

# PRINCE SPORTS WILLIAM

Michael Rojas, STS & Safe Sport Sports Tourism Manager Prince William County, Virginia Office of Tourism





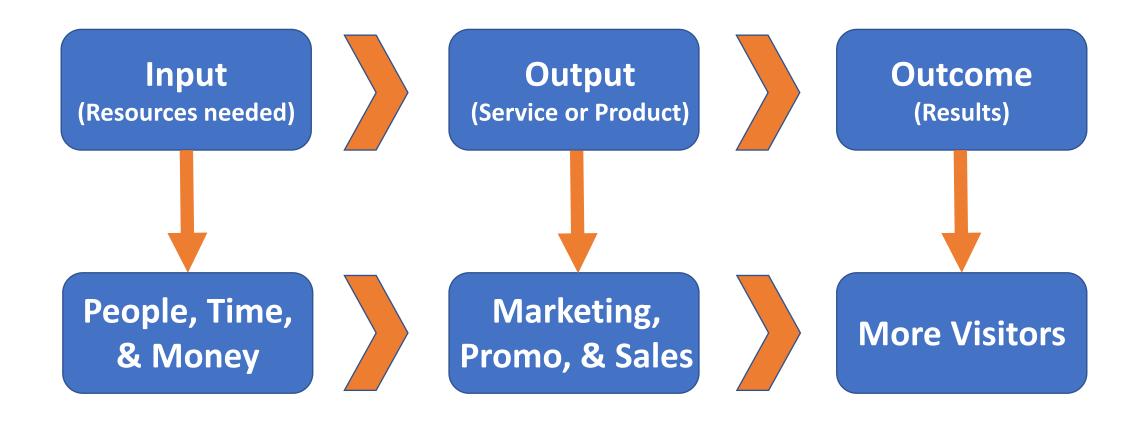
### What is the goal of Sports Tourism?

Market a destination as a premier location for travel sports tournaments and events, attracting out of town participants and visitors to the destination; thereby contributing to the overall economic impact of the destination and creating opportunities to enhance the quality of life for residents and visitors alike.

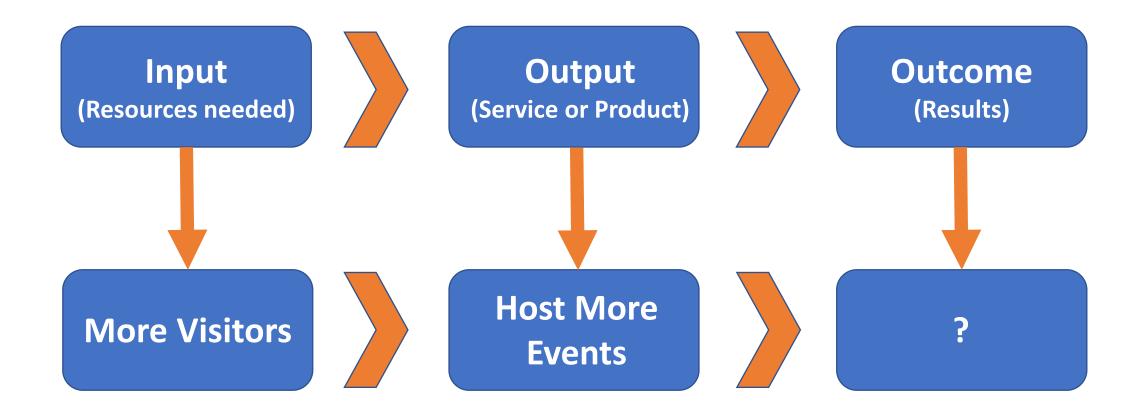
## Questions to ask when building Sports Tourism Program:

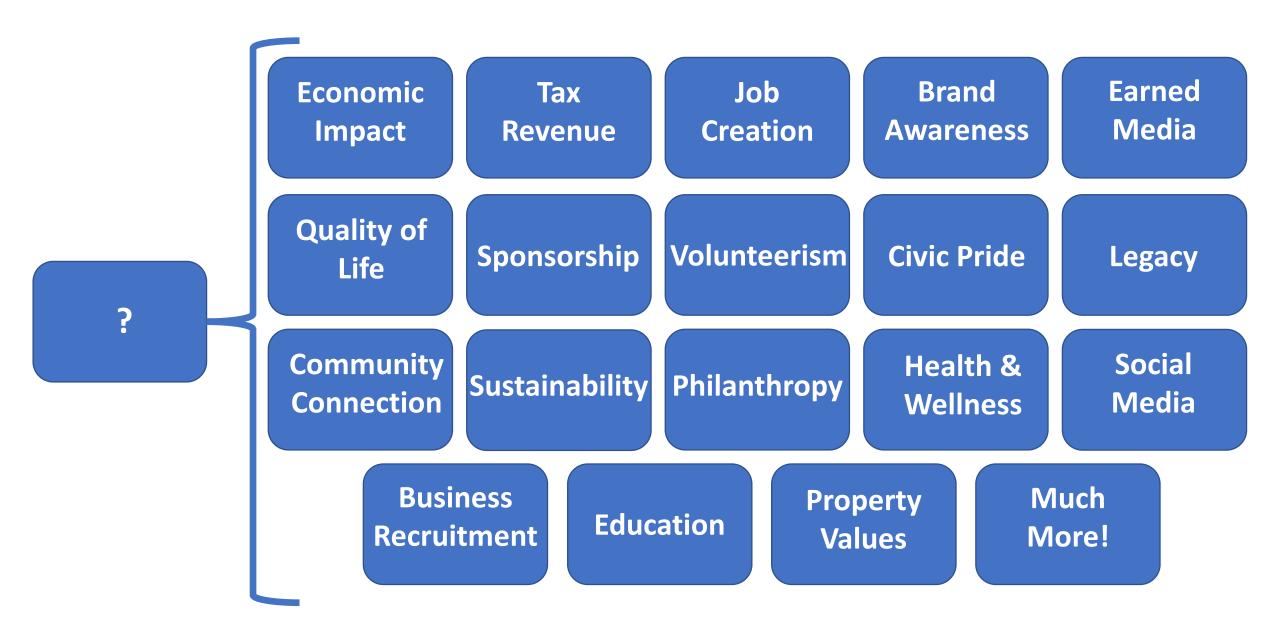
- What is important to you?
- What is important to your organization?
- What is important to your stakeholders?
- What do you already have to work with?
- What kind of story will your event participants, volunteers, and spectators tell afterwards?

### Simple (Traditional) Theory to Sports Tourism:



### **Shifted Perspective to Sports Tourism:**









More than the total value of the top 6 most valuable NFL franchises



Higher than the entire GDP of each of the following nations combined:



- •Guatemala
- Bulgaria
- Luxembourg
- Venezuela

Source: Dr. Jennifer Stolls, Sports ETA