

## Application

Date \_\_\_\_\_

Name of Organization \_\_\_\_\_

\_\_\_\_\_

Mailing Address \_\_\_\_\_

\_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

Phone Number \_\_\_\_\_

Fax Number \_\_\_\_\_

Contact Person \_\_\_\_\_

Title \_\_\_\_\_

E-mail address \_\_\_\_\_

Brief description of business \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Web site url: \_\_\_\_\_

## Payment Options

Check Enclosed \_\_\_\_\_

Authorization to charge \$350 annual membership dues:

Charge card type: \_\_\_\_\_ American Express

\_\_\_\_\_ Master Card \_\_\_\_\_ Visa \_\_\_\_\_ Discover

Card number \_\_\_\_\_

Expiration Date: \_\_\_\_\_ / \_\_\_\_\_

Cardholder's name \_\_\_\_\_

Authorized Signature \_\_\_\_\_

\_\_\_\_\_

## Categories

Check the category placement for your company or organization. (More than one category may be checked for cross- referencing):

\_\_\_ Architecture

\_\_\_ Associations

\_\_\_ Civil Engineering

\_\_\_ Construction Management

\_\_\_ Consulting

\_\_\_ Energy and Environmental Solutions

\_\_\_ Environmental Engineering

\_\_\_ Financial

\_\_\_ Government Sales

\_\_\_ Health Services

\_\_\_ Health & Wellness

\_\_\_ Law

\_\_\_ Miscellaneous

\_\_\_ Planning

\_\_\_ Recruitment

\_\_\_ Regulatory

\_\_\_ Revenue Recovery

\_\_\_ Risk Planning and Disaster Management

\_\_\_ Software and Technology

\_\_\_ Waste Management

\_\_\_ Water Services

### Virginia Association of Counties

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Fax: (804) 788-0083

Web page: [www.vaco.org](http://www.vaco.org)

*Please note: Associate Members do not have voting privileges and are not eligible to serve in any association office or on any association board or committee. Members are always welcome at all meetings.*

# Virginia Association of Counties

*Associate  
Membership  
Program*



# Introduction

The Virginia Association of Counties was established in 1934 as an independent nonprofit instrument of the state's county governments.

VACo exists to support county officials and to effectively represent, promote and protect the interests of counties to better serve the people of Virginia. The association also works cooperatively with its national counterpart, the National Association of Counties.

VACo's missions are:

- To be efficient, innovative and goal-oriented;
- To be responsive to present needs and to anticipate future demands;
- To be an effective force representing local governments at the state and national levels in legislative and regulatory processes;
- To be a valuable resource network for planning and implementation of new ideas and technologies.

## Associate Membership

The association believes that developing a strong relationship with the private sector and other public sector organizations is beneficial, not only to counties but also to the people of the Commonwealth. County officials are constantly pursuing more efficient and cost-effective means to operate. VACo's associate membership program provides local government officials and other organizations a method for developing mutually beneficial relationships, which help to achieve these goals.

Any commercial enterprise, nonprofit organization, institution of higher education or public sector agency interested in the objectives of the Virginia Association of Counties may become an associate member.

Associate members interact with county officials through conferences and other meetings, and receive various publications throughout the year. Associate members do not have voting privileges and are not eligible to serve in any association office or on any association board or committee. The cost of associate membership is \$350 per year. The member year runs July 1 to June 30 and dues are not prorated.

## Benefits

VACo associate members enjoy these benefits:

- Members are eligible for discounts on purchases of office supplies, computers and equipment through **Independent Stationers**.
- Members receive a one-year subscription to VACo's newsletter, *County Connections*, which is published twice a month.
- Members are featured in *VACo's Products & Services Catalog* which is published annually. The catalog is available on-line to anyone, including county administrators, county purchasing agents, and all associate members. Categories are cross-referenced for convenience, resulting in more exposure for your company or organization.
- Members are listed by category on the **VACo website's Associate Member page**. Your contact information, website url and email address are immediately available to the website visitor just by clicking on a link.
- Members can submit at no charge articles, job openings, company news, etc. for VACo's newsletter, *County Connections*, which is published twice a month.

- Members receive a copy of **VACo's Annual Legislative Program**. This document identifies VACo's positions on legislative issues affecting the basic interests of Virginia county government.
- Members receive a copy of **VACo's Annual Legislative Summary** affecting county government.
- Once a year, all associate members are listed in **VACo's newsletter**.
- **An introductory feature article** of new associate members is published in VACo's newsletter.
- Members receive all **registration materials** for VACo's annual meeting in November, and are eligible to register for the conference at the county membership rate.
- **\$50 Discount** on the price of an **exhibit booth** at the annual conference. A limited number of exhibit spaces are available and must be reserved in advance in accordance with exhibitor registration procedures.
- Names, addresses and other contact information for Associate Members are listed in the **annual meeting program**, which is given to all conference attendees.
- Exposure on VACo's social media sites – Facebook, Twitter and the VACo blog.

## Why Join?

VACo's Associate Membership Program is the most efficient and cost-effective way to showcase your company or organization to county decision makers throughout the state of Virginia. This relationship can play a major role in your marketing efforts and it benefits counties by identifying potential suppliers in a broad range of services.