

**Stafford County, Virginia**  
**Department of Economic Development and Tourism Director**

Stafford County, Virginia, with a population of 139,992, is located in the I-95 corridor, midway between Richmond and Washington, D.C., invites résumés and applications for the position of Director of Economic Development and Tourism. The Director will be committed to attracting, retaining and expanding high quality businesses to increase Stafford's tourism program and economic growth. The Department operates with four (4) division programs which are Economic Development, Redevelopment, Tourism, and the Target Industry Market. The department operates with 5 employees and the adopted budget for FY 2018 is \$1.1 Million for Tourism and a combined budget of \$1.68 million for Economic Development.

Successful candidates must possess a bachelor's degree from an accredited university. A master's degree and professional certification (CEcD) designation is desirable. Applicants should have a minimum of seven years of experience in an economic development executive leadership role. Qualified candidates must have a demonstrated ability to identify potential opportunities for business location and expansion to close deals, including knowledge and experience in applying a wide range of economic development incentive packages using a Return on Investment model.

[FOR MORE INFORMATION CLICK HERE TO SEE THE RECRUITMENT BROCHURE](#)

The salary for the position begins at \$124,000 and is negotiable based on the candidate's qualifications and experience. Benefits include, but are not limited to, participation in the Virginia Retirement System, vacation and sick leave, group life insurance, medical and dental insurance, professional dues and conference expenses.

Qualified candidates should submit their cover letter and resume online by visiting our website at <https://springsted-waters.recruitmenthome.com/postings/1772> . The application deadline for the position is **February 21, 2018**. Following this date, applications will be screened against criteria outlined in this brochure. The County will then review recommended candidates who most closely meet the established criteria. For more information, please contact Anne Lewis at [richmond@springsted.com](mailto:richmond@springsted.com) or 804-726-9748.

*The County of Stafford is an Equal Opportunity Employer.*