NOVEMBER 8-11, 2025
THE OMNI HOMESTEAD
BATH COUNTY

# VACO 91st Annual Conference Exhibitor Roster

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# VACo 91st Annual Conference Exhibitors Roster

# **ABM Building Services**

Booth 212

ABM provides funding solutions for local governments, public schools and regional jails for facility and infrastructure related improvements.

Whit Blake, Regional Director

whitley.blake@abm.com

3607 Saunders Avenue, Richmond, VA 23227

804-931-7996

www.abm.com

Aetna Booth 1003

Our dedicated Public Sector team provides health care solutions that focus on long-term cost sustainability, innovative benefits and improved experiences for active and retired employees.

Marcus Duckworth, Vice President, Client Management

duckworthm@aetna.com

3190 Fairview Park Drive, Suite 500, Falls Church, VA 22042 770.685.9877 www.aetna.com

# **Ampact-Recovery Corps**

Booth 211

Recovery Corps is an evidence-based AmeriCorps program that helps more people achieve a life in recovery. Members are trained to provide peer support or project management and serve in public agencies and recovery nonprofits.

Katie Thompson, Executive Director

katie.thompson@ampact.us

1200 Washington Avenue S, Minneapolis, MN 55415

540-333-9917

www.recoverycorps.us

# **Aqua Virginia**

Booth 504

We provide water and sewage connections to residents.

John Aulbach, State President

jjaulbach@aquaamerica.com

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540.784.6453

<u>www.aquawater.com</u>

#### AT&T / FirstNet

Booth 105

Wireless service for consumers, businesses and First Responders.

Pete Hatcher, Client Solutions Executive III

pete.hatcher@att.com

11430 Westcreek Court, North Chesterfield, VA 23236

804.334.2490

www.att.com

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**Booth 1001** 

Berkley Group partners with public agencies to strengthen operations, improve outcomes, and support the communities they serve. We deliver practical, tailored solutions to help public agencies lead effectively, today and into the future.

Kelsey Wong, COO

kelsey.wong@bgllc.net

P.O. Box 181, Bridgewater, VA 22812

540.476.0535

www.bgllc.net

#### **Blue Line Solutions**

**Booth 1002** 

Committed to safety and integrity, we partner with communities to enhance traffic safety, focusing on critical issues like speeding in school and work zones. Emphasizing transparency and public education, our systems capture essential traffic violation data, with comprehensive managed services and responsive technology.

Randy Campbell, Regional Sales Manager

rcampbell@bluelinesolutions.org

4409 Oakwood Drive, Chattanooga, TN 37416

434.485.4683

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Bolton Booth 511

Health benefit consulting, retirement benefit consulting, investment consulting, talent, rewards, innovation and communication.

Bryan Spivey, Senior Consultant

bspivey@boltonusa.com

1 W. Pennsylvania Avenue, Suite 600, Towson, MD 21204 443.990.6420 <u>www.boltonusa.com</u>

Branch Booth 501

Branch has over 60 years of experience in heavy/highway construction, site development, alternative delivery, design-build, construction management, general contracting, specialty metal fabrication, and mechanical, electrical, and plumbing.

Cathy Underwood, Corporate Business Development Officer cathy.underwood@branchgroup.com

3635 Peters Creek Road, Roanoke, VA 24019

540.283.8544

www.branchgroup.com

#### **Chase Dominion Advisors**

Booth 207

Founded in 1985, Chase Dominion Advisors is an experienced investment advisory firm dedicated to helping retirement plan committees enhance their fiduciary processes. For nearly 40 years, our team of seasoned professionals has supported organizations in designing and implementing retirement plans that boost employee retirement readiness, while also working to reduce fiduciary risk for those managing employer-sponsored plans.

Todd Wright, Retirement Plan Consultant

twright@chasedominion.com

4801 Cox Road Suite 204, Glen Allen, VA 23060

804.325.1505

www.chasedominion.com

#### **Check Point Software**

Booth 610

Check Point Software Technologies is a global leader in cyber security solutions, dedicated to protecting corporate enterprises and governments worldwide.

Cole Erickson, Account Manager

cerickso@checkpoint.com

100 Oracle Parkway, Suite 800, Redwood City, CA 94065

703.964.7934

www.checkpoint.com

Comcast Booth 409

As a trusted technology partner, Comcast Business helps federal and state agencies, local governments, libraries, K-12 schools, and higher education institutions build capacity to meet the ever-evolving needs of a rapidly digitizing society.

Tami Watkins, Sr. Director of Government Affairs

tami\_watkins@comcast.com

202.738.6771

www.comcast.com

# Crabtree, Rohrbaugh & Associates

**Booths 404 & 406** 

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jbower@cra-architects.com

250 West Main Street, Suite 200, Charlottesville, VA 22902

434.975.7262

www.cra-architects.com

#### **Creekside Insurance Advisors**

Booth 208

Creekside Insurance Advisors is a full-service insurance brokerage specializing in a Health Population Management Plan which lowers a municipalities payroll tax burden; lowers workers compensation premiums and ultimately saves on major medical benefit (group or self-funded) costs providing funds that can be repositioned within the municipal budget.

Donna Webb, Chief Strategist-Business Dev. Exec.

donnaw@creeksideadvisors.net

167 Creekside Lane, Winchester, VA 22602

540.527.2600

www.creeksideadvisors.net

# Crews & Associates, Inc.

Booth 607

Crews's public finance team provides creative and strategic solutions to our governmental, nonprofit, and utility clients. Whether you need third-party advice/planning, analytical modeling, or low-cost financing solutions, Crews stands at the ready to assist in your efforts.

# R.T. Taylor

# rt.taylor@crewsfs.com

521 President Clinton Avenue, Suite 800, Little Rock, AR 72201 804.920.4950 www.crewsfs.com

DJG Inc. Booth 606

Architectural Design, Interior Design, Mechanical Engineering, Electrical Engineering, and Plumbing Engineering

Donald Booth, President

# dbooth@djginc.com

449 McLaws Circle, Williamsburg, VA 23185 757.253.0673 **djginc.com** 

# **Dominion Energy**

Booth 101

Dominion Energy is an electric utility and energy company.

James Beazley, Senior Policy Director

600 East Canal Street, TFF8S, 8<sup>th</sup> Floor South, Richmond, VA 23219 804.771.3802 www.dominionenergy.com

# **Downey & Scott**

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We are a Construction Management Services Firm with over 40 years of experience in the industry. Our offerings include a comprehensive range of Pre-Construction, Construction, and Post-Construction Services, engineered to protect a client's investment by substantially reducing their risk exposure.

Timothy Harms, CCM, Managing Principal

tharms@downeyscott.com

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540.347.5001x125 <u>www.downeyscott.com</u>

# **DRC Emergency Services, LLC**

Booth 305

Disaster Debris Removal Services, Logistics

Kristy Fuentes, Vice President

kfuentes@drcusa.com

111 Veterans Memorial Boulevard, Suite 1420, Metairie, LA 70005 888.721.4372 www.drcusa.com

# **East Point Energy**

Booth 107

East Point Energy is a utility-scale battery energy storage developer in Virginia that sources the land, permits the project, secures the interconnection agreement, constructs the project, and operates the project as an independent power producer.

Chris Meyer, Senior Project Developer

cmeyer@eastpointenergy.com

310 4th Street NE, 3rd Floor, Charlottesville, VA 22903

434.227.5549

www.eastpointenergy.com

# Energy Right Booth 604

Energy Right is a Virginia based non-profit organization that works to educate localities on the facts surrounding clean energy development. We have assisted dozens of counties with projects and ordinances, and would be glad to assist you!

Skyler Zunk, CEO

skyler@energyrightus.org

210 East Franklin Street, Richmond, VA 23219

804.241.1972

www.energyrightus.org

EveryMind Booth 304

Through direct services, advocacy, and community partnerships, EveryMind has been fostering an ecosystem of support that strengthens communities and empowers individuals to reach optimal mental wellness. Our services include ServingTogether, a coordinated care network that supports veterans and military families, and Community Education, where we're able to provide culturally competent trainings including Mental Health First Aid and QPR (Question, Persuade, Refer).

Megan O'Brien, Advocacy Specialist

mobrien@everymind.org

1000 Twinbrook Parkway, Rockville, MD 20851

443.386.1947

everymind.org

#### **FGM Architects**

Booth 104

At FGMA, We Build Community. Our architecture, interior design and planning firm boasts 80 years of service to the advancement of a thriving society through meaningful spaces. FGMA optimizes places for learning, protecting and connecting through the commitment of more than 240 employees across eight offices.

Katie Atwater, Principal

katieatwater@fgmarchitects.com

11250 Roger Bacon Drive, Suite 16, Reston, VA 20190 703.956.5640 **fgmarchitects.com** 

# FROEHLING & ROBERTSON, INC.

Booth 411

Geotechnical Engineering, Materials Testing Services, and Environmental Services

Larry Day, Business Development Director

lday@fandr.com

3015 Dumbarton Road, Richmond, VA 23228

540.500.3379

www.FandR.com

General Code Booth 410

Widely recognized as a nationwide leader in codification, General Code provides custom code-centric digital solutions that enhance how municipal, building and zoning code information is presented, accessed, and integrated with a local government's own array of exiting systems. Enhanced Zoning Graphics, eCode 360, MapLink, TrackBack, Code Updates, and more.

LoriAnn Shura, Account Manager

lshura@generalcode.com

3490 Winton Place, Rochester, NY 14623

585.761.0106

www.generalcode.com

# Gilbane Building Company

Booth 507

Construction Management, General Construction, P3 & PPEA, Transition Planning Services, Facilities Systems, Design Build Maintenance **Rachel Pest**, Business Development Manager

rpest@gilbaneco.com

1408-B Roseneath Road, Richmond, VA 23230

804.773.8317

www.gilbaneco.com

# **Golden Transcription Services**

Booth 911

Golden Transcription Services provides meeting minutes for local governments throughout the Commonwealth of Virginia, including boards of supervisors, city and town councils, planning commissions, school boards, service authorities, and other municipal entities.

Beth Golden, Owner and CEO

beth@goldentranscription.com

143 Doc's Lane, Shipman, VA 22971

434.365.0420

goldentranscription.com

GovDeals Booth 601

GovDeals assists public agencies with the cumbersome task of selling surplus assets. We offer a simple, highly transparent solution that generally brings returns ranging from 20–40% more than traditional methods of disposal, thanks to our targeted marketing strategies, competitive bidding environment, and access to a vast network of motivated buyers.

Chris Lassiter, Business Development Manager classiter@govdeals.com

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#### **Grimm + Parker Architects**

Booth 312

Celebrating 53 years, Grimm + Parker Architects is a diverse team of community architects dedicated to creating meaningful spaces—educational facilities, libraries, sports and recreation, cultural, performing and visual arts, civic, mixed-use developments, and multifamily residential—that foster connection, enrich daily life, and inspire communities.

Steve Mundt AIA, Partner

smundt@gparch.com

123 East Main Street, 2<sup>nd</sup> Floor, Charlottesville, VA 22902 434.270.0145 <u>www.grimmandparker.com</u>

# HBA Architecture & Interior Design, Inc. Booth 205

HBA provides architecture, interior design, master planning, facility consulting and sustainable design. HBA celebrates 51 years in business in 2025!

Joseph A. Miller, Principal

joem@hbaonline.com

One Columbus Center, Suite 1000, Virginia Beach, VA 23462 757.490.9048 www.hbaonline.com

# Howard Shockey & Sons, Inc.

Booth 103

Howard Shockey & Sons, Inc., is one of Virginia's oldest and largest construction companies with over 129 years of building experience. We focus on those projects we can build and improve most efficiently, in the markets we know best — Education, Senior Living, Industrial, Civic, and Healthcare.

Bill Wiley, Market Development Lead

bwiley@howardshockey.com

1057 Martinsburg Pike, Winchester, VA 22602

540.327.0449

www.shockeybuilds.com

Humana Booth 510

Group Medicare Health Coverage for Medicare Eligible Retirees **Kathy Burton**, Sales Executive, Group Medicare

kburton21@humana.com

12437 Walker Drive, Midland, NC 28107

609.234.2718

humana.com

# **Huntington National Bank**

Booth 111

Huntington Bancshares Incorporated is a \$204 billion asset regional bank holding company headquartered in Columbus, Ohio. Founded in 1866, The Huntington National Bank and its affiliates provide consumers, small and middle market businesses, corporations, municipalities and other organizations with a comprehensive suite of banking, payments, wealth management, and risk management products and services. Our "Welcome" philosophy centers around deep relationship-building capabilities to best meet each customer's specific needs.

**Kyle Cline**, Vice President, USDA Business Development Officer **kyle.cline@huntington.com** 

474 N. Meridian Road, Tipton, IN 46072

317.502.7415

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#### **HURT & PROFFITT**

Booth 609

Civil Engineering, Surveying, Land Development, Environmental, Geotechnical Engineering, Construction Testing and Inspections, Cultural Resources, CCTV Pipeline Inspections, Grant Writing

Brian Cossman, PE, Vice President

bcossman@handp.com

2524 Langhorne Road, Lynchburg, VA 24501

434.847.7796 **www.HandP.com** 

IBM Booth 210

IBM Consulting helps businesses create better and faster outcomes, at scale through the science of consulting. As the only global consultancy within a major technology company, we approach our clients' mission-critical challenges as a science, with trusted expertise supercharged by our AI-powered delivery platform, IBM Consulting Advantage, and our proven co-creation method, IBM Garage. Our 160,000 consultants test, iterate and collaborate openly with clients across major industries and a rich ecosystem of strategic partners because we're dedicated to fast-tracking business value. Learn more at <a href="https://www.ibm.com/consulting/state-local-government">www.ibm.com/consulting/state-local-government</a>.

Chi Sastry, Virginia Lead Client Partner – IBM

chi.sastry@ibm.com

2300 Dulles Station Boulevard, Herndon, VA 20171

703.395.3853 <u>www.ibm.com/us-en</u>

# **Keystone Information Systems, Inc.**

Booth 605

Comprehensive integrated software suite for County Financials, Human Resources, Revenue and Tax Administration, Community Development, and Utilities

Judd Van Dervort, Jr., Business Development / Project Lead jvandervortjr@keyinfosys.com

900 Haddon Avenue, Suite 420, Collingswood, NJ 08108

856.722.0700 www.keyinfosys.com

#### LaBella Associates

#### Booth 202

LaBella is a full service engineering and architectural design firm. The pursuit of partnership is embedded in our culture—has been since our inception in 1978. And it affects client outcomes in profound ways. It means we're built to expertly execute projects from start to finish. That we have the talent and resources to take on any challenge. That projects are completed on time, on budget, and beyond expectations. And that we win awards—not just for our talent, but also for our ethics, employee culture, and growth. Today, our wheelhouse is broad, with four key service offerings:

Buildings, Energy, Infrastructure, and Environmental.

Kristie Hooper, Director of Business Development

khooper@labellapc.com

1604 Ownby Lane, Richmond, VA 23220

804.502.3173

www.labellapc.com

# **Library Systems & Services**

#### Booth 508

LS&S is the nation's only company focused on operating public libraries. For 40+ years, LS&S has been providing an alternative service delivery model that maximizes library value and yields significant benefits. By balancing cost and service and focusing on service excellence, operational effectiveness and innovation, LS&S powers strong libraries.

Stephanie Rieselman, Marketing Campaign Manager

stephanie.rieselman@lsslibraries.com

2600 Tower Oaks Boulevard, Suite 200, Rockville, MD 20852

239.826.8256 <u>www.lsslibraries.com</u>

# **Luck Companies**

**Booth 1004** 

Aggregates to our local communities

Linwood Thomas, Director, Greenfield Development

<u>linwood.thomas@luckcompanies.com</u>

515 Stone Mill Drive, Manakin-Sabot, VA 23103

540.455.0534

www.luckcompanies.com

#### **Marathon Health**

Booth 308

Marathon Health provides personalized, affordable advanced primary care and occupational health solutions to improve health outcomes and lower healthcare costs in a direct to employer format.

Nick Simoff, VP, Business Development

nick.simoff@marathon.health

10 West Market Street, Suite 2900, Indianapolis, IN 46204 419.410.3774 www.marathon.health

# McClure Company

**Booth 1007** 

Founded in 1953, McClure Company is a nationally recognized engineering, contracting, and construction management firm, highlighted by their specialized work in energy savings performance contracting and building projects across the Mid-Atlantic. McClure considers the full lifecycle of building systems and their interaction with other building requirements in evaluating a project, with expertise spanning mechanical, electrical, plumbing, process, and building automation systems. Through the discovery, development, and implementation process, McClure prides itself on building a relationship with clients across the state of Virginia that are as sustainable as the innovative solutions that shape the future of the facility landscape.

Chrissy Sherriff, Account Executive

chrissysherriff@mcclureco.com

4101 N 6th Street, Harrisburg, PA 17110

804.904.2123

<u>www.mclureco.com</u>

# **Miller Sports Construction**

Booth 108

Commercial and residential flooring and equipment

Donnie Warthan, Sales

dwarthan@millersports.com

827 Lincoln Avenue, Suite 15, West Chester, PA 19380

804.405.4884

www.millersports.com

# Moseley Booths 901 & 902

Founded in 1969, Moseley is an interdisciplinary design practice focused on the bedrock institutions and gathering places of communities across the United States. Offering architecture, engineering, interior design, and planning services, Moseley transforms communities by creating safe, sustainable, and engaging gathering places that instill pride and elevate daily life.

Josh Bennett, Vice President

jbennett@moseleydesigns.com

3200 Norfolk Street, Richmond, VA 23230

804.794.7555

moseleydesigns.com

#### **Motorola Solutions**

Booth 307

We build and connect technologies to help protect people, property and places, enabling critical collaboration between public safety agencies and enterprises for a proactive approach to safety and security.

Craig Inglish, Sr. Account Executive

craig.inglish@motorolasolutions.com

500 W Monroe Street, Chicago, IL 60661

702.883.3379

motorolasolutions.com

#### **Muller Infrastructure**

Booth 602

Muller Infrastructure is part of the Muller Companies providing Public Private Partnership for various types of capital projects. Additionally we have a civil construction business, a real estate development business and a consulting business.

Scott Cocherell, President

scocherell@mullerp3.com

1910 Association Drive, Reston, VA 20191

703.595.7439

mullerp3.com

# **Musco Lighting**

Booth 603

Musco has shaped the history of sports lighting since 1976. The company's TLC for LED™ technology delivers unmatched light quality, control, efficiency, and reliability.

Joe Forche, Sales Representative

joe.forche@musco.com

100 lst Avenue W, Oskaloosa, IA 52577

804.385.8950

www.musco.com

# National Association of Counties (NACo) Booth 102

The National Association of Counties (NACo) represents the interests of America's counties, serving as a powerful voice in federal policymaking and a vital part of our nation's intergovernmental system. Connecting America's 3,069 counties, NACo brings together county leaders to shape national policies, share local solutions and strengthen counties for a stronger America.

Grace Blanchard Dunlap, Associate Director of Membership <a href="mailto:gblanchard@naco.org">gblanchard@naco.org</a>

660 North Capitol Street NW, Suite 400, Washington, DC 20001 202.942.4274 www.naco.org

Nationwide Booth 100

457(b) Retirement Plan

Charlie Brennan, Sr Retirement Specialist

charlie.brennanl@nationwide.com

10 W Nationwide Boulevard, Columbus, OH 43215

804.314.9521 <u>www.nrsforu.com</u>

OneDigital Booth 1008

OneDigital Health and Benefits. A one-stop shop for all your employee benefit needs.

Ritter Jonas, Sr. Business Development Executive

rjonas@onedigital.com

9954 Mayland Drive, Suite 2200, Richmond, VA 23230

804.393.2122 www.onedigital.com

OpenGov Booth 502

OpenGov is the leader in AI and ERP solutions for local and state governments in the U.S. 2,000 cities, counties, state agencies, school districts, and special districts rely on the OpenGov Public Service Platform to operate efficiently, adapt to change, and strengthen the public trust. Category-leading products include enterprise asset management, permitting and licensing, procurement and contract management, accounting and budgeting, billing and revenue management, and transparency and open data. These solutions come together in the OpenGov ERP, allowing public sector organizations to focus on priorities and deliver maximum ROI with every dollar and decision in sync.

Michael Atkinson, Director, Sales

# matkinson@opengov.com

660 3rd Street, Suite 100, San Francisco, CA 94107

650.336.7167 <u>www.opengov.com</u>

# **Pierce Group Benefits**

Booth 611

Pierce Group Benefits is a full service benefits consulting company that builds comprehensive benefits packages for public sector employees. We specialize in Group Benefits, Section 125 Plans, and Supplemental Benefits. We provide a consultative, comprehensive approach to our clients.

Gray Spivey, Sr. Client Relations Specialist

gspivey@piercegroupbenefits.com

4928 Linksland Drive, Holly Springs, NC 27540

919.805.4954

www.piercegroupbenefits.com

#### Pierce Insurance

Booth 408

Comprehensive Employee Benefits Specialists - We deliver a full suite of benefits tailored for public sector employers. Our mission is to provide best-in-class benefits coupled with time-saving technology to ease the burden on HR & Payroll and provide financial protection to your county's valued employees.

Donna Pierce, Client Relations

donna@pierceins.com

3766 S. Main Street, Farmville, NC 27828

704.576.0934

www.pierceins.com

#### **PMA Architecture**

#### Booth 909

PMA Architecture is a group of creative professionals providing architecture, interior design, urban design, and historic preservation services across the Commonwealth. We develop one-on-one connections with our clients to produce project-specific designs that enhance the human experience. It is important to us that what we create adds holistic value to our clients' missions.

Jeff Stodghill, AIA, Principal/President

tjs@pmaarchitecture.com

10325 Warwick Boulevard, Newport News, VA 23601

757.596.8200

www.pmaarchitecture.com

# Polimorphic Inc.

#### Booth 509

Polimorphic powers service-first governments with AI built for a better resident experience. Our hundreds of government customers across the country use Polimorphic's suite of front desk solutions to provide more accessible government services while improving internal efficiency.

Megan Olson, Director of Marketing

molson@polimorphic.com

122 W 26th Street, Room 1104, New York, NY 10001

www.polimorphic.com

# Raymond Global, Inc.

Booth 612

Raymond is a full-service architectural and engineering firm-specializing in modernizing, updating, repairing and renovating existing facilities.

David Liebal, Vice President/BE Design

david.liebal@raymond.global

1035 Green Street SE, Suite A, Conyers, GA 30012

540.239.8843

raymond.global

# **Republic Services**

Booth 405

We provide simple environmental, recycling, and waste solutions for municipalities in Virginia.

Dan Ciesla, Manager, Municipal Sales

dciesla@republicservices.com

2490 Charles City Road, Richmond, VA 23230

804.523.0806

www.republicservices.com

#### **Robinson Farmer Cox**

**Booth 1006** 

Accounting, auditing, and consulting

Matt McLearan, Managing Director

mmclearan@rfca.com

P.O. Box 6580, Charlottesville, VA 22906

434.973.8314

www.rfca.com

#### **RRMM Architects**

**Booths 110 & 112** 

Architecture, Interior Design, Master Planning, Sustainable Design **Mathew H. Astrin,** Principal/Director

mastrin@rrmm.com

1317 Executive Boulevard, Suite 200, Chesapeake, VA 23320 757.213.6399 www.RRMM.com

#### Schneider Electric

Booth 401

Schneider Electric is a trusted energy and infrastructure partner to public institutions across Virginia and nationally, with a strong track record of delivering Energy Savings Performance Contracts (ESPCs) and Design-Build Contracts that modernize facilities, reduce utility costs, and improve sustainability. Our local team understands both the unique technical challenges and funding constraints of Virginia counties and we bring strategic funding opportunities into each of our projects enabling our client's vision.

Abby Weigel, Business Development Manager

804.248.0523 **abby.weigel@se.com** 

Kevin DeLeon, Business Development Manager

804.517.2819 <u>kevin.deleon@se.com</u>

2400 Old Brick Road, Suite 70, Glen Allen, VA 23060

www.se-enable.com

SERCAP, Inc. Booth 608

SERCAP's mission is to improve the quality of life for low income individuals by promoting affordable water and wastewater facilities, community development, environmental health, and economic self-sufficiency.

Cherry Wilson, Housing Manager

cwilson@sercap.org

347 Campbell Avenue, SW, Roanoke, VA 24016

540.345.1184 <u>www.sercap.org</u>

#### Shentel/GloFiber

Booth 505

Broadband Internet Access, Managed Voice Services, Video Services, Managed Network Services, Dark Fiber Leases, and Data Center Co-Location

James Funkhouser, Manager, Commercial Sales

james.funkhouser@glofiber.com

500 Shentel Way, Edinburg, VA 22824

540.975.0751

www.shentel.com

# Sparks@Play

Booth 402

Sparks@Play delivers turnkey outdoor recreation solutions including playgrounds, splash pads, shade structures, site furnishings, and safety surfacing. Serving communities across MD, VA, WV, and DC, they partner with leading brands like Landscape Structures, Poligon, and DuMor to create inclusive, durable, and engaging spaces. Their team offers expert design support, CPSI-led installations, and CEU-accredited education for schools, municipalities, and design professionals.

Sean Briggs, Sales Manager

sbriggs@sparksatplay.com

3705 Crondall Lane, Owings Mills, MD 21117

443.334.4990

sparksatplay.com

# **Strata Clean Energy**

**Booth 1005** 

Strata Clean Energy is a vertically integrated utility-scale solar and battery storage developer.

Frank Hopkins, Development Manager

frank.hopkins@stratacleanenergy.com

800 Taylor Street, Suite 200, Durham, NC 27701

703.201.4584

www.stratacleanenergy.com

# Thompson & Litton, Inc.

Booth 306

Architecture, Engineering, and Site Survey Services.

Brian McReynolds, PE, Client Service Manager

bmcreynolds@T-L.com

726 Auburn Avenue, Radford, VA 24141

540.633.1897

t-l.com

three+one® Booth 109

cashVest® by three+one® is a liquidity data platform that empowers public sector and higher-ed entities to maximize the value of their cash by providing clear, actionable insights into liquidity, timing, and cash flow.

Kevin Teborek, Business Development Officer

kat@threeplusone.us

180 Office Park Way, Pittsford, NY 14534

585.484.0311

threeplusone.us

# **Timmons Group**

**Booths 201 & 302** 

Founded in 1953, our firm has grown to provide multidiscipline services from four operating units — infrastructure, public and private land development, geospatial technology, and field operations.

Paul Trapp, PE, Director of Infrastructure Services

paul.trapp@timmons.com

7053 Celebration Parkway Ave, Suite 300, Richmond, VA 23225

804.200.6500

www.timmons.com

# Tremco Roofing and Building Maintenance Booth 309

Tremco offers commercial and residential roofing and building envelope solutions, including roof repair, restoration, replacement.

Taylor Gottshall, Tradeshow Coordinator

tgottshall@tremcoinc.com

3735 Green Road, Beachwood, OH 44122

216.238.3640

www.tremcocpg.com

#### U.S. BENCOR/MidAmerica

Booth 506

As a leading provider of FICA Alternative and Special Pay Plans, HRAs, FSAs, and Trusts, U.S. BENCOR/MidAmerica provides retirement and health care funding solutions that save our clients, and their employees, millions each year in payroll taxes.

Matthew Hurley, Retirement Plan Consultant

mhurley@bencor.com

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800.264.6889

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VAcorp Booths 903 & 905

VAcorp is the most trusted risk pool in Virginia. We provide property, liability, and workers' compensation coverages for nearly ALL counties and school divisions. Members receive comprehensive and innovative coverages and risk management services at stable pricing year over year. Virginia, we've got you covered!

Morgan Quicke, Director of Public Entities

mquicke@riskprograms.com

1819 Electric Road, Suite C, Roanoke, VA 24018

804.761.8487

www.vacorp.org

# Virginia American Water

Booth 106

Virginia American Water is the largest water/wastewater company in the state, serving approximately 350,00 people in 42 communities. More than 130 highly-skilled professionals carry out the company's foremost responsibility of providing safe, reliable, and affordable drinking water and wastewater service to our customers.

J.R. Fidler, Principal, Business Development

john.fidler@amwater.com

2223 Duke Street, Alexandria, VA 21014

804.238.2641

www.amwater.com

# **Virginia Cooperative Extension**

Booth 407

Virginia Cooperative Extension brings the resources of Virginia's land-grant universities, Virginia Tech and Virginia State University, to the people of the Commonwealth. We are a dynamic organization that stimulates positive personal and societal change, leading to more productive lives, families, farms, and forests as well as a better environment.

Lonnie Johnson, Director of Field Operations

lojohns2@vt.edu

250 Drillfield Dr, Blacksburg, VA 24061

804.527.4251

www.ext.vt.edu

# **Virginia Credit Union**

Booth 204

Banking products, financial education, and wellness programs **Mark Creason,** Director of Financial Partnerships

mark.creason@vacu.org

PO Box 90010, Richmond, VA 23225

804.327.7327

www.vacu.org

# Virginia Housing

Booth 206

As the state housing finance agency, our mission is to help Virginians attain quality, affordable housing. Home empowers and helps grow communities so everyone can thrive. Together, we're working to eliminate the affordable housing crisis. Affordable homes lead to successes that reach far beyond their property lines. By investing in the places where Virginians live, we're transforming our neighborhoods for the good of all.

Chris Thompson, Director of Strategic Housing

chris.thompson@virginiahousing.com

601 South Belvidere Street, Richmond, VA 23220

804.343.5692 <u>www.virginiahousing.com</u>

# **Virginia Institute of Government**

Booth 403

VIG supports leaders at all levels of local government through professional development, equity clinics, certification for Treasurers and Commissioners of Revenue, customized training programs, and specialized consulting.

Jennifer Nelson, Assistant Director - Membership and Engagement jcn5v@virginia.edu

11 South 12th Street, Suite 225, Richmond, VA 23221 434.297.5945 <u>www.vig.coopercenter.org</u>

# **Virginia Opioid Abatement Authority**

Booth 209

State Authority providing opioid settlement funding grants to cities and counties. Technical assistance for program development and spending options for opioid settlement funds.

Charlie Lintecum, Director of Operations info@voaa.us

701 E Franklin Street, Suite 803, Richmond, VA 23219

www.oaa.virginia.gov

# Virginia Regional Transit

Booth 310

Non-Profit Public Transit provider specializing in rural, contract and transit management services.

Bruce Simms, CEO

bruce@vatransit.org

1099 Brandy Knoll Court, Culpeper, VA 22701

571.217.3146

www.vatransit.org

# **Virginia Resources Authority**

Booth 412

Virginia Resources Authority (VRA) provides infrastructure financing to encourage and support local government investment. Infrastructure projects eligible for VRA financing include water, wastewater, public safety, transportation, broadband, parks & recreation, local government buildings, energy, among others. Since its inception, VRA has funded more than 4,000 critical projects across the Commonwealth for investments exceeding \$12 billion.

Shawn B. Crumlish, Executive Director

scrumlish@virginiaresources.org

1111 East Main Street, Suite 1920, Richmond, VA 23219

804.616.3445

www.virginiaresources.org

VRSA Booth 203

As a truly member-owned and governed organization, we are committed to providing stable rates and dependable coverages to ease members worries. VRSA provides coverages tailored to meet a wide variety of exposures, from the smallest to the largest local public entities in Virginia.

Nora Pierre, Senior Account Executive

npierre@vrsa.us

11243 Nuckols Road, Glen Allen, VA 23059

804.237.7327

www.vrsa.us

# Virginia State University College of Agriculture Booth 503

Educational materials to promote Virginia State University College of Agriculture along with Virginia Cooperative Extension programs in Agriculture and Natural Resources that helps to sustain the profitability of Agricultural and Forestry Production, while protecting and enhancing the quality of our land and water resources.

**Dr. Sanjun Gu,** Extension Specialist, Horticulture <a href="mailto:sgu@vsu.edu">sgu@vsu.edu</a>

1 Hayden Drive, PO Box 9081, Petersburg, VA 23806 804.524.5480 <u>ext.vt.edu/offices.html</u>

#### VML/VACo Finance

Financial services of the Virginia Association of Counties, including financing, municipal advisory and accounting services; Virginia Investment Pool and Pooled OPEB Trust.

Robert Lauterberg, Managing Director

rlauterburg@valocalfinance.org

8 East Canal Street, Suite 100, Richmond, VA 23222 804.648.0635 <u>www.valocalfinance.org</u>

WM Booth 311

Solid waste and recycling collection, processing, and disposal services.

Rob Clendenin, Senior Account Executive - Public Sector

rclenden@wm.com

3016 Yadkin Road, Chesapeake, VA 23323

757.558.6149 <u>www.wm.com</u>

Workday Booth 303

Workday is the enterprise AI platform for managing your people and finances

Blaine Wingfield, Account Executive

blaine.wingfield@workday.com

6110 Stoneridge Mall Road, Pleasanton, CA 94588

757.342.3305 <u>workday.com</u>

# **ZMM Architects and Engineers**

Booth 512

ZMM Architects and Engineers is an award-winning design firm providing integrated professional services across the region with offices in WV, VA, and OH.

**Allegra Enochs,** Director of Business Development and Client Engagement

# aenochs@zmm.com

1116 South Main Street, Blacksburg, VA 24060 540.552.2151 www.zmm.com

Zoll Medical Booth 301

ZOLL Medical manufacturers AEDs with real-time CPR feedback, trauma kits with interactive instructions, and robust program management software and services keep your organization Rescue Ready®.

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