

Assistant County Administrator - Hall County, Georgia

Hall County, Georgia is seeking a professional Assistant County Administrator to fill a very important role on the County's leadership team. If there is such a thing as the perfect place to make a living and raise a family, Hall County ranks high on the list. Bordered by Lake Sidney Lanier and the foothills of the Blue Ridge Mountains, the sheer beauty of the landscape inspires families to grow and thrive. Lake Lanier attracts over 14 million visitors annually to enjoy boating, fishing, water sports, and parks along the 400 miles of shoreline. Hall County, with a population of over 217,000 and an area of 393 square miles, is the epicenter of a diversified economic base in Northeast Georgia that provides shopping, medical, financial, and educational institutions that are second to none. The labor market is stable and thriving with a regional labor market estimated to be 775,000 from Hall and surrounding counties. Gainesville, the county seat, is a bustling city of more than 47,000 people. Located 50 miles northeast of Atlanta and 35 miles northwest of Athens, Gainesville is the trade, medical, educational, industrial, retail, cultural and recreational center of Northeast Georgia. Hall County has excellent educational opportunities from pre-kindergarten to college. Gainesville-Hall County offers students educational opportunities of the highest caliber. There are two public school systems, several private schools, a public university, private university and technical college. Hall County is the headquarters for Northeast Georgia Health System, which has become the 3rd largest regional health system in Georgia. They are a premier healthcare provider and have a tremendous economic impact to Hall County and the Northeast Georgia Region. The County operates as a Commission/Administrator form of government governed by a five-member elected Board of Commissioners with a history of being a stable local government while being supportive of professional management. The Assistant County Administrator is appointed by the County Administrator and serves as a key member of the County Administrator's management team. Hall County is seeking a dynamic and experienced leader to serve as the Assistant County Administrator. The ideal candidate will be a strategic thinker, a collaborative problem solver, and an innovative leader who can help guide the County's vision while ensuring efficient and effective service delivery. The ideal candidate will be:

- Experienced Public Administrator – Demonstrated expertise in local government operations, budget management, policy development, and strategic planning. Experience working in a fast-paced government environment, preferably at the county or municipal level.
- Visionary & Strategic Leader – Ability to anticipate challenges, develop long-term solutions, and implement policies that support economic growth, infrastructure development, and quality-of-life improvements.
- Strong Financial Acumen – Skilled in budgeting, financial analysis, and resource allocation to ensure responsible fiscal stewardship and operational efficiency.
- Collaborative & Relationship-Driven – Adept at building partnerships with elected officials, constitutional officers, department heads, community leaders, and external stakeholders to advance the County's goals.
- Innovative Problem-Solver – Capable of identifying creative solutions to complex challenges, embracing technology, and implementing best practices in public administration.
- Effective Communicator – Strong written and verbal communication skills, with the ability to engage with diverse audiences, present complex information clearly, and foster transparency.

The full position brochure and details are attached and may also be found at [Mercer Group Associates Current Searches](#).

Candidate Qualifications:

- Bachelor's Degree required in Public Administration, Business Administration/Management, Local Government Management or related degree from an accredited university. A master's degree is preferred.
- A minimum of five years of executive management experience in an organization with similar complexity to Hall County is expected. Previous experience in a county leadership role is a plus. Any equivalent combination of education, training, and experience which provides the requisite knowledge, skills, and abilities to perform the essential functions of this position.
- Evidence of continued professional development, such as the ICMA Credentialed Manager designation, is a positive indicator of dedication to the profession and will be noted during the candidate vetting process.

Compensation & Benefits:

The expected starting salary range for this position is **\$185,000 - \$205,000 DOQ (depending on qualifications)**, with a very comprehensive benefits package, including: Health, dental and vision insurance, Family Health Center and Comprehensive Wellness Program; Flexible Spending and Health Savings Accounts, Short/Long-term Disability & Life Insurance; a 457 Deferred Comp and 401 (a) plans with County matching 401(a); Paid time off (personal, vacation, holidays) & Car Allowance; Relocation assistance negotiable.

How to Apply:

Interested candidates must submit by email a cover letter, resume, a list of at least five job related references (with name, email and phone numbers), as well as salary history **no later than March 25, 2025**, to lisaward912@gmail.com. Please direct any questions to Mercer Group Associates. Lisa Ward, Senior Associate at 706-983-9326 or Alan Reddish, Senior Associate at Cell: 706-614-4961.