WHO WE ARE

SHI is a global provider of industry-leading hardware, software, and life-cycle services with a #1 annual customer retention rate.

WHAT WE OFFER

Whether you’re planning a data center refresh or in the process of choosing licensing program, our certified experts are here to help you through every phase of your project and ensure you get the most out of your IT investments.

SW Volume Licensing & SaaS
- Consultation
- Consolidated Billing
- Onboarding
- Portal Support

Advanced Solutions
- Core Infrastructure
- Hybrid Cloud
- Networking
- Security

Hardware & Consumables
- Desktops/Notebooks/Tablets
- Mobility Solutions
- Print/Displays
- Consumables/Accessories

TECHNICAL SERVICES
- Pre-sales and design consultation
- Solution engineers & architects
- PMP certified project management
- Staff augmentation
- Solution architects

ASSET MANAGEMENT
- Optimize license utilization & consumption
- Reduce non-compliance risk
- Normalize asset entitlements
- Contract negotiation best practices
- Maintenance & renewal management

E-COMMERCE
- Custom B2B catalogs
- Integration with provisioning platforms
- Approval-routing
- Real-time inventory
- Immediate and subscription reporting

LIFECYCLE SERVICES
- Inventory & logistics management
- Custom configuration and imaging
- Installations and migrations
- Asset retirement and disposal
- Procurement outsourcing

To learn more, contact your Account Executive or Inside Sales Team.

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VITA Microsoft Reseller
Contract # VA-131017-SHI

VITA COTS Software
Contract # VA-108917-SHI

VITA Hardware and Peripherals
Contract # VA-190822-SHI VITA

NASPO Cloud
Contract # VA-171219-SHI

OMNIA Partners, Public Sector
Contract # 2018011-02

PACE Contract
Contract # P00132

VHEPC Contract
Contract # P00132

Sourcewell - Tech Catalog
Contract # 081419-SHI

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