

COUNTY CONNECTIONS

The Newsletter of the
Virginia Association of Counties

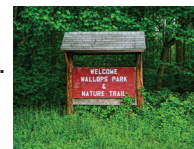
March 4, 2020



Read VACo's
Capitol Contact
every Tuesday
and Thursday...
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County and
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The Latest
Update on the
Coronavirus
from the CDC...
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2020 VACo
County Board
Chairs and Vice
Chairs... Page 7



Enter the 2020 VACo Achievement Awards



It's time for the 2020 Achievement Awards Program. Any county department is eligible to compete so ENTER NOW!

[Achievement Awards submission form](#)

All entries are required to be submitted in electronic form. No paper copy submissions are necessary. The electronic copy should be a PDF or WORD file. Email entries to Gage Harter at gcharter@vaco.org.

Submissions must be received by June 1, 2020.

Last year we processed 96 entries and selected 26 winners from 21 Counties. VACo presented awards at 21 Board of Supervisors Meetings, recognized winners at the Annual Conference, issued a news release to statewide media and highlighted winning Counties in an Achievement Awards booklet.

The judges for the 2020 Achievement Awards will be announced soon. VACo has received more than 800 entries over the past decade. Last year's Best Achievement winner was Chesterfield County for its "Chesterfield County Police Experience Program."

VACo encourages all Counties, big and small, to enter the 2020 Achievement Awards Program. Please contact gcharter@vaco.org with questions or for more information.

[Achievement Awards Submission Form](#) | [2019 Achievement Awards Press Release](#)
[Browse all of the 2019 Entries](#) | [2019 Achievement Awards Book](#) | [Past Achievement Award Winners](#)

Capitol Contact

Virginia General Assembly

Virginia Association of Counties • 1207 E. Main Street, Suite 300 • Richmond, VA 23219
www.vaco.org • 804.788.6652



The 2020 General Assembly session will span from January 8 to March 7 as legislators will deliberate on many issues of critical importance to local government, including equal taxing authority, the state budget, broadband, education funding, economic development, public safety, taxes and other policy matters.

VACo will continually provide updates during the session through [Capitol Contact](#). VACo Members - To ensure that you are receiving Capitol Contact, please send [Gage Harter](#) your best email address.

- **March 3, 2020:** [Collective Bargaining Legislation Update](#)
- **February 27, 2020:** [Peer-to-peer vehicle rental bill proceeds to the Governor's desk](#)
- **February 25, 2020:** [Revenue fairness bills heading to conference](#)
- **February 21, 2020:** [Key Elements of House Appropriations and Senate Finance Budgets](#)
- **February 20, 2020:** [Unfunded Mandate for Public Defender Salaries Defeated for the Year](#)
- **February 18, 2020:** [Problematic "preclearance" bill to be heard in Senate Privileges and Elections; calls needed](#)
- **February 18, 2020:** **Capitol Contact ALERT** – [Oppose Unfunded Mandate for Public Defender Salary Increases](#)
- **February 13, 2020:** [Support critical water funding in the Governor's proposed budget](#)
- **February 13, 2020:** **Capitol Contact ALERT** – [Oppose Mandated Collective Bargaining for Public Employees](#)
- **February 11, 2020:** [Revenue fairness bills advance at "crossover"](#)
- **February 6, 2020:** [Local Government Day Bulletin](#)
- **February 4, 2020:** [Positive changes made to Public Employee Collective Bargaining bills](#)
- **February 3, 2020:** **Capitol Contact ALERT** – [Call Your Legislators Now to Support Revenue Fairness Bills](#)
- **January 30, 2020:** [VACo opposes extending state-mandated exemption from local taxes for large solar projects](#)
- **January 30, 2020:** **Capitol Contact ALERT** – [Oppose unfunded and mandated collective bargaining for public employees](#)
- **January 28, 2020:** [Additional Priority Budget Amendments Introduced](#)
- **January 27, 2020:** **Capitol Contact ALERT** – [Support County authority to determine local tax incentives for large solar projects](#)
- **January 23, 2020:** [Equal taxing authority bills introduced; VACo's overarching legislative priority](#)
- **January 21, 2020:** [Budget amendments introduced at VACo's request](#)
- **January 16, 2020:** [Governor proposes significant increase in motor fuels tax as part of major overhaul of transportation system funding](#)
- **January 14, 2020:** [Workers' compensation first responder presumption legislation advances to Senate Finance and Appropriations Committee](#)
- **January 9, 2020:** [Virginia General Assembly Convenes](#)

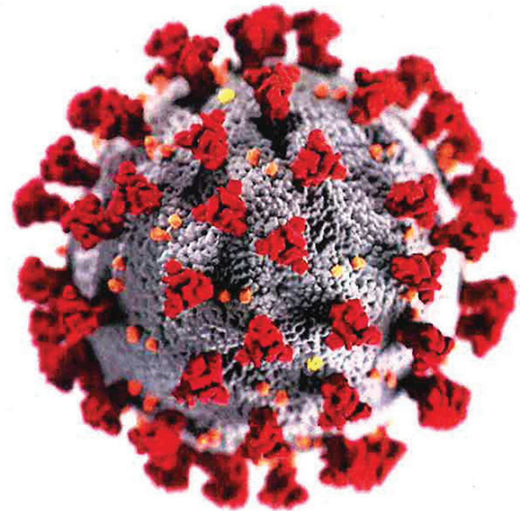
The Latest Update on the Coronavirus from the Centers for Disease Control

COVID
CORONAVIRUS
DISEASE 19

Coronavirus update

Mitchell Wolfe, MD, MPH
Chief Medical Officer, CDC

1 March, 2020



For more information: www.cdc.gov/COVID19

Click on the image above for an update on the Coronavirus from the CDC that was distributed to Counties at the NACo Legislative Conference.

Visit the [CDC website](https://www.cdc.gov) for regular updates. Also, be aware that many Counties are planning and creating regional MOU's that assist in service provisions to citizens, should a need arise.

Click here to read the "[NACo members get briefing on coronavirus from CDC](#)" story.

New Collaborative Space Open in Downtown Christiansburg

Tourism office, Montgomery Museum, and Downtown Christiansburg, Inc. open spaces inside Great Road on Main to serve residents and visitors



CHRISTIANSBURG, VA – Great Road on Main in downtown Christiansburg welcomes the Montgomery Museum, Regional Tourism office, and Downtown Christiansburg Inc. as new tenants.

The Christiansburg location of the Montgomery County VA Regional Tourism office has relocated from the Montgomery County Government Center to The Great Road on Main. The office will continue to serve visitors Monday through Friday 9am-5pm.

“We are pleased to join with our community partners to serve County residents and visitors in this synergistic space in downtown Christiansburg,” said Craig Meadows, Montgomery County Administrator and tourism board chair. “The proximity of the Great Road on Main facility to the interstate, along with the services planned for this location, will enhance the mission of the regional tourism program.”

The Montgomery Museum of Art and History will open the Museum Market on Main to include a semi-permanent Great Road exhibit and a gift shop offering products created by local artists and authors.

“The Montgomery Museum of Art and History is happy to open the Museum Market on Main in downtown Christiansburg,” said Sue Farrar, Director of the Montgomery Museum of Art and History. “We are hoping to fill a void in downtown shopping while offering a glimpse of history to the community. It is our pleasure to join the Great Road, Regional Office of Tourism, and Downtown Christiansburg, Inc. to bring new life to Main Street Christiansburg.”

Downtown Christiansburg Inc. (DCI) will use their new space for meetings and a headquarters for their various events such as the Food Truck Rodeo and Wine and Artisans festival. The new space will help to reach the vision of **DCI to establish downtown Christiansburg as a destination**, an economically viable central business district, and a vibrant center for culture and community.

“We at DCI are thrilled to join our partners from Montgomery County Tourism, The Montgomery Museum, and Great Road on Main in this exciting step forward for downtown Christiansburg,” said Justin Sanders, President of Downtown Christiansburg, Inc. “The impact of having so many talented partners under one roof can’t be overstated, and provides a renewed opportunity for collaboration and innovation. We look forward to settling into our new home and continuing to showcase downtown as a destination for our residents, business owners, and visitors”

Please contact Lisa Bleakley with the Montgomery County VA Regional Tourism Office at 540.200.9242 for more information.



Visit Accomack County and Wallops Island

The NASA Wallops Flight Facility Visitor Center offers a unique opportunity to explore the past, present, and future of NASA's Wallops Flight Facility. The Visitor Center features exhibits about aeronautics, orbital and sub-orbital rockets, scientific balloons, current missions, and the history of Wallops Flight Facility.

In addition to exhibits, the Visitor Center also features an auditorium, an observation deck, as well as numerous free public programs, field trip opportunities, events, and group tours of the facility. The Visitor Center also serves as the viewing site for rockets that launch from Wallops Island. Located inside the Visitor Center, the Gift Shop, open seasonally, offers models, patches, games, clothing and a variety of NASA souvenirs.



Plan a visit as part of your next trip to the Eastern Shore of Virginia. Admission is FREE!

SOURCE: [NASA Wallops](https://www.nasa.gov/visitorcenter)



Mark Your Calendars



VACo County Supervisors' Forum

March 20-21, 2020 | Omni Richmond Hotel



The Forum: Virginia Association of Counties offers the County Supervisors' Forum to supervisors and county board members to focus on critical issues facing counties today: financial responsibilities, schools, economic development, transportation, environmental protection, intergovernmental relations, legal issues and more. An overview of county government and the work of county supervisors is covered.

Who should attend: Newly-elected and incumbent supervisors/county board members, chief county administrative officers and other government managers will come away with information they need to steer their locality forward.

Registration Details: The registration fee for County Officials is \$350 which covers conference materials, a 2019 Virginia County Supervisors Manual, Friday dinner and Saturday lunch. Spouses/guests (non-County Officials) who wish to attend the Friday evening dinner may register for \$60. Those who have already purchased a 2019 Supervisors' Manual may register for \$275 but must bring their manual with them to the Forum.

The registration deadline is March 6. To register, mail this form along with a check or charge authorization to VACo, 1207 East Main Street, Suite 300, Richmond, VA 23219, or fax to 804.788.0083.

Hotel Reservation Details: Lodging costs are not covered in either registration fee. The Forum is held at the Omni Richmond Hotel, 100 South 12th Street, Richmond, VA 23219. Room rates start at \$147 (single room occupancy). To reserve a hotel room, call 804.344.7000 by March 3, 2020, with this code: **VACo Supervisors Forum** or reserve a room at this [Omni Richmond Hotel link](#).

Refund Policy: Requests for registration refunds are honored if received by March 6, 2020. Substitutions are allowed in the event a supervisor is unable to attend. For more information, call VACo at 804.788.6652.

Name _____

County _____

Mailing Address _____

Phone _____ Supervisors' Email _____

Guest Name for Dinner _____ Add \$60 _____

Late fee March 7 & after and at the door: \$375 (with Supervisors' Manual) or \$300 (without manual)

TOTAL AMOUNT TO BE CHARGED: \$ _____ Check Enclosed _____

Charge Options: _____ VISA _____ American Express _____ MasterCard

Card Number _____ Expiration Date _____

Card Holder's Name _____

Card Holder's Signature _____



VACo FAX NUMBER: 804.788.0083

Rev. 11/18/2019

2020 Virginia County Board Chairs and Vice Chairs

COUNTY	CHAIRMAN	VICE CHAIRMAN
Accomack County	C. Reneta Major	Ron S. Wolff
Albemarle County	Ned L. Gallaway	Donna P. Price
Alleghany County	George Matthew Garten	Stephen A. Bennett
Amelia County	Franklin D. Harris	Shaun B. Weyant
Amherst County	Claudia D. Tucker	Jennifer R. Moore
Appomattox County	Samuel E. Carter	William H. Hogan
Arlington County	Libby Garvey	Erik Gutshall
Augusta County	Gerald W. Garber	Pamela Carter
Bath County	Edward T. Hicklin	Roy W. Burns
Bedford County	John R. Sharp	Charla F. Bansley
Bland County	K. Adam Kidd	Stephen L. Kelley
Botetourt County	Billy W. Martin, Sr.	Dr. Donald M. Scothorn
Brunswick County	Dr. Barbara Jarrett-Harris	John W. Zubrod
Buchanan County	R. Craig Stiltner	G. Roger Rife
Buckingham County	Harry W. Bryant	Donald R. Matthews, Jr.
Campbell County	Charles A. Watts, II	Jon R. Hardie
Caroline County	Jeffery M. Sili	Floyd W. Thomas, Jr.
Carroll County	Joe Neil Webb	Rex L. Hill
Charles City County	William G. Coad	Gilbert A. Smith
Charlotte County	Garland H. Hamlett, Jr.	Gary D. Walker
Chesterfield County	Leslie A. Haley	Kevin P. Carroll
Clarke County	David Scott Weiss	Beverly B. McKay, Jr.
Craig County	Jesse P. Spence	Carl David Bailey
Culpeper County	Gary M. Deal	William C. Chase, Jr.
Cumberland County	Brian R. Stanley	Eurika V. Tyree
Dickenson County	Josh R. Evans	Peggy L. Kiser
Dinwiddie County	Daniel D. Lee	Brenda K. Ebron-Bonner
Essex County	John C. Magruder	Sidney N. Johnson
Fairfax County	Jeffrey C. McKay	Penelope A. Gross
Fauquier County	Mary Leigh McDaniel	R. Holder Trumbo, Jr.
Floyd County	Joe D. Turman	Jerry Wayne Boothe
Fluvanna County	J. Michael Sheridan	Anthony P. O'Brien
Franklin County	W. Leland Mitchell	Ronald A. Thompson
Frederick County	Charles S. DeHaven, Jr.	Robert W. Wells
Giles County	Richard K. McCoy	John C. Lawson, Jr.

2020 Virginia County Board Chairs and Vice Chairs

COUNTY	CHAIRMAN	VICE CHAIRMAN
Gloucester County	Phillip N. Bazzani	Kevin M. Smith
Grayson County	Kenneth Ray Belton	Michael S. Hash
Greene County	William B. Martin	Marie C. Durrer
Greensville County	Belinda D. Astrop	James R. Brown
Halifax County	Hubert Pannell	Garland B. Ricketts
Hanover County	Aubrey M. Stanley	Sean M. Davis
Henrico County	Thomas M. Branin	Daniel J. Schmitt
Henry County	Jimmie L. Adams	Debra P. Buchanan
Highland County	Debra P. Buchanan	Harry B. Sponaule
Isle of Wight County	Joel C. Acree	Richard L. Grice
James City County	James O. Icenhour, Jr.	Michael J. Hipple, Sr.
King and Queen County	J. Lawrence Simpkins	Sherrin C. Alsop
King George County	Catherine Binder	Ann C. Cupka
King William County	Stephen K. Greenwood	Travis J. Moskalski
Lancaster County	Jason D. Bellows	Ernest W. Palin, Jr.
Lee County	Richard D. Leonard	Larry R. Mosley
Loudoun County	Phyllis J. Randall	Koran T. Saines
Louisa County	Robert F. Babyok, Jr.	Eric F. Purcell
Lunenburg County	Charles R. Slayton	Dr. Frank W. Bacon
Madison County	R. Clay Jackson	Charlotte L. Hoffman
Mathews County	Amy H. DuBois	Michael C. Rowe
Mecklenburg County	Glenn E. Barbour	Glanzy M. Spain, Jr.
Middlesex County	Wayne H. Jessie, Sr.	Peter W. Mansfield
Montgomery County	Steve R. Fijalkowski	Sara R. Bohn
Nelson County	Thomas D. Harvey	Ernie Q. Reed
New Kent County	Patricia A. Paige	Thomas W. Evelyn
Northampton County	Oliver H. Bennett	L. Dixon Leatherbury
Northumberland County	Thomas H. Tomlin	James M. Long
Nottoway County	Helen M. Simmons	Sherman C. Vaughn, Sr.
Orange County	James P. Crozier	R. Mark Johnson
Page County	Morgan S. Phenix	David Keith Guzy, Jr.
Patrick County	Jane S. Fulk	Crystal P. Harris
Pittsylvania County	Robert W. Warren	Ronald S. Searce
Powhatan County	David T. Williams	Karin M. Carmack
Prince Edward County	Jerry R. Townsend	J. David Emert

2020 Virginia County Board Chairs and Vice Chairs

COUNTY	CHAIRMAN	VICE CHAIRMAN
Prince George County	Donald R. Hunter	Alan R. Carmichael
Prince William County	Ann B. Wheeler	Victor S. Angry
Pulaski County	Joseph W. Guthrie	Charles R. Bopp
Rappahannock County	Christine Smith	Debbie P. Donehey
Richmond County	F. Lee Sanders	Richard E. Thomas, Sr.
Roanoke County	David F. Radford	Phillip C. North
Rockbridge County	Daniel E. Lyons	Robert W. Day
Rockingham County	William B. Kyger, Jr.	Ricky L. Chandler
Russell County	Rebecca Taylor Dye	Steven G. Breeding
Scott County	Danny P. Mann	Stefanie A. Cruby
Shenandoah County	J. Richard Neese	Steven A. Baker
Smyth County	Judy Wyant	Lori Hester Deel
Southampton County	Dr. Alan W. Edwards	William H. Gillette
Spotsylvania County	Gary F. Skinner	Kevin W. Marshall
Stafford County	Mary G. Bohmke	Thomas C. Coen
Surry County	Robert L. Elliott, Jr.	Michael H. Drewry
Sussex County	Susan B. Seward	Wayne O. Jones
Tazewell County	Charles A. Stacy	Tom A. Lester, Jr.
Warren County	Walter J. Mabe	Cheryl L. Cullers
Washington County	Dwayne A. Ball	Randy L. Pennington
Westmoreland County	Darryl E. Fisher	Woodrow W. Hynson, Jr.
Wise County	John T. Schoolcraft	Steve E. Bates
Wythe County	Brian W. Vaught	Ryan Michelle Lawson
York County	W. Chad Green	Walter C. Zaremba

VACo Contact: [Carol Cameron](#)



**commonwealth
connect**

Commonwealth Connect Broadband Forum

Thursday, June 4, 2020

9 am - 5 pm

Albemarle County Office Building

401 McIntire Road, Charlottesville, VA 22902

The forum will feature speakers from localities, broadband providers, and the Commonwealth Connect team about a range of topics to help achieve universal broadband coverage in Virginia. General sessions, breakout discussions, and ample networking opportunities will allow localities and broadband providers to connect and share best practices.

The forum is free, open to the public, and lunch will be provided. Full agenda and registration to follow. Local leaders and broadband providers are encouraged to attend.

Summit Partners

Virginia Department of Housing and Community Development (DHCD), Tobacco Region Revitalization Commission, Center for Innovation and Technology (CIT), Virginia Association of Counties (VACo), Virginia Municipal League (VML), Virginia Association of Planning District Commissions (VAPDC), VCTA the Broadband Association, Virginia's Electric Cooperatives, and Virginia Telecommunications Industry Association.



GASB has issued a proposed concepts statement that would establish new criteria for state and local governments to follow in developing disclosures for notes to financial statements. The exposure draft, *Communication Methods in General Purpose External Financial Reports That Contain Basic Financial Statements: Notes to Financial Statements*, describes information that should be disclosed in notes and types of information that are not appropriate for note disclosure.

GASB proposes that certain characteristics distinguish information that is essential to users in making decisions or assessing accountability. The characteristics are:

- The information is currently being utilized in users' analyses for making decisions assessing accountability
- The information would be utilized if it became available

Preparers and auditors will be able to use the concepts when they are finalized to apply the GAAP hierarchy to assess whether certain information should be included in notes when GASB does not provide authoritative guidance.

VACo Contact: [Vicky Steinruck, CPA](#)

Become a Certified Supervisor



The Virginia Association of Counties, in partnership with Virginia Tech, offers the Virginia Certified County Supervisors' Program: an opportunity for county supervisors to learn how to more effectively and efficiently lead in their communities.

Since its inception in 2005, 70 supervisors representing more than 40 counties have completed this training program, earning credentials as a certified county supervisor. Of greater importance, each supervisor has gained the insight, perspective, and confidence needed to address the challenges and opportunities of the local governance experience.

The Virginia Certified County Supervisors' Program features a five-course curriculum, designed to maximize engagement and enhance scholarship. Each course begins with a six-hour topically driven, classroom session, followed by an eight-week home study experience. Course participants are assigned relevant articles and books, completing assignments drawn from these readings on a weekly basis. The final component of each course is a concluding six-hour classroom session, which includes a review of the reading and assignment material.

Good Governance: The Role of Leadership

[Registration Form](#) | [Register Online](#)

Opening Session | March 13
Albemarle County

Closing Session | May 15
VACo Training Center

Registration Deadline | March 1

Managing While Leading: Understanding Your Powers, Duties, and Responsibilities

[Registration Form](#) | [Register Online](#)

Opening Session | May 29
Albemarle County

Closing Session | July 24
VACo Training Center

Registration Deadline | May 15

Funding Public Services: The Role of Budgeting

[Registration Form](#) | [Register Online](#)

Opening Session | September 4
Albemarle County

Closing Session | November 6
VACo Training Center

Registration Deadline | August 20

IT'S ALMOST TIME TO HIT THE
ROAD FOR THE...

VACo 2020
REGIONAL
MEETINGS

REGION 2 | LANCASTER COUNTY | APRIL 29, 2020

REGION 1 | SOUTHAMPTON COUNTY | JUNE 24, 2020

STAY TUNED FOR MORE REGIONAL MEETING DATES

2020 Virginia Agritourism Conference

Save the Date

March 30 - April 1, 2020

Conference Location:

The Smithfield Center
220 North Church Street
Smithfield, VA 23430

Lodging:

Smithfield Station
415 S. Church Street
Smithfield, VA 23430
757-357-7700
Promo code: VAAGRI2020

The Hampton Inn
200 St. Vincent's Crossing
Smithfield, VA 23430
757-365-4760

Ask for the Agritourism Rate when making reservations.

**Tentative Agenda and Registration Information
will be released soon**

For Additional Information Contact:

Livvy Preisser
Extension Agent, Agriculture and Natural Resources
Isle of Wight County
(757) 365-6261
livvy16@vt.edu

If you are a person with a disability and desire any assistive devices, services or other accommodations to participate in this activity, please contact the Isle of Wight Extension Office at (757) 365-6261/TDD*) during business hours of 8:30 a.m. and 5:00 p.m. to discuss accommodations 5 days prior to the event.

*TDD number is (800) 828-1120.



Virginia Cooperative Extension

Virginia Tech • Virginia State University

www.ext.vt.edu

Virginia Cooperative Extension programs and employment are open to all, regardless of age, color, disability, gender, gender identity, gender expression, national origin, political affiliation, race, religion, sexual orientation, genetic information, veteran status, or any other basis protected by law. An equal opportunity/affirmative action employer. Issued in furtherance of Cooperative Extension work, Virginia Polytechnic Institute and State University, Virginia State University, and the U.S. Department of Agriculture cooperating. Edwin J. Jones, Director, Virginia Cooperative Extension, Virginia Tech, Blacksburg; M. Ray McInnis, Administrator, Extension Program, Virginia State University, Petersburg.

It's almost time for the 2020 Virginia Agritourism Conference! This year's conference, hosted in Smithfield, VA, includes farm tours in Surry County, Isle of Wight County, Southampton County, and Suffolk and a wide variety of panels featuring speakers from the USDA, Virginia Agribusiness Council, Virginia Farm Bureau, Virginia Cooperative Extension, Virginia Tourism Corporation, and many more.

Register now!

OMNIA®

PARTNERS

New Cooperative Contracts Available

OMNIA Partners is excited to announce these new competitively-solicited contracts providing access to even more powerful opportunities to better manage your spend and resources. Take advantage of these contracts or [contact your Regional Manager](#) for more information. [READ MORE](#)



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OMNIA Partners is excited to announce these new competitively-solicited contracts providing access to even more powerful opportunities to better manage your spend and resources. Take advantage of these contracts or [contact your Regional Manager](#) for more information.



Comprehensive and Accurate Background Screening and Monitoring
This new contract with Sterling empowers organizations to make smarter, faster, safer hiring decisions through advanced technology, accuracy, and industry-leading turnaround time. Whether you are looking for pre-employment screening or ongoing workforce monitoring, Sterling can help. Find out how to get started! [Read More](#)



New Utility, Transportation and Golf Vehicle Contract from Club Car
Since our founding more than 60 years ago, Club Car has become the world's largest manufacturer of small four-wheel electric vehicles. Our extensive portfolio has grown to include much more than golf carts, now encompassing golf and commercial vehicles, multi-passenger shuttle vehicles, rough-terrain and off-road utility vehicles and street legal low-speed vehicles for commercial and consumer markets. Available in gas, electric or diesel, Club Car has the vehicle for any task. [Read More](#)



New Alternative Student Transportation Contract
The NEW Alternative Student Transportation Contract with ALC Schools provides supplemental student transportation to more than 350 school districts in 18 states across the country. From the districts' specifications to the details of each child's unique need, ALC Schools vehicles and drivers meet federal, state and district regulations, providing safety and consistency for your most valuable students. [Read More](#)



Elevator and Escalator Solutions
For all of your vertical transportation needs, we've got you covered. Newly awarded University of California contracts provide solutions for elevator and escalator repairs, maintenance, inspection, testing, modernization, consulting and auditing services through supplier partners: KONE, OTIS, Lerch Bates and Van Deusen & Associates. [Read More](#)



New Performing Art Solutions
Newly awarded Region 4 Education Service Center contracts provide solutions for performing arts apparel, instruments, furnishing, storage, and related services through supplier partners: Wenger Corporation, Music & Arts, Stanbury Uniforms and Washington Music Center. [Read More](#)

New Cooperative Contract Available

Mythics New Award Announcement – Region 4 Education Service Center has enjoyed a long-standing relationship with Mythics since their initial award in 2015. Through the years, Mythics has proven to be the **best** partner for Oracle products and services which is why they were selected as the **sole provider** in a competitive solicitation process completed by Region 4 ESC. OMNIA Partners is proud to offer this [newly enhanced program](#) and provide even more value-added services to participants nationwide! [READ MORE](#)



New Cooperative Contract Available



Mythics New Award Announcement

Region 4 Education Service Center has enjoyed a long-standing relationship with Mythics since their initial award in 2015. Through the years, Mythics has proven to be the **best** partner for Oracle products and services which is why they were selected as the **sole provider** in a competitive solicitation process completed by Region 4 ESC. OMNIA Partners is proud to offer this [newly enhanced program](#) and provide even more value-added services to participants nationwide!

Contract Highlights:

- Obtain savings and procurement efficiency through pre-competed and pre-negotiated pricing and national terms.
- Access to the entire Oracle product portfolio and associated training, consulting and systems integration services under one flexible agreement.
- Dynamic Oracle product portfolio providing access to new or acquired Oracle products in a timely manner.
- Leverage Mythics Managed Services; 24x7 support available for on-premise, private cloud and public cloud environments.
- Access to the unrivaled Oracle experts at Mythics including: solution architects, pre-sales engineers, license analysts, migration experts and the Mythics Consulting team to help deliver complete solutions that meet your organizations unique needs.

Sponsorship Opportunities



March 20-21, 2020
Omni Richmond Hotel

Virginia Association of Counties



Your sponsorship at the VACo County Supervisors' Forum helps supervisors concentrate on critical issues facing counties today: intergovernmental relations, financial responsibilities, schools, economic development, transportation, environmental protection, communications, legal issues and more. Be a part of this worthwhile event while promoting your company mission.

Please check the event(s) you would like to sponsor. Partial sponsorships are available and will be listed as "Co-Sponsored by . . ."

NAMETAG LANYARDS

\$500

Sponsor the nametag lanyards and receive recognition by the moderator during the Forum, company logo on lanyards, and recognition on signage, website and agenda. **NOTE:** *Due to production and shipping time constraints, this sponsorship must be submitted no later than Feb. 28th.*

FORUM TOTE BAGS

\$250

Sponsor the tote bags and receive recognition by the moderator during the Forum, company logo on tote bags, and recognition on signage, website and agenda. **NOTE:** *Due to production and shipping time constraints, this sponsorship must be submitted no later than Feb. 28th.*

WIFI

\$500

Sponsor the WiFi and have a customized WiFi password to reflect company name. Receive two (2) free event registrations, event attendee list, recognition by the moderator during the Forum, company logo and contact information on signage, website and agenda.

LUNCH BREAK

\$400

Sponsor the lunch break and receive (2) free event registrations, opportunity to introduce lunch to attendees, event attendee list, recognition by the moderator during the Forum, company logo and contact information on signage, website and agenda.

REFRESHMENT BREAKS

\$300

Sponsor refreshment breaks throughout the two-day Forum and receive (2) free event registrations, recognition by the moderator, company logo and contact information on signage, website and agenda.

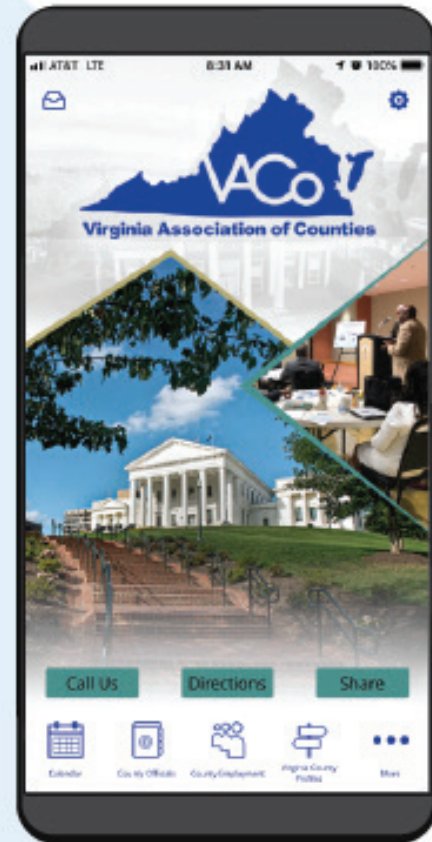
FRIDAY NIGHT DINNER

\$850

Sponsor dinner on Friday evening and receive (2) free event registrations, opportunity to introduce dinner to attendees, event attendee list, recognition by the moderator during the Forum, recognition on signage, website and agenda.

DOWNLOAD

our new app



The Virginia Association of Counties (VACo) mobile application is a valuable tool for County officials and staff to better serve their communities. With the VACo mobile app, users can easily stay informed about issues important to Counties with many features, including:

- * VACo Events Registration and Info
- * VACo Member Directory
- * Legislative News and Alerts | Capitol Contact
- * VACo Chat
- * County Pulse Podcast
- * Employment Opportunities

Downloading the app is easy...

- Scan the QR Code or search "Virginia Assn of Counties" from the iTunes or Google Play Store
- Opt-in for VACo Push Notifications to receive important VACo alerts
- For access to the most features, request an account with your email and a password
- Once your account is approved, members will have access to all the features.



YOUR
COUNTY
MATTERS.

NACo 2020

ACHIEVEMENT AWARDS

Counties of all sizes are implementing innovative programs. Apply now to share yours.

TO BEGIN YOUR APPLICATION VISIT:

www.naco.org/achievementawards

QUESTIONS?

Contact awards@naco.org

SUBMISSIONS DEADLINE: March 30, 2020 at 11:59 p.m. EDT



NACo 2020

ACHIEVEMENT AWARDS

SUBMISSIONS DEADLINE: March 30, 2020 at 11:59 p.m. EDT

TO BEGIN YOUR APPLICATION VISIT:

www.naco.org/achievementawards

QUESTIONS?

Contact awards@naco.org



VIRGINIA COUNTY SUPERVISORS' MANUAL

EIGHTH EDITION, 2019

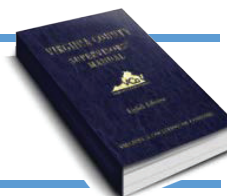


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County Connections is a semimonthly publication.

Editor: A. Gage Harter
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