

## ECONOMIST

<b>Date Opened</b>	
<b>Closing Date</b>	Open until filled
<b>Hiring Range</b>	\$66,515 - \$126,984
<b>Department</b>	Management and Budget
<b>Job Type</b>	Open and Competitive
<b>Full/Part-Time</b>	Full-Time
<b>Eligible For</b>	Full Benefits
<b>Reg/Temp</b>	Regular

### JOB DESCRIPTION

Loudoun County's Department of Management and Budget (DMB) seeks a detail-oriented economist who can apply appropriate economic analysis and methods to economic and fiscal issues affecting the County. DMB, which reports directly to the County Administrator, is a change agent for the County and advises senior executives and elected officials regarding the macro- and microeconomic impacts of national and regional economic developments on the local economy and local tax revenues. DMB is a fast-paced, results-oriented environment that utilizes a team-approach to problem solving.

The ideal candidate will share a passion for the analysis and interpretation of economic data. The ideal candidate will also possess familiarity and/or experience with land development processes and fiscal impact analyses, inclusive of projecting various types of revenues. The successful candidate should also have extremely strong analytical and writing skills, a proven record of excellent customer service, an innovative approach to problem-solving, and the ability to work across organizational lines.

The incumbent is responsible for contributing to the development of short- and long-term revenue projections, including real and personal property tax revenue and sales and uses tax revenue. Knowledge of Virginia and northern Virginia-specific revenue sources is preferred. The incumbent will be a key contributor to the County's Revenue Committee, whose members include elected officials and senior staff from County departments as well as Loudoun County Public Schools. In conjunction with his/her team, the incumbent is responsible for independent research and analysis of economic trends and indicators to advise the Director of Management and Budget and the County Administrator during budget development and throughout the fiscal year. The Economist also provides summaries of local economic developments to credit rating agencies in support of the County's borrowing activities. This work includes both high level research as well as the construction and analysis of large data sets informed by formal statistical and research methods. Experience utilizing large statistical packages including R, SAS, or SPSS is preferred.

Special projects related to the subject areas assigned by the County Administrator, sometimes on behalf of the Board of Supervisors, and managed by the incumbent are common. These projects are often related to analysis of economic development projects under consideration and analysis of potential legislation that may directly or indirectly effect the County's fiscal condition, real estate market, or economy.

The incumbent is eligible for the County's benefit package, which includes extremely competitive health, dental and vision insurance; enrollment in the Virginia Retirement System; matching contributions to deferred compensation plan; and annual and sick leave benefits.

Loudoun County, Virginia, is located approximately 35 miles outside Washington, DC. Loudoun County plays a key role in the northern Virginia region and participates in regional undertakings including those related to transportation/transit and road infrastructure, parks, mental health, public safety, and economic development. Recognized as one of the fastest growing counties in the entire United States, Loudoun boasts a thrilling and diverse local economy that will continue to expand as the Metrorail Silver Line opens three new stations within the County over the next two years. The County's General Fund budget totals \$1.6 billion for FY 2019 and is buoyed by strong residential, commercial, and personal property values and sales tax and its backbone of nationally-recognized schools.

### **JOB REQUIREMENTS**

Thorough knowledge of the theory, principles and practices of economic analysis; thorough knowledge of research principles and methodology. Ability to analyze complex problems and situations and develop effective recommendations; ability to communicate ideas clearly, concisely and effectively both in writing and verbally; ability to create, organize and complete complex research and translate it into easily understood publications and reports; ability to establish effective working relationships with fellow employees, County officials, members of the business community and the general public.

Any combination of education and experience equivalent to a Master's degree in a field related to regional economics, including public finance, urban and regional economics, regional science, economic geography, policy analysis, public administration or a closely related field with specific education and/or experience focusing on economic and statistical analysis. The candidate should also be able to construct realistic business case models that correctly incorporate inflation and time discount factors and perform sensitivity analysis with such models. At least two years' experience in one of these fields. At least six months individual or team project, functional or operational administrative experience in one of these fields.

In addition to the economic expertise described above, the ideal candidate should have a working knowledge of quantitative methods (statistics and econometrics) and the ability to apply these methods using Microsoft Excel and statistical software such as R, SAS, SPSS or other such package. R capability is preferred. The ideal candidate would also be familiar with publicly available economic, business, and demographic data compiled by federal and state government agencies.

### **POST CONDITIONAL OFFER CONTINGENCIES**

Employment is contingent upon successful completion of a criminal background check, credit check, and driving record check.

To apply, go to <https://www.jobapscloud.com//ldn/sup/BulPreview.asp?R1=19&R2=A2&R3=1460>