



Each town, city, and county provides key services to its citizens and manages buildings, equipment, vehicles and other capital assets. This portfolio of assets and services is often overseen by departments without the benefit of an overall organizational analysis of how operations are being conducted and assets being managed.

Waypoint360 will perform this initial assessment for free and make recommendations for areas of improvement. We only benefit if the client benefits.

So how do we do this? Our leadership team brings 60+ years serving localities directly both as local government staff and, since 2010, as professional consultants serving only the public sector. We have strong relationships with local governments, state officials, and private sector vendors serving local government. We know quality and innovation and work with only the best companies in the business. Whether it's asset management, financial investment, healthcare, fleet management, insurance, or any other aspect of local government operations, we can assess an organization's effectiveness and make recommendations for improvements. Clients choose which areas they'd like to explore further, and then Waypoint360 matches up their needs with providers we recommend and endorse.

No matter how good you are, there is always room for improved success!

CONTACT

Darren Coffey | Managing Partner

434.981.2026

darren@waypt360.com

waypt360.com