COUNTY

The Newsletter of the Virginia Association of Counties

Tuesday, September 23, 2025





VACO ANNUAL CONFERENCE

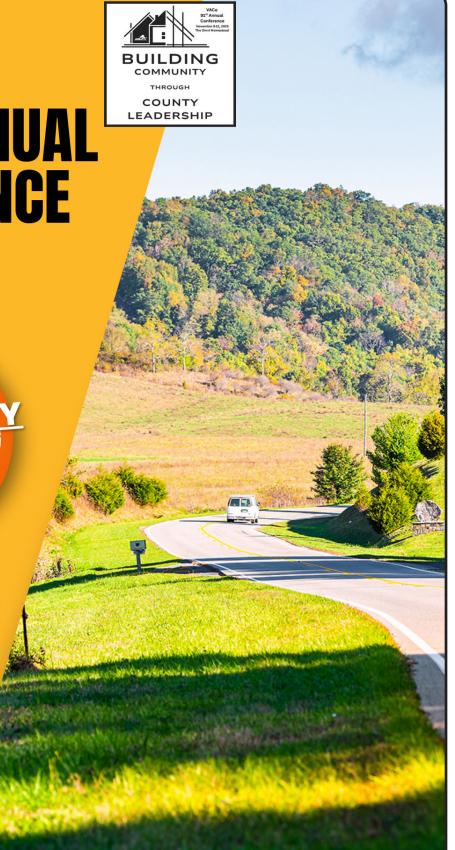
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Energy Landscape of Virginia Series with Joe Lerch

Episode 21 | Managing Virginia's Forest with Biomass Energy Production



Iscape of Virginia Episode 21 | The Intersection of Forest
Management with Biomass Energy. Joe Lerch and James Hutzler visit Rob Farrell, State
Forester and Director of the Virginia Department of Forestry, to learn how management of
Virginia's oak and hickory forests can be combined with biomass energy production. We also
take a tour of a forested plot to learn in depth how effective trees species management can
produce a renewable source of energy.

Where to find out more about topics covered in this episode.

- <u>Report of the Biomass Advisory Panel December 30, 2024</u> (Virginia Department of Forestry)
- Hardwood Initiative: Virginia Department of Forestry
- White Oak Initiative Ensuring Regeneration of White Oak
- Pictures of Tree Species

VACo Contact: Joe Lerch, AICP



Uplifting Our Children Through Education Series with Jeremy R. Bennett

Episode 2 | Gloucester County and School Construction; When A Community Comes Together



Listen to the Podcast.

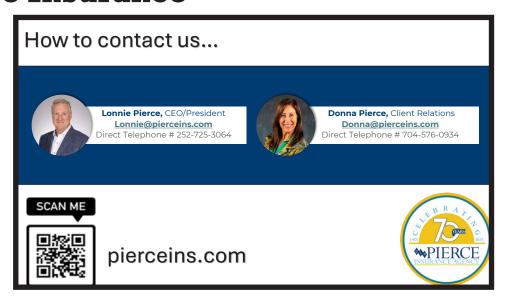
Uplifting Our Children Through Education Episode 2 | Gloucester County and School Construction; When a Community Comes Together. In the second installment of the **Uplifting Our Children Through Education** podcast series, VACo's Jeremy R. Bennett sits down with Gloucester County Administrator **Carol Steele** and Deputy County Administrator **Maria Calloway** to explore the county's school construction journey. This episode highlights how Gloucester County successfully aligned vision, funding, and partnerships to deliver modern learning spaces for its students. From securing a local sales tax referendum to navigating planning and community engagement, Steele and Calloway share how collaboration and persistence turned a long-term challenge into a community-wide success story. Listeners will gain insight into how county leadership, strong advocacy, and public support can drive transformative projects that enhance educational opportunities and strengthen long-term community growth. Tune in to hear how Gloucester County's story underscores the importance of education investment, teamwork, and the role of counties in uplifting children through meaningful local action.

VACo Contact: Jeremy R. Bennett



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VACo Contact: Karie Walker



Visit Washington County and the Washington County Historic Courthouse

Location: 191 East Main Street / Court Street NE

Built: 1867 – 1868 **Style:** Classical Revival

Architect: James Fields, David Fields and Hockman **Contractor:** James Fields, David Fields and Hockman

Description: The building faces southeast and is a three story colored red brick and wood structure. The building is located on landscaped grounds in the center of Abingdon. The southeast front has a large porch with four large white colored Doric columns rising to the roof line. An Italianate cornice follows the flat roof line. The recessed central entrance is framed with white colored wood. On the roof is a tiered square white colored cupola. The building houses the County Circuit Court, County General District Court, and County Juvenile and Domestic Relations Court of the 28th Judicial Circuit. On the northwest and southwest sides is a new addition constructed in 1954. The building was renovated in 1987. The architect was Dewberry & Davis and the contractor was Harold Kistner Construction Company.

Note: Of special note is the Tiffany stained glass window above the courthouse entrance. It was dedicated on July 4, 1919, to honor those who served in World War I. The courthouse is the only courthouse built in Virginia during Reconstruction.

History: The county was created in 1776 and Abingdon was selected as the county seat in 1777. The first courthouse was built in 1799. Three earlier courthouses stood on the present site. The second courthouse was constructed about 1800. The third courthouse was built by Herbert Ledbetter and William Fields in 1850 and was burned during the Civil War by Union soldiers in December 1864. The fourth and present Washington County courthouse was constructed in 1867 to 1868.

SOURCE: American Courthouses





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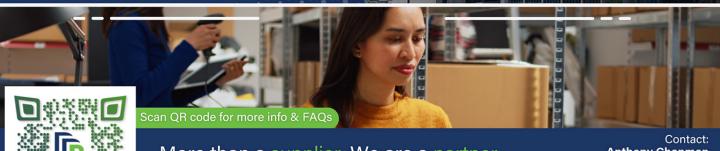
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Maria Calloway Named Gloucester Deputy County Administrator

Gloucester County Administrator Carol Steele recently appointed the County's Chief Financial Officer, Maria Calloway, to Deputy County Administrator, effective Sept. 1. Calloway fills the position left vacant by the recent retirement of George Bains, who had served as deputy county administrator since March of 2021.

"We wish George well on his much-deserved retirement after many years in public service," Steele said. "We will miss him tremendously, but we are excited to utilize the immense skills and talents that Maria will bring to the position."

Bains had a long tenure of public service, beginning with serving as Director of Engineering and later Director of Information Technology for over 23 years in Gloucester. He then served an eight-year stint as Assistant Director of IT for Henrico County before returning to Gloucester as Chief Information Technology Officer in 2019.



"I am extremely excited, humbled, and honored to be Gloucester's next Deputy County Administrator," Calloway said. "I truly love being a part of this community, and I remain committed to serving the citizens of Gloucester with integrity and respect."

As she assumes her new role, Calloway said one of her priorities is to continue working to make local government finance and operations clear and understandable, encouraging citizens to share their input and stay connected to their community. She also will make it a priority to continue strengthening relationships within the County's workforce and with local and regional partners.

"Communication is key, and sharing experiences, ideas, and perspectives helps us improve together," Calloway said.

Calloway received her B.S. in Business Administration from Christopher Newport University in Newport News and received her M.S. in Accounting from Liberty University in Lynchburg. She has been a licensed Certified Public Accountant (CPA) in Virginia since 2013. She resides in Gloucester with her husband Hunter and their son.



PUBLIC RELATIONS & COMMUNITY ENGAGEMENT OFFICE

755 Roanoke Street, Suite 2G Christiansburg, VA 24073

FOR IMMEDIATE RELEASE

County's Finance Team Receives Award for 38th Consecutive Year

September 9, 2025 – Montgomery County's Finance Team received the Government Finance Officers Association's (GFOA) Certificate of Achievement for Excellence in Financial Reporting for the 38th consecutive year.

The award was given for the Annual Comprehensive Financial Report (ACFR) for the fiscal year that ended June 30, 2024.

The ACFR was judged by an objective panel of national governmental finance professionals. Once again, Montgomery County's ACFR was deemed as meeting the GFOA's high program standards, which includes demonstrating a constructive "spirit of full disclosure" to clearly communicate the locality's financial story and motivate potential users and user groups to read the ACFR.

To learn more about the Government Finance Officers Association, visit <u>www.gfoa.org</u>.

To learn more about Montgomery County, visit montva.com.

VACo's Jeremy Bennett Speaks with Sorensen Institute for Political Leadership Emerging Leaders Program



Jeremy R. Bennett, Director of Intergovernmental Affairs at the Virginia Association of Counties (VACo), recently spoke to participants in the Sorensen Institute for Political Leadership's <u>Emerging Leaders Program</u> as part of the program's annual "Budget Game" day.

The "Budget Game" is a highlight for many Sorensen alumni, offering participants a hands-on opportunity to grapple with the complexities of state and local fiscal decision-making. Bennett kicked off the day with a conversation on the intersection of state and local education budgets, educational policy, school construction, and advocacy before the Virginia General Assembly and the Executive Branch.

His remarks aligned with one of the three policy projects being developed by this year's cohort, giving participants valuable context on how counties approach school funding challenges, the importance of partnership with the state, and the role of advocacy in advancing resources for Virginia's students and communities.

"Virginia's counties are on the front lines of education funding and school construction," Bennett noted. "Our work with the General Assembly and Governor's Office is essential to ensuring that students have safe, modern classrooms and that local governments have the resources they need to deliver quality education."

About the Sorensen Emerging Leaders Program

The Sorensen Institute's Emerging Leaders Program brings together young professionals and rising leaders from across Virginia for intensive training on policy, governance, and leadership. The program's signature "Budget Game" simulates the difficult tradeoffs lawmakers face when balancing priorities, preparing participants for future roles in public service and civic leadership.

VACo congratulates this year's Emerging Leaders cohort and thanks the Sorensen Institute for the opportunity to highlight the critical connection between local government, education policy, and state decision-making.

VACo Contact: Jeremy R. Bennett

<u>August Revenues Continue Growth; Money Committee</u> <u>Chairs Warn of Budgetary Constraints Ahead</u>



House Appropriations Committee Chairman Luke Torian and Senate Finance and Appropriations Committee Chairwoman Louise Lucas offered similar cautionary messages about the upcoming state budget process at their respective committee meetings this month. Both Chairs noted that state revenues have performed better than expected thus far, but pointed to headwinds facing the state in the coming months, including expected cost shifts and spending reductions in the federal reconciliation bill, the effects of federal workforce reductions and other federal spending cuts, and projected budget pressures independent of federal actions, including the Medicaid forecast and the biennial rebenchmarking of the Standards of Quality. Chairman Torian reassured fellow legislators that the state will meet the fundamental budget needs of the Commonwealth, including health care and education, but admonished colleagues to temper their expectations regarding other investments, and issued a firm refusal to rely on the state's budget reserves to backfill ongoing spending requirements. Chair Lucas similarly exhorted members to stay informed as additional economic data becomes available; the Senate Finance and Appropriations Committee's Special Subcommittee on Federal Impacts to Resources will meet in October, and both "money committees" will hold retreats in November to take stock of state finances.

Chairman Torian's comments came at the end of the final meeting of the House Emergency Committee on the Impacts of Federal Workforce and Funding Reductions, at which the Committee received a

staff briefing outlining key findings and recommendations. The Committee's report documents the importance of the federal government to Virginia's economy, as a major employer, purchaser of goods and services, source of grant funding, and provider of direct support to individuals. Federal funds represented approximately one third of the state budget in FY 2024, with most of these dollars concentrated in the Medicaid program. The report outlines expected impacts on the state budget of various provisions in HR 1, the recently-enacted reconciliation bill, and catalogs cancellations and rescissions of various grant funding. Key recommendations in the report include requests for better data to inform policy decisions, proposals to enhance unemployment benefits, and workforce initiatives to assist displaced federal workers. Staff stressed that state and local budgets will not be able to replace declining federal support, and that "prioritization is going to be key for decision makers" as the impacts of federal actions are absorbed over the next several years. Staff's presentation is available at this link, and the full report is available at this link.

A key decision facing legislators in the next session is the degree to which Virginia will incorporate changes to the federal tax code included in HR 1 into Virginia law, the subject of a **presentation** by Deputy Tax Commissioner Kristin Collins at the September 16 Senate Finance and Appropriations Committee meeting. In 2023, Virginia adopted "rolling conformity" with the federal tax code, with certain guardrails, so that federal income tax changes with impacts below certain revenue thresholds would be automatically incorporated into Virginia's tax laws, but the 2025 Appropriation Act paused these provisions, allowing the legislature to make decisions about conforming to many federal tax policy changes. General Assembly action is not required for tax policy provisions that simply extend provisions that were set to expire, but new federal actions that affect the calculation of adjusted gross income would require the legislature to mirror these provisions in Virginia tax law, if so desired. Several business tax provisions in the reconciliation bill fall into this category. The Department of Taxation estimates that fully conforming to the individual and business provisions in HR 1 would result in a state revenue loss of approximately \$575 million in the current fiscal year, \$258 million in FY 2027, and \$244 million in FY 2028. Due to these significant revenue impacts, conformity decisions will have substantial ramifications for state budget negotiations, and these high-stakes decisions will likely need to be made early in the legislative session; traditionally, conformity bills have been enacted as emergency legislation to allow time for Virginians to prepare and file their state income taxes.

Secretary of Finance Stephen Cummings **reported** to the Senate Finance and Appropriations Committee that state revenues continued to outperform expectations, and are ahead of the forecast by \$266.5 million year-to-date. Strength in individual income tax withholding contributed to growth in August relative to the same month last year, with collections 10.3 percent ahead of the previous year; however, the Secretary's memorandum notes that this source is "subject to swings from large employers" and is unlikely to remain at these levels of growth. Secretary Cummings was largely upbeat about the state economy's performance, although he noted that job growth is slowing and unemployment claims are rising. Revenue collections in September, which will include the first quarterly payment for individuals and corporations making estimated payments, will provide a better picture of the state's economy. The state's revenue forecasting process will continue throughout the fall, with meetings of the Joint Advisory Board of Economists and the Governor's Advisory Council on Revenue Estimates scheduled in October and November, respectively. The Governor will present his amendments to the current biennium budget and his proposed 2026-2028 biennium budget on December 17.

VACo Contact: Katie Boyle

VACo Region 6 and 9 Meeting Caps a Successful Regional Meetings Season



VACo held its tenth Regional Meeting of the year on September 18 in Shenandoah County. Counties from across VACo Region 6 and 9, as well as elected officials and their staff from around the region, were invited to participate in the discussion.

The meeting began with County Talk, which is the section of the meeting where county leaders outline the top legislative issues affecting their county. A robust discussion was held with many counties sharing common issues. A top concern for counties in these regions was retaining local land use authority. Counties agreed that local governments should retain local land use authority as this area of the Commonwealth faces pressures from various industries and uses. Counties discussed major concern surrounding the level of state support given to fire and EMS services as training and equipment mandates are a burden on to localities; coupled with declining rates of volunteerism seen throughout the region. State support for roads, infrastructure and schools was another common point of concern. At the meeting, counties would offer support for the 1% local option for school capital and stressed the need for rural road funding as well as water, sewer and broadband infrastructure funding.

VACo was pleased to be joined by Delegate Tony Wilt who took time to respond to what issues counties face and outline some of his priorities as we head toward the 2026 Session. Delegate Wilt outline his support for local land use authority to remain at the local level and appreciated hearing what localities in



his part of the Commonwealth are struggling with as he is still developing his legislative agenda. Lastly, VACo was pleased to be joined by staff from the Virginia Cooperative Extension. Our friends from the Extension gave a great presentation about the incredible work they do and how they are always willing and able to assist counties regarding agriculture, forestry, natural resources, health and wellbeing, local food systems, etc. For a link to their presentation, click here.

VACo staff would like to give a special thanks to the VACo members, legislators, partners, and others who attended and participated in the discussion. This meeting concludes the VACo regional meeting calendar for the year and all of us at VACo want to say thank you to all those who hosted, spoke at and participated in these meetings over the last few months. We are looking forward to visiting counties and discussing the issues important to county leaders in 2026.

VACo Contact: <u>James Hutzler</u>

Senator Warner Summit on Housing Features County Innovations to Address Affordability



In partnership with VACo, Henrico County, and the Virginia Housing Alliance, Senator Mark Warner hosted a half-day summit on September 8, 2025. The "Keys to Housing Affordability" program included an analysis of the current and projected housing market, from Mike Fratantoni, chief economist with the Mortgage Bankers Association. Also featured in a panel discussion moderated by VACo Executive Director Dean Lynch were programs by Fairfax County, Henrico County, and the Town of Marion that showcased innovative and replicable initiatives to increase affordable housing supply in partnership with the private and non-profit sector.

To view the presentations, **click here**.

Senator Warner concluded the event with a keynote speech sharing details of multiple bills he has sponsored at the federal level to close the gap on affordable housing supply.

VACo Contact: <u>Joe Lerch, AICP</u>

Behavioral Health Commission Receives Progress Report on Marcus Alert Implementation



September 9, 2025 Briefing

Behavioral Health Commission staff briefed members on September 9 on the results of a Commission-directed study on the implementation of the Marcus Alert system. This initiative, enacted during the 2020 legislative session and refined in several subsequent sessions, aims to ensure that a behavioral health crisis is met with a behavioral health response by requiring the implementation of a set of protocols for transferring certain calls from 911 to 988 call centers, collaboration between local law enforcement and regional mobile crisis hubs, and law enforcement training on responding to mental health crises. Implementation is phased over several years, with all localities required to implement a Marcus Alert system by July 2028. Smaller localities with populations below 40,000 must implement Protocol One (establishing 911-988 interoperability and determining the responses to behavioral health crises with varying levels of urgency and risk, based on the state's framework for triaging such calls) but are not required to implement Protocol 2 (establishing a memorandum of understanding between local law enforcement and the regional mobile crisis teams that are dispatched through the 988 system) or Protocol 3 (training requirements for law enforcement and the establishment of certain departmental policies), although some localities have voluntarily met these requirements.

Staff reported that 17 of the 40 Community Services Boards (CSBs) have implemented Marcus Alert systems in their coverage areas, representing 48 localities; another ten CSBs, representing 36 localities, will implement the program in 2026. In localities that have implemented Marcus Alert systems, 911 calls with individuals in crisis still largely receive a response from law enforcement, but behavioral health responses to these calls are increasing (from 10 percent of calls in 2022 to 22 percent in 2024). When law enforcement does respond to behavioral health calls, Crisis Intervention Team-trained officers are increasingly deployed to those calls (responding to 69 percent of these calls in 2024, up from 56 percent in 2022).

More MARCUS on Next Page

Commission staff outlined several barriers to full implementation of the Marcus Alert system as originally envisioned, including funding, staffing, and organizational challenges. State funding for local implementation has been fixed at \$600,000 per CSB since the beginning of the program, regardless of the size of the CSB or whether the CSB uses community care teams to respond to behavioral health calls, and Public Safety Answering Points (PSAPs) often do not receive additional funds for necessary equipment or software modifications. Less-urgent calls, which could be transferred to 988, frequently remain with 911 call takers for a variety of reasons (including dispatchers' concerns about 988 or callers' insistence on remaining with the 911 call taker), and co-response teams of law enforcement and clinicians are often sent to respond to less-urgent calls, limiting their availability to respond to more urgent situations.

Staff also noted that although state law requires each locality to have a database where individuals could voluntarily make mental health information available to first responders, approximately 25 percent of localities do not have such a database, and there are concerns about localities' ability to comply with a statutory provision requiring removal of information when an individual reaches the age of 18, if localities are using software that restricts the ability to remove a profile to the individual who created the profile. Staff also pointed out that although the Department of Behavioral Health and Developmental Services (DBHDS) requires significant local data collection, there are no agreed-upon outcome measures for tracking whether the Marcus Alert system is meeting its goals, and the state's designated evaluation task force has never met.

Staff offered a series of recommendations and policy options for General Assembly consideration, among which are the following:

- Encourage CSBs to hire local Marcus Alert Coordinators with implementation funds.
- Include funding in the 2026 Appropriation Act for the remaining 13 CSBs that have yet to begin the planning process for implementation.
- Revise the current fixed allocation of \$600,000 per CSB and allow DBHDS to allocate funds based on the needs of each community; require funds to be provided to PSAPs for system updates and training.
- Allow the establishment of co-response teams with jurisdiction in multiple localities to improve coverage in areas with limited resources.

A full list of recommendations is included in staff's report, which is available at **this link**. Staff's briefing to the Commission is available at **this link**. Commission members expressed interest in revising the funding model, but several members cautioned that state budget pressures in the upcoming session may limit the state's ability to make additional investments in the program. Several members also expressed interest in revisiting the opt-out provisions for smaller jurisdictions.

VACo Contact: Katie Boyle

Public Comments Sought on Proposed Children's Services Act Policy Revisions

At its September 11 meeting, the State Executive Council for Children's Services (SEC) approved circulating three notices of intent to develop policy for 45-day public comment periods. These initial public comment periods represent the first step in the SEC's policy revision process.

- **SEC Policy 3.5 Records Management:** Comments are being sought on proposed revisions to this policy, which provides guidance to local CSA programs regarding documentation requirements and management of paper and electronic records. An explanation of the proposed changes may be found at **this link**, and the full text of the proposed revised policy may be found at **this link**.
- **SEC Policy 5.1 Data Set and SEC Policy 4.5.6 Local Match Rates**: Comments are being sought on these policies, which are intended to work in tandem, with Policy 5.1 proposed to be repealed and replaced with Policy 4.5.6. An explanation of the proposed repeal of Policy 5.1 may be found at **this link**, and the text of the policy may be found at **this link**. An explanation of proposed Policy 4.5.6 may be found at **this link**, and the text of the policy may be found at **this link**. These policies outline the categories under which various services fall and their corresponding local match rates.

Comments on these policies may be submitted through the SEC's Policy Public Comments Forum (available at **this link**), via email to **csa.office@csa.virginia.gov** or via US mail or other forms of delivery to the Office of Children's Services, 1604 Santa Rosa Road, Suite 137, Richmond, VA 23229. Comments are due by 5 p.m. on October 31, 2025.

The SEC also approved a final 60-day comment period on proposed revisions to SEC Policy 4.1.1 – Children in Need of Services (CHINS). This policy has been overhauled in response to statutory changes enacted in the 2025 session that explicitly establish Children in Need of Services as part of the eligible populations qualifying for sum-sufficient CSA funding. In the past, these youth qualified for CSA services through parental agreements that allowed youth to receive services without parents or guardians having to relinquish custody, based on guidance from the Attorney General in 2006; the statutory changes codify current practice of serving CHINS youth while providing a more direct pathway to CSA services. An explanation of proposed Policy 4.1.1 may be found at this link, and the text of the policy may be found at this link.

Comments on this policy may be submitted through the SEC's Policy Public Comments Forum (available at **this link**), via email to **csa.office@csa.virginia.gov** or via US mail or other forms of delivery to the Office of Children's Services, 1604 Santa Rosa Road, Suite 137, Richmond, VA 23229. Comments are due by 5:00 p.m. on November 14, 2025.

If members submit comments directly to the Office of Children's Services, VACo staff would greatly appreciate receiving a copy.

VACo Contact: Katie Boyle

Joint Commission on Health Care Seeks Public Comment by October 3 on Recommended Policy Solutions to Address Fentanyl Crisis



The Joint Commission on Health Care is seeking public comments on the policy options included in Commission staff's report on the fentanyl crisis in Virginia, which was presented at the Commission's September 17 meeting. Comments are due by close of business on Friday, October 3 and may be submitted via email to ichc.virginia.gov or via U.S. Mail to 411 E. Franklin Street, Suite 505, Richmond, VA 23219.

Legislation enacted in 2024 directed staff to analyze fentanyl prevalence and fentanyl overdoses in the Commonwealth, determine which prevention, intervention, and treatment strategies implemented in Virginia are succeeding, and develop recommendations to reduce the prevalence of fentanyl and the number of fentanyl overdoses in the Commonwealth. Staff found that fentanyl overdose deaths dropped significantly in the last two years after a sharp increase during the COVID-19 pandemic, appearing to return to pre-pandemic levels; however, overdose death rates remain higher than levels in 2016 (the year when Virginia first declared opioid addiction to be a public health emergency). More than 50 state-funded or state-administered strategies are in use across 18 agencies, including data collection, educational outreach focusing on youth, harm reduction programs, and treatment programs. Staff identified some opportunities to enhance current efforts by reducing barriers, such as the availability and cost of opioid antagonists like naloxone. Staff also identified pregnant and parenting women and incarcerated individuals as high-need populations and made several recommendations for ways to enhance services to individuals in these circumstances.

Policy options proposed by staff are detailed below. Staff's presentation is available at **this link**, and the complete report is available at **this link**. Commission members will consider public comment and vote on policy options at the next meeting, which is scheduled for October 22.

• Designate the Virginia Department of Health (VDH) as the lead agency for opioid response in the Commonwealth and require state agencies to work with VDH on a statewide strategic plan

for opioid response. This recommendation responds to concerns voiced by stakeholders about limited coordination in the Commonwealth's opioid response.

- Appropriate funding each year to VDH from the state's opioid settlement funds or state General
 Funds to maintain the state's opioid antagonist distribution program. Direct VDH to develop a
 methodology to estimate annual program costs and provide these estimates to the Commission
 and the money committees each year.
- Eliminate the current requirement that VDH dedicate \$1 million of its naloxone distribution funding to the purchase of a certain formulation of naloxone nasal spray. Although this funding had been requested by certain communities, staff noted that recent studies indicated that this formulation did not show additional benefits relative to the standard option, and removing the set-aside would allow program funding to be used more flexibly.
- Require certain coverage of opioid antagonists by health insurers.
- Clarify regulatory requirements regarding counseling for patients receiving medications for
 opioid use disorder. Current regulations require practitioners who offer medication-assisted
 treatment to provide counseling or refer patients to mental health service providers, and
 have been interpreted by some providers to mean that patients are required to participate in
 counseling to receive these medications.
- Require VDH and the Virginia Department of Corrections to develop agency guidelines for hiring peer recovery specialists with previous criminal convictions that would clarify requirements for employment in specific programs.
- Provide additional start-up funding for Project Link programs, which are currently offered at 14
 of the state's 40 Community Services Boards and provide specialized services to pregnant and
 parenting women.
- Direct the development of a plan to expand workforce incentive programs to health care providers in local and regional jails. This recommendation is intended to support the provision of mental health services in these facilities by addressing workforce shortages.
- Expand funding for the Jail Mental Health pilot program to allow additional jails to benefit (currently funding is restricted to the sites originally selected in FY 2017). Consolidate funding for the model addiction recovery program (which supports programming in local and regional jails) into the Jail-Based Substance Use Disorder Treatment and Transition Program (which was established in 2023 and funded with a one-time appropriation of \$2 million in state opioid settlement funding in FY 2024, all of which has been allocated) and provide funding for an additional cohort of jails.

At the September 17 meeting, Commission members also received a presentation on key health metrics in Virginia, including life expectancy, prevalence of chronic conditions, insurance coverage, and medical cost burdens. Staff's briefing is available at **this link** and the full report is available at **this link**.

VACo Contact: Katie Boyle

State Water Control Board Moves Forward with Biosolids Emergency Storage Regulations



As previously reported, HB 870 (Bulova) which was signed into law last year, requires the state to adopt regulations that include procedures for addressing administrative, staging, signage, and additional on-site and alternative storage site requirements when routine and on-site storage facility capacity and holding times are anticipated to be exceeded for the purpose of protecting against the release of sewage sludge into state waters and to account for increased intensity, frequency, and duration of storm events. The Department of Environmental Quality formed a regulatory advisory panel consisting of certain stakeholders (of which VACo is a member) for the purpose of assisting the state in developing the regulations as required by the bill.

The **final draft regulations** contain the following changes:

• 9VAC25-32-410

This section details the components of the "Biosolids Management Plan" that a biosolids land applier must develop and submit to DEQ for all permits. The current components include the site books, as defined in regulation, in the permit application, nutrient management plans for each land application site, and an operations and maintenance manual. The proposed amendment adds the option to include an emergency management plan as part of the Biosolids Management Plan, and includes requirements for emergency management plan content, instructions for initiation, instructions for approval, and implementation procedures.

• 9VAC25-32-550

This section currently details the specifications for two types of storage facilities: on-site and routine. The proposed amendment adds a third category describing the requirements for emergency storage and includes details on definitions, requirements, limits, reporting, access, and inspections. The requirements for emergency storage align closely with those for on-site storage except that the locality be notified after DEQ approves emergency storage location.

At the August 20 meeting of the State Water Control Board, DEQ staff **gave an overview** of the proposed amendments and recommended the Board approve the draft amendments to the biosolids storage requirements. The Board would go on to approve the proposed regulation. VACo will continue to provide updates on this **proposed regulation** as it moves through the process toward public comment.

VACo Contact: James Hutzler and Joe Lerch, AICP

Matching Grants for County Farm and Forest Preservation Available: Apply by October 31



The Office of Working Lands Preservation (OWL) at the Virginia Department of Forestry (VDOF) has announced that the FY26 Virginia Farmland and Forestland Preservation Fund Purchase of Development Rights (PDR) matching grant will be open from October 1, 2025, to October 31, 2025, at 5:00 pm. \$437,500 is available for this funding round.

VDOF is transitioning to an online application portal (**System Access Portal for Forestry Grants**) for this opportunity. On September 29, 2025, at 10 am, we will be hosting a virtual webinar to review the program and explain the new application process. You can register for the event **here.** A recording will be made available upon request.

Additionally, VDOF is encouraging localities to complete their <u>Office of Working Lands</u> <u>Preservation/Purchase of Development Rights (PDR) Survey</u>. The survey is for counties with an existing PDR program or exploring other conservation planning tools.

If you have any questions, or would like to learn more, contact Genny Harris, Working Lands Conservation Specialist, at **gennette.harris@dof.virginia.gov** and 434-282-4823.

VACo Contacts: James Hutzler and Joe Lerch, AICP

HHR Oversight Committee Discusses SNAP Changes, Rural Health Care Funding, Nursing Home Care Quality



On September 10, legislators who serve on the Joint Subcommittee for Health and Human Resources Oversight received presentations from state agencies charged with improving the administration of the Supplemental Nutrition Assistance Program (SNAP), as well as the care delivered in nursing homes in Virginia. Senate Finance and Appropriations Committee Senior Legislative Fiscal Analyst Mike Tweedy also provided an overview of the new Rural Health Transformation Program, which was funded in the recently-enacted federal reconciliation legislation and is expected to provide at least \$500 million to Virginia over the next five years to improve rural health care.

SNAP: Kevin Erskine, Acting Commissioner of the Virginia Department of Social Services, reminded legislators about the key policy changes to SNAP in the reconciliation legislation, which include changes to eligibility criteria and work requirements, as well as a shift of administrative costs to the state and a potential new requirement for the state to contribute a share of benefit costs, which heretofore have been wholly funded by the federal government. The Department is anticipating that the state will need to fund approximately \$90 million in additional administrative costs, beginning October 1, 2026. The state contribution to benefit payments will depend on the state's payment error rate, with a maximum potential share of 15 percent of benefit costs, or approximately \$270 million. States with error rates of less than 6 percent are not required to make these payments, and the Governor has directed state agencies to work with local departments to reduce Virginia's error rate below the 6 percent mark. To

date, the Department has provided additional support to local departments with high caseloads, required additional training for local staff, and expanded quality control reviews; with additional resources, the Department could supply certain technology enhancements to support local staff and fund incentives for local departments to sustain best practices. Members encouraged the Acting Commissioner to look to other states that have succeeded in reducing errors in their programs. There was some discussion among members and the Acting Commissioner about the state's influence over local practices given the structure of Virginia's state-supervised, locally-administered system for the delivery of social services. The Acting Commissioner's presentation is available at this link.

Rural Health Transformation Fund: Mike Tweedy outlined the key elements of this new program, which will distribute half of its funding equally among states over the next five years, with the remainder allocated based on state applications to the Centers for Medicare and Medicaid services. Funds may be used for a variety of purposes that advance broad goals of improving rural health outcomes, enhancing access to care, bolstering workforce development, and fostering technological innovation. The Governor has directed the Secretary of Health and Human Resources to develop Virginia's Rural Health Transformation Plan so that Virginia is positioned to apply for its share of funding when the application is made available; CMS is expected to make awards by the end of the year. Currently, the Administration is conducting stakeholder listening sessions and soliciting public comment via email in order to develop its plan. Staff cautioned that the funding, while substantial, is time-limited, and that legislators should avoid creating ongoing obligations that will require new state funding to sustain.

Nursing Facility Inspections and Value-Based Payments: The Virginia Department of Health (VDH) and the Department of Medical Assistance Services (DMAS) presented updates on their agencies' efforts to improve care in nursing facilities, through conducting more timely inspections (by VDH) and providing financial incentives for meeting certain performance standards (by DMAS). VDH is implementing several approaches to improving its oversight capacity, including workforce recruitment and retention incentives and implementation of new authority to implement intermediate sanctions on poorly performing nursing facilities and to establish a licensure fee structure that will better support the agency's costs for conducting inspections. As part of a recent Executive Order, a new Advisory Board for Nursing Home Oversight and Accountability has been established; VACo Past President and King and Queen County Supervisor Sherrin Alsop has been appointed to this Board. Legislators voiced concerns about the quality of care in lower-rated facilities, pointing out that these facilities are largely funded through public dollars, and expressing concerns about poorly-performing facilities qualifying for the DMAS incentive program. DMAS staff stressed that the program was only recently implemented and indicated that there are several areas under consideration for revisions.

VACo Contact: Katie Boyle



You are invited to attend our 46th Annual Conference organized by the Executive Committee of the Rural Planning Caucus of Virginia, which will be held from October 15-17, 2025 at the historic Mountain Lake Lodge in Pembroke, Virginia. Please consider bringing an item or items that represent your locality for the silent auction on Thursday October 16th which goes to benefit our scholarship program.

The conference begins Wednesday afternoon with a workshop on the Giles County Trail Center and Mountain Lake, showcasing funding sources, flora and fauna, history, and tourism. Dinner Wednesday night will be in Mary's Barn, preceded by a welcome reception at 5:30 p.m. at the Salt Pond Pub. Following dinner we will kick off our first annual Game Night! Thursday morning focuses on the role of the planner in disaster response scenarios including post-disaster funding, damage assessments, temporary housing, and donation management, followed by a session on solutions for affordable housing projects. After lunch, there will be a session on state funding sources focused on rural issues. Following a short business meeting (open to all attendees) a session on ethics in AI policies will be followed by the annual hike up the mountain at 4:45 p.m. A reception in Mary's Barn begins at 6:30 p.m. followed by dinner, a silent auction to raise funds for the scholarship programs (bring an item or items that highlight your community) and entertainment including our ever popular annual awards ceremony!

The conference concludes with Friday morning sessions on planning and zoning basics, whether you are a new planner or need a refresher, and legal and legislative issues. Unless noted, all sessions will have AICP Certification Maintenance (CM) credits. *CM Credits for the 2025 conference should be available in the late November - early December timeframe.*

REGISTER NOW

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EXECUTIVE SUMMARY

Supplier Solutions: Acquisition of electric vehicle charging equipment & comprehensive solutions for community, upblic agency fleet, and workplace EV infrastructure, utilizing hardware, software, installation, maintenance support and operation of electric vehicle charging equipment, installation, network, support, maintenance and operations.

Serial # RFP-2025-019 RFP Closing Date: April 24, 2025

Award Date: August 28, 2025

Effective Dates: August 28, 2025 to August 27, 2030 with the option to renew through 2035 Contract Awardee: Lilypad EV

Contract Awardee POC: Frank Huerta, Director of Alternative Lead Public Agency: Broome County, New York Lead Public Agency POC: Carolyn Secor, Purchasing Agent -

Carolyn-Secon@broomecounthynger
Lead Public Agency Address: County Division of Purchasing,
Fourth Roor, Edwin L. Crawford County Division of Purchasing,
Fourth Roor, Edwin L. Crawford County Office Building, 60 Hawley
Street, Binghamton, NY 13901
NACO Contracts Page Website Address:

The NACo Public Promise Procurement/Safeware Contract covers the following products, services and support:

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 Level 3 DC Fast Charging Stations
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 Installation and Commissioning
 Maintenance and Support
 Turn-key Build, Operate and Maintain
 Options
 Consulting and Project Management
 Training and Clustomer Support

Financing Options and Grant Assistance



Contact: Anthony Chapmai National Program Director, Public Promise Procuremen achapman@naco.org | (804) 399-182







Awarded Supplier: Iron Mountain

Lead Public Agency Maricopa County, AZ

EXECUTIVE SUMMARY

Supplier Solutions: Broad range of document retention & destruction, media preservation, digitization & data management solutions.

RFP Closing Date: April 22, 2025

Award Date: August 20, 2025

Contract Data:
Contract Name: Offsite Document Storage and Management

Effective Dates: August 20, 2025 to August 31, 2030 with the option to renew through 2035 Contract Awardee: Iron Mountain

Contract Awardee POC: Mary Ellen Buzzelli –Account Mgr. mary.buzzelli2@ironmountain.com | (412) 298-7516

Lead Public Agency: Maricopa County
Lead Public Agency POC: Kendall Small, Procurement
Officer – Kendall Small@maricopa.gov

Lead Public Agency Poc: Remail Small, Procurement
Officer - Kendall, Small@maricopa.gov
Lead Public Agency Address: 301 W. Jefferson St. Suite 700,
Phoenix, AZ 85003
NACo Contracts Page Website Address:

covers the following products, services and support

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- & transportation)
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 and Library Services
 Program Management & Professional Staffing
- and Library Services
 Program Management & Professional Staffing
 Policy & Retention Management
 Asset Lifecytel Management including Secure IT
 Asset Management, Secure IT Asset Disposition,
 Secure Data Center Decommissioning, and Data
 Ersaure and Destruction
 Data Centers, including cloud-neutral colocation
 InSight, a scalable, cloud-native content services
 and intelligent document processing platform



Contact: Anthony Chapma National Program Director, Public Promise Procuremen achapman@naco.org | (804) 399-182



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Abby Weigel | Account Executive | 804.248.0523 | abby.weigel@se.com

Kevin DeLeon | Account Executive | 804.517.2819 | kevin.deleon@se.com

Website: www.se.com/ww/en/about-us/sustainability/

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Schneider Electric is a global leader in energy management, public infrastructure, and sustainability. We offer a comprehensive range of services and solutions tailored for state and local governments, school districts, and institutions of higher education.

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Transform outdated infrastructure into modern, efficient spaces designed to meet today's demands and tomorrow's challenges. Our projects can address your deferred maintenance, critical infrastructure, and capital improvement needs with one comprehensive plan. Our master planning approach means we're your one point of contact to design and implement your facility projects and ensure they're done right.

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Learn More



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This project is one that has been years in the making and the BRWA started seeing cost savings before the project was even completed. Rarely is it possible to have a major treatment plant upgrade project that pays for itself with operational savings, let alone a construction project that helps to protect the environment. This project has all that and more.

Brian Key, BRWA Executive Director



Abby Weigel 804-248-0523 Abby.Weigel@se.com



Kevin DeLeon 804.517.2819 Kevin.DeLeon@se.com





Thank you Wythe County Chief Deputy Anthony Cline for sharing your experience with Blue Line Solutions!



Thank you Sussex County Sheriff Ernest Giles for sharing your experience with Blue Line Solutions!

Premier Partner Spotlight Blue Line Solutions Testimonials

Blue Line Solutions is making a positive impact on communities all over Virginia. In Smyth County - **Blue Line Solutions** recorded during a five-day period that there were 3,530 vehicles traveling through school speed zones at 10mph or higher above the speed limit. That's over 12,000 speeding vehicles a month during school days.

Blue Line Solutions uses information and communications rather than focus on enforcement to reduce speeds in school zones.

During **Blue Line Solutions** Public Information Phase of its program in Smyth County - the number dropped to 213 over a five-day period. That's without writing one ticket. The community heard the problem and reacted to it. During the warning phase - the number dropped to 175. Then during the enforcement phase - it dropped to 72. That's a 98 percent reduction of speeders compared to before the **Blue Line Solutions** program.

"That's absolutely fantastic that we can make a difference in a community," Blue Line Solutions CEO/Founder Mark Hutchinson said.





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With nearly 15,000 county workforce leaders already trained in practical skills, the NACo High Performance Leadership Academy (HPLA) is your proven path to developing exceptional talent.

This 12-week virtual program, led by our partners at the Professional Development Academy, is specifically designed to equip frontline county professionals with the practical leadership skills they need to succeed. Our robust curriculum was developed in partnership with Fortune 1000 executives, public sector leaders, world-renowned academics, and thought leaders.

Why Choose NACo HPLA?

- **Done From Your Desk:** Our 100% online course delivery allows participants to continue working while learning, offering maximum flexibility.
- Cohort Model: Participants progress through the academy alongside peers
 who share similar experiences, fostering a collaborative and supportive learning
 environment.
- For Leaders of All Types: HPLA benefits both current supervisors and those preparing for leadership roles, making it versatile for your entire workforce.
- Cost-Effective: County enrollment starts at \$1,995 per participant. Get even more value by enrolling a group of 5 for just \$5,000! Additional discounts may be available for larger groups. Contact us for details.

Ready to empower your county's leaders? Enroll today at www.naco.org/skills



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What if upgrading your aging infrastructure didn't mean draining your budget—or your patience? Meet *Performance Contracting (PC)*: the superhero of budget-friendly, energy-efficient solutions.

Here's the scoop: PC allows you to address infrastructure challenges strategically by leveraging future energy savings and significant cost reductions to fund your projects with minimal upfront capital investment.

How Does PC Work?

STEP 1

We start with a deep-dive energy audit.

STEP 2

We identify inefficiencies and craft a plan to fix them with guaranteed savings.

STEP 3

Savings offset costs, enabling upgrades with lower upfront investment.

What's in It for You?



Stress-Free Upgrades

Fix your facilities without tapping into reserves.



Energy Savings

Modernize your systems and save big.



Green Goals, Met

Boost sustainability while creating healthier communities.



As the **#1 Energy Services Company (ESCO) since 2017** (by Guidehouse Insights), we bring decades of experience and a proven track record partnering with counties nationwide to deliver results.

Curious how PC can work for your county?
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VACo long-standing partner Nationwide Retirement Solutions, provides these valuable services:

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- Nationwide Retirement Institute
- Social Security

VACo Executive Director, Dean Lynch, recently sat down with Debbie Turner, Charlie Brennan, Lynn Robinette, and David Bazzell to discuss their expertise in assisting counties with comprehensive savings and retirement programs and what sets Nationwide apart.



You are VAcorp

You are not merely a customer of VAcorp; you *are* VAcorp! We are both owned and governed by you – our members! VAcorp is created under 15.2-2700 of the local government code where all assets and surplus belong to the members. In addition, VAcorp is controlled by a Supervisory Board that is elected from and by our members. The Board determines and approves all major risk pool decisions, and as a voting member, you have a voice in the decisions that matter most.

Know Who You Are

Because you are VAcorp itself, we think it is critical that you understand exactly what VAcorp is and why it exists. Many simply think of us as their "insurance carrier" – writing customized coverages and handling claims when they occur – but we are so much more!

Our History

The Birth of Risk Pools

VAcorp is not an insurance company, but rather a Risk Pool.

Unstable economic conditions in the mid-1980s led to a commercial insurance crisis with ballooning premiums and widespread policy cancellations. As a result, Risk Pools began to form as an alternative to volatile traditional carriers, allowing Pool members to exert more control over their coverages and costs. Today, almost all public sector entities throughout the country get their coverage from Risk Pools rather than from commercial insurance companies.

VAcorp's Origin

VAcorp was founded by a handful of Virginia counties in 1993. The ultimate goals of the program were to provide **cost stability**, the most **comprehensive coverages** possible, and **custom services** tailored specifically to the unique needs of our members. While we are pleased by how well our prices compare against the competition, our goal was never to guarantee the lowest cost. Instead, we promised to avoid the wild price swings that we've seen in other providers and provide stable pricing year after year, and that is exactly what we have delivered. VAcorp rates are actually **lower today in 2024 than they were in 1993!**

VAcorp's Growth

Today, VAcorp is the **largest self-insurance risk pool** for public sector entities in the Commonwealth with a membership retention rate of better than 98%. Over the years, we have expanded beyond counties to include municipalities, school divisions, authorities, volunteer fire & rescue companies, state agencies, and non-profits funded by taxpayer dollars. **Over 560 members** have joined VAcorp, including 8 of the 10 largest counties, 8 of the 10 largest cities, and 8 of the 10 largest school divisions. We believe that the extraordinary success of the program can be attributed to our unwavering commitment to our founding principles.

VAcorp Exists to Serve You

VAcorp was created solely to serve Virginia's public sector entities, and from day one until now, we have never lost sight of that purpose. Because we answer only to our members, every decision is designed to benefit the group over the long haul.

VAcorp advocates for local government through a myriad of partnerships with affiliated associations including: VACo, VSBA, VLGMA, VASS, VFGOA, VASBO, LGA, Regional Jail Association, PDC, etc. While there is a cost associated with these partnerships, they add value to the group by aiding in our ability to lobby the General Assembly on behalf of our members.

You may not always see the immediate payoff, but every VAcorp decision is made in alignment with our vision to serve our members and promote the health and longevity of your program.

Take a look at a few of VAcorp's milestones over the years:

- 1993 VAcorp is established with 12 founding members and less than \$700,000 in annual contribution.
- 1998 VAcorp terminates service contract with claims administration vendor and hires staff to promote more control and efficiency.
- 1999 VAcorp offers coverage to K-12 Public Schools across the Commonwealth.
- 2001 VAcorp begins offering Public Officials Liability coverage in response to VArisk offering limited coverage.
- 2004 VAcorp begins providing Environmental Liability coverage to all members at no additional cost. Even in 2024, VAcorp is the only provider offering this coverage with a low \$25,000 deductible. Other providers offer this coverage with a \$250,000 deductible.
- **2008** VAcorp responded to the great recession by freezing rates and providing financial relief with over \$8,000,000 in dividends to members.
- **2011** VAcorp introduces Line of Duty Act (LODA) coverage, creates the only LODA trust in the state, and absorbs existing LODA losses in response to the state pushing this cost to the local level. VAcorp paid all of its members' 2010 past liability for over \$1,000,000.
- 2013 VAcorp merges with the VSBA Self-Insurance Group and assumes their liabilities to prevent School Boards from being assessed. This action saves Local Governments in excess of \$5,000,000.
- **2013** VAcorp becomes the first to offer Cyber Risk coverage in Virginia offering the broadest coverage available to local governments anywhere in the US.
- 2016 VAcorp offers Student Accident and Catastrophic Accident coverage in order to fill VHSL coverage gaps.
- **2020** VAcorp provides over \$5,000,000 in rate credits during the COVID pandemic to assist members.
- **2023** VAcorp includes security risk management coverage (active shooter) for all members (coverage has been included for Schools since 2013).







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CONTACT US TODAY

Questions?

Contact Steve Mulroy 804-648-0635

smulrov@valocalfinance.org







OneDigital is thrilled to be one of VACo's Premier Partners.

What truly distinguishes OneDigital as a leading insurance, financial services, and HR consulting advisory firm is our holistic approach to creating environments that enable people to do their best work and live their best lives. OneDigital understands that counties face rising insurance costs while still struggling to attract/retain talent. This is why we use proprietary software to provide accurate and predictable insurance consulting projections for those core benefits that impact your bottom line and incorporate solutions to improve retention. While voluntary benefits may be the focus of other providers, OneDigital has the expertise in alternative funding strategies, best-in-class analytics, and an in-house actuarial team.

OneDigital has a track record of providing cost-saving solutions to counties. This has been achieved through creative funding strategies, rate holds, and exclusive partnerships with various carriers. One of these exclusive partnerships is through VACORP and Anthem Life.

OneDigital is responsible for the inception of the Virginia Local Disability Program (VLDP) which is through the Virginia Retirement System (VRS). Our team of fierce advocates negotiated a 5-year locked rate, including short-term and long-term disability benefits. Your division may already work with us in this capacity, as we currently serve over 270 public sector entities in the VLDP program.



OUR SOLUTIONS FOR EMPLOYERS

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At OneDigital, we harness the power of one to solve complex challenges for businesses and people. Scan the code to the left to watch the video and learn more.



The VA250 Mobile Museum: A Classroom on Wheels

Get ready to bring Virginia's history to life! The VA250 Mobile Museum Experience, a hands-on, interactive, and immersive museum on wheels, is coming early 2025. This unique experience will transport students back in time, exploring key stories from every region of the state.

Perfect for:

- Schools: Enhance your curriculum with a memorable field trip.
- Community organizations: Host a unique event for all ages.
- Local festivals: Attract visitors with a fascinating historical exhibit.

Book the museum for your school or community event today! Visit <u>the VA250</u> website for more information and to schedule a visit.



Get your VA250 license plates - now available

Are you ready to show your pride in America's 250th anniversary? The VA250 commemorative license plate is now available for purchase! As a symbol of our nation's rich history and bright future, this limited-edition license plate offers a unique opportunity to drive with a piece of history.

By purchasing a VA250 license plate, you're not only adding a stylish touch to your vehicle, but you're also supporting a worthy cause. A portion of the proceeds from each plate sold will be donated directly to VA250, a non-profit organization dedicated to creating educational programs, events, and exhibits to commemorate America's 250th anniversary.

Don't miss out on this opportunity to own a piece of history and support a great cause. <u>Visit</u> the <u>Virginia DMV website</u> to purchase your VA250 license plate today.

VACo Seeks to Create Mentorship Program for Supervisors



Dear Members/County Administrators...

VACo is blessed to have many smart and experienced Supervisors. This year we welcomed a slew of newly elected Supervisors, some of whom have expressed interest in being mentored. VACo thrives when Supervisors connect and share experiences and challenges. Therefore, we would like to establish an informal, voluntary mentoring program to offer opportunities for personalized connections among Supervisors.

If you are interested in being a mentor or being connected with a mentor, please contact Karie Walker, kwalker@vaco.org or 804-343-2504.

We look forward to hearing from you!

Sincerely,

Karie Walker

Director of Programs and Development Virginia Association of Counties

Virginia County Supervisors' Manual 8th Edition





Eighth Edition of VACo's *Virginia County Supervisors' Manual* is in stock. The Supervisors' Manual is the number one resource on the framework of county government and the responsibilities of the county board.

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Virginia Association of Counties 1207 East Main Street, Suite 300 Richmond, VA 23219-3627



EMPLOYMENT OPPORTUNITIES

County Connections | Page 45

The Virginia Association of Counties accepts employment ads in a PDF file or a link to a job site. Please include information for applying, and a link to other important information. Please do not fax your employment ad. VACo members are not charged for placing an employment ad. The cost is \$100 per ad for non-VACo members. VACo publishes the ad on its website and mobile app as well as the upcoming County Connections issue. If you have any questions or concerns, please email Valerie Russell.

GENERAL COUNSEL | **Virginia Association of Counties** | Posted September 22

EMPLOYMENT OPPORTUNITIES

Spotsylvania County | Posted September 22

COUNTY ADMINISTRATOR

Middlesex County | Posted September 22

FINANCE DIRECTOR | Amherst **County** | Posted September 22

CLIMATE ACTION PROJECT
MANAGER | Albemarle County
| Posted September 22

HUMAN RESOURCES DIRECTOR |

Fluvanna County | Posted September 17

AIRPORT MANAGER | New Kent County | Posted September 17

EMERGENCY COMMUNICATIONS RADIO SYSTEM TECHNICIAN |

Botetourt County | Posted September 16

RESIDENTIAL COUNSELOR (WOODPECKER) | **Chesterfield County** | Posted September 16

SENIOR CLINICIAN - BFOQ -BILINGUAL (ENGLISH & SPANISH) | Chesterfield County | Posted

September 16

SENIOR CLINICIAN (PREVENTION SERVICES) | Chesterfield County | Posted September 16 UTILITY WORKER I - WASTEWATER
COLLECTIONS | Chesterfield County
| Posted September 15

PRINCIPAL ENGINEER (UTILITIES)

Chesterfield County | Posted September 15

EMPLOYMENT OPPORTUNITIES

King George County | Posted September 15

ECONOMIC DEVELOPMENT
SPECIALIST | King George County
| Posted September 15

ECONOMIC DEVELOPMENT
MANAGER | King George County
| Posted September 15

DIRECTOR OF FINANCE |

Westmoreland County | Posted September 15

EXECUTIVE DIRECTOR - ECONOMIC DEVELOPMENT AUTHORITY |

Henrico County | Posted September 15

EMPLOYMENT OPPORTUNITIES |

Spotsylvania County | Posted September 15

ACCOUNTS PAYABLE CLERK |

Northumberland County | Posted September 15

PAYROLL CLERK & BENEFITS

ADMINISTRATOR | Northumberland
County | Posted September 15

DIRECTOR OF FINANCE |

Northumberland County | Posted September 15

EMPLOYMENT OPPORTUNITIES

King William County | Posted September 15

LANDFILL OPERATIONS MANAGER |

Shenandoah County | Posted September 11

SECTION CHIEF, TRANSPORTATION DESIGN DIVISION (ENGINEER V)

Fairfax County | Posted September 11

EMPLOYMENT OPPORTUNITIES

Hanover County - Pamunkey Regional Jail | Posted September 11

SENIOR EXECUTIVE ASSISTANT

(ON-SITE) | **Virginia Housing** | Posted September 11

SENIOR CLINICIAN (RECOVERY

COURT) | **Chesterfield County** | Posted September 11

SENIOR CLINICIAN (VETERAN
TREATMENT DOCKET) | Chesterfield
County | Posted September 11

RESIDENTIAL AIDE-IN HOME (Part-

time) | Chesterfield County | Posted September 11

RESIDENTIAL COUNSELOR (IN HOME

PROGRAM) | Chesterfield County | Posted September 11

CASE MANAGER (SERVICE COORDINATOR) | Chesterfield

County | Posted September 11

MEDIUM HEAVY TRUCK

TECHNICIAN | Chesterfield County

| Posted September 11

SENIOR ENVIRONMENTAL CONSTRUCTION INSPECTOR

Chesterfield County | Posted September 11

SENIOR ENGINEER (Part-time)

Chesterfield County | Posted September 11

EMPLOYMENT OPPORTUNITIES

Spotsylvania County | Posted September 11

RECOVERY ACADEMY CLINICIAN

Chesterfield County | Posted September 11

PEER RECOVERY SPECIALIST
(CHESTERFIELD RECOVERY
ACADEMY) | Chesterfield County

| Posted September 11

STRUCTURAL BUILDING INSPECTOR |

Chesterfield County | Posted

September 11

EMPLOYMENT OPPORTUNITIES

County Connections | Page 46

STAFF AUDITOR - 100% TELEWORK ELIGIBLE (RICHMOND REGION) |

Chesterfield County | Posted September 11

BUILDING INSPECTOR | Patrick County | Posted September 5

DEPUTY CITY ATTORNEY - LAND USE AND TRANSACTIONAL LAW | City of Charlottesville | Posted September 3

SENIOR ENGINEERING ASSISTANT |

Chesterfield County | Posted September 3

SENIOR ENVIRONMENTAL PLANNER |

Caroline County | Posted September 3

EMPLOYMENT OPPORTUNITIES

Spotsylvania County | Posted September 3

TOURISM MARKETING

COORDINATOR | Blacksburg-Christiansburg-Montgomery County Regional Tourism | Posted August 29

MHSS EMPLOYMENT ASSISTANT/PT

(7:30 - 4:30) | **Chesterfield County** | Posted August 29

COUNTY ADMINISTRATOR | Halifax

County | Posted August 29

FINANCE DIRECTOR | Halifax County

| Posted August 29

MHSS SERVICES SUPERVISOR |

Chesterfield County | Posted August 29

SENIOR ACCOUNTING TECHNICIAN - MEDICAL BILLING SPECIALIST |

Chesterfield County | Posted August 29

UTILITY TV TECHNICIAN |

Chesterfield County | Posted August 29

BUSINESS PROGRAMS

COORDINATOR | Campbell County

| Posted August 29

EMPLOYMENT OPPORTUNITIES

Orange County | Posted August 26

PURCHASING OFFICER | Hanover

County | Posted August 26

DIRECTOR OF ECONOMIC DEVELOPMENT | Goochland County

| Posted August 26

DIRECTOR OF PLANNING, PERMITTING & ENFORCEMENT |

Northampton County | Posted August 26

DIRECTOR OF REAL ESTATE

MANAGEMENT | Hanover County | Posted August 26

CONTROLLER | City of Newport News

| Posted August 26

HEAVY EQUIPMENT OPERATOR (ENVIRONMENTAL ENGINEERING) |

Chesterfield County | Posted August 22

UTILITY MECHANIC | Amherst

County | Posted August 22

DEPUTY CHIEF OF

TRANSPORTATION | Albemarle

County | Posted August 21

DEPUTY COUNTY ATTORNEY

Albemarle County | Posted August 21

TECHNOLOGY SUPPORT SPECIALIST

I-III | **Montgomery County** | Posted August 21

DIRECTOR OF PLANNING & ZONING

Culpeper County | Posted August 20

DIRECTOR OF HUMAN RESOURCES |

Culpeper County | Posted August 20

CHIEF OF FIRE & RESCUE

Shenandoah County | Posted August 20

SENIOR PLANNER, REGIONAL PARTNERSHIPS & FUNDING

(TRANSPORTATION PLANNER III) | Fairfax County | Posted August 20

DEPUTY COUNTY ADMINISTRATOR

Gloucester County | Posted August 20

CHIEF OF EMERGENCY SERVICE

Northumberland County | Posted August 20

ASSISTANT COMMONWEALTH

ATTORNEY I | Rappahannock County | Posted August 20

APPRAISER II OR APPRAISER III |

City of Charlottesville | Posted August 20

BUILDING OFFICIALS & SEDIMENT CONTROL ADMINISTRATOR |

Nottoway County | Posted August 19

PRINCIPAL ENGINEER (UTILITY)

Chesterfield County | Posted August 19

UTILITY WORKER I – WASTEWATER

COLLECTIONS | Chesterfield County | Posted August 19

RESIDENTIAL AIDE (DAVELAYNE

GROUP HOME) | **Chesterfield County** | Posted August 19

RESIDENTIAL AIDE (OBISOUE GROUP

HOME) | **Chesterfield County** | Posted August 19

LIBRARY BRANCH MANAGER – ETTRICK/MATOACA LIBRARY |

Chesterfield County | Posted August

LIBRARY CUSTODIAN (PART-TIME)

Chesterfield County | Posted August 19

DEVELOPMENT SPECIALIST - PART

C | **Chesterfield County** | Posted August 19

SEASONAL MAINTENANCE WORKER (ENVIRONMENTAL ENGINEERING)

Chesterfield County | Posted August 19

MHSS SERVICES MANAGER (DAY

SUPPORT PROGRAM) | Chesterfield County | Posted August 19

MHSS EMPLOYMENT ASSISTANT/PT

(7:30 – 2:30) | Chesterfield County

| Posted August 19

VALUE OF VACo



ADVOCACY

VACo's lobbying efforts have helped stem the tide of unfunded mandates and have saved Counties millions of dollars every year.



EDUCATION

Our educational programs offer County leaders and staff opportunities to become more effective in their communities.



MEMBERSHIP ENGAGEMENT

Some of VACo's best moments are when members convene and work to improve communities all over the Commonwealth.



BUSINESS DEVELOPMENT

Our business development opportunities offer savings and innovative approaches to delivering services at the County level.

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VACo exists to support county officials and to effectively represent, promote and protect the interests of counties to better serve the people of Virginia.

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