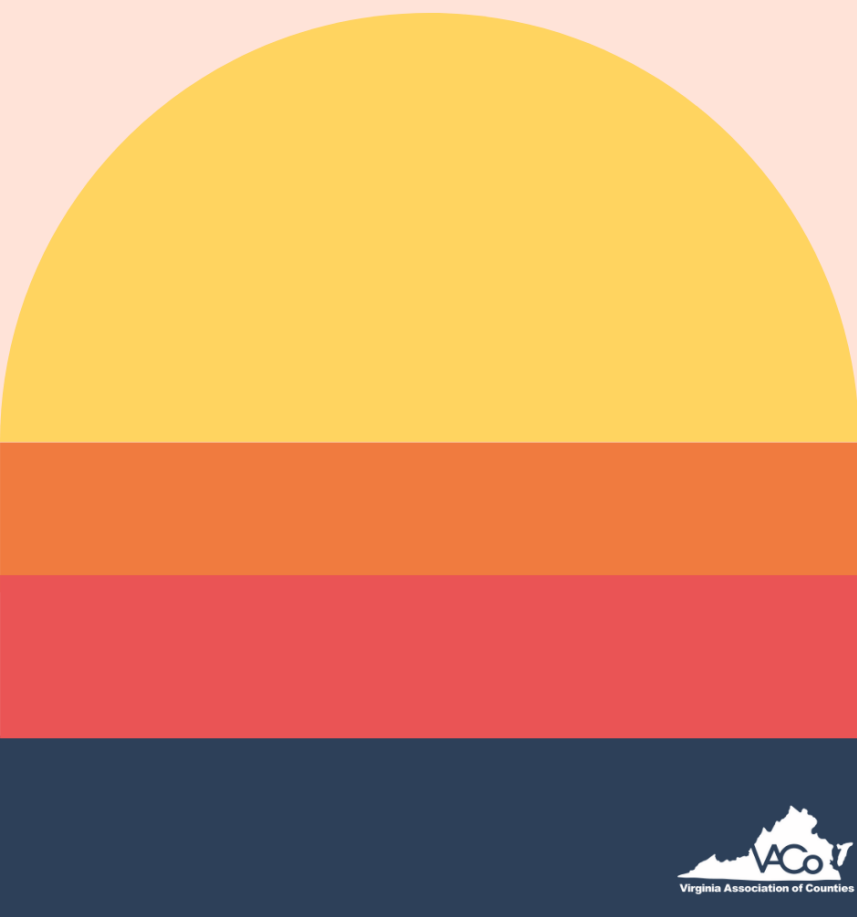


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# President's Welcome

It's my honor to welcome you to VACo's 87<sup>th</sup> Annual Conference. I hope you'll take advantage of everything the next few days have to offer – opportunities to learn and exchange ideas with your peers and a chance to reflect on your past year as a county leader.



It's not been an easy 12 months with the challenges we continue to face with the pandemic and the constant worry about the safety of our communities and loved ones. But throughout the past year, as we met virtually, I heard your stories of struggles and your tales of triumph. Local government has literally been on the front lines responding to the pandemic through testing, vaccinating, supporting our small businesses and economy, our schools, and our constituents. Sharing these experiences with you, I appreciate so much more the grit and determination of those who make it their life's calling to serve local communities.

We even got to break free from a screen and an unmute button. We finally met again. It was August 19 at the County Officials' Summit when VACo members ended our 18 months of virtual isolation. It felt good to see many of you and to catch up a bit. I was proud that at our political event, with candidates seeking higher state office, Republicans and Democrats, that we gave them all standing ovations. We may not have agreed with their politics. But we respected their will to serve and lead. This is how it should be, and I was proud to be a part of that moment.

I want to thank the VACo staff, who have been working hard to ensure you enjoy your time and take some great ideas home. I also want to thank all of our sponsors and exhibitors whose support makes this event possible. Please be sure to visit with them in the Exhibit Hall.

It has been a privilege to serve as VACo President this year. I am grateful for your support, and I salute your ongoing commitment to serving your communities. Enjoy the conference!

A handwritten signature in black ink, appearing to read "Jeffrey C. McKay".

**Jeffrey C. McKay**  
VACo President



# Virginia is made up of 95 counties.

And we look forward to  
working for the benefit  
of each one.

Thanks in large part to local incentives—as well as to state incentives, extensive infrastructure, and location—Virginia consistently ranks among the nation’s top states to conduct business. And our counties lead the way.

That’s why we’re dedicated to partnering at the local level, to drive economic growth, job creation, innovation, and more. Because we know it’s only by working closely with each other that true and lasting progress can be made.



Actions Speak Louder

# Executive Committee



**Jeffrey C. McKay**  
President  
Fairfax County



**Meg Bohmke**  
President-Elect  
Stafford County



**Jason D. Bellows**  
First Vice President  
Lancaster County



**Ann H. Mallek**  
Second Vice President  
Albemarle County



**Donald L. Hart, Jr.**  
Secretary-Treasurer  
Accomack County



**Stephen W. Bowen**  
Immediate Past  
President  
Nottoway County

# Board of Directors

## Region 1

**William M. McCarty** Isle of Wight County

## Region 2

**Ruth Larson** James City County

## Region 3

**James M. Holland** Chesterfield County

**W. Canova Peterson** Hanover County

**Frank J. Thornton** Henrico County

## Region 4

**Daniel D. Lee** Dinwiddie County

## Region 5

**John M. Sheridan** Fluvanna County

## Region 6

**Terri T. Catlett** Clarke County

## Region 7

**Jeffrey S. Black** Caroline County

**James P. Crozier** Orange County

## Region 8

**Victor S. Angry** Prince William County

**Margaret Angela Franklin** Prince William County

**Libby Garvey** Arlington County

**Penelope A. Gross** Fairfax County

**Phyllis J. Randall** Loudoun County

**Kathy L. Smith** Fairfax County

**Daniel G. Storck** Fairfax County

**James R. Walkinshaw** Fairfax County

## Region 9

**James M. Griffith** Alleghany County

## Region 10

**Jerry W. Boothe** Floyd County

**April DeMotts** Montgomery County

## Region 11

**Billy W. Martin, Sr.** Botetourt County

## Region 12

**K. Adam Kidd** Bland County

## Region 13

**Larry R. Mosley** Lee County

## Past President

**Sherrin C. Alsop** King and Queen County

**Mary W. Biggs** Montgomery County

**Judy S. Lyttle** Surry County

## NACo Delegate

**William B. Kyger, Jr.** Rockingham County

# VACo Staff



**Dean A. Lynch, CAE**

Executive Director

**Jeremy Bennett**

Director of Intergovernmental Affairs

**Katie Boyle**

Director of Government Affairs

**Phyllis A. Errico, Esq., CAE**

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**Chris McDonald, Esq.**

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# P M A

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# Conference Information

## Registration

Everyone attending the conference must register. This includes members, their families, guests, exhibitors, and news media representatives. No one will be admitted to any business or social function without a conference badge.

Registration will take place:

- 10 a.m. to 5 p.m. | Sunday, November 14 | Level 4
- 8 a.m. to 2 p.m. | Monday, November 15 | Level 4

VACo staff and volunteers will be at the registration desk during the hours listed above and will be happy to assist you. Notices are posted on a message board at the conference registration desk and in a marquee in the main lobby.

## Legislative Program

VACo's annual legislative program is finalized and adopted during the conference. The eight steering committees meet Sunday afternoon, the Resolutions Committee meets Monday morning, and the membership acts on the 2022 Legislative Program during the annual business meeting on Tuesday morning.

The Preliminary Legislative Program was emailed to VACo members in October. Proposed amendments to the program should be available by Noon on November 15 at the Registration Desk. Proposals should go through the steering committee process. Additional copies are also available at the Annual Business Meeting on Tuesday morning.

## Taste of Tidewater Tickets

All county officials, county staff, VACo associate members, and exhibitors registered for the conference are welcome to attend the Taste of Tidewater, as are registered spouses and guests. You may purchase a ticket for \$100. Check at the registration desk if you do not have a ticket. Tickets will be collected at the door by the VACo team, so don't forget it!



## Other Information

### Voting Credentials

Article VI of the VACo bylaws provides that each county is to designate a representative of its Board of Supervisors to vote at the annual business meeting. However, the bylaws allow a county to designate a proxy to vote if a member of the Board of Supervisors cannot be present for this meeting. Counties should have received voting credential forms and proxy forms by mail in September. If you did not return your form to VACo in the mail, you can submit it to the VACo Credentials Committee at its meeting on Monday, November 15 at 1 p.m. in Room 1783. You can also drop it off at the conference registration desk before the Credentials Committee meeting.

### Election of Officers

The election of VACo Officers and Board members will take place at the annual business meeting Tuesday morning.



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# VACo 2022 Calendar

## **Rural Caucus Reception**

February 2 | Omni Richmond Hotel

## **VACo Board of Directors Meeting**

February 3 | Omni Richmond Hotel

## **VACo/VML/VAPDC Local Government Day**

February 3 | Omni Richmond Hotel

## **Chairpersons' Institute**

February 4-5 | Omni Richmond Hotel

## **NACo Legislative Conference**

February 12-16 | Washington Hilton |  
Washington, D.C.

## **Supervisors' Forum**

April 29-30 | Omni Richmond Hotel

## **VACo Regional Meetings**

April to September | TBA

## **VACo Board of Directors Meeting**

May | Stafford County

## **NACo 2022 Annual Conference & Exposition**

July 21-24 | Adams County | Aurora, Colorado

## **VACo County Officials' Summit**

August | TBA

## **VACo Board of Directors Meeting**

August | TBA

## **VACo 88<sup>th</sup> Annual Conference**

November 13-15 | TBA

## **VACo Board of Directors Meeting**

November 13-15 | TBA

## Sponsors

VACo thanks the following companies that have contributed to the conference through their sponsorship.

### Platinum Sponsors



**Actions Speak Louder**

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Sunday Evening Opening Reception



**STRATA CLEAN ENERGY**

Monday Deli Luncheon



**ROBINSON, FARMER, COX ASSOCIATES**

President's Reception



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Taste of Tidewater and Dessert Social

(We apologize that the PMA Architecture logo in the  
print program is incorrect.)

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**NATIONAL ASSOCIATION OF COUNTIES**

Board of Directors Luncheon

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Conference Tote Bags

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**AES**

Opening General Session

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AMERICAN WATER

**VIRGINIA AMERICAN WATER**  
Sunday Afternoon Coffee Break

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**AQUA VIRGINIA, INC.**  
Monday Morning Coffee Break

---



**S.B. BALLARD**  
CONSTRUCTION  
COMPANY

**SB BALLARD CONSTRUCTION  
COMPANY**  
Monday Afternoon Coffee  
Break

## Exhibit Hall

The exhibit hall will be open from **2 p.m. to 5:30 p.m.** on Sunday, November 14 and will reopen at **8:30 a.m.** on Monday, November 15.

**Aqua Virginia, Inc.** is sponsoring the Monday Morning Coffee Break in the Exhibit Hall.

**SB Ballard Construction Company** is sponsoring a refreshment break in the Exhibit Hall at 2 p.m. on Monday.

Please take this opportunity to thank, network, and speak with our knowledgeable exhibitors in the Exhibit Hall.

The Exhibitor Drawing is at 1:45 p.m. on Monday. You must be present to win, so make time in your schedule to attend. To enter, have the card in your registration packet marked by each exhibitor and place your completed card in the drum at the back of the Exhibit Hall by 1:30 p.m. on Monday. Exhibitors not participating are indicated on the drawing card.

Immediately following the Exhibitor Drawing, the name of one lucky exhibitor will be drawn for a free booth at the 2022 annual conference. The exhibitor must be present to win.

## WiFi | Charging Station

Enjoy free WiFi access in the exhibit hall and other areas during the conference, generously sponsored once again by Aetna. Wi-Fi connection instructions can be found on the information billboard at the registration desk. Visit **Aetna** at Booth 1003.





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# Conference Schedule

## Saturday, November 13

### VACo Board of Directors Tour

10 a.m.

### VACORP Board of Directors Meeting

5 p.m. • Ghent 3rd Floor

## Sunday, November 14

### Nondenominational Worship Service

7:30 a.m. - 8:30 a.m. • Fusion

### Exhibitor Setup

8 a.m. - 2 p.m. • Main Ballroom A-E

### VACo Board of Directors

9 a.m. • Granby Salons A-C

**Sponsored by** National Association of  
Counties



### VACORP Annual Business Meeting

10 a.m. • Fusion

### Annual Conference Registration

10 a.m. - 5 p.m. • Level 4

**Lanyards Sponsor:** TSI – Your Technology Partner

**Conference Tote Bags Sponsor:** Moseley Architects

**Hotel Key Cards Sponsor:** Pierce Group Benefits

**Artesian Spring Water Bottles Sponsor:** Waypoint360

**Wi-Fi:** Aetna





## **Sunday, November 14**

### **Sunday Afternoon Refreshment Break**

1 p.m. - 4:15 p.m.

**Sponsored by Virginia**

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### **Steering committee meetings**

1 p.m. - 2:30 p.m.

- **Economic Development and Planning** • Main Salon F
- **Environment and Agriculture** • Main Salon G
- **Finance** • Main Salon H
- **Transportation** • Paul D. Fraim Center

### **Sunday Afternoon Football & Refreshments**

2 p.m. - 5 p.m. • Main Ballroom A-E

**Sponsored by Moseley Architects**

**MOSELEY**ARCHITECTS

### **Exhibit Hall Opens**

2 p.m. - 5:30 p.m. • Main Ballroom A-E

### **Steering committee meetings**

2:45 p.m. - 4:15 p.m.

- **Education** • Paul D. Fraim Center
- **Energy** • Main Salon F
- **General Government** • Main Salon G
- **Health and Human Resources** • Main Salon H

### **Regional Caucuses to Nominate Representatives to VACo Board of Directors**

4:30 p.m. - 5:30 p.m.

**Region 2** • Fusion

**Region 3** • Main Salon F

**Region 4** • Momentum 2-3

**Region 7** • Main Salon H

**Region 8** • Main Salon G

**Region 9** • Adrenaline

**Region 10** • Energy 1

**Region 13** • Energy 2

## **Sunday, November 14**

### **Sunday Evening Opening Reception**

5:30 p.m. - 6:30 p.m. • Main  
Ballroom Foyer

**Sponsored by Dominion Energy**



### **Taste of Tidewater and Dessert Social**

(Must have ticket to attend)

6:30 p.m. • Granby Ballroom

**Sponsored by ColonialWebb Contractors**

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**Sponsored by PMA Architecture**



The Taste of Tidewater is a social event in a beautiful part of the hotel where we will have food stations, dessert stations and cash bars. It's a chance to eat local fare and mingle! It's replacing the banquet we have hosted in past years. This is a separate ticketed event, and spouse/guest will need to have a purchased ticket to attend.

### **Sponsors Hospitality Suites**

8 p.m.

# Monday, November 15

## Resolutions Committee

7 a.m. - 8:15 a.m. • Momentum

## Annual Conference Registration

8 a.m. - 2 p.m. • Level 4

**Lanyards Sponsor:** TSI – Your Technology Partner

**Conference Tote Bags Sponsor:** Moseley Architects

**Hotel Key Cards Sponsor:** Pierce Group Benefits

**Artesian Spring Water Bottles Sponsor:** Waypoint360

**Wi-Fi:** Aetna

## Monday Morning Coffee Break

8:15 a.m.

**Sponsored by Aqua Virginia, Inc.**



## Exhibit Hall Opens

8:30 a.m. • Main Ballroom A-E

**Lounge Sponsor:** EA Engineering, Science, and Technology, Inc., PBC



## OPENING GENERAL SESSION

8:30 a.m. - 9:45 a.m. • Granby Ballroom

**Sponsored by AES**



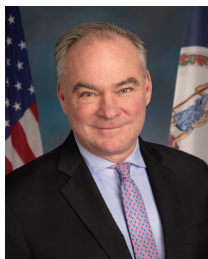
**PRESIDING:** The Honorable **Jeffrey C. McKay**, President, Virginia Association of Counties, and Chairman, Fairfax County

**PRESENTATION OF THE COLORS:** Norfolk Police Honor Guard

### • KEYNOTE SPEAKER •

The Honorable **Tim Kaine**, US Senator

Senator Tim Kaine was elected to the Senate in 2012 and serves on the Armed Services; Budget; Foreign Relations; and Health, Education, Labor, and Pensions (HELP) Committees. Senator Kaine has made boosting job opportunities for everyone a top priority.



## Monday, November 15

He was first elected to office in 1994, serving as a city councilmember and then Mayor of Richmond. He became Lieutenant Governor of Virginia in 2002 and was inaugurated as Virginia's 70th Governor in 2006.

He is married to Anne Holton, who served as Virginia Secretary of Education from 2014 until 2016. They both revel in the adventures of their three grown children and live in the same Northside Richmond neighborhood where they moved as newlyweds more than 30 years ago.

### • KEYNOTE SPEAKER •

**Jeff E. Schapiro**, Political Columnist, Richmond Times-Dispatch

Jeff Schapiro has covered campaigns and government for more than 40 years, a period during which Virginia has emerged as a decisive swing state prized by the national political parties.



He has covered numerous gubernatorial campaigns, governors, and every session of the General Assembly since 1981, as well as many presidential primaries and conventions, and dozens of congressional and legislative elections. Schapiro's column appears in the Times-Dispatch, and also has been carried by many other newspapers in Virginia.

A native of New York City, Schapiro graduated from Georgetown University with a bachelor's degree in history. His wife, Clare, is a food columnist for the Times-Dispatch.

## CONCURRENT SESSIONS

10 a.m - 11:15 a.m.

### OPPORTUNITIES IN THE 2022-2024 BIENNIUM BUDGET

- Main Salon F

**MODERATOR:** The Honorable **Ashley Chriscoe**, Supervisor, Gloucester County

**SPEAKER:** **James J. Regimbal, Jr.**, Principal, Fiscal Analytics

A major element of the 2022 General Assembly

## Monday, November 15

session will be the consideration and adoption of a new biennium budget, which is expected to include decisions about the remaining federal relief funding provided to the state through the American Rescue Plan Act, in addition to the appropriation of state General Fund dollars. This session will provide an overview of economic conditions influencing spending decisions and opportunities to improve the state-local funding partnership.

### **THE FUTURE OF ENERGY IN VIRGINIA** | Main Salon G

**MODERATOR:** The Honorable **Charles A. Stacy**, Supervisor, Tazewell County

**SPEAKERS:** The Honorable **Thomas K. Norment**, Jr., 3<sup>rd</sup> Senate District; **William L. Murray**, Senior Vice President – Corporate Affairs and Communications, Dominion Energy

Landmark legislation adopted in 2020 has embarked the Commonwealth on a journey of achieving zero greenhouse gas emissions from electric utilities by the middle of this century. This transformation of the energy sector will result in a wholesale change in not only how energy is produced, but how it is delivered. For example, significant investments in solar and wind facilities, combined with a substantial “rebuilding” of the electric grid system, present both opportunities and challenges for county officials grappling with how to integrate these changes within the local landscape and economy. This session will provide both a legislative and industry perspective on what the future holds, and what Virginia’s counties can expect in the coming decades to help them prepare for these changes.

### **COLLECTIVE BARGAINING IN VIRGINIA: WHAT YOU NEED TO KNOW** | Main Salon H

**MODERATOR:** **Tim Hemstreet**, County Administrator, Loudoun County

**SPEAKERS:** The Honorable **Jennifer B. Boysko**, 33<sup>rd</sup> Senate District; **Cynthia E. Hudson**, Esquire,

## Monday, November 15

Sands Anderson PC; **Eric Paltell**, Esquire, Kollman & Saucier PA

Legislation took effect on May 1, 2021, allowing local governments and school boards throughout Virginia to enact ordinances that allow their employees to form unions and engage in collective bargaining agreements with their employers. Though long established in other states, the new law grants flexibility to Virginia's local government employers as to how they define bargaining units, set the terms and conditions of the bargaining process, and resolve impasses. This session will discuss factors that local governments should reflect upon should they consider opting into collective bargaining with their employees.

### **VACo/VSBA COLLABORATIVE LEADERSHIP PROGRAM** • Fusion

**MODERATOR:** The Honorable **Ruth Larson**, Supervisor, James City County

**SPEAKERS:** **Joe Casey**, County Administrator, Chesterfield County; The Honorable **James Holland**, Chair, Chesterfield County; The Honorable **Christopher Winslow**, Vice Chair, Chesterfield County; **Merv Daugherty**, Superintendent, Chesterfield County School Board; The Honorable **Ryan Harter**, Chair, Chesterfield County School Board; The Honorable **Ann Crawley Coker**, Vice Chair, Chesterfield County School Board

The Virginia Association of Counties (VACo) and the Virginia School Boards Association (VSBA) are launching a collaborative leadership program at the VACo Annual Conference, with the focus of bringing members of the boards of supervisors and school boards together to strengthen relationships and create opportunities for discussion and collaboration on behalf of citizens.

## Monday, November 15

### CONCURRENT SESSIONS

11:30 a.m - 12:45 p.m.

#### BUILDING A BETTER BROADBAND | Main Salon F

**MODERATOR:** The Honorable **Victor S. Angry**, Supervisor, Prince William County  
**SPEAKERS:** The Honorable **Jennifer B. Boysko**, 33<sup>rd</sup> Senate District; The Honorable **C.E. Cliff Hayes, Jr.**, 77<sup>th</sup> House District; **Robert A. Crum, Jr.**, Executive Director, Hampton Roads Planning District Commission

Access to the world wide web is essential to both business and social infrastructure. Without access to fast, reliable, and affordable internet service, individuals, families, and whole regions struggle to thrive. This session will explore what opportunities exist to leverage federal, state, private and local capital to build the necessary infrastructure of what is an essential utility for the 21<sup>st</sup> century.

#### TAX POLICY AND STATE BUDGET PRIORITIES: A PERSPECTIVE FROM THE GENERAL ASSEMBLY | Main Salon G

**MODERATOR:** The Honorable **Jeffrey C. McKay**, President, Virginia Association of Counties and Chairman, Fairfax County  
**SPEAKERS:** The Honorable **Emmett W. Hanger, Jr.**, 24<sup>th</sup> Senate District; The Honorable **Vivian E. Watts**, 39<sup>th</sup> House District

In addition to major decisions facing the General Assembly in developing spending priorities for the 2022-2024 biennium budget, several proposals are under consideration in legislative workgroups and studies to revise Virginia's tax structure. Key policymakers will discuss tax reform proposals, as well as top priorities for the 2022-2024 biennium budget.

## Monday, November 15

### NAVIGATING THE CHANGING LANDSCAPE OF THE CHILDREN'S SERVICES ACT | Main Salon H

**MODERATOR:** The Honorable **Lee Frame**, Supervisor, Orange County

**SPEAKERS:** The Honorable **T. Montgomery Mason**, 1<sup>st</sup> Senate District; The Honorable **Meg Bohmke**, President-Elect, Virginia Association of Counties and Supervisor, Stafford County; **Scott Reiner**, Executive Director, Office of Children's Services

Significant revisions to the Children's Services Act were enacted in 2021 in response to the Joint Legislative Audit and Review Commission's 2020 study, with further changes to the structure and funding of the program under consideration. In addition, the recent implementation of major changes to federal funding for foster care presents challenges and opportunities in serving children and families through CSA. Join state and local leaders for a discussion of what these changes mean for local governments.

### SNAPSHOTS OF INNOVATIVE COUNTY PROGRAMS | Fusion

**MODERATOR:** **Dr. Sheryl Bailey**, Visiting Professor of Practice, Virginia Tech, and former Chesterfield County Deputy County Administrator

**SPEAKERS:** **Dr. Monica Manns**, Chief Equity, Diversity and Opportunity Officer; Henrico County; **Tamara Highsmith**, Strategy & Performance Coordinator, Chesterfield County; **Jerry West**, Director of Parks and Recreation, Nelson County; **William Shepley**, County Administrator, Grayson County; **Emily Kilroy**, Director of Communications and Public Engagement, Albemarle County

An important objective of the VACo Achievement Awards Program is to celebrate innovative and smart solutions to challenges in our counties. This session shares the creative work from county leadership and staff as Achievement Award winners tell their stories on how they overcame challenges.



## Monday, November 15

### Deli Luncheon

12:45 p.m. - 1:45 p.m. • Main  
Ballroom A-E



Sponsored by Strata Clean Energy

### VLGMA Luncheon

12:45 p.m. - 1:45 p.m. • Energy Room  
(Must have ticket to attend)

### Credentials Committee

1 p.m. • Ghent

### Exhibitor Drawing

1:45 p.m. • Main Ballroom A-E

### Monday Afternoon Break

2 p.m.



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## CONCURRENT SESSIONS

2:45 p.m - 4 p.m.

### CIVILITY & LEADERSHIP IN POLITICS | Main Salon F

**MODERATOR:** Dean Lynch, Executive Director,  
Virginia Association of Counties and Chris  
McDonald, Director of Government Relations,  
Virginia Association of Counties

**SPEAKERS:** The Honorable Terry Kilgore, 1<sup>st</sup> House  
District; Larry Roberts, Director, Sorensen Institute  
for Political Leadership at the University of Virginia

In an era in which our political divides  
seem further apart and stronger than ever, it  
is critically important to find common ground,  
respect the civility of one another, and continue  
to work to improve the lives of the citizens of the  
Commonwealth. This session will explore ways  
government officials at all levels can embrace  
civility and bridge divides in order to achieve a  
greater good.

## **Monday, November 15**

### **THE FUTURE OF ECONOMIC DEVELOPMENT IN VIRGINIA | Main Salon G**

**SPEAKER: Stephen Moret**, President and CEO, Virginia Economic Development Partnership

The last several years have brought unprecedented change to Virginia when it comes to economic development, in terms of priorities, tactics, geographic diversity, opportunities, and more. This session will focus on what comes next with economic development in the Commonwealth. Speakers will provide a broad array of information while lending perspectives from both state and local government.

### **K-12 EDUCATION FUNDING AND INITIATIVES | Main Salon H**

**MODERATOR:** The Honorable **Meg Bohmke**, President-Elect, Virginia Association of Counties and Supervisor, Stafford County

**SPEAKERS:** The Honorable **Barbara A. Favola**, 31<sup>st</sup> Senate District

Providing the local share of K-12 education funding is one of the single largest responsibilities of local governments in the Commonwealth. Teacher compensation, school construction and modernization, and mandates from the Standards of Quality all require significant investments, which local governments often support but struggle to meet. This session will discuss factors that local governments should reflect upon as the General Assembly considers new opportunities and initiatives for K-12 education.

### **Virginia Coalition of High Growth Communities** 4 p.m. • Paul D. Fraim Center

### **Rural Caucus** 4 p.m. • Collaboration

### **Nominations Committee** 4 p.m. • Momentum

**Monday, November 15**

**President's Reception**

5:45 p.m. - 7 p.m. • Main  
Ballroom FGH

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8 p.m.

The advertisement for Virginia American Water features a photograph of a water treatment facility. In the background, a tall, blue water tower stands against a cloudy sky. In the foreground, two workers in yellow safety vests and white hard hats are standing on a metal walkway overlooking a large, circular, greenish-blue water tank. The Virginia American Water logo, which includes a white star with wavy lines below it, is positioned in the lower-left corner of the image. Below the logo, the text 'VIRGINIA AMERICAN WATER' is written in a white, sans-serif font. At the bottom of the logo, the tagline 'WE KEEP LIFE FLOWING®' is displayed. To the right of the image, a block of text describes the company's role in providing safe drinking water and wastewater service. At the bottom right, the company's website is listed.

Virginia American Water is the largest water company in the state, serving approximately 325,000 people in 25 communities. Our 120 highly-skilled professionals are dedicated to providing safe, reliable drinking water and wastewater service.

[virginiaamwater.com](http://virginiaamwater.com)

# Tuesday, November 16

## Tuesday Morning Coffee Break

8:45 a.m.

## CLOSING GENERAL SESSION

9 a.m. • Granby Ballroom

**PRESIDING:** The Honorable **Jeffrey C. McKay**,  
President, Virginia Association of Counties, and  
Chairman, Fairfax County

### • KEYNOTE SPEAKER •

The Honorable **Ralph Northam**,  
Governor, Commonwealth of  
Virginia

Before he was inaugurated  
as the 73rd Governor of the  
Commonwealth of Virginia, Ralph  
Northam served as an Army  
doctor, pediatric neurologist,  
business owner, state Senator and Lieutenant  
Governor.

A native of Virginia's Eastern Shore, Governor  
Northam was educated at the Virginia Military  
Institute (VMI), where he graduated with  
distinction.

After graduation, Governor Northam was  
commissioned as a second lieutenant in the United  
States Army. He served eight years of active duty  
and rose to the rank of major.

Governor Northam has led Virginia to many  
economic development successes. He helped lead  
Virginia to being named CNBC top state for business  
for two consecutive years.

Governor Northam has been a friend to local  
governments, and we thank him for speaking at  
many VACo events.

Governor Northam and First Lady Pamela  
Northam have two adult children.



### • KEYNOTE SPEAKER •

**Dr. John Thomas**, Managing  
Partner, DecideSmart

Prior to joining DecideSmart,  
John served for over two decades  
as the Director of the Weldon



## **Tuesday, November 16**

Cooper Center for Public Service at the University of Virginia.

Previous professional assignments have included service as Executive Director of: the National Association of Counties, the American Society of Public Administration, and the Florida Association of Counties. Earlier in his career he directed the Toledo Metropolitan Area Council of Governments in Ohio. John began his public service as a teacher and administrator in the Toledo public schools.

Throughout his career John has successfully designed, developed, and implemented programs and activities involving elected and appointed public officials, academic and civic leaders, as well as professionals from the private and non-profit sectors. Guiding officials in crossing “boundaries” and developing social capital have been important elements of the work.

In Virginia, John has been recognized for his significant leadership role in two award-winning organizations – the Council on Virginia’s Future and LEAD VIRGINIA, Inc.

John earned his BA from the College of Wooster, his MA from the University of Toledo, and his MPA and DPA from the University of Southern California.

### **ANNUAL BUSINESS MEETING**

10:30 a.m. • Granby Ballroom

**PRESIDING:** The Honorable **Jeffrey C. McKay**, President, Virginia Association of Counties, and Chairman, Fairfax County

**Adoption of Legislative Program**

**Election of New VACo President and Officers**

### **ADJOURNMENT/CHECK OUT**

Noon



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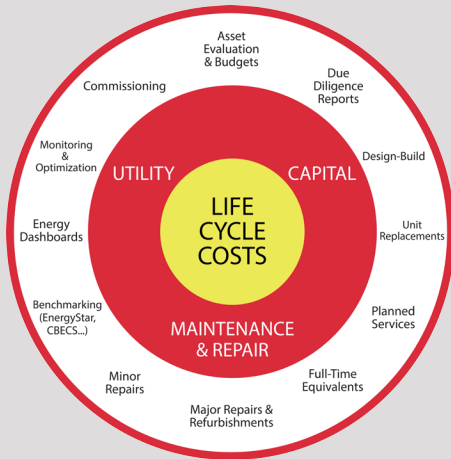
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# Steering Committees

Members are listed in order by their VACo region.  
(C)-Chair; (VC)-Vice Chair

## ECONOMIC DEVELOPMENT AND PLANNING

1	<b>Susan Seward</b>	Sussex County
1	<b>Jeffrey Stoke</b>	Prince George County
2	<b>Ashley Chriscoe</b>	Gloucester County
2	<b>Lud Kimbrough</b>	Middlesex County
2	<b>Ruth Larson-VC</b>	James City County
2	<b>Melissa Mason</b>	Mathews County
2	<b>Sheila Noll</b>	York County
3	<b>Daniel Schmitt</b>	Henrico County
5	<b>Thomas Miles</b>	Buckingham County
7	<b>Annie Cupka</b>	King George County
8	<b>Pete Candland</b>	Prince William County
8	<b>Michael Turner</b>	Loudoun County
9	<b>Casey Armstrong</b>	Rockingham County
9	<b>Jeremy Bryant</b>	Amherst County
9	<b>Gerald Garber</b>	Augusta County
9	<b>James Griffith</b>	Alleghany County
10	<b>Steven Sandy</b>	Franklin County
10	<b>Tim Hall</b>	Henry County
11	<b>Mickey Johnson</b>	Bedford County
11	<b>Phil North</b>	Roanoke County
12	<b>Brenda Sutherland-C</b>	Grayson County
12	<b>Eric Workman</b>	Bland County

## EDUCATION

1	<b>Donald Hart</b>	Accomack County
2	<b>Jason Bellows</b>	Lancaster County
2	<b>Sidney Johnson</b>	Essex County
2	<b>Ruth Larson</b>	James City County
3	<b>Sean Davis</b>	Hanover County
3	<b>Frank Thornton</b>	Henrico County
4	<b>Mark Moore</b>	Dinwiddie County
4	<b>Odessa Pride-VC</b>	Prince Edward County
5	<b>Donald Bryan</b>	Buckingham County
5	<b>Mike Sheridan</b>	Fluvanna County
6	<b>Timothy Taylor</b>	Shenandoah County
7	<b>Richard Granger</b>	King George County
7	<b>Meg Bohmke</b>	Stafford County
7	<b>Richard Granger</b>	King George County
8	<b>Matt de Ferranti</b>	Arlington County

8	<b>Kathy Smith-C</b>	Fairfax County
8	<b>James Walkinshaw</b>	Fairfax County
9	<b>William Kyger</b>	Rockingham County
9	<b>Scott Seaton</b>	Augusta County
10	<b>Mary Biggs</b>	Montgomery County
11	<b>Martha Hooker</b>	Roanoke County
12	<b>Joseph Guthrie</b>	Pulaski County
12	<b>Adam Kidd</b>	Bland County

## ENERGY

1	<b>Susan Seward</b>	Sussex County
1	<b>Julie Walton</b>	Prince George County
2	<b>Sherrin Alsop</b>	King & Queen County
2	<b>Ashley Chriscoe</b>	Gloucester County
3	<b>Canova Peterson-VC</b>	Hanover County
4	<b>Tracy Gee</b>	Lunenburg County
5	<b>Ann Mallek</b>	Albemarle County
6	<b>Amber Foster</b>	Madison County
6	<b>Beverly McKay</b>	Clarke County
7	<b>Cathy Binder</b>	King George County
7	<b>Jeff Black</b>	Caroline County
7	<b>Jim Crozier</b>	Orange County
8	<b>Matt de Ferranti</b>	Arlington County
8	<b>Dan Storck</b>	Fairfax County
9	<b>Gerald Garber</b>	Augusta County
9	<b>Sallie Wolfe-Garrison</b>	Rockingham County
10	<b>April DeMotts</b>	Montgomery County
10	<b>Lauren Yoder</b>	Floyd County
11	<b>Gary Larrowe</b>	Botetourt County
11	<b>Billy Martin</b>	Botetourt County
12	<b>Brenda Sutherland</b>	Grayson County
13	<b>J.H. Rivers</b>	Wise County
13	<b>Charles Stacy-C</b>	Tazewell County

## ENVIRONMENT AND AGRICULTURE

3	<b>Randall Silber</b>	Henrico County
4	<b>Taylor Harvie</b>	Amelia County
4	<b>Harrison Moody</b>	Dinwiddie County
5	<b>Ann Mallek</b>	Albemarle County
5	<b>Ernie Reed</b>	Nelson County
7	<b>Cathy Binder</b>	King George County
7	<b>Jeff Stonehill</b>	King George County
8	<b>Gwen Kennedy</b>	Loudoun County
8	<b>Jeanine Lawson</b>	Prince William County
8	<b>Michael Turner-VC</b>	Loudoun County
9	<b>Sallie Wolfe-Garrison</b>	Rockingham County

9	<b>Dewey Ritchie</b>	Rockingham County
9	<b>Michael Shull</b>	Augusta County
10	<b>April DeMotts</b>	Montgomery County
10	<b>Clifton Tweedy</b>	Campbell County
10	<b>Lauren Yoder-C</b>	Floyd County
11	<b>Billy Martin</b>	Smyth County
12	<b>John Fant</b>	Grayson County

## **FINANCE**

2	<b>Ashley Chriscoe-C</b>	Gloucester County
2	<b>James Icenhour, Jr.</b>	James City County
3	<b>Brandon Hinton</b>	Henrico County
4	<b>Sherman Vaughn</b>	Nottoway County
7	<b>Christian Goodwin</b>	Louisa County
8	<b>Michelle Attreed</b>	Prince William County
8	<b>Juli Briskman</b>	Loudoun County
8	<b>Matt de Ferranti</b>	Arlington County
8	<b>Chris Martino</b>	Prince William County
8	<b>Dan Storck-VC</b>	Fairfax County
9	<b>Trish Davidson</b>	Rockingham County
9	<b>Jennifer Whetzel</b>	Augusta County
9	<b>Butch Wells</b>	Augusta County
10	<b>Clyde DeLoach</b>	Patrick County
10	<b>Craig Meadows</b>	Montgomery County
10	<b>Christopher Whitlow</b>	Franklin County

## **GENERAL GOVERNMENT**

1	<b>Joel Acree</b>	Isle of Wight County
3	<b>Patricia O'Bannon</b>	Henrico County
3	<b>Christopher Winslow-C</b>	Chesterfield County
4	<b>Harrison Moody</b>	Dinwiddie County
4	<b>Charlette Woolridge</b>	Brunswick County
5	<b>Eric Dahl</b>	Fluvanna County
6	<b>Bradley Pollack</b>	Shenandoah County
7	<b>Lee Frame</b>	Orange County
7	<b>Jeff Stonehill</b>	King George County
7	<b>Ted Voorhees</b>	Orange County
8	<b>Victor Angry-VC</b>	Prince William County
8	<b>Penny Gross</b>	Fairfax County
8	<b>Koran Saines</b>	Loudoun County
9	<b>Jonathan Lanford</b>	Alleghany County
9	<b>Thomas Miller</b>	Rockingham County
9	<b>Jeffrey Slaven</b>	Augusta County
10	<b>Linda DeVito</b>	Floyd County
10	<b>Tim Hall</b>	Henry County
13	<b>JH Rivers</b>	Wise County

## HEALTH AND HUMAN RESOURCES

1	Judy Lyttle	Surry County
2	Sherrin Alsop	King and Queen County
2	Amy Dubois-VC	Mathews County
2	Rebecca Morgan	Middlesex County
3	Anthony McDowell	Henrico County
4	Brenda Ebron-Bonner	Dinwiddie County
4	Helen Simmons	Nottoway County
7	Meg Bohmke	Stafford County
7	Lee Frame-C	Orange County
7	Cindy Lamb	Stafford County
8	Elijah Johnson	Prince William County
8	Phyllis Randall	Loudoun County
9	Suzanne Adcock	Alleghany County
9	Rick Chandler	Rockingham County
9	Pam Carter	Augusta County
9	Mike Breeden	Rockingham County
10	Clyde DeLoach	Patrick County
11	Andy Crawford	Bedford County
12	Thomas Littrell	Carroll County

## TRANSPORTATION

1	Floyd Brown	Prince George County
1	T.J. Webb	Prince George County
3	Tyrone Nelson	Henrico County
3	Canova Peterson	Hanover County
4	Glanzy Spain, Jr.	Mecklenburg County
4	Doug Stanley	Prince Edward County
7	Jim Crozier-C	Orange County
8	Kristen Umstattd	Loudoun County
8	Ann Wheeler	Prince William County
9	Tim Fitzgerald	Augusta County
9	Stephen King	Rockingham County
9	Steve Morelli	Augusta County
10	Jerry Boothe	Floyd County
10	Steve Fijalkowski	Montgomery County
10	Steven Sandy	Franklin County
11	Phil North-VC	Roanoke County
13	Robert Adkins	Wise County

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# Operational Committees

## BUDGET AND FINANCE

1	<b>Donald Hart-C</b>	Accomack County
2	<b>Jason Bellows</b>	Lancaster County
7	<b>Cindy Shelton</b>	Stafford County
9	<b>Billy Kyger</b>	Rockingham County
10	<b>Craig Meadows</b>	Montgomery County

## CONFERENCE PLANNING

2	<b>Jason Bellows</b>	Lancaster County
2	<b>Ruth Larson</b>	James City County
2	<b>Sheila Noll</b>	York County
7	<b>Meg Bohmke-C</b>	Stafford County
10	<b>Mary Biggs</b>	Montgomery County

## NOMINATIONS

1	<b>Judy Lyttle</b>	Surry County
2	<b>Sherrin Alsop</b>	King and Queen County
3	<b>Frank Thornton</b>	Henrico County
4	<b>Harrison Moody</b>	Dinwiddie County
5	<b>Mike Sheridan</b>	Fluvanna County
6	<b>Tony Carter</b>	Warren County
7	<b>Meg Bohmke</b>	Stafford County
8	<b>Penny Gross-C</b>	Fairfax County
9	<b>Billy Kyger</b>	Rockingham County
10	<b>Mary Biggs</b>	Montgomery County
11	<b>Phillip North</b>	Roanoke County
12	<b>Brenda Sutherland</b>	Grayson County
13	<b>Larry Mosley</b>	Lee County

## RESOLUTIONS

1	<b>Donald Hart</b>	Accomack County
2	<b>Jason Bellows</b>	Lancaster County
2	<b>Ashley Chriscoe</b>	Gloucester County
2	<b>Amy Dubois</b>	Mathews County
2	<b>Ruth Larson</b>	James City County
3	<b>Canova Peterson</b>	Hanover County
3	<b>Christopher Winslow</b>	Chesterfield County
4	<b>Steve Bowen</b>	Nottoway County
4	<b>Odessa Pride</b>	Prince Edward County
5	<b>Ann Mallek</b>	Albemarle County
7	<b>Meg Bohmke</b>	Stafford County
7	<b>Jim Crozier</b>	Orange County
7	<b>Lee Frame</b>	Orange County

- 8 **Victor Angry**
- 8 **Jeff McKay**
- 8 **Kathy Smith**
- 8 **Dan Storck**
- 8 **Michael Turner**
- 10 **Lauren Yoder**
- 11 **Phil North**
- 12 **Brenda Sutherland**
- 13 **Charles Stacy**

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- Fairfax County
- Fairfax County
- Fairfax County
- Loudoun County
- Floyd County
- Roanoke County
- Grayson County
- Tazewell County

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# **At-A-Glance 2021**

**Sunday, November 14**

## **Nondenominational Worship Service**

7:30 a.m. - 8:30 a.m. • Fusion

## **Exhibitor Setup**

8 a.m. - 2 p.m. • Main Ballroom A-E

## **VACo Board of Directors**

9 a.m. • Granby Salons A-C

**Sponsored by** National Association of Counties

## **VACORP Annual Business Meeting**

10 a.m. • Fusion

## **Annual Conference Registration**

10 a.m. - 5 p.m. • Level 4

**Lanyards Sponsor:** TSI – Your Technology Partner

**Conference Tote Bags Sponsor:** Moseley Architects

**Hotel Key Cards Sponsor:** Pierce Group Benefits

**Artesian Spring Water Bottles Sponsor:** Waypoint360

**Wi-Fi:** Aetna

## **Sunday Afternoon Refreshment Break**

1 p.m. - 4:15 p.m. • Main Ballroom A-E

**Sponsored by** Virginia American Water

## **Steering committee meetings**

1 p.m. - 2:30 p.m.

• **Economic Development & Planning** • Main Salon F

• **Environment and Agriculture** • Main Salon G

• **Finance** • Main Salon H

• **Transportation** • Paul D. Fraim Center

## **Sunday Afternoon Football & Refreshments**

2 p.m. - 5 p.m. • Main Ballroom A-E

**Sponsored by** Moseley Architects

## **Exhibit Hall Opens**

2 p.m. - 5:30 p.m. • Main Ballroom A-E

**Exhibit Hall Lounge Sponsored by** EA Engineering,  
Science, and Technology, Inc., PBC

## **Steering committee meetings**

2:45 p.m. - 4:15 p.m.

- **Education** • Paul D. Fraim Center
- **Energy** • Main Salon F
- **General Government** • Main Salon G
- **Health and Human Resources** • Main Salon H

## **Regional Caucuses to Nominate Representatives to VACo Board of Directors**

4:30 p.m. - 5:30 p.m.

**Region 2** • Fusion

**Region 3** • Main Salon F

**Region 4** • Momentum 2-3

**Region 7** • Main Salon H

**Region 8** • Main Salon G

**Region 9** • Adrenaline

**Region 10** • Energy 1

**Region 13** • Energy 2

## **Sunday Evening Opening Reception**

5:30 p.m. - 6:30 p.m. • Main Ballroom Foyer

**Sponsored by Dominion Energy**

## **Taste of Tidewater & Dessert Social**

(Must have ticket to attend)

6:30 p.m. • Granby Ballroom

**Sponsored by ColonialWebb Contractors**

**Sponsored by Fortinet**

**Sponsored by PMA Architecture**

The Taste of Tidewater is a social event in a beautiful part of the hotel where we will have food stations, dessert stations and cash bars. It's a chance to eat local fare and mingle! It's replacing the banquet we have hosted in past years. This is a separate ticketed event, and spouse/guest will need to have a purchased ticket to attend.

## **Sponsors Hospitality Suites**

8 p.m.

# Monday, November 15

## Resolutions Committee

7 a.m. - 8:15 a.m. • Momentum

## Annual Conference Registration

8 a.m. - 2 p.m. • Level 4

**Lanyards Sponsor:** TSI – Your Technology Partner

**Conference Tote Bags Sponsor:** Moseley Architects

**Hotel Key Cards Sponsor:** Pierce Group Benefits

**Artesian Spring Water Bottles Sponsor:** Waypoint360

**Wi-Fi:** Aetna

## Monday Morning Coffee Break

8:15 a.m. • Main Ballroom A-E

**Sponsored by Aqua Virginia Inc.**

## Exhibit Hall Opens

8:30 a.m. • Main Ballroom A-E

**Lounge Sponsored by EA Engineering, Science, and Technology, Inc., PBC**

## OPENING GENERAL SESSION

8:30 a.m. • Granby Ballroom

**Sponsored by AES**

**PRESIDING:** The Honorable **Jeffrey C. McKay**,  
President, Virginia Association of Counties, and  
Chairman, Fairfax County

**PRESENTATION OF THE COLORS:** Norfolk Police  
Honor Guard

### • KEYNOTE SPEAKERS •

The Honorable **Tim Kaine**, US Senator

**Jeff E. Schapiro**, Political Columnist, Richmond  
Times-Dispatch

## CONCURRENT SESSIONS

10 a.m - 11:15 p.m.

**OPPORTUNITIES IN THE 2022-2024 BIENNIUM**  
**BUDGET** • Main Salon F

## **Monday, November 15**

**THE FUTURE OF ENERGY IN VIRGINIA** • Main Salon G

**COLLECTIVE BARGAINING IN VIRGINIA: WHAT YOU NEED TO KNOW** • Main Salon H

**VACo/VSBA COLLABORATIVE LEADERSHIP PROGRAM** • Fusion

### **CONCURRENT SESSIONS**

11:30 a.m - 12:45 p.m.

**BUILDING A BETTER BROADBAND** • Main Salon F

**TAX POLICY AND STATE BUDGET PRIORITIES: A PERSPECTIVE FROM THE GENERAL ASSEMBLY** • Main Salon G

**NAVIGATING THE CHANGING LANDSCAPE OF THE CHILDREN'S SERVICES ACT** • Main Salon H

**SNAPSHOTS OF INNOVATIVE COUNTY PROGRAMS** • Fusion

### **Deli Luncheon**

12:45 p.m. - 1:45 p.m. • Main Ballroom A-E

**Sponsored by Strata Clean Energy**

### **VLGMA Luncheon**

12:45 p.m. - 1:45 p.m. • Energy Room

(Must have ticket to attend)

The VLGMA Luncheon is a ticketed event for county managers and key members of their management teams.

### **Credentials Committee**

1 p.m. • Ghent

### **Exhibitor Drawing**

1:45 p.m. • Main Ballroom A-E

## **Monday, November 11**

### **Monday Afternoon Break**

2 p.m.

**Sponsored by SB Ballard Construction Company**

### **CONCURRENT SESSIONS**

2:45 p.m - 4 p.m.

**CIVILITY AND LEADERSHIP IN POLITICS** • Main Salon F

**THE FUTURE OF ECONOMIC DEVELOPMENT IN VIRGINIA** • Main Salon G

**K-12 EDUCATION FUNDING AND INITIATIVES** • Main Salon H

### **Virginia Coalition of High Growth Communities**

4 p.m. • Paul D. Fraim Center

### **Rural Caucus**

4 p.m. • Collaboration

### **Nominations Committee**

4 p.m. • Momentum

### **President's Reception**

5:45 p.m. - 7 p.m. • Main Ballroom FGH

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8 p.m.

## **Tuesday, November 16**

### **Tuesday Morning Coffee Break**

8:45 a.m. • Granby Ballroom Foyer

### **CLOSING GENERAL SESSION**

10:30 a.m. • Granby Ballroom

**PRESIDING:** The Honorable **Jeffrey C. McKay**,  
President, Virginia Association of Counties, and  
Chairman, Fairfax County

#### **• KEYNOTE SPEAKERS •**

The Honorable **Ralph Northam**, Governor,  
Commonwealth of Virginia

#### **COMMUNICATING DURING TURBULENT TIMES**

**Dr. John Thomas**, Managing Partner, DecideSmart

### **ANNUAL BUSINESS MEETING**

9 a.m. • Granby Ballroom

**PRESIDING:** The Honorable **Jeffrey C. McKay**,  
President, Virginia Association of Counties, and  
Chairman, Fairfax County

**Adoption of Legislative Program**

**Election of New VACo President and Officers**

#### **• ACHIEVEMENT AWARDS CEREMONY •**

VACo recognizes Counties that won the top 3  
Achievement Awards

#### **• VIRGINIA CERTIFIED COUNTY SUPERVISORS' GRADUATION •**

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## **About the development and adoption of VACo's annual legislative program**

- 1.** In January the VACo President appoints VACo members to the eight VACo steering committees and names chairs and vice chairs. The eight steering committees are Economic Development and Planning, Education, Energy, Environment and Agriculture, Finance, General Government, Health and Human Resources, and Transportation.
- 2.** VACo members are invited to attend regional meetings held April-September throughout the VACo regions in the Commonwealth to identify and discuss key legislative issues.
- 3.** The steering committees meet once in late summer and again in November during the annual conference. The Steering Committees develop their position statements for the annual Legislative Program, based in part on information received during the regional meetings.
- 4.** In early Fall, prior to the annual conference, the membership receives a Preliminary Legislative Program. This draft is revised during the annual conference.
- 5.** The VACo Resolutions Committee oversees the development of the annual Legislative Program. It meets during the annual conference in November. The Resolutions Committee includes the six members of VACo's Executive Committee and the chairs and vice chairs of VACo's eight steering committees. VACo's President-Elect chairs the Resolutions Committee.
- 6.** The VACo membership adopts the new Legislative Program during the annual business meeting on the last day of the annual conference in November.

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**NETWORK** with your peers and national experts

**SAVE** time, money and resources

**SUCCEED** as a county and as an individual



“No matter what you’re facing, chances are someone else has gone through it. As a member, I can connect with those folks. It helps me do my job better.”

–Hon. Commissioner Merceria Ludgood,  
Mobile County, Ala.

Visit [NACo.org/MemberBlueprint](https://NACo.org/MemberBlueprint) or call  
888-407-NACo (6226) to learn more and join.

**My County. My NACo.**



# VML/VACo Commercial Paper

*Providing short-term loans to local  
governments since 2005*

- Construction financing
- Interim loans
- Grant and revenue anticipation loans
- Bridge loans for VDOT, DEQ, and other state/federal reimbursements

Local governments and authorities have accessed VML/VACo Commercial Paper for loans from \$500,000 to \$75 million. It's just one of the many alternatives our Municipal Advisors help you explore to assemble the lowest-cost financing.

Are you comparing *all* of the options?

Contact us at [info@valocalfinance.org](mailto:info@valocalfinance.org).



[valocalfinance.org](http://valocalfinance.org)

*MSRB-registered Municipal Advisor*





# WE KNOW THE UNIQUE RISKS YOU FACE WE KNOW HOW TO RESPOND



## IMAGINE A TRUE PARTNER IN MEETING YOUR RISK MANAGEMENT NEEDS

Virginia Association of Counties Group Self-Insurance Risk Pool (VACORP) is here for you, and we want to be your one-stop provider of insurance-related coverages and services. We know the complexity of the risks facing public entities. In today's world, those risks have become increasingly daunting. Your employees, management teams, and elected officials face enormous pressure to meet the demands of running your local governments, regional jails, authorities, and various public entities. VACORP provides the coverages you need, when you need them, including our **cyber liability** program, which has been **recognized nationally as a model program** for other public entity pools. We take our obligation to provide your coverage very seriously. While the insurance industry as a whole seeks to eliminate or restrict cyber coverages in light of escalating costs, VACORP continues to provide coverage for the most prevalent incidents, such as social engineering and ransomware.

## STRENGTH IN NUMBERS

Established in 1993, we provide coverage to more counties and school divisions than any other Virginia provider. Because of our strength in numbers, we offer a way to spread risk among numerous like entities and properly anticipate and fund for potential claim exposures.

## UNPARALLELED STABILITY

Comfort and peace of mind are as important to us as they are to you, so our driving motivation is your stability. Stability of pricing, continuity of experience, reliability of service: these are all critical components in our commitment to you.

## MEMBER-LED APPROACH

We constantly strive to create products on the cutting edge of demand to ensure that you are covered, no matter what your needs may be. We are member-owned, so we respond quickly when coverage needs arise. This was demonstrated by our immediate response to changes in the Line of Duty Act, and the state-required Hybrid Disability Program, along with providing accident & sickness coverage for your community service workers and workers' comp coverage for your public safety volunteers.



# VACORP

**We've Got You Covered.**

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