



PRINCE WILLIAM COUNTY GOVERNMENT
invites applications for the position of:

Economic Development Business Development Manager

An Equal Opportunity Employer

POSITION #: 177063
DEPARTMENT: ECONOMIC DEVELOPMENT
SALARY: \$69,225.00 - \$117,507.00 Annually
OPENING DATE: 02/25/19
CLOSING DATE: 04/02/19 11:59 PM

INTRODUCTION:

The Prince William County Department of Economic Development is seeking a results-oriented business developer who enjoys a fast paced environment to join our professional team.

The Business Development Manager will be responsible for all aspects of sales prospecting, including: research, competitive analysis; marketing; lead generation; networking; proposal writing; project management; presentations; site visits; and deal closing.

Qualified candidates for the Business Development Manager position will have strong experience in lead generation and business development. Excellent written and verbal communication skills, including working knowledge of social media and customer relationship management systems (Salesforce preferred) and strong attention to details for preparation of proposal development, RFI responses, sales and marketing campaigns, presentations, speaking engagements, policy documents, and deal closings are essential.

ENTRY SALARY RANGE: \$69,225.00 - \$93,366.00

For additional information about Prince William County's Department of Economic Development click on the following link: [PWCED](#).

To view the full job announcement and apply online click on the following link: [Business Development Manager](#).

ENTRY SALARY RANGE: \$69,225.00 - \$93,366.00

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