

SIEMENS



Siemens is focused on deploying technologies and services that intelligently connect energy systems to buildings and industry, always with an eye toward energy efficiency, reliability and smaller carbon footprints. From decentralizing power generation, deep electrification and creating resilient microgrids to making buildings smarter to manage long-term operating costs, Siemens is committed to doing its part to lead and advocate for sustainable and equitable policies that drive U.S. innovation and leadership.

Siemens also has a long history of partnering and driving solutions for local government. This work includes Energy Savings Performance Contracts (ESPC) that have long been an opportunity for governments to tackle deferred maintenance and reduce energy bills. Additionally, ESPCs are budget-neutral infrastructure projects that include multiple partners from the manufacturing, construction, and small business communities. Siemens helps cities of all sizes evolve and succeed. In the last five years alone, we've worked with more than 200 local U.S. governments to modernize their infrastructure, generating almost \$1 billion in energy and operational savings.

Siemens provides the technology, financing, and partnership you need to create the perfect place. And we are already invested. Sharing your vision of economic development, Siemens has nearly 100 field offices across the country to better serve our customers.

Jim Wood is Siemens' market lead for Local Government and K-12 in Virginia. Jim has over two decades of experience in Local Government, including 19 years on the Virginia Beach City Council and 3 years as Vice Mayor. He has expertise in municipal finance, regional organizations and local budgeting.

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[Siemens Smart Infrastructure](#)



Siemens is a global powerhouse in higher education, energy infrastructure, electronics, and electrical engineering.



For more than 170 years, Siemens has built a reputation for leading-edge innovation and the quality of its products, services and solutions.



Siemens in the USA reported revenue of around \$20 billion and employs 60,000 people throughout all 50 states and Puerto Rico.

