VACo’s Associate Membership Program is the most efficient and cost-effective way to showcase your company to decision makers from Virginia’s 95 counties. This access can play a major role in your marketing efforts, and it benefits counties by identifying potential suppliers in a broad range of services. See how these four VACo Associate Members can help your county.

**Kay Springfield**
Administrative Manager
**Phone:** 804.330.3141
**Email:** kspringfield@vacsb.org
**Website:** [www.vacsb.org](http://www.vacsb.org)

**Kenneth Baybutt, PE**
Principal/Branch Manager
**Phone:** 757.229.1776
**Email:** kbaybutt@bowmanconsulting.com
**Website:** [www.bowmanconsulting.com](http://www.bowmanconsulting.com)

**Douglas Faulk**
President
**Phone:** 910.619.3410
**Email:** doug@nbc007.com
**Website:** [www.nbc007.com](http://www.nbc007.com)

**Esteban Dobles**
Senior Regional Manager
**Phone:** 203.505.7104
**Email:** edobles@granitenet.com
**Website:** [www.granitegovernment.com](http://www.granitegovernment.com)