



Bradley County, TN

PARTNERS LIKE YOU

ESG put our solutions to work in Licking County, OH through multiple phases of infrastructure upgrades totaling over \$8 million. This phased approach allowed the county to take a strategic view of needs and improvements over time.

We also delivered an Energy Savings Performance Contract (ESPC) for Bradley County, TN, through which we upgraded 4 buildings, which resulted in \$7.1 million in guaranteed savings over the life of the contract.

Licking County, OH



Bradley County, TN



Energy Systems Group (ESG) is excited to be rejoining membership with the Virginia Association of Counties. With expertise serving county governments across the nation, ESG is poised to assist Virginia counties in overcoming pressing infrastructure and facility needs through creative energy solutions.

At our core, ESG focuses on energy efficiency, resiliency, and sustainability within communities. Our experts are viewed as trusted partners, working hand-in-hand with county leaders to holistically assess needs and engineer customized solutions. We tap into grants, incentives, and federal programs to ease budget pressures. From aging building systems to deferred maintenance, we address challenges head-on through a combination of cutting-edge technology and financing options like ESPCs.

What truly sets ESG apart is our commitment to guaranteed results, backed by our dedicated team of measurement and verification experts. We stand behind every project, verifying energy and operational savings through ongoing tracking to ensure we meet key performance indicators. Additionally, ESG maintains vendor-agnostic relationships across the industry. This allows us to objectively evaluate and select equipment and technology for each project based on performance needs and the ability to support the local community when possible. Our approach provides tailored solutions to solve problems sustainably and effectively on a budget.

As Virginia counties strive to balance tight budgets with community needs, ESG is here to collaborate. We ease the process, aligning improvements with your goals so progress and savings become continuous. To discuss overcoming your specific challenges, contact us today. **The future starts now.**



Cheryl Midkiff
Account Executive
cmidkiff@esg.email | (434) 333-5025



energysystemsgroup.com

