



Statewide candidates share their vision with local leaders at the VACo County Officials' Summit

Each candidate and each speaker who walked to and away from the podium at the County Officials' Summit on August 19 received a standing ovation from the more than 160 local leaders in attendance. Above politics, above political party, and above ideology - what mattered most to VACo members was showing respect and proper decorum to the candidates for Lieutenant Governor, Attorney General and the House of Delegates. VACo members appreciated the time and commitment given by the candidates to connect with county leaders.

Special thanks to Governor Ralph Northam for kicking off the event with a passionate 20-minute speech about the health and safety of Virginians, about economic development successes, and about the Governor's close relationship to VACo over the past four years.

Also thank you to Lieutenant Governor Candidates Hala Ayala (D) and Winsome Sears (R); and Attorney General Candidate Jason Miyares (R). They were candid with their remarks and answered every question asked during the Q&A sessions.

Thank you to Delegate Terry Kilgore (R) and Delegate Sally Hudson (D) for providing perspectives from their respective caucuses. They, too, were frank in their remarks and spoke about the relationship between the state and localities as it relates to funding for schools, services, and tax reform.

VACo looks forward to its next big event - the 2021 Annual Conference on November 14-16, held in-person in Norfolk.

VACo's Chris McDonald Graduates From The Sorensen Institute for Political Leadership



Pictured - **Larry Roberts** (Director, Sorensen Institute), **Chris McDonald**, and **Lauren Gilbert** (Associate Director and Director of Programs, Sorensen institute).

After nearly two years of coursework, classroom instruction, meetings, and travel across the Commonwealth, VACo Director of Government Relations Chris McDonald graduated from The Sorensen Institute for Political Leadership.

[The Sorensen Institute](#), an initiative of the University of Virginia and the Weldon Cooper Center for Public Service, was first founded in 1993 with a mission of bringing together diverse individuals from varying backgrounds who all had a passion for politics and public service. Through the Institute's various programs, they seek to "strengthen and enhance the quality of government at all levels throughout Virginia."

The [Political Leaders Program \(PLP\)](#), which McDonald completed, is Sorensen's flagship program and is aimed at Virginians already engaged in government and politics. The program further develops participants' "skills, knowledge, experiences, and professional relationships to enable them to: 1) participate more effectively in public service; 2) have a greater impact on public policy in the Commonwealth of Virginia; 3) work with people across the partisan aisle or from different regions of the Commonwealth; or 4) better understand the interplay between their current positions and politics and government in Virginia."

Ordinarily, the Political Leaders Program lasts for 9 months, but due to the COVID-19 pandemic, the 2020 PLP Class remained in the program for nearly 18 months. In this time, McDonald and his classmates crisscrossed the Commonwealth, meeting almost monthly in different locations (or, as pandemic restrictions required, virtually) to discuss political affairs, public policy, economic development, ethics in government, and more.

In graduating from The Sorensen Institute, McDonald joins an impressive network of alumni that includes 27 current members of the Virginia General Assembly, Governor Ralph Northam, and Congresswoman Elaine Luria. Numerous other alumni serve as mayors, council members, supervisors and other elected and appointed positions.

At his graduation ceremony in Charlottesville, McDonald was named by his fellow classmates as "Most Likely To Work Across the Aisle." In his graduation speech, he noted that Sorensen's greatest strength was in humanizing fellow participants and encouraging them to strive to find common ground, regardless of political or philosophical beliefs. In closing, McDonald reminded classmates of the importance of the adage, "Be curious, not judgmental," pledging to keep this as his creed as a tribute to his time in Sorensen.

Governor Presents Good News to Money Committees in Report on State Finances

Governor Ralph Northam brought encouraging news to the “money committees” in his August 18 report on state revenues, with strong growth in all major General Fund revenue sources resulting in a record surplus of \$2.6 billion in FY 2021. Although the Governor noted that uncertainty remains regarding the future course of the COVID-19 pandemic, he described the state’s finances as “solid,” touting the significant improvement in the state’s economic outlook since 2020, the state’s maintenance of its triple-A bond rating, and its selection as “America’s Top State For Business” by CNBC twice in a row. He pointed to the state’s reserves as another marker of fiscal health, noting that the Commonwealth is on track to have almost 15 percent of General Fund revenues in reserves by the end of his term, close to doubling his original goal of setting aside 8 percent of GF revenues.

Secretary of Finance Joe Flores followed the Governor’s presentation with [a more detailed briefing](#) about the performance of state revenue sources. Overall, total General Fund revenues grew by 14.4 percent in FY 2021, far outpacing projections of 2.7 percent growth. Individual income tax withholding and sales and use taxes – what Secretary Flores called the state’s “bread and butter” revenue sources -- turned in solid performances, growing by 4.7 percent and 12.4 percent, respectively (growth in these sources was projected at 2.7 percent and 4.7 percent, respectively). Sales and use tax payments showed growth in most major industries, although restaurants and department stores posted declines, reflecting the continued toll of the pandemic. Individual income tax non-withholding payments represented nearly half of the surplus, based on growth of 37.1 percent, in part a reflection of the surging stock market. Secretary Flores noted that this revenue source has historically been volatile and will need to be closely monitored when developing the revenue forecast for the upcoming biennium.

Secretary Flores sounded a similar note of caution in explaining the expected claims on the surplus, notably the deposits that will be required to the Revenue Stabilization Fund (the “rainy day fund” established in the state Constitution) (\$1.1 billion) and the Water Quality Improvement Fund (\$310 million), as well as funds set aside to continue initiatives funded with one-time federal relief funds (\$171 million) and funds reserved in the event that the expected use of federal relief funds under the “revenue loss” provisions of the American Rescue Plan Act is disallowed and the expenditures must be backfilled with General Fund dollars (\$221 million). The Secretary also indicated that there is the potential for a required “super deposit” to the Revenue Stabilization Fund if the three statutory conditions are met (the most recent fiscal year’s annual percentage increase in General Fund tax collections was greater than 8 percent, the most recent fiscal year’s annual percentage increase in General Fund tax collections was greater than or equal to 1.5 times the annual increase in General Fund tax collections for the immediately-preceding six fiscal years, and revenue growth of 5 percent is forecast for the next fiscal year); if this is the case, which will be determined in November during the revenue forecasting process, a deposit of approximately \$564 million would be required. Even without the super deposit, the state is projected to have \$3.3 billion in reserves by FY 2023, between the Revenue Stabilization Fund and the voluntary Revenue Reserve Fund.

The fall forecasting process will begin soon, with the Joint Advisory Board of Economists meeting in October to review economic projections and the Governor’s Advisory Council on Revenue Estimates meeting in November to review revenue forecasts for the remainder of FY 2022 and the 2022-2024 biennium. The Governor will present his final budget proposals for the FY 2022 “caboose” budget and the 2022-2024 biennium budget to the money committees in December 2021, along with an updated revenue forecast, for deliberation by the 2022 General Assembly.

\$700 Million in American Rescue Plan Act (ARPA) Funds to go to Virginia Telecommunications Initiative (VATI) and other Broadband Updates

As part of the August 9 Appropriations Act allocating federal relief funding [approved](#) by the General Assembly and Governor Northam, Virginia will see a massive influx of funding to the Virginia Telecommunications Initiative (VATI). This represents an historic investment in broadband infrastructure and will hopefully help achieve universal broadband coverage by 2024. The Commonwealth Connect Coalition provided updates on these developments and will provide further discussion at the next meeting of the Coalition on August 25.

With the influx of federal ARPA funds into the VATI program, the Virginia Department of Housing and Community Development (DHCD) has released a memo outlining the interaction between ARPA and VATI, the memo may be accessed [here](#) and key points are also included below:

- All VATI applicants will be considered for funding under both the state general fund \$50 million VATI budget as well as ARPA funding. DHCD reserves the right to determine the source of funds through which VATI awards are made.
- Applications, solicited project structure, and evaluation of projects will primarily be reviewed using FY22 VATI guidelines, although U.S. Department of Treasury ARPA guidance may be taken into account in certain instances (recognizing that VATI and ARPA guidance may diverge at times).
- All applications will be scored using the FY22 VATI scoring criteria.
- Awarded projects sourced from state general funds will be governed and administered via FY22 VATI guidelines. Awarded projects sourced from ARPA funds will be governed and administered via U.S. Department of Treasury ARPA guidance. Awarded projects sourced from ARPA funds may be required to provide additional project and expenditure reports pursuant to U.S. Department of Treasury reporting requirements.

Upcoming Events and Deadlines

August 25 - Commonwealth Connect Coalition Meeting

11am - 12pm

Webinar link (video and audio) - <https://meet.google.com/zvy-tsue-uqz>

Conference Call (audio) - 240-514-8805 PIN: 610 184 806#

Meeting Agenda may be found [here](#).

September 14 - VATI Application Deadline | Learn more [here](#)

October 21 - VATI Challenges Due

November 18 - Deadline for Challenge Rebuttals

December 1-2 - VCTA/VACo/VML Broadband Together Conference | Learn more [here](#)

December 3 - DHCD Notifies All Parties of Challenge Determination

December - Anticipated Announcement of Awards

VACo encourages members to reach out if you have any additional questions or concerns regarding VATI or other Broadband related issues.

VACo Contacts: [Jeremy R. Bennett](#) and [Joe Lerch, AICP](#)



Visit Tazewell County and Fort Witten

The original Fort Witten was constructed in 1774 by Thomas Witten as a defensive structure during hostilities with Native Americans. A small militia was stationed at the fort during Lord Dunmore's War. The blockhouse style building contained two rooms, one upper and one lower, with the upper room being slightly larger than the base. During the 18th century, this type of fortification was frequently constructed in isolated areas where other means of defense did not exist. Loopholes, very narrow window slits, allowed defenders in the fort to fire upon anyone who attacked the building. There were several other such fortifications along the Clinch River, including Fort Maiden Spring, which was also located in what is now Tazewell County.

In 1926, the Fort Maiden Spring chapter of the Daughters of the American Revolution set about constructing a replica of Fort Witten on a hillside near the building's original site. The dedication of the new fort on July 4, 1927 garnered incredible interest and it is estimated that 25,000 people attended the event. Over the course of the next 90 years, the fort served a variety of uses. For a time it was home to a craft guild that sold quilts and various other craft goods. The walls were covered with the names, initials, and dates of visitors to the fort. It became a local landmark that everyone recognized, and almost everyone has a story about visiting the site.

SOURCE AND READ MORE AT www.craborchardmuseum.com/fort-witten

IT'S TIME TO HIT THE VIRTUAL
ROAD FOR THE...

VACo 2021 REGIONAL MEETINGS

REGIONS 4&10 – MAY 11

REGIONS 9&11 – MAY 25

REGIONS 3&5 – JUNE 8

REGIONS 1&2 – JUNE 29

REGIONS 12&13 – SEPTEMBER 22

REGIONS 6,7&8 – SEPTEMBER 23



VACo's Associate Membership Program is the most efficient and cost-effective way to showcase your company to decision makers from Virginia's 95 counties. This access can play a major role in your marketing efforts, and it benefits counties by identifying potential suppliers in a broad range of services. See how these four VACo Associate Members can help your county.



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[VACo Page Link](#)



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Robust Discussions with the Candidates at the County Officials' Summit



Governor Ralph Northam kicks off the County Officials' Summit with a passionate speech about economic development and broadband.



Thank you Delegate Jason Miyares for speaking to VACo about your vision for Virginia as Attorney General.



Thank you Republican Candidate for Lieutenant Governor Winsome Sears for speaking at the VACo County Officials' Summit.



Thank you Democratic Candidate for Lieutenant Governor Hala Ayala for speaking at the VACo County Officials' Summit.



Thank you Delegate Terry Kilgore and Delegate Sally Hudson for giving political perspectives from their respective caucuses.



How awesome was The Supply Room Swag at the County Officials' Summit? [Click here](#) to learn how The Supply Room can help your locality save money and be more efficient.

VACo's Amazing Sponsors and Partners at the County Officials' Summit



Thank you VP of Business Development Emil Avrim and Dominion Energy!



Thank you Nationwide!



Thank you Asset Protection Group and BeneFinder!



Thank you Waypoint360!



Thank you Visit Norfolk!



Thank you GovDeals!



Thank you Enterprise Fleet Management!



Thank you P3 Cost Analysts!



Turn Your Data Points Into Revenue

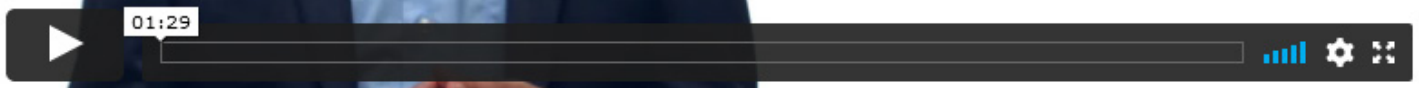


You are generating meaningful data points with every check, wire, ACH & card transaction. cashvest® is a fintech solution for public entities created by public officials that uses your entity's data to manage liquidity and generate revenue.

Your program. Your data. Every dollar provides data. Turn it into revenue opportunities today.



**Every Dollar
Provides Data**



cashvest® is Your Program



by Beau Blevins | [cashvest® by three+one®](#)

To Public Officials Across the Country: cashvest® is Your Program

As public officials, you know better than anyone the importance of maximizing every resource your locality has to offer. This is particularly true when it comes to managing your cash.

But how can you, as a local leader, be absolutely sure that every dollar is being put to use? And how can you know for sure if your entity's funds are either too liquid or not liquid enough? These are the questions local treasurers, administrators, and chief investment officers have been asking themselves for decades.

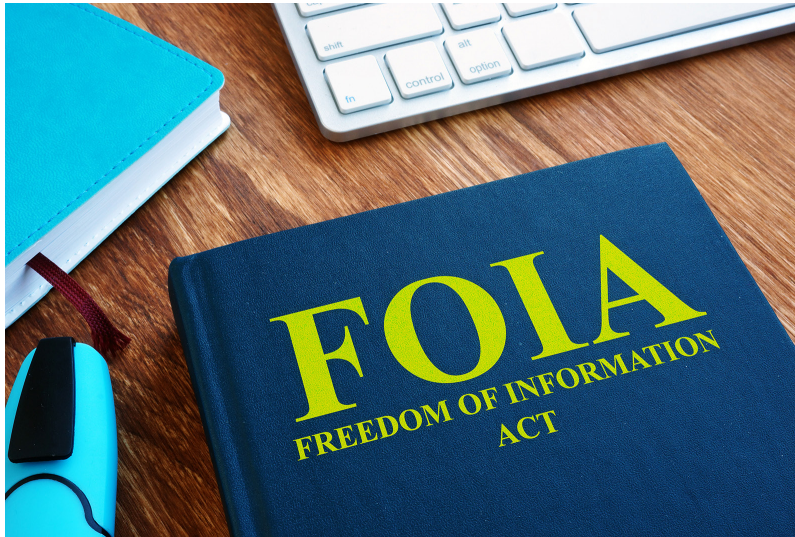
Now those questions have an answer: cashvest®. It's a program created by public officials for public officials.

The co-founders of three+one®, a public treasurer and a school official, saw the public sector's growing need to take the guesswork out of liquidity management. They also knew that some of the best local solutions came from public servants. That's why they designed cashvest® to harness the power of liquidity data to provide a single point of reference and give you the knowledge and control you need to put all your entity's cash to work.

To our public officials across the nation, know this: cashvest® is your program. It's a best management practice. It's endorsed by the National Association of Counties (NACo) and ten other state county associations. It's also a local solution created by local leaders to help protect taxpayers and transform communities.

I hope you'll take advantage of your program today. Contact us to learn more on why cashvest® is the liquidity-management solution for your public entity or higher Ed institution needs.

FOIA Training information



The FOIA council staff will be hosting the following live webinar FOIA trainings during the months of August and September. If you are have any problems registering for a training session, please try using another internet browser such as Google Chrome, as the staff has received reports that Internet Explorer doesn't load the webpage properly. The webinars are free to attend and are approved for DCJS or CLE credit, as appropriate.

Links to register can be found below and on the FOIA [website](#).

If you are interested in receiving DCJS or CLE credit, you will need to individually register and attend the webinar so that we can confirm your attendance.

[Access to Law Enforcement and Criminal Records](#) (2 hours)

- August 31, 2021 at 9am
- September 23, 2021 at 9am

[Access to Public Records](#) (1.5 hours)

- August 31, 2021 at 1pm
- September 23, 2021 at 1pm

[Access to Public Meetings](#) (1.5 hours)

- August 31, 2021 at 3pm
- September 23, 2021 at 3pm

Trainings will also be offered in late October (exact date TBD).

Please email ric-foiatraining@dls.virginia.gov if you have any questions!

Survey Request for Cities, Counties and Towns Under 20,000 in population!



Stephanie D. Davis, Ph.D., Collegiate Assistant Professor and Program Director for the Graduate Certificate in Local Government Management at Virginia Tech, is conducting a research project for the 2021 ICMA Local Government Research Fellowship. Each year, ICMA selects fellows to conduct projects that inform ICMA's publications, data, information and training, and professional development activities.

Dr. Davis' research project, titled "Strategic Planning for Small Communities," will identify the challenges small communities face implementing a strategic plan and recommendations for addressing those issues. The final product will include recommendations and best practices for developing and implementing a strategic plan including strategic planning during times of crisis.

Please click the link below to take the survey. Your responses are confidential. If you would like your community to be considered for a case study as a best practice, please include your contact information in the space provided at the end of the survey. As a reminder, this survey is for communities with populations 20,000 and below.

Thank you for your assistance and support for this project.

Strategic Planning for Small Communities Survey Link

https://virginiatech.qualtrics.com/jfe/form/SV_5utVNRv8NV2ThpI



Broadband
Association
of Virginia



Virginia Counties Recognized for Model Programs

The Virginia Association of Counties (VACo) is pleased to announce the 30 recipients of the 2021 Achievement Awards, which recognize excellence in local government programs. VACo received 102 submissions.

Winning entries focused on addressing issues of inclusion, belonging, and reconciliation that challenge counties today.

[Winning Achievement Award Submissions](#) | [Winning Program Descriptions](#)

"I want to thank all who participated in the 19th year of the Achievement Awards," VACo Executive Director **Dean Lynch** said. "Our counties face challenges every day, and those challenges are written in these program submissions. What's also written are the innovative solutions that overcome these obstacles to make life better for communities across the Commonwealth. We celebrate these victories with all who participated."

Tedd Povar, retired Associate Director of the Virginia Institute of Government; **Dr. Sheryl Bailey**, Visiting Professor of Practice at Virginia Tech and former Chesterfield County Deputy County Administrator; and **Larry Land**, retired VACo Director of Policy Development, served as judges for this year's statewide competitive awards program.

Henrico County and its **Equity Ambassadors** program won this year's **Best Achievement Award**.

"Equity Ambassadors is a wonderful program that has gained in popularity among Henrico County students over the past couple of years," Dr. Bailey said. "The students recognized a need for their voices to be amplified on issues of equality, and they took action to make it happen. Equity Ambassadors also provides students with opportunities to learn positive leadership. I speak for the judges when I say we are honored to give this program the Best Achievement Award."

The judges also selected a Best Small County Achievement Award (50,000 or less population) and a Best Large County Achievement Award. **Nelson County** and its **Blue Ridge Tunnel Rehabilitation and Trail Project** program captured the **Best Small County Achievement Award** while **Chesterfield County** and its **Innovation Bootcamp** program earned the **Best Large County Achievement Award**.

"Congratulations to Nelson County for winning its first-ever Achievement Award, and for such an excellent program," Land said. "The county turned an abandoned railroad tunnel built in the 1850s into a regional recreation asset. I'm sure traveling through the long, dark tunnel is quite a thrilling treat, and I look forward to experience it one day."

Povar, who has served as judge since the Achievement Awards inception in 2003, said Chesterfield County's winning program reflects an important criteria for the VACo Achievement Awards. "As judges, we look for how a county uses innovation or ideas to solve a problem," Povar said. "Chesterfield County's program is about teaching the process of innovation from start to finish. In fact, this program was created because one of Chesterfield County's core values is innovation. Congratulations to Chesterfield County for a tremendous program and for continuing to be a leader in the VACo Achievement Awards program."

Chesterfield County tops the all-time Achievement Awards list with 39. Chesterfield County has won an award in each year of the 19-year history of the program. **Henrico County** is second on the list with 34 Achievement Awards while **Loudoun County** is third with 25.

The VACo Achievement Awards is a competitive program open to local government members of the association.

[Winning Achievement Award Submissions](#) | [Winning Program Descriptions](#) | [Achievement Awards Website](#)
[2021 Achievement Awards Entries](#) | [Past Winners](#) | [Past Judges](#)

Virginia Association of County Leadership Development: Learn from the best!

Scholarships still available for you and your team.

Join the 1,700 counties and state associations already benefiting from the effectiveness of the [NACo Leadership Academy](#), the **12-week, online leadership program** led by General Colin Powell. The James City County Administrator shares his thoughts on just how impactful the NACo Leadership Academy has been on their team and county.

"As far as the Academy, I've received very positive feedback from my staff who have gone through the program. From what I've seen and heard, this program gets everyone speaking the same language and I expect that will have a positive effect on how my team operates on a daily basis. Having the opportunity to share ideas and challenges with other localities and municipalities was beneficial especially during the pandemic. Ultimately, improving our leadership skills will improve communication and collaboration across the county and the services we provide to our community. I look forward to more of the team going through the NACo Leadership Academy." - County Administrator, James City County

Last chance to enroll for 2021!

Our September Cohort is right around the corner. Join us in investing in the county workforce – empowering them to become better leaders today and into the future.

We would also like to acknowledge and congratulate the April Virginia County graduates:

Josh Dobyns, Sergeant, Bedford County

Adrian Whicker, Administrative Librarian, Roanoke County

Bryce Chalkley, Senior Library Assistant, Roanoke County

Cheryl Buchanan, Communications Center Manager, Hanover County

Delon Brown, Director of Information Technology, Surry County

Donald Lee, Deputy Director General Services, Hanover County

Doug Powell, General Manager, James City Service Authority, James City County

Edward Leonard, Captain, Northampton County

Heather Brown, Purchasing Agent/Office Assistant, Charlotte County

Jeff Flournoy, ESVA 9-1-1 Director, Northampton County

Joseph Guthrie, Chair Board of Supervisors, Pulaski County

Kathryn Scott, Benefits Program Supervisor, King and Queen County

Michael Bagwell, Captain Northampton County

Patrick Teague, Human Resources Director, James City County

Terrilyn Pete, Director of Finance, Fauquier County

Timothy Honeycutt, Captain, Northampton County

Victoria Baughan, Cataloging Librarian, Roanoke County

Katie Boyle, Director of Government Affairs, Virginia Association of Counties

Paul Malabad, Director of Information Technology, City of Harrisonburg

George Bains, Deputy County Administrator, Gloucester County

**[CLICK HERE TO LEARN
MORE AND ENROLL](#)**

Developed by General Colin Powell, the Professional Development Academy and NACo, the High Performance Leadership Academy is an online 12-week program that helps your workforce develop fundamental, practical leadership skills to deliver results for counties and our residents.



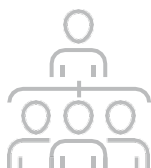
Counties affect the lives of residents every day. When our frontline staff are empowered as leaders, we deliver services more effectively. **The NACo Frontline IT Leadership Academy is a resource that connects your staff with practical leadership training.** FLIT uses an innovative, interactive online learning platform that combines real-time webinars, recorded sessions and small group discussions to deliver effective training without traveling away from the county – saving money and maximizing time.

THE ACADEMY FOCUSES ON FIVE ESSENTIAL SKILLS:



LEAD:

Engage teams and stakeholders to foster positive climates and exceed common expectations



ORGANIZE:

Plan, lead and execute organizational change more effectively and consistently



COLLABORATE:

Establish alignment and strong partnerships through building stronger relationships



DELIVER:

Measure projects and processes to deliver results aligned with county and community priorities



COMMUNICATE:

Create clarity, confidence and community

The NACo Frontline IT Leadership Academy empowers frontline county government professionals with fundamental, practical leadership skills to deliver results for counties and residents.

The Academy enrollment fee is \$2,495 per participant. NACo Member County cost per enrollee is \$1,350.

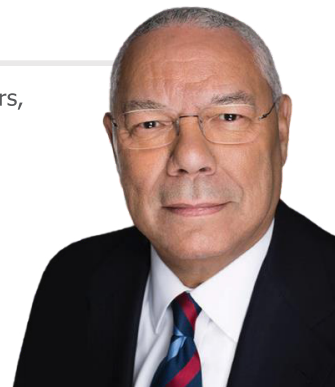
With a curriculum developed by *General Colin Powell* and public and private sector leaders, NACo Frontline IT Leadership Academy gives students the opportunity to learn from world-class faculty. All content is guided by an expert facilitator.

Find out more at NACo.org/skills

Or contact Luke Afeman

lukea@pdaleadership.com

503.908.5381





Premier Partner Spotlight

THE BERKLEY GROUP



Local Government **STRONG**

Join Dean Lynch and Drew Williams, CEO, as they discuss The Berkley Group's array of services to local governments. With the release of American Rescue Plan Act (ARPA) funds, The Berkley Group is also assisting communities to develop a roadmap to maximize return on investment by offering community engagement, strategic planning, capital improvement planning, project management and administration.

The Berkley Group is the go-to consultant for Virginia counties and their communities. For more information, please visit www.bgllc.net. What doors can we open for you?

Watch the [Premier Partner Video](#)

Request for Proposal

TOWN OF IRVINGTON



INTRODUCTION

The Town of Irvington, Virginia ("Town") is seeking proposals from qualified professional consultants, or teams of consultants ("Consultant"), to help develop, administer, and gather and present findings of a Comprehensive Plan Survey. The Town is also interested in a proposal to update, the Town's Comprehensive Plan and Zoning Code as a result of the Survey.

PURPOSE

The Comprehensive Plan Survey will assist the Town Council and the Planning Commission in identifying a common direction identified by residents, business owners, stakeholders, and the community. The Survey output can then inform an update to the existing Comprehensive Plan to establish a shared vision for the future and an action plan to achieve it. The planning process will consider the realities of changing economic and demographic conditions while building broad community consensus on the key values that define the Town of Irvington. This effort will integrate the community's future visions, goals, and policies for implementation over the next 5 to 10 years. In general, this effort will:

- Seek valuable public input toward the creation of new community goals and objectives;
- Consider local, regional, national, and global trends/challenges and their implications for Irvington;
- Leverage community input as a result of the Survey to update existing and/or create a new Comprehensive Plan;
- Build support for the creation and adoption of new policies.

**Click here to view
Town of Irvington RFP**

End To End Computing (EEC)
a vetted GSA HACS approved contract holder
has developed ...

A Tailored Cybersecurity Program for VACo members



Carlton Harris CTO of EEC will join Dean Lynch Executive Director of VACo in this month's premier partner spotlight to discuss how VACo members can take advantage of our tailored cybersecurity program to make cybersecurity services more accessible. This program will feature:

01

Cyber Hygiene Assessment

A complementary cyber hygiene assessment program for members to identify gaps in their cybersecurity program and strategize methods for closing those gaps.

02

Informative Training

A series of joint training sessions scheduled throughout the year to registered members. Sessions will also include training collateral for combating common threats and best practices.

03

Special Membership Pricing

A catalog of discounted pricing to VACo members.
(Ability to leverage GSA schedule for ease of procurement.)



Carlton Harris CTO of EEC

**View this VACo
Premier Partner
Spotlight Video**

<https://www.youtube.com/watch?v=RnmFDYIHKol>



www.eecomputing.com/events



www.eecomputing.com

info@eecomputing.com

833-720-7770



With the release of the American Rescue Plan Act (ARP) funds, local governments have the opportunity to address the economic fallout and unequal impact of COVID-19. This is an incredible opportunity to increase trust in local government and tell your community's story of recovery. The Berkley Group can help your community develop a roadmap to maximize return on investment and take the pressure off of managing all aspects of the funds and projects by offering the following services:

- Community Engagement;
- Strategic Planning;
- Capital Improvement Planning;
- Project Management; and
- Program Administration.

Take this time to reimagine your community – building a strong and socially equitable foundation for the future.



Darren K. Coffey, AICP | Director of Strategic Partnerships
434-981-2026 | www.bgllc.net

REBOOTING EDUCATION WITH FURNITURE AND SANITATION

It's 2021 and schools are faced with the complex task of getting students, faculty, and staff back into classrooms safely. This task will require a variety of well thought out plans. Plans that address the logistics and scheduling of a greater number of smaller class sizes and plans that support keeping those spaces clean. With extensive experience, The Supply Room can help ease the stress of designing and executing these plans.

FURNITURE



Desk and table shields with mobile and multi-functional furniture is one key factor in making spaces both safe and flexible. Creative plans will include scenarios for how and when to turn a gymnasium, cafeteria, or common area into a classroom and back in minutes. Flip-top tables can be nested and moved aside quickly when not in use. These tables and shields can also create health checkpoints, sanitation stations, and help direct the flow of traffic at building entrances and in common areas. This combined with clear and consistent signage will ensure students and faculty have the time and space to keep safe.

SANITATION

Knowing the difference between cleaning, disinfecting and sanitizing and when to do each is the second key to developing your plan. To start, what is the difference?

- **Cleaning:** removes visible dirt, soil and debris – it does not disinfect.
- **Disinfecting:** eliminates bacteria, fungi and certain viruses – it does not remove dirt.
- **Sanitizing:** reduces the number of germs on surfaces or objects to a safe level, as judged by public health standards or requirements – it does not fully eliminate them.



Sanitizing and disinfecting products also vary in their dwell time (the length of time that a chemical must be in contact with the surface and remain wet, in order to achieve the product's advertised kill rate.) Dwell times can range from a matter of seconds to 10 minutes. Our janitorial and sanitation experts are here to help recommend the best products for your space and put your plan in place.



While the situation with the pandemic is rapidly evolving in every direction, it is important that the solutions you create are adaptable and resilient. Designing a creative plan to keep your faculty and students safe with the ability to flex will help reduce infection and create a stable learning environment. Let's start a conversation – visit our website or call to get help with your plans and implementation today.

VIRGINIA COUNTY SUPERVISORS' MANUAL

EIGHTH EDITION, 2019



ORDER YOURS TODAY
\$75 EACH

(SHIPPING IS INCLUDED)



Virginia County Supervisors' Manual 8th Edition



The Eighth Edition (2019) of VACo's ***Virginia County Supervisors' Manual*** is in stock. The Supervisors' Manual is the number one resource on the framework of county government and the responsibilities of the county board.

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