

VACo Associate Member SPOTLIGHT



VACo is proud to announce a new feature in County Connections. Each month we will spotlight at random one of our Associate Members so you can get to know them better. This month's spotlight is **Zelos, LLC**, a VACo Associate Member since 2012.



Zelos helps governments and non-profits accomplish their missions through customized consulting and training in strategic management, leadership development and productivity initiatives. Today, the Zelos mission is to help governments and non-profits accomplish their missions with unique, high-quality services at a reasonable and responsible cost, and our vision is to be a reliable and effective partner to every client, every time. Our services help build our clients' capacity in these four categories:









Strategy

Leadership

Performance

Customer Service

Zelos is a **smart-small business**, by which we mean that Zelos **focuses** its resources on identifying the best consultants and trainers in the market, not on prime office facilities, furniture and other costly overhead. We share office space with other small businesses to keep our costs down; we collaborate and share in the cloud to be accessible and flexible to our clients; we use our extensive professional and personal networks to identify exceptional talent who will deliver services in the Zelos tradition. When you spend your valuable time and money for Zelos services, you are buying just that—**service and expertise**, not overhead.

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