



# WHO WE ARE

SHI is a global provider of industry-leading hardware, software, and life-cycle services with a #1 annual customer retention rate.



# WHAT WE OFFER

Whether you're planning a data center refresh or in the process of choosing licensing program, our certified experts are here to help you through every phase of your project and ensure you get the most out of your IT investments.

## TECHNICAL SERVICES

Pre-sales and design consultation  
Solution engineers & architects  
PMP certified project management  
Staff augmentation  
Solution architects

## ASSET MANAGEMENT

Optimize license utilization & consumption  
Reduce non-compliance risk  
Normalize asset entitlements  
Contract negotiation best practices  
Maintenance & renewal management

## E-COMMERCE

Custom B2B catalogs  
Integration with provisioning platforms  
Approval-routing  
Real-time inventory  
Immediate and subscription reporting

## LIFECYCLE SERVICES

Inventory & logistics management  
Custom configuration and imaging  
Installations and migrations  
Asset retirement and disposal  
Procurement outsourcing

### SW Volume Licensing & SaaS

*Consultation  
Consolidated Billing  
Onboarding  
Portal Support*

### Advanced Solutions

*Core Infrastructure  
Hybrid Cloud  
Networking  
Security*

### Hardware & Consumables

*Desktops/Notebooks/Tablets  
Mobility Solutions  
Print/Displays  
Consumables/Accessories*

**To learn more, contact your Account Executive or Inside Sales Team.**

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**VITA Microsoft Reseller**  
Contract # VA-131017-SHI

**VITA COTS Software**  
Contract # VA-108917-SHI

**VITA Hardware and Peripherals**  
Contract # VA-190822-SHI VITA

**NASPO Cloud**  
Contract # VA-171219-SHI

**OMNIA Partners, Public Sector**  
Contract # 2018011-02

**PACE Contract**  
Contract # P00132

**VHEPC Contract**  
Contract # P00132

**Sourcewell - Tech Catalog**  
Contract # 081419-SHI