

REGISTRATION



85th VACo Annual Conference November 10-12, 2019

The Omni Homestead • Bath County, Virginia



You Are Invited

VACo's 85th Annual Conference will convene November 10-12. Local officials, legislators, exhibitors, associate members and their guests are expected to attend. The agenda is packed with educational sessions and opportunities to discuss county concerns. A preliminary schedule is in this packet and additional details will be provided in VACo's newsletter *County Connections* and on the website at www.vaco.org. This is your meeting. Register today – your presence and input can make a difference.

VACo's 2020 Legislative Program

The development of VACo's 2020 legislative program is one of the most important components of the conference agenda. VACo's steering committees meet on Sunday and members discuss and adopt the final draft program. The full VACo membership will vote on the legislative program during Tuesday's business meeting.

Exhibit Hall

A vital part of the conference is the Exhibit Hall featuring companies and organizations offering products and services of particular interest to Virginia counties. Ask them what they can do for your county. Support our business partners, sponsors and exhibitors and make visiting the Exhibit Hall part of your conference experience.

Early Bird Discount

Early bird discount is available from Aug. 15 through Sept. 30. Deadline for registration is Oct. 31. Registrations submitted after Oct. 31 will be charged a \$50 late fee.

Submitting Registration Forms

In compliance with the PCIS (Payment Card Industry Security) guidelines and for security, VACo cannot accept or process credit card information sent via email. You can still scan & email your registration form and call 804.788.6652 with your credit card number.

Lodging

Hotel reservations are made directly with The Omni Homestead. The 2019 room reservation forms are available to those who have registered for the conference and must be used to receive the special conference rate. The Modified American Plan includes breakfast and dinner.

Alternative Lodging Information

Alternative lodging is available at nearby bed and breakfast inns, motels and cottages. VACo has prepared a list for your convenience and is posted on our website. The list is general information only; VACo does not have agreements or special arrangements with any of the listed establishments.

Wi-Fi Access

Wi-Fi will be available throughout the conference areas and is once again sponsored by AETNA.

Banquet Tickets

The banquet will take place on Sunday, Nov. 10. Conference attendees who are staying at The Omni Homestead may attend the banquet at no additional cost. For those not staying at the hotel, banquet tickets are available for \$75.

Golf Tournament

VACo will host a golf tournament on Saturday, Nov. 9. Registration is \$75; rental golf clubs are available for \$85. The tournament fee is refundable if cancellation is received by **Oct. 31**. Notify VACo in writing to cancel. No-shows are not eligible for refunds. Substitute players will be accepted.

Guest/Spouse Activities

The Omni Homestead offers a wide variety of activities. Information is available at the Concierge Desk or online at www.omnihotels.com/hotels/homestead-virginia.

Charging Locker

For your convenience, a charging locker will be available in the Exhibit Hall at Booth 100, Nationwide Retirement Solutions. The charger works with both Android and Apple devices.

Refund Policy

Cancellations may be made by sending requests **in writing** to ccameron@vaco.org by **Oct. 31**. All cancellations are subject to a \$50 processing fee which is deducted from the refund amount. Refunds will not be issued for cancellations received after **Oct. 31** or no-shows.

Questions? Call us at 804.788.6652

2019 CONFERENCE REGISTRATION

ATTENDEE INFORMATION		Please print or type.
FIRST & LAST NAME		
PREFERRED NAME TAG NAME		
TITLE		
COMPANY OR ORGANIZATION		
MAILING ADDRESS (street or P.O. Box)		
CITY/STATE/ZIP		
EMAIL (for confirmation/receipt)		
OPTIONAL - Send receipt to a 2nd recipient		
(In case of questions) CONTACT PHONE	Area Code _____ - _____	

GUEST INFORMATION	<i>There is no additional fee for a spouse or other guest.</i>
SPOUSE or GUEST NAME	

BANQUET INFORMATION	The Banquet is Sunday, Nov. 10, at 6:30 p.m.
Those who are staying at The Omni Homestead may attend the banquet at no additional cost. Please mark your choice below. Attendees staying elsewhere may purchase banquet tickets @ \$75 per person.	
YES, I PLAN TO ATTEND THE BANQUET <input type="checkbox"/>	NO, I am not going to the banquet <input type="checkbox"/>
YES, GUEST PLANS TO ATTEND BANQUET <input type="checkbox"/>	Guest is not going to the banquet <input type="checkbox"/>
Check here for VEGETARIAN <input type="checkbox"/>	Other dietary request: _____

PAYMENT INFORMATION	EARLY BIRD	Regular Registration	Late Fee	TOTALS
*** Early bird: Aug. 15 thru Sept. 30 ***				
<i>Early bird discount applies to registrations received by VACo by Sept. 30. A late fee of \$50 applies to any registrations received Nov. 1 or later.</i>	Up to Sept. 30	Oct. 1 thru Oct. 31	Nov. 1 & After	
Member Conference fee (County Members and Associate Members)	\$225	\$250	\$300	
Non-Member Conference fee	\$250	\$275	\$350	
Banquet Ticket (for those not staying at The Omni Homestead)	\$75	\$75	\$75	
 VACo's Annual Golf Tournament, Saturday, Nov. 9 [Golf handicap or Average Score is: _____]	\$75	\$75	\$75	
Rental Golf Clubs for the tournament	\$85	\$85	\$85	
 VLGMA Networking Luncheon, Monday, Nov. 11	\$55	\$55	\$55	
*Please note that payment is due at the time of registration.			GRAND TOTAL	

CREDIT CARD PAYMENT OPTIONS - For your security, FAX or mail only	
Check one: <input type="checkbox"/> American Express <input type="checkbox"/> VISA	<input type="checkbox"/> MasterCard <input type="checkbox"/> Discover
Card Number:	Exp. Date _____ / _____
Name as it appears on card:	
Authorized Signature:	
Email for credit card receipt:	

Registrations with credit card payments  **FAX to: 804.788.0083**

Questions? Call us at 804.788.6652

CHECK IS ENCLOSED

Make checks payable to **VACo**. Mail check with completed registration form(s) to:
Virginia Association of Counties, 1207 E. Main St., Suite 300, Richmond, VA 23219

Virginia Association of Counties

2019 Annual Conference Agenda



Saturday, November 9

- 11 a.m. VACo Annual Golf Tournament | Old Golf Course (Ticketed Event)
- 5 p.m. Budget Committee | Wilson
- 5 p.m. VACORP Board of Directors | Lexington

Sunday, November 10

- 7:30 a.m. Nondenominational Worship Service | Chesapeake
- 9 a.m. – 2 p.m. Exhibitor Setup | Grand Ballroom and Colonnade
- 9 a.m. VACo Board of Directors | Dominion
- 10 a.m. VACORP Business Meeting | Crystal and Empire
- 10 a.m. – 5 p.m. Annual Conference Registration | Mount Vernon Foyer
Lanyards Sponsored by Aetna

- 1 – 4:15 p.m.** Sunday Afternoon Coffee Break | MV/ST Rotunda |
- 1 – 2:30 p.m.** Steering Committee Meetings
- Education | Piedmont
 - Environment and Agriculture | Blue Ridge
 - Health and Human Resources | Mount Vernon
 - Transportation | Stratford
- 2 – 5 p.m.** Sunday Afternoon Football & Refreshments | Exhibit Hall | **Sponsored by Moseley Architects**
- 2 – 5:30 p.m.** Exhibit Hall Opens | Grand Ballroom and Colonnade
- 2:45 – 4:15 p.m.** Steering Committee Meetings
- Economic Development and Planning | Stratford
 - Finance | Mount Vernon
 - General Government | Blue Ridge
- 4:30 – 5:30 p.m.** Regional Caucuses to Nominate Representatives on VACo Board of Directors
- Region 2 | Blue Ridge
 - Region 3 | Stratford
 - Region 4 | Appalachian
 - Region 7 | Mount Vernon
 - Region 8 | Tower Suite
 - Region 9 | Madison
 - Region 10 | Wilson
 - Region 13 | Piedmont
- 5:30 – 6:30 p.m.** Sunday Evening Opening Reception | Crystal and Empire | **Sponsored by Dominion Energy**
- 6:30 p.m.** VACo Annual Banquet | Regency Ballroom
(Must present Banquet ticket to attend)

7:45 p.m. VACo Dessert Social | Commonwealth Room
Sponsored by NORESKO

8 p.m. Sponsor Hospitality | Downtime

Monday, November 11

7:30 a.m. Resolutions Committee | Dominion

8 a.m. – 2 p.m. Annual Conference Registration | Mount Vernon Foyer

8:15 a.m. Monday Morning Coffee Break | Exhibit Hall
Sponsored by Aqua Virginia

8:30 a.m. Exhibit Hall Opens | Grand Ballroom and Colonnade

8:30 a.m. **OPENING GENERAL SESSION** | Regency Ballroom

• **KEYNOTE SPEAKERS** •

The Honorable **Ralph Northam**, Governor,
Commonwealth of Virginia

Dr. George H. Gilliam, Lecturer, Corcoran
Department of History, University of Virginia

10 – 11:15 a.m. **CONCURRENT SESSIONS**

FINANCE | Mount Vernon

SECURING THE WORK ENVIRONMENT | Stratford

ARTS AND ATHLETICS AS ECONOMIC DEVELOPMENT | Appalachian

SNAPSHOTS OF INNOVATIVE COUNTY PROGRAMS | Blue Ridge

PROFESSIONAL MANAGERS' FORUM | Piedmont

11:30 a.m. -
12:45 p.m.

CONCURRENT SESSIONS

BROADBAND EXPANSION | Mount Vernon

UTILITY-SCALE SOLAR | Stratford

CHILD WELFARE AND FOSTER CARE |
Appalachian

CHESAPEAKE BAY ISSUES | Piedmont

VACORP | Blue Ridge | **Sponsored by VACORP**

12:45 p.m.

Deli Lunch | Exhibit Hall
Sponsored by VHDA

12:45 p.m.

VLGMA Luncheon | Crystal and Empire
(Must have ticket to attend)

1 p.m.

Credentials Committee | Monroe

1:45 p.m.

Exhibitor Drawing | Exhibit Hall

2 p.m.

COUNTY STRONG 85 YEARS: Advocacy • Engagement
• Action | Free Time in the Exhibit Hall

2 p.m. Monday Afternoon Break | Exhibit Hall

2:45 - 4 p.m. **CONCURRENT SESSIONS**

COIA TRAINING FOR ELECTED OFFICIALS |
Mount Vernon

**CRISIS MANAGEMENT/COMMUNICATIONS
WORKSHOP** | Stratford

EDUCATION/WORKFORCE DEVELOPMENT |
Appalachian

CURRENT ISSUES IN ELECTIONS | Blue Ridge

DOMINION ENERGY | Piedmont

4 p.m. High Growth Coalition | Stratford

4 p.m. Rural Caucus | Dominion

4 p.m. Nominating Committee | Appalachian

5:45 – 7 p.m. President's Reception | Crystal and Empire |
Sponsored by Robinson, Farmer, Cox Associates

8 p.m. Sponsor Hospitality | Downtime

Tuesday, November 12

8:45 a.m. Tuesday Morning Coffee Break | Regency Ballroom
Foyer

9a.m.

ANNUAL BUSINESS MEETING | Regency Ballroom

- **Adoption of Legislative Program** •
- **Election of New VACo President and Officers** •

10:30 a.m.

CLOSING GENERAL SESSION | Regency Ballroom

- **ACHIEVEMENT AWARDS CEREMONY** •
- **VIRGINIA CERTIFIED COUNTY SUPERVISORS' GRADUATION** •
- **KEYNOTE SPEAKERS** •

The Honorable **Tom Davis**, Attorney and Former Representative, U.S. House of Representatives

The Honorable **Jim Moran**, Professor of Practice, School of Public and International Affairs, Virginia Tech and Former Representative, U.S. House of Representatives

Mark J. Rozell, Founding Dean, Schar School of Policy and Government, George Mason University

NOON

ADJOURNMENT/CHECK OUT