

84th VACo Annual Conference

November 11-13, 2018



You Are Invited

We will convene Nov. 11-13 for VACo's 84th Annual Conference. Local officials, legislators, exhibitors and guests are expected to attend. The agenda will be packed with educational sessions and opportunities to discuss county concerns. A preliminary schedule is in this packet and additional details will be provided in VACo's newsletter *County Connections* and on the website at www.vaco.org. This is your meeting – your presence and input are important. We encourage you to register today!

VACo's 2019 Legislative Program

The development of VACo's 2019 legislative program is one of the most important components of the conference agenda. VACo's steering committees meet on Sunday and members discuss and adopt the final draft program. The full VACo membership will vote on the legislative program during Tuesday's business meeting.

Exhibit Hall

A vital part of the conference is the Exhibit Hall featuring companies and organizations offering products and services of particular interest to Virginia counties. Ask them what they can do for your county. Support our business partners, sponsors and exhibitors and make visiting the Exhibit Hall part of your conference experience.

Early Bird Discount

Early bird discount is available for those who register before Sept. 30. Fill out the enclosed registration form and mail it with your check or credit card information to the address provided or fax to 804.788.0083. Online registration, including group registration, is available by going to www.vaco.org and clicking on the conference logo. Click on the 2018 Annual Conference Registration link and sign in with your e-mail address. Deadline for registration is Oct. 31. Registrations submitted after Oct. 31 will be charged a \$50 late fee. For questions or problems with online registration, contact Carol Cameron at ccameron@vaco.org.

Submitting Registration Forms

For your protection and to be in compliance with the PCIS (Payment Card Industry Security) guidelines, VACo cannot accept or process credit card information sent via email. You can still scan & email your registration form without the credit card number and follow-up by calling 804.788.6652 with your payment information.

Refund policy

Cancellations may be made by sending requests in writing to ccameron@vaco.org no later than Oct. 31 (*no phone calls please*). All cancellations are subject to a \$50 processing fee which will be deducted from the refund amount. Refunds will not be issued for cancellations received after Oct. 31 or no-shows.

Wi-Fi Access

Wi-Fi will be available throughout the conference areas and is once again sponsored by AETNA.

Lodging

Hotel reservations are made directly with The Omni Homestead. The 2018 room reservation forms are available to those who have registered for the conference and must be used to receive the special conference rate. The Modified American Plan includes breakfast and dinner.

Alternative Lodging Information

Alternative lodging is available at nearby bed and breakfast inns and motels. VACo has prepared a list for your convenience and is posted on our website. The list is general information only; VACo does not have agreements or special arrangements with any of the listed establishments.

Banquet Tickets

The banquet will take place on Sunday, Nov. 11. All conference attendees who are staying at The Omni Homestead may attend the banquet at no additional cost. Please indicate on your registration form if you will be attending the banquet. For those not staying at the hotel, banquet tickets are available for \$75 per person.

Golf Tournament

VACo will host a golf tournament in connection with the Annual Conference on Saturday, Nov. 10, at 11 am. Registration is \$75; rental golf clubs are available for \$75. Your golf handicap or average score is used by the golf pro to form teams or you can register as part of a team. The tournament fee is refundable if cancellation is received by Oct. 31. Notify VACo in writing to cancel. No-shows are not eligible for refunds. Substitute players will be accepted.

Guest/Spouse Activities

The Omni Homestead offers a wide variety of activities. Information is available at the Concierge Desk or at www.omnihotels.com/hotels/homestead-virginia.

Charging Station

Sponsored by Nationwide Retirement Solutions. For your convenience, a charging station will be available in the Exhibit Hall in the lounge area. The charger works with Android and Apple devices.

Questions? Call us at 804.788.6652

2018 CONFERENCE REGISTRATION

ATTENDEE INFORMATION		Please print or type.
FIRST & LAST NAME		
PREFERRED NAME TAG NAME		
TITLE		
COMPANY OR ORGANIZATION		
MAILING ADDRESS (street or P.O. Box)		
CITY/STATE/ZIP		
EMAIL (for confirmation/receipt)		
OPTIONAL - If you need a receipt sent to a 2nd email address, please list it here:		
(In case of questions) CONTACT PHONE	Area Code _____	- _____

GUEST INFORMATION	<i>There is no additional fee for a spouse or other guest.</i>
SPOUSE or GUEST NAME	

BANQUET INFORMATION	The Banquet is Sunday, Nov. 11, at 6:30 p.m.
Those who are staying at The Omni Homestead may attend the banquet at no additional cost. Please mark your choice below. Attendees staying elsewhere may purchase banquet tickets @ \$75 per person.	
YES, I PLAN TO ATTEND THE BANQUET <input type="checkbox"/>	NO, I am not going to the banquet <input type="checkbox"/>
YES, GUEST PLANS TO ATTEND BANQUET <input type="checkbox"/>	Guest is not going to the banquet <input type="checkbox"/>
Check here for VEGETARIAN <input type="checkbox"/>	Other dietary request: _____

PAYMENT INFORMATION	EARLY BIRD	Regular Registration	Late Fee	TOTALS
*** Early bird: Aug. 15 thru Sept. 30 ***				
<i>Early bird discount applies to registrations received by VACo by Sept. 30. A late fee of \$50 applies to any registrations received Nov. 1 or later.</i>	Up to Sept. 30	Oct. 1 thru Oct. 31	Nov. 1 & After	
Member Conference fee (County Members and Associate Members)	\$225	\$250	\$300	
Non-Member Conference fee	\$250	\$275	\$350	
Banquet Ticket (for those not staying at The Omni Homestead)	\$75	\$75	\$75	
 VACo's Annual Golf Tournament, Saturday, Nov. 10 [Golf handicap or Average Score is: _____]	\$75	\$75	\$75	
Rental Golf Clubs for the tournament	\$75	\$75	\$75	
 VLGMA Networking Luncheon, Monday, Nov. 12	\$55	\$55	\$55	
*Please note that payment is due at the time of registration. VACo does not invoice for conference registration fees.				GRAND TOTAL

CREDIT CARD PAYMENT OPTIONS - For your security, FAX or mail only	
Check one: <input type="checkbox"/> American Express <input type="checkbox"/> VISA	<input type="checkbox"/> MasterCard <input type="checkbox"/> Discover
Card Number: _____	Exp. Date _____ / _____
Name as it appears on card: _____	
Authorized Signature: _____	
Email for credit card receipt: _____	

Registrations with credit card payments  **FAX to: 804.788.0083**

Questions? Call us at 804.788.6652

CHECK IS ENCLOSED

Make checks payable to **VACo**. Mail check with completed registration form(s) to:
Virginia Association of Counties, 1207 E. Main St., Suite 300, Richmond, VA 23219

Virginia Association of Counties

2018 Annual Conference Agenda



Saturday, November 10

11 a.m. VACo Annual Golf Tournament | Old Golf Course
(Ticketed Event)

WELCOME: The Honorable **Sherrin C. Alsop**,
President, Virginia Association of Counties, and
Supervisor, King and Queen County

5 p.m. Budget Committee | Wilson

5 p.m. VACORP Board of Directors | Lexington

Sunday, November 11

7:30 a.m. Nondenominational Worship Service | Chesapeake

SPEAKER: The Honorable **William J. "Billy" Tarr**,
Vice Chair, Isle of Wight County

9 a.m. – 2 p.m. Exhibitor Setup | Grand Ballroom and Colonnade

- 9 a.m.** VACo Board of Directors | Dominion
- 10 a.m.** VACORP Business Meeting | Crystal and Empire
- 10 a.m. – 5 p.m.** Annual Conference Registration | Mount Vernon Foyer
Lanyards and WIFI Sponsored by Aetna
- 1 – 4:15 p.m.** Sunday Afternoon Coffee Break | MV/ST Rotunda
- 1 – 2:30 p.m.** Steering Committee Meetings
- Economic Development and Planning | Piedmont
 - Education | Stratford
 - Environment and Agriculture | Blue Ridge
 - Health and Human Resources | Mount Vernon
- 2 – 5 p.m.** Sunday Afternoon Football & Refreshments | Exhibit Hall | **Sponsored by Moseley Architects**
- 2 – 5:30 p.m.** Exhibit Hall Opens | Grand Ballroom and Colonnade
- 2:45 – 4:15 p.m.** Steering Committee Meetings
- Finance | Mount Vernon
 - General Government | Blue Ridge
 - Transportation | Stratford
- 4:30 – 5:30 p.m.** Regional Caucuses to Nominate Representatives on VACo Board of Directors
- Region 1 | Blue Ridge
 - Region 3 | Wilson
 - Region 5 | Mount Vernon
 - Region 6 | Appalachian

- Region 7 | Stratford
- Region 8 | Tower Suite
- Region 11 | Madison
- Region 12 | Piedmont

5:30 – 6:30 p.m. Sunday Evening Opening Reception | Crystal and Empire | **Sponsored by Dominion Energy**

6:30 p.m. VACo Annual Banquet | Regency Ballroom
(Must present Banquet ticket to attend)

PRESIDING: The Honorable **Sherrin C. Alsop**,
President, Virginia Association of Counties, and
Supervisor, King and Queen County

WELCOME: The Honorable **Richard B. Byrd**, Chair,
Bath County

INVOCATION: The Honorable **Judy Lyttle**,
Supervisor, Surry County

PRESENTATION: Top 3 Achievement Awards to
Pittsylvania County, Chesterfield County, and Isle
of Wight County

8:30 p.m. VACo Dessert Social | Commonwealth Room

9 p.m. Sponsor Hospitality | DownTime

Monday, November 12

7:15 a.m. Resolutions Committee | Dominion

8 a.m. – 2 p.m. Annual Conference Registration | Mount Vernon Foyer

8:15 a.m. Monday Coffee Break | Exhibit Hall | **Sponsored by Aqua Virginia**

8:30 a.m. Exhibit Hall Opens | Grand Ballroom and Colonnade

8:30 a.m. **OPENING GENERAL SESSION** | Regency Ballroom

PRESIDING: The Honorable **Sherrin C. Alsop**, President, Virginia Association of Counties, and Supervisor, King and Queen County

PRESENTATION OF THE COLORS: Police Department Color Guard, Roanoke County

• **KEYNOTE SPEAKERS** •

The Honorable **Ralph Northam**, Governor, Commonwealth of Virginia

10 – 11:15 a.m. **CONCURRENT SESSIONS**

STATE BUDGET AND ONLINE SALES TAX | Stratford

SPEAKER: **James J. Regimbal, Jr.**, Principal, Fiscal Analytics

STATE ASSETS IN TRANSPORTATION | Mount Vernon

BLUEPRINT FOR BROADBAND | Piedmont

TAX COMPETITIVENESS | Blue Ridge

SMART TECHNOLOGIES ON VIRGINIA'S POWER GRID | Appalachian | **Sponsored by Dominion Energy**

SPEAKER: Joe Woomer, Vice President Grid and Technical Solutions, Dominion Energy

11:30 a.m. -
12:45 p.m.

CONCURRENT SESSIONS

SCHOOL SECURITY | Stratford

REVENUE FAIRNESS | Mount Vernon

SPEAKER: The Honorable **R. Lee Ware**, 65th House District

SOLAR AND LAND USE CONSIDERATIONS | Piedmont

CYBERSECURITY AND RISK MANAGEMENT | Blue Ridge | **Sponsored by VACORP**

SPEAKER: Chris Carey, Administrator, VACORP

SNAPSHOTS OF INNOVATIVE COUNTY PROGRAMS | Appalachian

MODERATOR: Dr. Sheryl Bailey, Senior Vice President, Springsted Incorporated

SPEAKERS: Debbie Dugger, Director, Chesterfield County Adolescent Reporting Program, and **Shenika Carlos**, Senior Mental Health Clinician, Chesterfield County Mental Health Services; **Tory L. Rowland**, Capital Projects Engineer, Isle of

Wight County; **Darren Jones**, GIS Analyst I, Roanoke County.

An important objective of the VACo Achievement Awards Program is to celebrate innovative and smart solutions to challenges in our counties. This session shares the creative work from county leadership and staff as Achievement Award winners tell their stories on how they overcame challenges.

12:45 p.m. [Deli Lunch](#) | Exhibit Hall
Sponsored by SunTrust

WELCOME: The Honorable **Sherrin C. Alsop**, President, Virginia Association of Counties, and Supervisor, King and Queen County

12:45 p.m. [VLGMA Luncheon](#) | Crystal and Empire
(Must have ticket to attend)

The VLGMA Luncheon is a ticketed event for county managers and key members of their management teams. You can sign up for this \$55 event on VACo's online system or fill out the registration form.

1 p.m. [Credentials Committee](#) | Monroe

1:45 p.m. [VACo Mini Drawing](#) | Exhibit Hall

2 p.m. [Commonwealth of Opportunities: Preparing Counties for the Future](#) | **Free Time in the Exhibit Hall**

Take this opportunity to network and speak with our exhibitors in the Exhibit Hall.

2 p.m. Monday Afternoon Break | Exhibit Hall

2:30 p.m. Exhibitor Drawing | Exhibit Hall

WELCOME: The Honorable **Sherrin C. Alsop**,
President, Virginia Association of Counties, and
Supervisor, King and Queen County

2:45 - 4 p.m. **CONCURRENT SESSIONS**

**ELECTED OFFICIAL TO ELECTED OFFICIAL: HOW TO
ADVOCATE** | Stratford

SPEAKERS: The Honorable **Terry G. Kilgore**,
1st House District; The Honorable **Robert M.
Thomas**, 28th House District

WORKFORCE DEVELOPMENT INNOVATIONS |
Mount Vernon

SPEAKERS: The Honorable **Frank M. Ruff, Jr.**,
15th Senate District; **Dr. Craig Herndon**, Vice
Chancellor for Workforce Development,
Virginia's Community Colleges

THE FUTURE OF AGRICULTURE IN VIRGINIA |
Piedmont

HOT TOPICS IN HEALTH AND HUMAN SERVICES |
Blue Ridge

SPEAKER: The Honorable **Barbara A. Favola**,
31st Senate District

INNOVATIONS IN HEALTHCARE | Appalachian |
Sponsored by Aetna

2:45 - 4 p.m. **SPECIAL SESSION**

SUPERVISORS' CERTIFICATION | *Dominion*

SPEAKERS: Dr. Mike Chandler, Professor Emeritus, Virginia Tech University; **Dr. Martha A. Walker**, Extension Community Viability Specialist, Virginia Cooperative Extension

4 p.m. High Growth Coalition | Dominion

4 p.m. Rural Caucus | Stratford

4 p.m. Nominating Committee | Appalachian

5:45 – 7 p.m. President's Reception | Crystal and Empire |
Sponsored by Robinson, Farmer, Cox Associates

9 p.m. Sponsor Hospitality | DownTime

Tuesday, November 13

8:45 a.m. Tuesday Coffee Break | Regency Ballroom Foyer

9 a.m. **ANNUAL BUSINESS MEETING** | Regency Ballroom

PRESIDING: The Honorable **Sherrin C. Alsop**,
President, Virginia Association of Counties, and
Supervisor, King and Queen County

Adoption of Legislative Program

Election of New VACo President and Officers

10:30 a.m.

CLOSING GENERAL SESSION | Regency
Ballroom

• **GO GREEN AWARDS CEREMONY** •

VACo recognizes counties that have achieved
“Green Government” certification in 2018

• **VIRGINIA CERTIFIED COUNTY SUPERVISORS’
GRADUATION** •

VACo will honor graduates who have completed
the Virginia Certified County Supervisors’ Program

• **KEYNOTE SPEAKER** •

Dr. Robert Holsworth, DecideSmart, LLC

Important federal elections will be decided
before VACo's Annual Conference. Dr. Holsworth
will give his smart and stylish analysis on their
implications to Virginia.

NOON

ADJOURNMENT/CHECK OUT