

**Director of Economic Development  
Tazewell County, VA**

**Tazewell County, Virginia** is seeking an innovative, dynamic Director of Economic Development with independent judgment and initiative who will serve under the general direction of the County Administrator and provide high-level managerial leadership and administrative direction, as well as plan, direct and coordinate economic and tourism development for the County.

The successful applicant must promote economic growth through business retention and expansion opportunities, new business recruitment, new development and redevelopment strategies; coordinates prospective attraction and support efforts with that of Industrial Development Authority, commercial real estate brokers, regional organizations and State agencies; assist in the development and execution of the goals, strategies, and actions associated with the County's comprehensive plan and strategic vision plan of the Economic Development Department; markets the County to foster good public relations and to provide exposure to the County's development projects, new initiatives, tourism attractions and quality of life; and represents the department as liaison to various committees and external organizations.

Must have considerable knowledge of the principles, practices, and techniques of comprehensive plans, economic development, community development, the tourism industry, business management, and real estate. The position requires an excellent communicator, effective decision maker, strategic thinker, and the ability to effect change and provide direction in program planning, development, and implementation. Must have knowledge of the operations and practices of local government and the ability to interpret and explain state and local rules and regulations. Must have excellent written and oral communication skills including public speaking and effective presentation skills. Requires a Bachelor's degree in Business, Public Administration or related field; and, considerable experience in economic development or marketing.

This position involves some evening meetings and participation in associations, conferences and functions to pursue opportunities to develop and leverage a network of contacts for building business relationships. Some overnight travel involved. Salary dependent on qualifications.

Send resume and five references to Patricia Green, County Administrator, 197 Main St, Tazewell, VA 24651 or email to [pgreen@tazewellcounty.org](mailto:pgreen@tazewellcounty.org) until October 13, 2017 at 1:00 pm or until position is filled. EOE.

