

APPLICATION FORM

All applications must include the following information. Separate applications must be submitted for each eligible program. **Deadline: June 1, 2016.** Please include this application form with electronic entry.

PROGRAM INFORMATION

County: Prince William County

Program Title: Body-Worn Camera Program & Industry Days Event

Program Category: Criminal Justice & Public Safety

CONTACT INFORMATION

Name: Tom Pulaski

Title: Administrative Division Chief

Department: Police Department

Complete Mailing Address: 1 County Complex Court, Pr. William, VA 22192

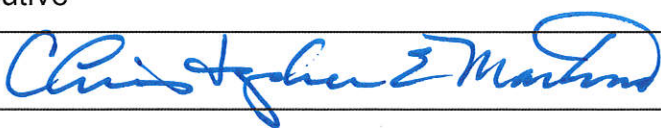
Telephone: (703)792-6671 **Website:** www.pwcgov.org

Email: tpulaski@pwcgov.org

SIGNATURE OF COUNTY ADMINISTRATOR OR CHIEF ADMINISTRATIVE OFFICER

Name: Christopher E. Martino

Title: County Executive

Signature: 

Body-Worn Camera Program and Industry Days Event

Prince William County Police Department

Prince William County, Virginia

Background

Over the last few years, several high-profile incidents across the nation have generated much public discussion regarding the actions and behaviors of police officers. A common theme among these discussions is a call for greater transparency and accountability among police departments. Together, the public's call for increased transparency and the desire of law enforcement agencies to improve their relationships with their communities gave rise to a national movement toward widespread adoption of body-worn camera technology. This trend grew quickly and only continues to gain momentum with many agencies at the regional, state and national levels in the process of studying, piloting or implementing use of body-worn cameras.

Challenge

Implementing the use of body-worn cameras is a major challenge and tremendous undertaking in any agency, regardless of an agency's size, location and budget. Many things need to be considered and numerous decisions made from the identification of funds and development of new policies and procedures, to the selection of the specific camera technology an agency will utilize and how to store massive amounts of video.

Development and adoption of new public policy can be a lengthy process. But while policy may take time, body-worn camera technology is rapidly growing with substantial advances taking place seemingly overnight. Nationwide, agencies struggle to stay informed of the latest advances in body-worn camera technology as they work on all of the various necessary components of a successful program.

Solution

In an effort to plan, design and implement this technology program for our own agency, as well as assist other agencies in their efforts to make informed decisions, a Body-Worn Camera Industry Days event was developed. A meeting was held in May 2015 with staff from the Fairfax County Police Department regarding the

possibility of partnering to host the event. Fairfax County agreed to participate and a four-person event team, to include three members of the Prince William County Police Department and one member of the Fairfax County Police Department, quickly mobilized and began work.

As the first event of its kind hosted by a public agency, it was intended as a way to foster communication among various law enforcement agencies and other government stakeholders, as well as bring the public and private sectors together to promote a better understanding of agency needs and technological capabilities. Law enforcement officials were able to learn about and experience the many body-worn camera and related technologies available at the time. The event also allowed agencies to take back value-added information to our respective communities and to improve police services provided to the public.

The Dulles Expo Center, located in Fairfax County, Virginia, was selected as the event location. A major conference venue in Northern Virginia, the Dulles Expo Center was selected due to its size and ability to accommodate the large number of anticipated attendees. The management of the Dulles Expo Center agreed to serve as the host sponsor of the event which according to Dulles Expo Center staff, was the first time the company has served in that capacity for an event held at their facility. Due to the busy schedule at the Dulles Expo Center, available dates were extremely limited. The dates of July 14 and 15, 2015 were selected, leaving only nine weeks to plan, promote and execute a large-scale exhibition event intended to draw hundreds of attendees. A plan was formulated to make preparations for the event quickly and with minimal public funding required to be provided by the two government agencies.

Event planning activities included:

- Event budget development and expenditure monitoring.
- Development of an event brand including logo design, color and typeface selection, joint agency letterhead creation and establishment of an e-mail address (bwcindustrydays@pwcgov.org).

- Creation of a standalone website, www.bwcindustrydays.org, to promote the event, manage online vendor and attendee registrations, and field inquiries.
- Logistical coordination with the Dulles Expo Center in Chantilly, Virginia to secure availability of space and design exhibit floor layout.
- Design and production of an Event Guide to be distributed to attendees at the event entrance.
- Design and production of event signage to recognize sponsors, direct traffic flow and provide event information to attendees.
- Vendor coordination including food service, printer, venue security and audio/visual equipment rental.
- Volunteer coordination including work schedules and training.

Outcome

Through much hard work, creativity and teamwork, the two-day Body-Worn Camera Industry Days event was held successfully and was very well received. Feedback of the attendees, vendors and facility management indicated that it was a huge success. Vendor representation was diverse with 34 technology vendors exhibiting including prominent fortune 500 companies. Over 400 attendees representing more than 50 different local, state and federal agencies from across the region and nation attended including the United States Air Force, Department of Homeland Security, National Reconnaissance Office, Department of Justice, Department of the Interior, Department of State, Drug Enforcement Agency (DEA), National Oceanic and Atmospheric Administration, National Park Service, Pentagon Force Protection Agency, Federal Bureau of Prisons, New York City Police Department (NYPD), York County Prisons in Pennsylvania, City of Rockford Police Department in Illinois, Virginia State Police, Metropolitan Washington Police Department, and Maryland State Police. A member of the Philippine National Police happened to be in town and attended upon hearing of the event. Other organizations also attended including Amtrak, the Metropolitan Washington Council of Governments, International Association of Chiefs of Police, Police Foundation, and Johns Hopkins University's Applied Physics Laboratory and National Criminal Justice Technology Research Test and Evaluation Center.

The event website generated 4,290 visits from 3,575 unique visitors and was an integral tool in promoting the event. Most of the major news outlets in the region including WRC-TV (NBC), WUSA (CBS), WJLA (ABC), Potomac Local and The Washington Post covered the event.

It should be noted that the event was free to attend and the vast majority of the costs to hold the event were paid through corporate sponsorships and not citizen's tax dollars. Sponsors funded 88 percent of the event costs which totaled almost \$27,000, with only 12 percent of event costs covered by Prince William County and Fairfax County.

This project exemplified the ability of different entities, to include the public and private sectors, to work collaboratively to accomplish a large-scale project using minimal public funding. The information gained from the event has been critical to the overall body-worn camera program to date in Prince William County, which will enter the pilot phase of the project in the Summer/Fall time period. Following the results of the pilot, staff will return to the Board of County Supervisors to report the findings and determine the program's next steps.

Body-Worn Camera INDUSTRY DAYS

Overview / Summary

Body-Worn Camera Program and Industry Days Event **Overview / Summary**

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Many things need to be considered and numerous decisions made in the process of implementing the use of body-worn cameras, from the development of new policies and procedures to the selection of the specific camera technology an agency will utilize and how to store massive amounts of video. Additionally, body-worn camera technology is rapidly growing with substantial advances taking place seemingly overnight. Nationwide, agencies struggle to stay informed of the latest advances in body-worn camera technology as they work on all of the various necessary components of a successful program.

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Body-Worn Camera
INDUSTRY DAYS

Event Photographs

Body-Worn Camera INDUSTRY DAYS

Event Photographs



Event Entrance



Event Entrance

Body-Worn Camera INDUSTRY DAYS

Event Photographs



Attendee Registration Table



Event Floor Prior to Vendor Set-Up

Body-Worn Camera INDUSTRY DAYS

Event Photographs



Reception and Refreshment Area



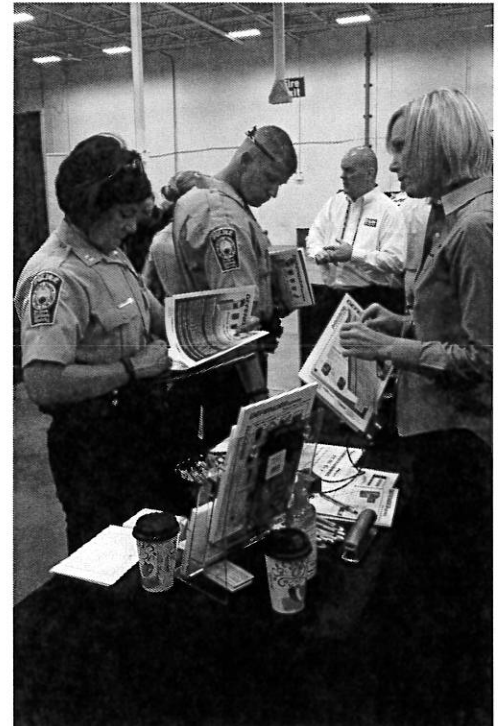
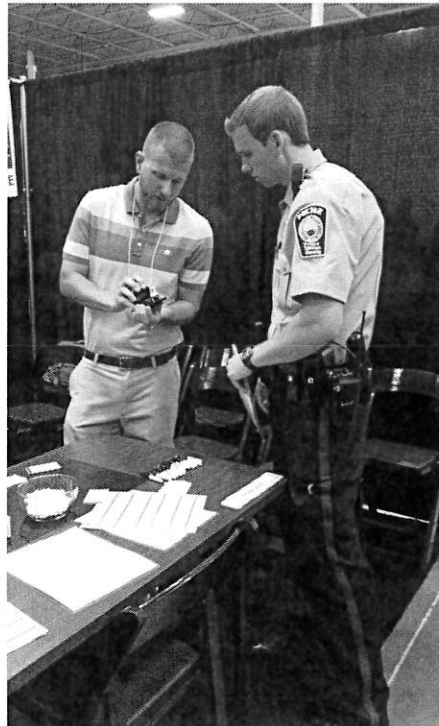
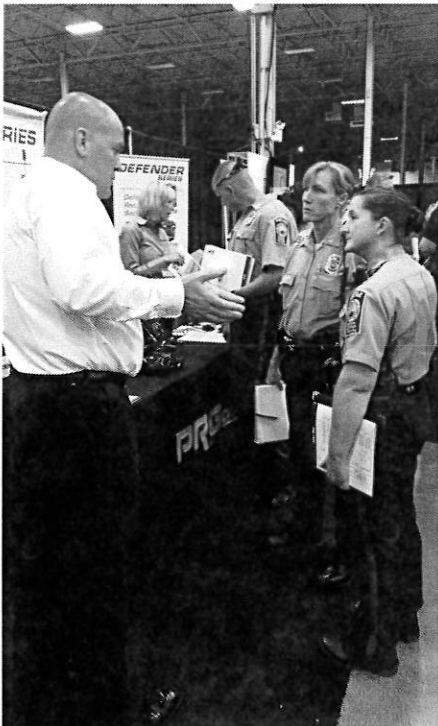
Presentation Area

Body-Worn Camera INDUSTRY DAYS

Event Photographs



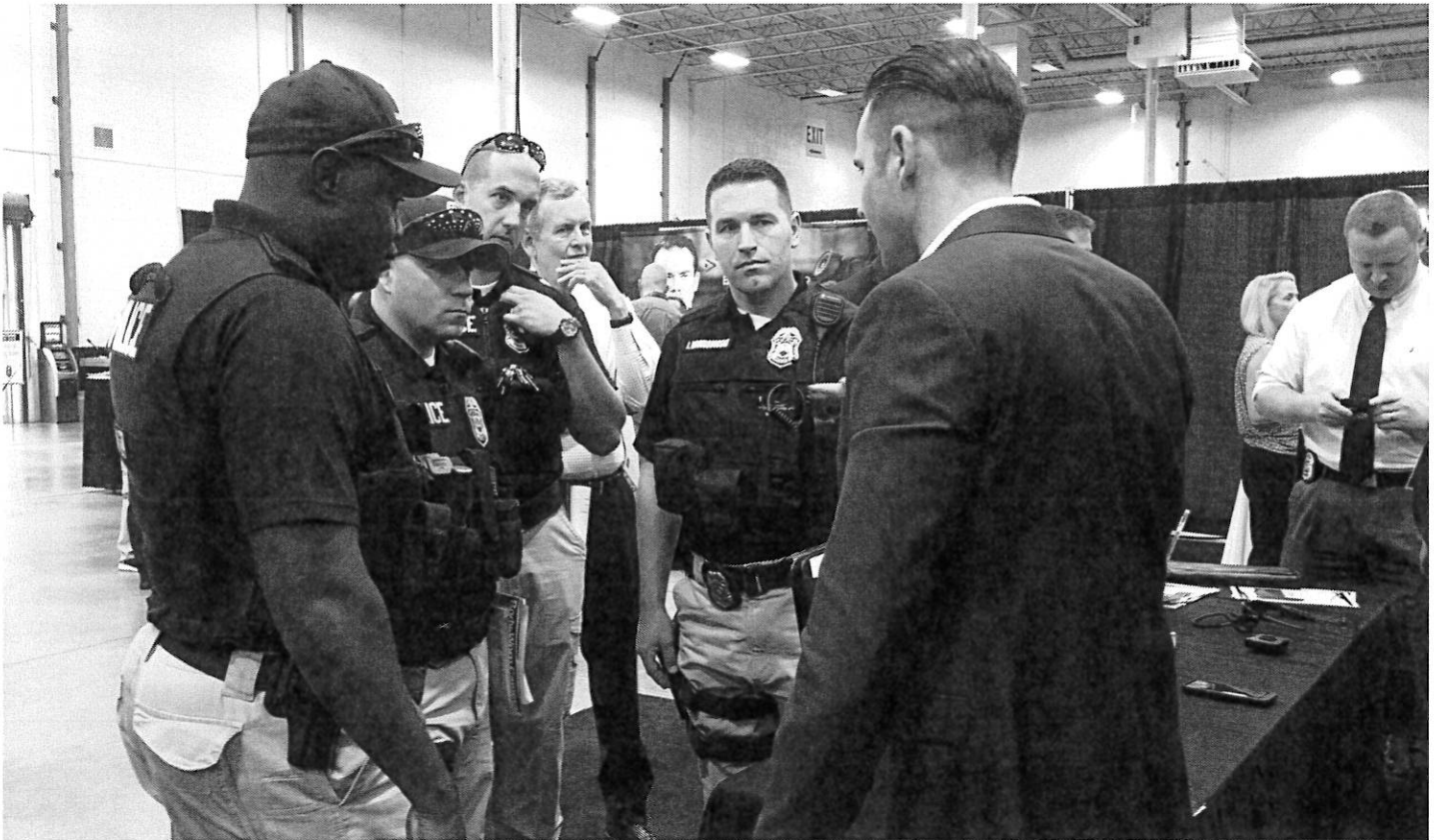
Event Attendees



Event Attendees

Body-Worn Camera INDUSTRY DAYS

Event Photographs



Event Attendees



Event Attendees

Body-Worn Camera INDUSTRY DAYS

Event Photographs



Event Attendees



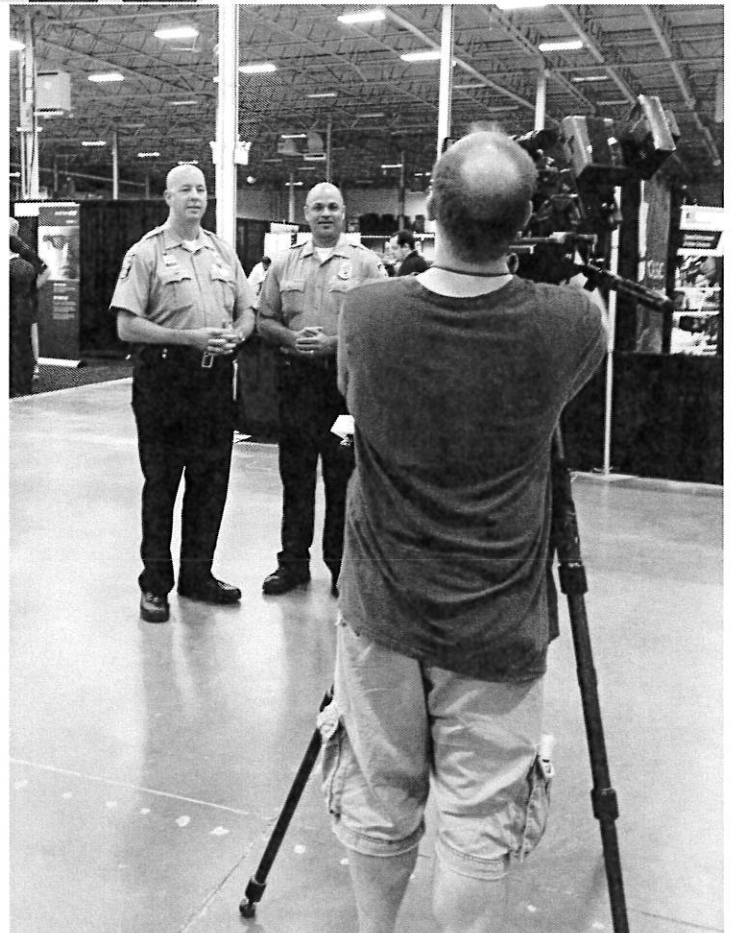
Event Attendees

Body-Worn Camera INDUSTRY DAYS

Event Photographs



Media Interview



Media Interview

Body-Worn Camera
INDUSTRY DAYS

Media Coverage

Local

Police in Prince William prepare to use body cameras

By Victoria St. Martin

If all goes according to plan, by next summer, Prince William County police officers will be wearing not only uniforms and bulletproof vests, but also body cameras.

Before officers don devices that could record each traffic stop or arrest, the department teamed with Fairfax County police to see exactly what's out there.

"This is new technology. It's evolving," said Lt. Javid Elahi, the Prince William County Police Department's information technology manager. "There's a lot of pieces that go to this — it's not just as simple as buying a camera and turning it on. You need to have policy, you need to have infrastructure, you need to have people to manage it."

To put to rest questions such as how body cameras weigh and feel, the two departments hosted an expo in Chantilly last week with about 35 vendors. Organizers said hundreds of police departments from near and far registered, including those in the District and Montgomery County.

Sgt. Kim Chinn, a Prince William police spokeswoman, said the two-day expo was all about research.

"It's new technology that we're all going to have to get comfortable with, and I think there's anxiety as well as the feeling that we may need this to protect ourselves, so there will be quite a learning curve," Chinn said.

"It's not like you go out and just buy a new car," she added. "There's so much that goes with it — all the backup, the storage, the retrieval, the managing, the randomly pulling tapes, pulling them for court, things like that. It's a huge project."

And it's a project Prince William police said they are ready to tackle.

In April, county officials approved a \$3 million plan to equip 500 of the department's officers with the technology.

"My preference for body cameras is they go more places and see more interactions," Police Chief Stephan Hudson said after the action.

Criminologists, police accountability advocates and officers say body cameras are beneficial because they provide a video record of interactions with the public. After last summer's shooting of 18-year-old Michael Brown in Ferguson, Mo., police departments across the nation began examining their camera policies.

Prince William plans to kick off a pilot program with 35 cameras by next year, said Tom Pulaski, who oversees the department's technical services division.

At the expo, Capt. Todd Jones of the Virginia Beach police examined the types of body cameras.

"We want to research thoroughly and make as educated a guess as we can," said Jones, who added that his department has been examining the technology for three years. "Every time we answer one question, we uncover three or four or 10 more."

Tod Burke, a criminal justice professor at Radford University and a former police officer in Ocean City and Howard County in Maryland, said that when it comes to the issue of body cameras, throwing money at the problem won't solve it.

"That's like throwing a Band-Aid on a hemorrhage," he said. "You have to have policies in place with proper law enforcement training and, certainly, community education."

Burke said policies should address sensitive situations, such as a domestic dispute — would the camera be on or off? Also, he noted, the technology raises concerns about witnesses and informants, and officer safety issues.

Local Headlines newsletter

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"You want to be able, as a police officer, to react to a situation," Burke said. "You don't want [them] to have to worry about, 'Am I being recorded? Is something that I'm reporting going to be used against me?' That type of thing. You don't want them to hesitate."

Burke said that cameras can't prevent situations but that they can aid authorities, adding that early statistics show that departments with officers who wear body cameras have fewer incidents of police and citizen misconduct. And the video

could help bolster eyewitness identification, said Burke, who usually conducts a class exercise that he says highlights the problems that arise when relying on witnesses alone.

He said he tells his class, “ ‘Okay, you’re a police officer, you’re giving a broadcast — be on the lookout for a white, black, Hispanic, transgender person, who is anywhere between 5-foot-5, 6-foot-3, 135 to 200 pounds,’ and they start laughing,” he said. “It’s not that [witnesses are] lying; this is really what they thought they saw.”

Burke said when it came to witnesses and Ferguson, there was a question of whether Brown had his hands up just before the shooting.

“Perception really does make a difference,” Burke said. He pointed to an investigation that later concluded that Brown’s hands probably were not raised. “The advantage of having a body camera at that time, that would have been answered.”

Victoria St. Martin covers breaking news and Prince William County for The Post's Local desk.

 Follow @VStMartin

Expo features latest in body camera technology

WUSA 9 Staff, WUSA 11:30 p.m. EDT July 14, 2015



(Photo: WUSA9)

DULLES, Va. (WUSA9) -- As calls grow to equip police officers with body cameras, the companies behind manufacturing those cameras held an expo in Virginia Tuesday night.

The event at the Dulles Expo Center featured the latest in body cameras and other law enforcement technologies from more than a dozen companies.

But as some police say, the camera itself is the easiest part of the equation. The challenge is how to store the video and how to pay for it.

"Body worn camera programs amass huge amounts of data that has to be stored and saved as evidence. And retained in according [sic] to retention schedules that are set in law and policy. And because of the amount of the data that has to be stored, the cost associated with that amount of data storage can be very large," Capt. Robert Blakely of Fairfax County police

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RELATED STORIES:

[Bowser reaffirms commitment to body cameras for officers \(/story/news/local/dc/2015/07/01/washington-dc-bowser-body-cams/29587071/\)](/story/news/local/dc/2015/07/01/washington-dc-bowser-body-cams/29587071/)

[Audit: 3/10 Prince George's Co. police dashcams are broken \(/story/news/local/maryland/2015/06/25/prince-georges-county-police-dashcam/29306963/\)](/story/news/local/maryland/2015/06/25/prince-georges-county-police-dashcam/29306963/)

[Montgomery County police try out body cameras \(/story/news/local/maryland/2015/06/22/police-body-cameras-montgomery-county/29127419/\)](/story/news/local/maryland/2015/06/22/police-body-cameras-montgomery-county/29127419/)

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Area Police Meet With Body Camera Vendors

By David Culver

As more police departments move ahead with plans to equip officers with body cameras, there are questions about how the video gathered is stored and secured. Northern Virginia Bureau reporter David Culver reports. (Published Tuesday, Jul 14, 2015)

Law enforcement from across the D.C. area are meeting with body camera vendors Tuesday and Wednesday to explore implementing them in local jurisdictions.

Police are examining new body camera technologies and looking into the complexities of storing and securing all the data.

There's been a growing push for more transparency by police. Law enforcement from Fairfax County and Prince William County are now moving forward with their own body camera projects.

"This is the next big thing for law enforcement," said Capt. Robert Blakely, who is helping Fairfax County Police lead the effort while acknowledging it's complicated. "It's how the departments deploy the cameras and what they do with the data," he added.

Police departments across have the option of using several different types of body camera, but storing the hours and hours of video data is the challenge.

Steve Petruzzo's GreenTec-USA is among the many companies that thinks it may have a solution. It's pitching storage capabilities that hold the original video quality that's untouched by any officer.

"Digital evidence has to be recorded in a way and handled in a way such that it's immutable, you can't be challenged in court that the data's been deleted or modified or edited or altered," Petruzzo said.

Green Tec-USA says its business is booming after only two years in the body camera market.

"Need for video and need for evidence is probably going to be around for a long time," said Richard Detore, Green Tec CEO. "We're going to need to be able to manage it and deal with it and more importantly protect it."

Detore said cyberhacks are something they feel confident they can thwart.

Prince William County Police is among the agencies funded to move ahead. The department's IT manager, Lt. Javid Elahi, is looking at several vendors to start testing.

Northern Virginia Police Body Camera Policies:

- Fairfax City: Funded; initial stages of testing
- Prince William County: Funded; meeting with vendors
- Fairfax County: Not yet funded; meeting with vendors
- Fredericksburg: Began using last year (2014)
- Arlington County: Not immediately pursuing body cams
- Alexandria: Not immediately pursuing body cams
- Loudoun County: No response

Published at 9:07 PM EDT on Jul 14, 2015

Prince William police officers to get body cameras

 potomaclocal.com/2015/07/21/prince-william-police-officers-to-get-body-cameras/

by Potomac Local on July 21, 2015 at 1:38 pm [Leave a Comment](#)

Prince William police officers will soon be wearing body cameras.

According to a statement from Prince William police chief Thomas Pulaski, \$3 million has been allotted for the cameras, by the Prince William County Board of Supervisors.

"The board appropriated \$3 million for us to move forward with a body-worn camera project. So, in order for us to do that, we've got to understand the technology, how it works, the legal policy implications and the technology implications, as well," Pulaski stated in a release.

Several Prince William police officers attended a body camera expo at the Dulles Expo Center last week to learn about the body cameras and how they work, stated a release.

Prince William police kicked off a pilot program where 500 officers wore the body cameras in April, and the department is now making a timeline to fully implement the new technology, stated a release.

"What's been learned around the country? You got to have a good solid foundation to incorporate technology. So in order to do that, you have to have a good foundation of policies and procedures in place and a good training plan," stated Pulaski in a release.



Body-Worn Camera INDUSTRY DAYS

Event Website



Hosted by the
Prince William County
and Fairfax County
Police Departments

Body-Worn Camera INDUSTRY DAYS

July 14 and 15, 2015
Dulles Expo Center



ATTENDEES

Event Information
Credentials Criteria
Opening Reception Information
Event Guide
Pre-Event Registration



VENDORS

Event Information
Move-In/Move-Out Hours
Event Guide



CONTACT US

Event Location
Have Questions?

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One Mission Yours™

verizon

Body-Worn Camera Industry Days will be structured to emulate a trade show environment with vendors displaying and demonstrating various body-worn camera technologies and data storage solutions. This free event will **NOT** be open to the public, it will only be open to employees and officials of local, state and federal government.

We hope you will join us at this exciting and innovative event!



Hosted by the Prince William County and Fairfax County Police Departments

Body-Worn Camera INDUSTRY DAYS

July 14 and 15, 2015
Dulles Expo Center

ATTENDEES

Many agencies within the National Capital Area are in various stages of planning, assessing and piloting Body-Worn Camera (BWC) systems and related technologies. The purpose of the BWC Industry Days is to bring local, state and federal agencies together with suppliers of BWC hardware, storage solutions and related products and services to share ideas, latest technology capabilities and deployment strategies.

The event is geared toward public safety/criminal justice agencies, as well as IT representatives, purchasing managers and others in general government who have a vested interest, to collaboratively engage BWC vendors. Through this unique opportunity, government officials will become better educated and view the latest BWC technology solutions available in order to ultimately make informed decisions as they implement this new type of technology.

BWC Industry Days will be structured to emulate a trade show environment with vendors displaying and demonstrating various technologies and data storage solutions. This free event will NOT be open to the public, it will only be open to employees and officials of local, state and federal government such as:

- Local, state and federal law enforcement agencies to include senior management
- Fire Marshal personnel from Fire & Rescue agencies
- Purchasing and Risk Management staff
- Government IT staff
- Government legal counsel staff
- Judicial staff

Additional Resources:

U.S. Department of Justice, Bureau of Justice Assistance
National Body-Worn Camera Toolkit
www.bja.gov/bwc

Pre-registration is not required, but will help expedite your check-in upon arrival. Pre-register by completing the form below.

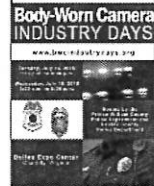
Attendee Identification
Please remember to bring official government credentials with you to the event as identification will be verified at the door. Acceptable credentials include government-issued employee photo identification or attendee dressed in uniform with badge from local, state or federal government.

Event Hours:
Tuesday, July 14, 2015
5:30 p.m. until 9:00 p.m.

Wednesday, July 15, 2015
9:00 a.m. until 6:00 p.m.

Join us for an Opening Reception on Tuesday, July 14 from 6:00 p.m. until 8:00 p.m.

EVENT GUIDE



VENDORS

- AT&T
- Brekford Corporation
- Brother
- COBAN Technologies, Inc
- Digital Ally
- GreenTec-USA
- Hoopmann Audio Visual
- Infinian
- Insight Public Sector
- Kustom Signals, Inc
- Link Communications
- Microsoft
- Mindcubed
- Motorola Solutions
- National Law Enforcement & Correction Technology Center
- NetApp
- Panasonic
- Potomac River Group
- Quantum
- QueTel Corporation
- Reveal Media
- Safety Vision LLC
- Sprint
- Taser International
- TESSCO Technologies
- T-Mobile
- UNICOM Government
- Unisys
- Utility Associates, Inc.
- Verizon
- VideoNext
- VieVu
- WatchGuard Video
- Winborne Consulting
- W.W. Grainger

The list above is for informational purposes only and should not be construed as an endorsement of any company or individual by the Prince William County Police Department or Fairfax County Police Department.

Pre-Register to Attend the Event

FULL NAME	TELEPHONE
<input type="text"/>	<input type="text"/>
TITLE/RANK	ADDRESS
<input type="text"/>	<input type="text"/>
AGENCY	CITY
<input type="text"/>	<input type="text"/>
AREA OF INTEREST (LAW ENFORCEMENT, FIRE, JUDICIAL, RISK MGMT, IT, BUDGET/PLANNING/POLICY, ETC.)	STATE
<input type="text"/>	<input type="text"/>
E-MAIL	ZIP
<input type="text"/>	<input type="text"/>
<input type="button" value="Submit"/>	



Hosted by the Prince William County and Fairfax County Police Departments

Body-Worn Camera INDUSTRY DAYS

July 14 and 15, 2015
Dulles Expo Center

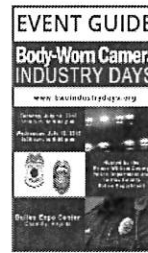
VENDORS

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- Fire Marshal personnel from Fire & Rescue agencies
- Purchasing and Risk Management staff
- Government IT staff
- Government legal counsel staff
- Judicial staff



Event Hours:

Tuesday, July 14, 2015

Vendor Move In: 2:00 p.m. to 5:30 p.m.
Show Open: 5:30 p.m. to 9:00 p.m.

Wednesday, July 15, 2015

Vendor Hall Access: 8:00 a.m. to 9:00 a.m.
Show Open: 9:00 a.m. to 6:00 a.m.
Vendor Move Out: 6:00 p.m. to 10:00 p.m.

Thank you to all our sponsors and vendors!

Without your participation and support, this event would not be possible.

We have received attendee registrations from all levels of government to include local, state and federal agencies from across the Greater Metropolitan Washington, DC area and well beyond.

We look forward to a very exciting event!

Vendor/Sponsor registration is now closed and we are unable to accept any additional requests to participate.




Hosted by the
Prince William County
and Fairfax County
Police Departments

Body-Worn Camera INDUSTRY DAYS

July 14 and 15, 2015
Dulles Expo Center


CONTACT US


Event Address:

 Dulles Expo Center
4320 Chantilly Shopping Center
Chantilly, Virginia 20151

Directions

Questions:

 (703)792-6530

 bwcindustrydays@pwccgov.org



Send Us a Message...

Name	Subject
<input type="text"/>	<input type="text"/>
Email	Message
<input type="text"/>	<input type="text"/>
Phone	
<input type="text"/>	
<input type="submit" value="Submit"/>	

**Body-Worn Camera
INDUSTRY DAYS**

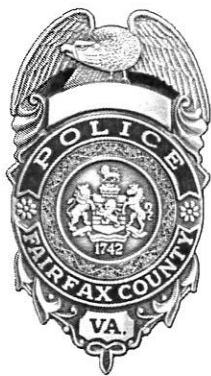
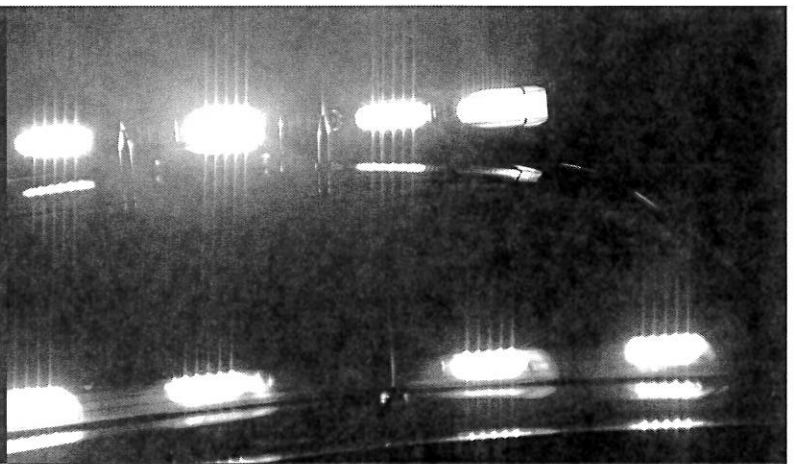
Event Guide

Body-Worn Camera INDUSTRY DAYS

www.bwcindustrydays.org

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5:30 p.m. to 9:00 p.m.

Wednesday, July 15, 2015
9:00 a.m. to 6:00 p.m.



Hosted by the
Prince William County
Police Department and
Fairfax County
Police Department

Dulles Expo Center
Chantilly, Virginia





COUNTY OF PRINCE WILLIAM

1 County Complex Court, Prince William, Virginia 22192-9201
PHONE: (703) 792-6650 FAX: (703) 792-7056

**POLICE DEPARTMENT
OFFICE OF THE CHIEF**

**Stephan M. Hudson
Chief of Police**

July 2015

Dear Body-Worn Camera Industry Days Attendees:

The Prince William County Police Department is proud to co-host the Body-Worn Camera Industry Days event with our neighbors in Fairfax County, and we welcome all those attending the event from across the region and nation. We are grateful that you are able to join us today, and hope you find the event informative and valuable.

Implementing the use of body-worn cameras is a tremendous undertaking in any agency, regardless of the agency's size, location and budget. It also makes a significant statement about the police-community relationship to which an agency endeavors. Many things need to be considered and numerous decisions made, from the development of new policies and procedures to the selection of the specific camera technology an agency will utilize. Police departments across the nation, some of which are represented here at this event, are in various stages of deploying body-worn camera technology, while some have made a decision not to utilize them or are unable to due to funding constraints. Regardless of where your agency is in the process, we encourage you to take advantage of all this opportunity has to offer. Engage with your fellow law enforcement professionals and other key stakeholders. Learn, understand and experience the many body-worn camera and related technologies available. Hear from leading technology companies as you work to make informed decisions for your agency.

We would like to thank all those who have worked to make this event possible, and the Dulles Expo Center staff for their support of law enforcement.

Again, thank you for being here with us and we hope you enjoy Body-Worn Camera Industry Days!

Sincerely,

Stephan M. Hudson
Chief of Police
Prince William County Police Department





County of Fairfax, Virginia

To protect and enrich the quality of life for the people, neighborhoods, and diverse communities of Fairfax County

Colonel
Edwin C. Roessler Jr.
Chief of Police

June 29, 2015

Dear Public Safety Partners:

Welcome to Fairfax County and the Body-Worn Camera Industry Days. Together we will partner with our community stakeholders to achieve a balance of transparency, privacy, and a culture of safety for both our law enforcement officers and all we serve.

The Washington Metropolitan regional law enforcement agencies are working together to improve our profession at all levels including Body-Worn Cameras. We are especially grateful to the Prince William County Police Department for their leadership to learn more about Body-Worn Cameras from the array of technology subject matter experts present today.

Sincerely,

Edwin C. Roessler Jr, Colonel
Chief of Police

Fairfax County Police Department
4100 Chain Bridge Road
Fairfax, Virginia 22030
703-246-2195, TTY 711
Facsimile 703-246-3876
www.fairfaxcounty.gov





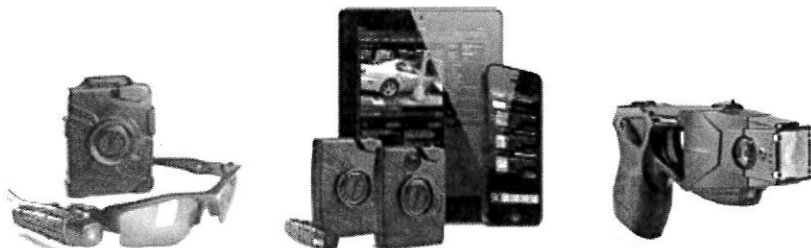
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Event Information

Credential Criteria

Please remember to bring official government credentials with you to the event as identification will be verified at the door. Acceptable credentials include government-issued employee photo identification or attendee dressed in uniform with badge from local, state or federal government.

WiFi Access

Free WiFi access is available. Please select the Expo South or Expo West router for the best signal.
Password: BodyCamera2015

Food Service Information

Light refreshments are available in the Speakers' Area at select times throughout the event. Food is also available for purchase at the concession stand located near the restrooms.

Construction Information

Construction is currently taking place to renovate the entrance of the Dulles Expo Center. We apologize for any inconvenience the construction may cause while you attend the event.

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Exhibitors

AT&T

Booth 302

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Brekford Corporation

Booth 401

Brekford's combination of cutting edge technology, upfitting services, and automated traffic enforcement offers a unique 360 solutions for law enforcement agencies and municipalities. Our core values of integrity, accountability, respect, and teamwork drive our employees to achieve excellence and deliver industry leading technology and services, thereby enabling a superior level of safety solutions to our clients.

Sarah Ellison, National Sales Director - Public Safety Solutions

7020 Dorsey Road, Bldg C, Hanover, MD 21076

Phone: (443)557-0200, ext. 237

E-mail: sellison@brekford.com

Web: www.brekford.com

Brother

Booth 202

eCitation mobile printing from a trusted brand in Public Safety. Electronic Citation (eCitation) is a mobile technology that automates the citation process. Across the nation, technology-leading states, counties, and cities are helping their law enforcement agencies and court systems improve safety, reduce and capture the revenue lost from inefficient paper ticket system.

Michael Krumm, Director of Marketing

100 Technology Drive, #250A, Broomfield, CO 80021

Phone: (303)464-6721

E-mail: michael.krumm@brother.com

Web: www.brothermobilesolutions.com

COBAN Technologies, Inc.

Booth 201

Since 2002, COBAN has equipped agencies with customized digital video systems for the 21st century. Departments look to COBAN for integrated, scalable systems that fit their needs from car to court.

COBAN provides in-car video, body-worn cameras, interview room systems, and storage and evidence management solutions.

Mate Nagy, Regional Sales Manager

11375 W, San Houston Pkwy. S. #800, Houston, TX 77031

Phone: (281)925-0488

E-mail: sales@cobantech.com or maten@cobantech.com

Digital Ally

Booth 205

Digital Ally was created to develop and manufacture technology that provides customers with ultimate liability protection and evidence recording capabilities. Digital Ally has developed a line of body cameras, in addition to their dash cameras for law enforcement, fire, EMS, and commercial fleet industries. Our body cameras offer important benefits, including capturing irrefutable evidence and total solution customization, design and support.

Jake Heckman, Regional Manager

9705 Loiret Blvd., Lenexa, KS 66219

Phone: (800)440-4947

E-mail: jake.heckman@digitalallyinc.com

Web: www.digitalallyinc.com

GreenTec-USA

Booth 609

CYBERdisk™ was developed in conjunction with Seagate. It's the only Read-Only HDD available. It is a Write Once Read Many (WORM) drive that cannot be altered, modified, reformatted or deleted (intentionally or unintentionally). Enforcement is at the disk level, and travels with the disk wherever it goes, ensuring an immutable chain of custody.

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Bob Waligunda, Vice President of Sales

11720 Sunrise Valley Drive, Suite LL-02, Reston, VA 20191

Phone: (703)391-6325

E-mail: bwaligunda@greentec-usa.com

Web: www.greentec-usa.com

Hoppmann Audio Visual

Booth 103

Hoppmann Audio Visual (HAV) has been designing, integrating and servicing audio and video systems for the greater DC Metropolitan area for over 60 years. HAV has the ability to provide a seamless end-to-end solution from body worn camera to courtroom visibility and everything in between. Let HAV be your technology partner for all your camera to courtroom video presentation needs.

4170 Lafayette Center Drive, # 100, Chantilly, VA 20151

Phone: (703)502-4080, ext. 1145

E-mail: kwkendall@hoppmann-av.com

Web: www.hoppmann-av.com

Infian

Booth 303

Infian is an IT provider that specializes in security, networking, advance technologies, wireless solutions and more. Our experienced team provides holistic technology solutions that are scalable, fully secure and focused on trackable returns. Infian is a SWaM certified, woman-owned business headquartered in Richmond, Virginia. Visit us to learn about VIEVU body worn camera systems and the infrastructure, policies, and procedures needed.

Paul Nightingale, Senior Account Manager

2810 N Parham Road, Suite 220, Richmond, VA 23294

Phone: (804)934-9370, ext. 186

E-mail: pnightingale@infian.com

Web: www.infian.com

Exhibitors, Continued

Insight Public Sector

Booth 500

Insight empowers clients with intelligent technology solutions to realize their goals. As a Fortune 500-ranked global provider of hardware, software, cloud and service solutions, our 5,400 teammates provide clients the guidance and expertise needed to implement and manage complex technology solutions to drive business outcomes. Through our world-class people, partnerships, services and delivery solutions, we help businesses run smarter.

Robert Crigler
6280 S. Harl Ave, Tempe, AZ 85283
Phone: (480)409-6571
E-mail: Robert.Crigler@Insight.com

Web: www.insight.com

Kustom Signals, Inc.

Booth 300

Kustom Signals, Inc. has been dedicated to serving the public safety equipment needs of law enforcement for 50 years. We strive to be the world-wide leader in speed enforcement, the most trusted provider of video evidence solutions and the recognized leader in customer satisfaction.

Marc Woolverton, Regional Sales Manager
9652 Loiret Blvd, Lenexa, KS 66219
Phone: (913)428-3283
E-mail: mwoolverton@kustomsignals.com

Web: www.kustomsignals.com

Link Communications

Booth 404

Link Communications, Ltd. manufactures, sells, installs and supports Law Enforcement Agencies with its wearable, in vehicle, portable and covert Video and Communications Systems. We offer our customers fully-integrated wearable, wireless digital video systems that, in real-time, locate and display live video from their officers through cellular networks.

John Mirabile, President
9435 Washington Blvd, Suite 511, Laurel, MD 20723
Phone: (410)796-3791
E-mail: jmirabile@Lnkcom.com

Web: www.Lnkcom.com

Microsoft

Booth 607

Challenged with searching, correlating, redacting, and managing video, audio, documents, and other information? Microsoft offers modern, cost effective digital asset management solutions that combine your existing Microsoft software with the power of the Microsoft Azure Government: the CJIS-capable cloud designed for law enforcement. Please stop by booth 607 or contact us at jpsinfo@microsoft.com to explore how Microsoft can empower your agency and officers to achieve more.

Tim Galante, Senior Solutions Specialist
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Danielle Baird

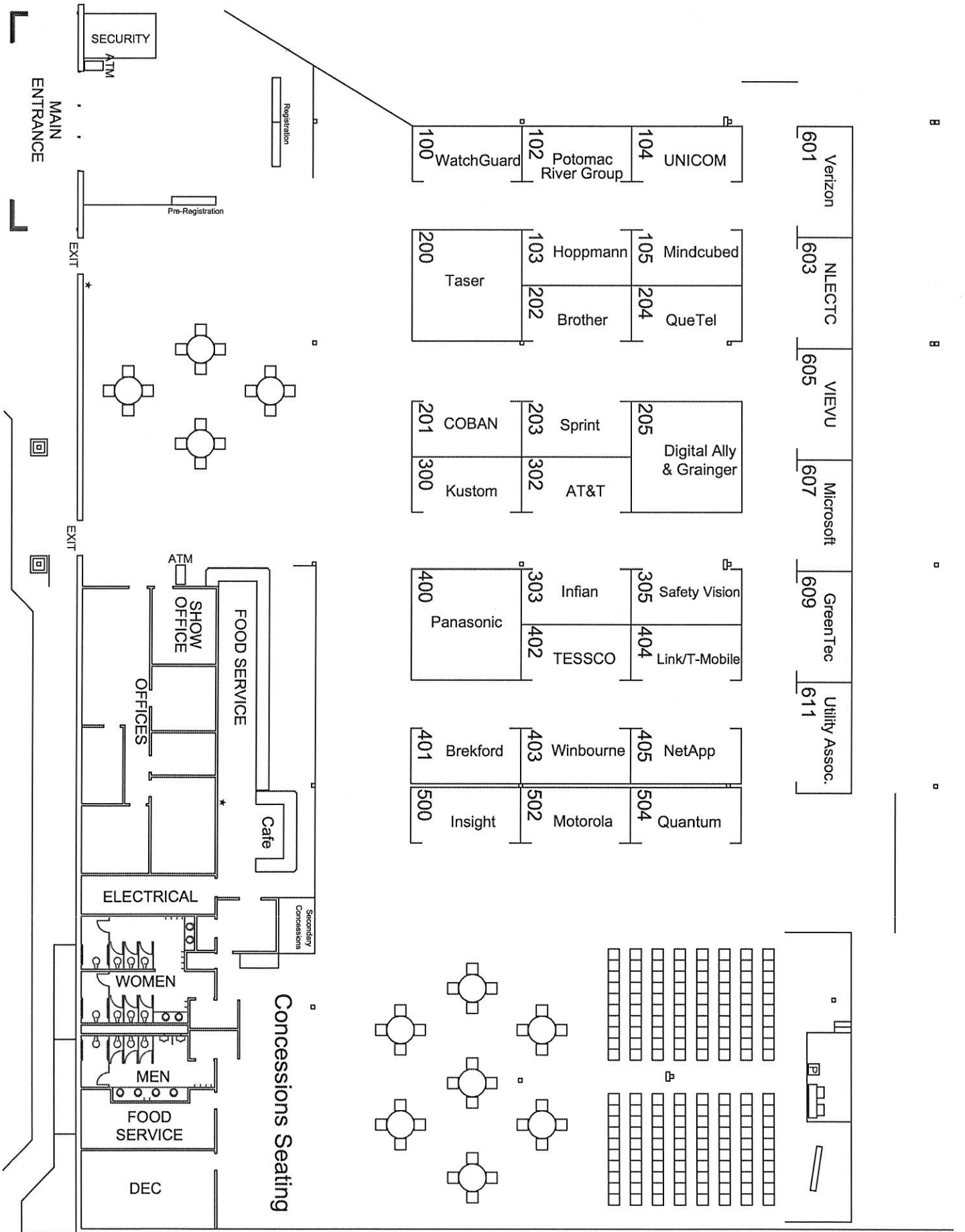
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dbaird@prgusa.net



Mike Hackett

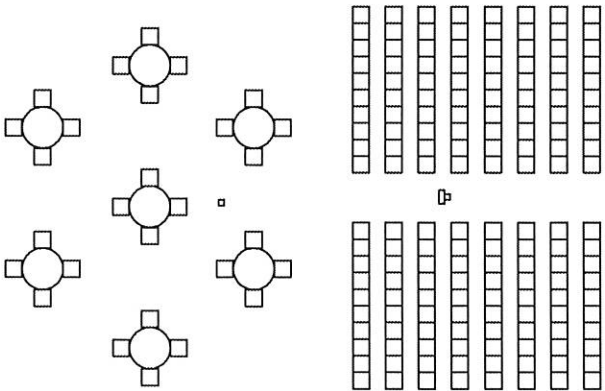
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defenderbwc@hackettsecurity.com

Event Map



601	Verizon	603	NLECTC	605	VIEWU	607	Microsoft	609	GreenTec	611	Utility Assoc.
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100	WatchGuard	102	Potomac River Group	104	UNICOM
200	Taser	103	Hoppmann	105	Mindcubed
		202	Brother	204	QueTel
201	COBAN	203	Sprint	205	Digital Ally & Grainger
300	Kustom	302	AT&T		
400	Panasonic	303	Infian	305	Safety Vision
		402	TESSCO	404	Link/T-Mobile
401	Brekford	403	Winbourne	405	NetApp
500	Insight	502	Motorola	504	Quantum



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Exhibitors, Continued

Mindcubed

Booth 105

Mindcubed is an IT Software and Services company based in Arlington, Virginia. Our software offering GRID™ is an enterprise-scale cloud and mobile enabled platform that provides a unique combination of agile analytics, business compliance, and statistical simulation capabilities, enabling public safety and criminal justice organizations to make informed, data-driven public safety policy decisions. We also provide business and technology system integration services. We thrive and excel in delivering creative solutions quickly and cost effectively.

Habib Nasibdar, CEO

734 N Vermont Street, Arlington, VA 22203

Phone: (703)544-9697

E-mail: habib.nasibdar@mindcubed.com

Web: www.mindcubed.com

Motorola Solutions

Booth 502

Motorola Solutions creates innovative, mission-critical communication solutions and services that help public safety and commercial customers build safer cities and thriving communities.

Scott Landau

1600 Alderman Circle, Raleigh, NC 27603

Phone: (954)292-0784

E-mail: scott.landau@motorolasolutions.com

Web: www.motorolasolutions.com

National Law Enforcement & Correction Technology Center

Booth 603

A program of the National Institute of Justice (NIJ), the NLECTC System is the conduit between researchers and criminal justice professionals for technology issues. NLECTC works with criminal justice professionals to identify urgent and emerging technology needs. NIJ sponsors research & development, identifying best practices to address those needs. NLECTC demonstrates new technologies, test commercially available technologies and publish results.

Ben Bolton, Outreach & Technical Services Coordinator

700 N. Frederick Ave, Bldg. 181, Room 1L30, Gaithersburg, MD 20879

Phone: (301)240-6745

E-mail: bbolton@justnet.org

Web: www.justnet.org

NetApp

Booth 405

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Karen Borosky, Sr. Field Marketing Manager

1921 Gallows Road, Suite 600, Vienna, VA 22182

Phone: (703)918-7365

E-mail: karen.borosky@netapp.com

Web: www.netapp.com

Panasonic

Booth 400

Panasonic delivers game-changing technology solutions that empower professionals throughout the public sector to drive better outcomes. Panasonic engineers reliable solutions that help create, capture and deliver data of all types, where, when and how it is needed.

Mary Kusen, Sr. Marketing Specialist

2 Riverfront Plaza, Newark, NJ 07102

Phone: (201)253-6741

E-mail: mary.kusen@panasonic.com

Web: www.panasonic.com/business-solutions

Potomac River Group

Booth 102

PRG Defense is a Law Enforcement-centric small business providing support services, training and equipment to the LE community for over years. Partnered with Hackett Security, we offer the "DEFENDER Series" of police body cameras. PRG's 1080P Wi-Fi enabled cameras, unique in-house download and charging kiosk, and Hackett's "Digital Cage" secure UL-certified remote storage capability, provide a "total cost-effective" package for any size department.

Frank Frysiek, President & CEO

19775 Belmont Executive Plaza, #525, Ashburn, VA 20147

Phone: (703)771-3003

E-mail: ffrysiek@prgusa.net

Web: www.PRGDefense.com

Quantum

Booth 504

Security professionals face challenges created by more cameras, higher resolutions, and increasingly complex analytics. This creates an influx in data, and managing this infrastructure takes an intelligent, scalable storage platform. Quantum provides a simple-to-manage storage foundation that can grow under a single file system, designed specifically for video.

Ryan Davis

224 Airport Parkway, Suite 300, San Jose, CA 95110

Phone: (425)201-1506

E-mail: ryan.davis@quantum.com

Web: www.quantum.com

QueTel Corporation

Booth 204

QueTel markets non-proprietary, cost-effective, digital evidence management solutions that support all body cams making upload flexible and simple and redaction and image enhancement by investigators a snap. Agencies can store any other types of digital files on our cloud or its servers. Optional tools can securely disclose digital evidence to prosecutors and the public without requiring access to agency servers.

Jim Cleaveland

14100 Sullyfield Circle, Suite 700, Chantilly, VA 20151

Phone: (703)318-6834

E-mail: JRC@quetel.com

Web: www.quetel.com

Exhibitors, Continued

Reveal Media

Booth 98

For nearly a decade Reveal has designed and built award-winning smart, efficient and secure body worn cameras. We understand how our products transform the jobs of frontline workers. We are currently in 30+ countries & the majority of US States. Our overarching approach is to work closely with our customers to ensure they have the best possible experience.

Gary Nickol, Sales Manager, US

13420 Reese Blvd. West, Suite 13, Huntersville, NC 28078

Phone: (888) 269-9924 Ext. 101

E-mail: gary@revealmedia.com

Web: www.revealmedia.com/us/

Safety Vision LLC

Booth 305

Safety Vision, LLC is among the most recognized vendors of mobile video surveillance products in North America. Safety Vision caters to five key industries – mass transit, pupil transportation, law enforcement, first response, and the work and transportation truck industry. Safety Vision designs and supplies products that help improve visibility to protect assets, reduce liability, maximize operational efficiency and, most importantly, enhance safety.

Jeff Schillinger, Account Executive

6100 W. Sam Houston Pkwy N., Houston, TX 77041

Phone: (713)929-1044

E-mail: jshillinger@safetyvision.com

Web: www.safetyvision.com

Sprint

Booth 203

Sprint is a communications services company that creates better ways to connect its customers to the things they care about most. Sprint's suite of Unified Communications products include seamless mobility solutions and industry-leading M2M/Cloud services. Coupled with Sprint's continued 4G LTE network deployment and leadership in wireless data plans, our broad array of services make Sprint the industry's best value.

John Wilson, Public Sector Account Manager

12502 Sunrise Valley Drive, Reston, VA 20196

Phone: (508)801-2998

E-mail: john.d.wilson@sprint.com

Web: www.sprint.com

Taser International

Booth 200

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Chris Kirby, Regional Manager

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Exhibitors, Continued

TESSCO Technologies

Booth 402

TESSCO has supplied our government customers for more than 30 years, giving us the expertise to support even your most rigorous operations— whether facing complex projects, tight schedules, or the highest performance expectations, we can make wireless work for you. From planning and design, to product selection and purchasing vehicles, TESSCO simplifies the building and maintenance of your critical networks.

Michele Pouliot

11126 McCormick Road, Hunt Valley, MD 21031

Phone: (866)352-9654

E-mail: pouliotm@tessco.com

Web: www.tessco.com

T-Mobile

Booth 404

T-Mobile believes our coverage, the reliability of our network, and the quality of our services are meant to do one thing: partner with federal, state, and local government agencies to help them deliver the services that citizens want and need. T-Mobile is the fastest growing wireless company, covering over 280 Million people with the nation's fastest 4G LTE network.

Timothy Dwyer, Government Account Manager

13800 Coppermine Road, Herndon, VA 20171

Phone: 703-928-6382 Mobile: 703-928-6382

E-mail: Timothy.dwyer3@t-mobile.com

Web: www.tmobile.com

UNICOM Government

Booth 104

For over three decades, UNICOM Government has provided federal, state and local governments with technology, engineering, project management, financial services, and subject matter expertise. As a reliable source for advanced IT products and services, UNICOM Government helps organizations transform technology components into complete IT infrastructure solutions that support mission objectives and the demands of government.

Gerson Arias, Director of Marketing & Partner Management

2553 Dulles View Drive, Suite 100, Herndon, VA 20171

Phone: (703)502-2094

E-mail: gerson.arias@unicomgov.com

Web: www.unicomgov.com

Unisys

Booth 405

Unisys is a global information technology company that solves organizations' most pressing IT and business challenges. With more than 20,000 employees serving clients around the world, our offerings include cloud and infrastructure services, application services, business process outsourcing services, and high-end server technology.

Jeff Corn

11720 Plaza America Drive, Tower III, Reston Virginia 20190

Phone: (678)889-7906

E-mail: jeffrey.corn@unisys.com

Web: www.unisys.com

Utility Associates, Inc.

Booth 611

Utility is a US manufacturer and supplier of mobile communication and situational awareness software and devices. Our systems help preserve the reputations of police departments and their officers, discourage frivolous litigation, support prosecution, and promote officer safety. We support a base of over 350+ client agencies spanning small 5 unit installations to multi-precinct fleets with hundreds of vehicles.

Kelli Worley, National Sales Manager

Decatur, GA 30030

Phone: (919)449-6161 E-mail: kworley@utility.com Web: www.utility.com

Verizon

Booth 601

Verizon is the nation's largest and most reliable 4G LTE network, offering a nationwide network experience that no other carrier can match. For the second year in a row, Verizon's 4G LTE network has been named the nation's Fastest Mobile Network by PC Magazine. Verizon continues to provide innovative services that enhance productivity and quality of life.

Steve Avila, Government Account Executive

3949 Pender Drive, Suite 140, Fairfax, VA 22030

Phone: (703)216-4444

E-mail: steve.avila@vzw.com

Web: www.verizonenterprise.com/industry/public_sector/public_safety/index.xml

VideoNext

Booth 405

videoNEXT has earned a reputation as a global leader in scalable, enterprise-class Physical Security Information Management (PSIM) solutions. Our flagship Security Operating System (SOS) platform leverages a classical IT approach to video and sensor management for capturing, organizing, storing and displaying video and other data from access control, radar, and limitless other sensor inputs.

Chris Gettings

3852 Dulles South Court, Suite I, Chantilly, Virginia 20151

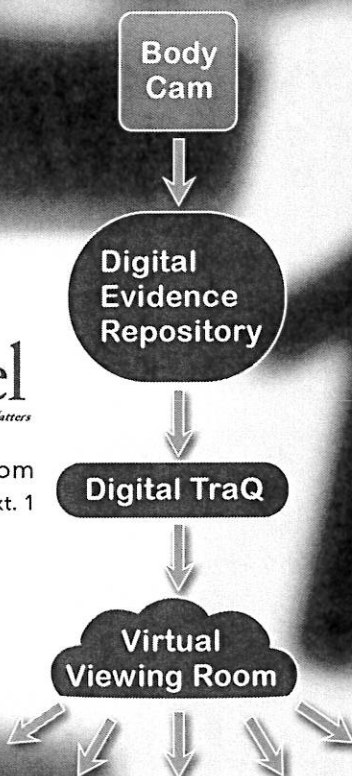
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Web: www.videonext.com

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Exhibitors, Continued

VieVu

Booth 605

VIEVU designs, develops, manufactures, and markets wearable video cameras and software for both law enforcement and private professionals worldwide. VIEVU partnered with Microsoft to develop the VIEVU Solution hosted cloud platform on Microsoft Azure Government, the first enterprise cloud designed specifically for US government customers that directly supports CJIS. VIEVU was founded in 2007 and is based in Seattle, WA.

105 W John Street, Seattle, WA 98119

Phone: (888)285-4548

E-mail: info@vievu.com

Web: www.vievu.com

WatchGuard Video

Booth 100

VISTA HD body-worn camera is made in the USA and may be used on its own or linked with the 4RE in-car video system. Ruggedized, weatherproof and tamperproof, VISTA features 9 hours of HD video per charge, pre-event and record-after-the-fact (no trigger needed), on board event categorization and locking magnetic mount. Day and night video viewable at www.watchguardvideo.com.

Margo McNeely, Regional Sales Manager

415 Century Parkway, Allen, TX 75013

Phone: (972)423-9777

E-mail: sales@watchguardvideo.com

Web: www.WatchGuardVideo.com

Winbourne Consulting

Booth 403

Winbourne Consulting provides a variety of technology and management consulting with a focus on Public Safety Information & Communication Systems & Mission Critical Facilities Planning & Technical Integration. A primary focus is assisting public safety agencies with the successful acquisition and implementation of public safety systems. Our professionals understand the dynamics of project management as it relates to the public sector.

Tom Brefeld, Director of Marketing

1611 N Kent Street, Suite 802, Arlington, VA 22209

Phone: (804)715-9459

E-mail: tbrefeld@w-llc.com

Web: www.winbourneconsulting.com

W.W. Grainger

Booth 205

W.W. Grainger, Inc., with 2012 sales of \$9 billion, is North America's leading broad-line supplier of maintenance, repair and operating (MRO) products - including public safety gear and equipment. Public safety agencies nationwide rely on Grainger to provide equipment, apparel and supplies from the most trusted brands available.

Jaquee Dean, District Sales Manager

10981 Guilford Road, Annapolis Junction, MD 20701

Phone: (301)543-4900

E-mail: jaquenettedean@grainger.com

Web: www.grainger.com



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Visit by booth 500, visit www.insight.com or send an e-mail
to Robert.Crigler@Insight.com.

Speaker Schedule

Our Platinum and Gold Sponsors will offer presentations on various topics throughout the day on Wednesday, July 15. The presentations will be held in the Speakers' Area.

10:00 a.m.-10:20 a.m.	Taser
10:30 a.m.-10:50 a.m.	Panasonic
11:00 a.m.-11:20 a.m.	Potomac River Group
11:30 a.m.-11:50 a.m.	Insight Public Sector
12:00 p.m.-12:20 p.m.	Motorola Solutions
12:30 p.m.-12:50 p.m.	Taser
1:00 p.m.-1:20 p.m.	Panasonic
1:30 p.m.-1:50 p.m.	Potomac River Group
2:00 p.m.-2:20 p.m.	Insight Public Sector
2:30 p.m.-2:50 p.m.	Motorola Solutions
3:00 p.m.-3:20 p.m.	Taser
3:30 p.m.-3:50 p.m.	Panasonic
4:00 p.m.-4:20 p.m.	Potomac River Group
4:30 p.m.-4:50 p.m.	Insight Public Sector
5:00 p.m.-5:20 p.m.	Motorola Solutions

In the Heat of Action Every Detail Counts

Body cameras protect both police officers and citizens, but they create enormous quantities of data. If you're implementing a body camera system, you need a flexible digital evidence management solution. Utilizing NetApp storage and cutting edge technology from videoNEXT and Unisys gives you a solution with the reliability and bandwidth needed to capture, archive and retrieve your data more efficiently.

To learn more contact Laura Dennis at laura.dennis@netapp.com or visit www.netapp.com



Thank you to the Dulles Expo Center staff for allowing us to use your facility and for all of your hard work throughout the event planning process. The Body-Worn Camera Industry Days event would not have been possible without your support!



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Notes



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(703)246-2195
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