



APPLICATION FORM

All applications must include the following information. Separate applications must be submitted for each eligible program. **Deadline: June 1, 2018.** Please include this application form with electronic entry. If you do not receive an email confirming receipt of your entry within 3 days of submission, please contact [Gage Harter](#).

PROGRAM INFORMATION

County: Montgomery County

Program Title: AED Unit Upgrade

Program Category: Health & Human Services

CONTACT INFORMATION

Name: Jennifer T. Harris

Title: Public Information Director

Department: Public Information


Telephone: 540-381-6887 Website: www.montva.com

Email: harrisjt@montgomerycountyva.gov

SIGNATURE OF COUNTY ADMINISTRATOR OR DEPUTY/ASSISTANT COUNTY ADMINISTRATOR

Name: F. Craig Meadows

Title: County Administrator

Signature: 

AED Unit Upgrade

Montgomery County, VA

VACo Achievement Awards Program Category: Health & Human Services

Executive Summary

Through a coordinated effort between several Montgomery County departments to include emergency services, human resources, general services, parks and recreation, and finance, the county replaced 30 expired and obsolete automated external defibrillator (AED) units in county facilities for \$18,000, which was less than half the estimated cost of \$40,000. This is a prime example of how the combined group effort maximized the value of the tax payers' dollars while greatly increasing employee and visitor safety in Montgomery County facilities. The significant cost savings resulted from a negotiated trade-in of the unsafe and expired AED units to help offset the cost of the replacement units.

The county purchased the HeartStart model of AED units in the name of uniformity, to save money, and only stock replacement parts for one model. In addition, the HeartStart models were purchased because their electrode pads are



compatible with the equipment in local ambulances, saving valuable time from having to unhook patients and put on new or different pads when first responders arrive.

Goal

Replace expired and obsolete AED units throughout the Montgomery County facilities to create a safe environment for employees and citizens who frequent the facilities for a variety of reasons to include acquiring licenses, paying county fees, attending public meetings and participating in activities and trainings in the multipurpose rooms in the most economical way.

Overview

Through a coordinated effort between several Montgomery County departments to include emergency services, human resources, general services, parks and recreation, and finance, the county replaced 30 expired and obsolete AED units in the government facilities for \$18,000, which was less than half the estimated cost of \$40,000 for the replacement units. In addition to the employees that work in the Montgomery County facilities, several citizens frequent the many of the facilities for a variety of reasons to include acquiring licenses, paying county fees, attending public meetings and participating in activities and training in the center's two multipurpose rooms. Creating a safe environment for county employees and citizens is necessary and finding a way to do so in the most economical way is a responsibility Montgomery County takes seriously.

The county purchased the HeartStart model of AED units in the name of uniformity, to save money, and only stock replacement parts for one model. In addition, the HeartStart models were purchased because their electrode pads are compatible with the equipment in local ambulances, saving valuable time from having to unhook patients and put on new or different pads when first responders arrive.

The AED units were replaced in the Montgomery County Government Center; Courthouse; Court Annex building; Economic Development Business Incubator facility; Public

Safety Building; jail; maintenance building; General Services Garage and PSA Workshop; Magistrate's Office; Social Services, Health Department, and Human Services. This is a prime example of how the combined, interdepartmental team effort maximized the value of the tax payers' dollars while greatly increasing employee and visitor safety at Montgomery County facilities. The significant cost savings resulted from a negotiated trade-in of the unsafe and expired AED units to help offset the cost of the replacement units.

Budget

Carryover funds were identified to pay the approximate \$18,000 to replace the AED units. In addition, the cross departmental team capitalized on trade-in incentives for the expired, unsafe, and non-uniform AED units to help lower the total cost of purchase of the new, uniform HeartStart AED units.

Results

Thirty expired AED units were replaced throughout Montgomery County at a fraction the cost, saving more than \$20,000 of the tax payers money. The AED units were replaced in the Montgomery County Government Center; Courthouse; Court Annex; Economic Development Business Incubator facility; Public Safety Building; jail; maintenance building; General Services Garage and PSA Workshop; Magistrate's Office; Social Services, Health Department, and Human Services.

The county purchased the HeartStart model of AED units in the name of uniformity, to save money, and only stock replacement parts for one model. In addition, the HeartStart models were purchased because their electrode pads are compatible with the equipment in local ambulances, saving valuable time from having to unhook patients and put on new or different pads when first responders arrive.