Muller Companies providing Public Private Partnership for various types of capital projects. Additionally we have a civil construction business, a real estate development business and a consulting business.

Scott Cocherell, President

#### scocherell@mullerp3.com

1910 Association Drive, Reston, VA 20191 703.595.7439 mullerp3.com

#### **Musco Lighting**

Booth 603

Musco has shaped the history of sports lighting since 1976. The company's TLC for LED™ technology delivers unmatched light quality, control, efficiency, and reliability.

Joe Forche, Sales Representative

#### joe.forche@musco.com

100 1<sup>st</sup> Avenue W, Oskaloosa, IA 52577 804.385.8950 <u>www.musco.com</u>

## National Association of Counties (NACo) Booth 102

The National Association of Counties (NACo) represents the interests of America's counties, serving as a powerful voice in federal policymaking and a vital part of our nation's intergovernmental system. Connecting America's 3,069 counties, NACo brings together county leaders to shape national policies, share local solutions and strengthen counties for a stronger America.

Grace Blanchard Dunlap, Associate Director of

#### gblanchard@naco.org

Membership

660 North Capitol Street NW, Suite 400, Washington, DC 20001

202.942.4274 <u>www.naco.org</u>

Nationwide Booth 100

457(b) Retirement Plan

Charlie Brennan, Sr Retirement Specialist

charlie.brennan1@nationwide.com

10 W Nationwide Boulevard, Columbus, OH 43215

804.314.9521 <u>www.nrsforu.com</u>

OneDigital Booth 1008

OneDigital Health and Benefits. A one-stop shop for all your employee benefit needs.

**Ritter Jonas,** Sr. Business Development Executive <a href="mailto:rjonas@onedigital.com">rjonas@onedigital.com</a>

9954 Mayland Drive, Suite 2200, Richmond, VA 23230

804.393.2122 www.onedigital.com

#### OpenGov Booth 502

OpenGov is the leader in AI and ERP solutions for local and state governments in the U.S. 2,000 cities, counties, state agencies, school districts, and special districts rely on the OpenGov Public Service Platform to operate efficiently, adapt to change, and strengthen the public trust. Category-leading products include enterprise asset management, permitting and licensing, procurement and contract management, accounting and budgeting, billing and revenue management, and transparency and open data. These solutions come together in the OpenGov ERP, allowing public sector organizations to focus on priorities and deliver maximum ROI with every dollar and decision in sync.

Michael Atkinson, Director, Sales matkinson@opengov.com

660 3rd Street, Suite 100, San Francisco, CA 94107 650.336.7167 <a href="https://www.opengov.com">www.opengov.com</a>

#### **Pierce Group Benefits**

Booth 611

Pierce Group Benefits is a full service benefits consulting company that builds comprehensive benefits packages for public sector employees. We specialize in Group Benefits, Section 125 Plans, and Supplemental Benefits. We provide a consultative, comprehensive approach to our clients.

**Gray Spivey,** Sr. Client Relations Specialist **gspivey@piercegroupbenefits.com**4928 Linksland Drive, Holly Springs, NC 27540
919.805.4954 **www.piercegroupbenefits.com** 

#### **Pierce Insurance**

Booth 408

Comprehensive Employee Benefits Specialists - We deliver a full suite of benefits tailored for public sector employers. Our mission is to provide best-in-class benefits coupled with time-saving technology to ease the burden on HR & Payroll and provide financial protection to your county's valued employees.

**Donna Pierce,** Client Relations donna@pierceins.com

3766 S. Main Street, Farmville, NC 27828 704.576.0934 <u>www.pierceins.com</u>

#### **PMA Architecture**

Booth 909

PMA Architecture is a group of creative professionals providing architecture, interior design, urban design, and historic preservation services across the Commonwealth. We develop one-on-one connections with our clients to produce project-specific designs that enhance the human experience. It is important to us that what we create adds holistic value to our clients' missions.

Jeff Stodghill, AIA, Principal/President tjs@pmaarchitecture.com

10325 Warwick Boulevard, Newport News, VA 23601

757.596.8200 www.pmaarchitecture.com

#### Polimorphic Inc.

Booth 509

Polimorphic powers service-first governments with AI built for a better resident experience. Our hundreds of government customers across the country use Polimorphic's suite of front desk solutions to provide more accessible government services while improving internal efficiency.

Megan Olson, Director of Marketing molson@polimorphic.com

122 W 26th Street, Room 1104, New York, NY 10001

#### www.polimorphic.com

#### Raymond Global, Inc.

Booth 612

Raymond is a full-service architectural and engineering firm-specializing in modernizing, updating, repairing and renovating existing facilities.

David Liebal, Vice President/BE Design david.liebal@raymond.global

1035 Green Street SE, Suite A, Conyers, GA 30012
540.239.8843 raymond.global

#### **Republic Services**

Booth 405

We provide simple environmental, recycling, and waste solutions for municipalities in Virginia.

Dan Ciesla, Manager, Municipal Sales

dciesla@republicservices.com

2490 Charles City Road, Richmond, VA 23230 804.523.0806 www.republicservices.com

#### **Robinson Farmer Cox**

**Booth 1006** 

Accounting, auditing, and consulting Matt McLearan, Managing Director mmclearan@rfca.com

P.O. Box 6580, Charlottesville, VA 22906 434.973.8314 <u>www.rfca.com</u>

#### **RRMM Architects**

Booths 110 & 112

Architecture, Interior Design, Master Planning, Sustainable Design

Mathew H. Astrin, Principal/Director

mastrin@rrmm.com

1317 Executive Boulevard, Suite 200, Chesapeake, VA 23320

757.213.6399 <u>www.RRMM.com</u>

#### Schneider Electric

Booth 401

Schneider Electric is a trusted energy and infrastructure partner to public institutions across Virginia and nationally, with a strong track record of delivering Energy Savings Performance Contracts (ESPCs) and Design-Build Contracts that modernize facilities, reduce utility costs, and improve sustainability. Our local team understands both the unique technical challenges and funding constraints of Virginia counties and we bring strategic funding opportunities into each of our projects enabling our client's vision.

Abby Weigel, Business Development Manager 804.248.0523 abby.weigel@se.com

Kevin DeLeon, Business Development Manager 804.517.2819 kevin.deleon@se.com

2400 Old Brick Road, Suite 70, Glen Allen, VA 23060

www.se-enable.com

#### SERCAP, Inc.

Booth 608

SERCAP's mission is to improve the quality of life for low income individuals by promoting affordable water and wastewater facilities, community development, environmental health, and economic self-sufficiency.

Cherry Wilson, Housing Manager

cwilson@sercap.org

347 Campbell Avenue, SW, Roanoke, VA 24016 540.345.1184 <u>www.sercap.org</u>

#### Shentel/GloFiber

Booth 505

Broadband Internet Access, Managed Voice Services, Video Services, Managed Network Services, Dark Fiber Leases, and Data Center Co-Location

James Funkhouser, Manager, Commercial Sales james.funkhouser@glofiber.com

500 Shentel Way, Edinburg, VA 22824 540.975.0751 <u>www.shentel.com</u>

#### Sparks@Play

Booth 402

Sparks@Play delivers turnkey outdoor recreation solutions including playgrounds, splash pads, shade structures, site furnishings, and safety surfacing. Serving communities across MD, VA, WV, and DC, they partner with leading brands like Landscape Structures, Poligon, and DuMor to create inclusive, durable, and engaging spaces. Their team offers expert design support, CPSI-led installations, and CEU-accredited education for schools, municipalities, and design professionals.

Sean Briggs, Sales Manager

sbriggs@sparksatplay.com

3705 Crondall Lane, Owings Mills, MD 21117 443.334.4990 **sparksatplay.com** 

#### Strata Clean Energy

**Booth 1005** 

Strata Clean Energy is a vertically integrated utilityscale solar and battery storage developer. **Frank Hopkins,** Development Manager <u>frank.hopkins@stratacleanenergy.com</u> 800 Taylor Street, Suite 200, Durham, NC 27701

703.201.4584 <u>www.stratacleanenergy.com</u>

Thompson & Litton, Inc.

Booth 306

Architecture, Engineering, and Site Survey Services. **Brian McReynolds, PE,** Client Service Manager

bmcreynolds@T-L.com

726 Auburn Avenue, Radford, VA 24141 540.633.1897 **t-l.com** 

#### three+one®

cashVest® by three+one® is a liquidity data platform that empowers public sector and highered entities to maximize the value of their cash by providing clear, actionable insights into liquidity, timing, and cash flow.

Booth 109

**Kevin Teborek,** Business Development Officer <a href="mailto:kat@threeplusone.us">kat@threeplusone.us</a>

180 Office Park Way, Pittsford, NY 14534 585.484.0311 <a href="https://doi.org/10.1007/jhp.1017/jhp.11534">threeplusone.us</a>

#### Timmons Group Booths 201 & 302

Founded in 1953, our firm has grown to provide multidiscipline services from four operating units — infrastructure, public and private land development, geospatial technology, and field operations.

Paul Trapp, PE, Director of Infrastructure Services paul.trapp@timmons.com

7053 Celebration Parkway Ave, Suite 300, Richmond, VA 23225 804.200.6500 www.timmons.com

## Tremco Roofing and Building Maintenance Booth 309

Tremco offers commercial and residential roofing and building envelope solutions, including roof repair, restoration, replacement.

**Taylor Gottshall,** Tradeshow Coordinator **tgottshall@tremcoinc.com** 

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#### U.S. BENCOR/MidAmerica Booth 506

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Matthew Hurley, Retirement Plan Consultant mhurley@bencor.com

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#### **VAcorp** Booths 903 & 905

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#### Virginia American Water Booth 106

Virginia American Water is the largest water/ wastewater company in the state, serving approximately 350,00 people in 42 communities. More than 130 highly-skilled professionals carry out the company's foremost responsibility of providing safe, reliable, and affordable drinking water and wastewater service to our customers. J.R. Fidler, Principal, Business Development

#### iohn.fidler@amwater.com

2223 Duke Street, Alexandria, VA 21014 804.238.2641 www.amwater.com

#### Virginia Cooperative Extension Booth 407

Virginia Cooperative Extension brings the resources of Virginia's land-grant universities, Virginia Tech and Virginia State University, to the people of the Commonwealth. We are a dynamic organization that stimulates positive personal and societal change, leading to more productive lives, families, farms, and forests as well as a better environment. Lonnie Johnson, Director of Field Operations lojohns2@vt.edu

250 Drillfield Dr, Blacksburg, VA 24061 804.527.4251 www.ext.vt.edu

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Chris Thompson, Director of Strategic Housing
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#### Virginia Institute of Government Booth 403

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#### jcn5v@virginia.edu

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#### Virginia Opioid Abatement Authority

Booth 209

State Authority providing opioid settlement funding grants to cities and counties. Technical assistance for program development and spending options for opioid settlement funds.

Charlie Lintecum, Director of Operations info@voaa.us

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Bruce Simms, CEO

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#### Virginia Resources Authority Booth 412

Virginia Resources Authority (VRA) provides infrastructure financing to encourage and support local government investment. Infrastructure projects eligible for VRA financing include water, wastewater, public safety, transportation, broadband, parks & recreation, local government buildings, energy, among others. Since its inception, VRA has funded more than 4,000 critical projects across the Commonwealth for investments exceeding \$12 billion.

**Shawn B. Crumlish,** Executive Director <a href="mailto:scrumlish@virginiaresources.org">scrumlish@virginiaresources.org</a>

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#### Virginia State University College of Agriculture Booth 503

Educational materials to promote Virginia State University College of Agriculture along with Virginia Cooperative Extension programs in Agriculture and Natural Resources that helps to sustain the profitability of Agricultural and Forestry Production, while protecting and enhancing the quality of our land and water resources.

**Dr. Sanjun Gu,** Extension Specialist, Horticulture sgu@vsu.edu

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#### ZMM Architects and Engineers Booth 512

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#### aenochs@zmm.com

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# About the development and adoption of VACo's annual legislative program

- 1. In January the VACo President appoints VACo members to the eight VACo steering committees and names chairs and vice chairs. The eight steering committees are Agriculture and Rural Affairs; Community, Economic, and Workforce Development; Education; Environment, Energy, and Land Use; Finance and Elections; General Government; Health and Human Resources; and Transportation.
- **2.** VACo members are invited to attend regional meetings held April-September throughout the VACo regions in the Commonwealth to identify and discuss key legislative issues.
- 3. The steering committees meet once in late summer and again in November during the annual conference. The Steering Committees develop their position statements for the annual Legislative Program, based in part on information received during the regional meetings.
- **4.** In early Fall, prior to the annual conference, the membership receives a Preliminary Legislative Program. This draft is revised during the annual conference.
- **5.** The VACo Resolutions Committee oversees the development of the annual Legislative Program. It meets during the annual conference in November. The Resolutions Committee includes the six members of VACo's Executive Committee and the chairs and vice chairs of VACo's eight steering committees. VACo's President-Elect chairs the Resolutions Committee.
- **6.** The VACo membership adopts the new Legislative Program during the annual business meeting on the last day of the annual conference in November.



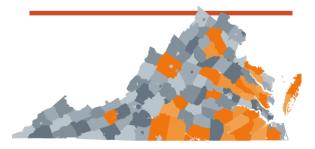
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