



# Connections

The Newsletter of the Virginia Association of Counties

October 15, 2007

## In This Edition...

2007 Annual Conference Agenda	2
Transportation Accountability Commission Report Released	3
Payday Lending in Virginia	3
VACo's 2008 Calendar	4
Congratulations	5
NACo Wants to Know Your Favorite Candidate	5
Join the U.S. Communities Purchasing Alliance	5
Employment Opportunities	6
Deadline for the next edition: October 29	

\*There's still time to register for VACo's 2007 Annual Conference that will take place Nov. 11-13 in Bath County. Visit [www.vaco.org](http://www.vaco.org) to register online or call (804) 788-6652 to request a printed copy of the registration form.

## VACo Releases Budget Analysis, Draft Legislative Program

### Analysis of FY 2008 Budget Reductions

Gov. Timothy Kaine announced \$300 million in FY 2008 budget cuts on Oct. 1 to address the current-year \$640 million shortfall/revenue forecasting error. VACo announced the cuts in the Oct. 1 newsletter and reviewed them in detail on Oct. 5. The Oct. 5 report was emailed to members and is available at [www.vaco.org](http://www.vaco.org).

The cuts take effect immediately. To address the remaining \$340 million shortfall, the governor will propose to the legislature using unspent general fund dollars and dipping into the rainy day fund.

The governor did not cut K-12 spending. However, several cuts impact local county funding and services including electoral board, Compensation Board, Areas on Aging, HB 599, libraries and juvenile detention centers.

The governor and General Assembly must also resolve an estimated \$1 billion FY 2009-2010 revenue shortfall. VACo estimates a significant portion of the \$300 million in FY 2008 cuts will carry forward to the new biennium. Gov. Kaine will release his proposed FY 2008 "caboose" budget and proposed FY 2009-2010 biennial budget, including additional budget cuts, on Dec. 17 in Richmond.

Staff contact: Dean A. Lynch, CAE, [dlynch@vaco.org](mailto:dlynch@vaco.org).

### 2008 Draft Legislative Program Released

VACo has released the Draft 2008 Legislative Program. Members are urged to review the document in anticipation of the annual conference in Bath County on Nov. 11-13. The document was emailed to members on Oct. 4 and is also available at [www.vaco.org](http://www.vaco.org). Please call VACo at (804) 788-6652 to request a printed copy.

The adopted document serves as the membership's legislative blueprint for the new year. Budget and appropriation issues will take center stage next year. Those issues will include the pending state budget cuts and state funding for K-12, and the Comprehensive Services Act. The program also highlights several key policy issues including the Dillon Rule, land use, water quality and land conservation, and transportation funding. The membership will vote on the draft during the Annual Business Meeting on Nov. 13. ☞

# 2007 Annual Conference Agenda



\*Agenda subject to change

## Saturday, November 10

**8:30 a.m.** Supervisor Certification Course *Chesapeake*

**11:00 a.m.** Golf Tournament *Old Golf Course*

**12:30 p.m.** Greenbrier Bunker Tour (registration required)  
*Meet the shuttle on the front porch.*

**4:00 p.m.** Executive Committee Meeting *Lexington*

**8:15 p.m.** VACoRP Board of Directors Meeting *Hunt*

**8:45 p.m.** VACo GSIA Meeting *Hunt*

## Sunday, November 11

**9 a.m.- 1 p.m.** VACo Board of Directors Meeting *Georgian*

**10 a.m.** History Tour of The Homestead (register at the concierge desk)

**11 a.m.- 5:30 p.m.** Registration *Mount Vernon Foyer*

**1- 2:30 p.m. and 2:45- 4:15 p.m.** Steering Committee Meetings

**2-5:30 p.m.** Exhibits Open with refreshments *Grand Ballrooms and Colonnade*

**4:15-5:15 p.m.** Regional Caucuses to Nominate Representatives to the Board

**5:30-6:30 p.m.** Reception *Crystal and Empire*

**6:30-9 p.m.** Banquet *Regency Ballrooms*

**9 p.m.-** Dance Music by FAB *Commonwealth*

## Monday, November 12

**7:30- 9:30 a.m.** Resolutions Committee *Georgian*

**8 a.m.- 2 p.m.** Registration *Mount Vernon Foyer*

**8:30- 9:45 a.m.** Opening Session *Regency Ballrooms*

**8:30 a.m.-3:30 p.m.** Exhibits Open *Grand Ballrooms*

**9:45 a.m.** Coffee Break

**10 a.m.** Spouse/Guest Program Cooking Demo (pre-registration required) *Empire*

**10- 11:15 a.m.** Concurrent Sessions  
• Managing an Emergency *Stratford*  
• Strategies for Serving Virginia's Most Vulnerable Citizens *Mt. Vernon*  
• Making Better Decisions *Lexington*

**11:30 a.m.- 12:45 p.m.** Concurrent Sessions  
• Immigration and Government Issues *Stratford*  
• Emergency Preparedness and COOP *Blue Ridge*  
• Land, Water and Air: A Forum on Key Environmental Issues *Piedmont*  
• New Land Use Planning Tools and Responsibilities Part 1: Urban Development Areas *Mount Vernon*

**12:45- 1:45 p.m.** Deli Lunch *Grand Ballrooms*

**12:45- 2 p.m.** VLGMA Luncheon (pre-registration required) *Empire*

**1:15 - 2:30 p.m.** Spouse/Guest Program Falconry Demonstration (pre-registration required)

**1:30- 3:30 p.m.** Spouse/Guest Program Floral Arrangements for Parties (pre-registration required) *Dominion*

**1:45- 3 p.m.** Concurrent Sessions  
• New Land Use Planning Tools and Responsibilities Part 2: Road Impact Fees *Mt. Vernon*  
• The Virginia Budget Squeeze *Blue Ridge*  
• Broadband Access in Rural and Underserved Areas *Stratford*

• Stormwater, Drainage and those Dam Safety Issues *Piedmont*

**3- 3:30 p.m.** Soda Break *Exhibit Hall*

**3 p.m.** Mini-Raffle *Exhibit Hall*

**3:30- 4:30 p.m.** Spouse/Guest Program, Wine Tasting (pre-registration required) *Hunt*

**3:30- 4:30 p.m.** Concurrent Sessions  
• Politics and Partisan Perspectives *Stratford*  
• Energy Efficiency: Cool Opportunities for Counties *Mount Vernon*  
• The Link Between Economic Development and Affordable Housing *Blue Ridge*

**4:30 p.m.** Credentials Committee Meeting *Monroe*

**4:45 p.m.** Rural Caucus Meeting *Dominion*  
High Growth Coalition *Georgian*  
Nominations Committee *Wilson*

**5:45- 7 p.m.** President's Reception *Crystal and Empire*

**9 p.m.- Midnight** DJ in the Sports Bar

## Tuesday, November 13

**7:45 a.m.** VACo Risk Pool Business Meeting *Empire*

**8:15 a.m.** VACo Group Self Insurance Association Business Meeting *Empire*

**9-10:15 a.m.** General Session *Regency Ballrooms*

**10:30- 11:30 a.m.** Achievement Awards Presentation and Business Meeting followed by Raffle and Adjournment *Regency Ballrooms* ☘

## Transportation Accountability Commission Report Released

On Oct. 9, Gov. Timothy Kaine released the final report of the Transportation Accountability Commission, which recommends seven broad goals and 34 performance measures to improve the Commonwealth's transportation network.

The commission, established through Executive Order 37, was charged with evaluating Virginia's current accountability methods and making recommendations to ensure that the state's transportation agencies deliver maximum value for taxpayers, employ rigorous management techniques, and are

held accountable for the performance of the state's transportation system.

The report's seven broad goals include increasing transportation safety, improving mobility and accessibility in the transportation network, and improving coordination of transportation and land use planning. The 34 performance measures will track pertinent information for each goal, such as the number of transportation related fatalities, percentage of bridges in need of repair, percentage of congested highways, and the number of available park and ride spaces.

"Over the past five years, tremendous progress has been made to enhance transparency and accountability in transportation," said Commission Chairman James A. Squires. "The Commission's recommendations build on that progress through a set of overarching goals and performance measures that are critical to a transportation program that not only delivers high-quality projects, but the right projects."

A copy of the report is available at <http://www.transportation.virginia.gov/Initiatives/TransportationAccountability>. ☼

## Payday Lending in Virginia

The General Assembly enacted legislation in 2002 permitting companies to offer short-term loans up to \$500.

The average loan in Virginia is \$355. A fee for these loans is disclosed up front and typically costs \$15 per \$100 advanced. Payday loans are intended to provide a bridge loan for those in need of temporary financial assistance.

The industry must register with the State Corporation Commission's Bureau of Financial Institutions. As with other financial services, localities have no authority to regulate the industry or product.

Although a final reform bill was not enacted in 2007, a series of consumer protections were

outlined. The proposed legislative reforms would have limited to three the number of outstanding loans (maximum \$1,500) a consumer could have at any time and created an online, statewide database to monitor loans across the industry and enforce restrictions. The proposed reforms also included a 24-hour "cooling off" period between resolving one loan and applying for another, and availability of a 60-day extended payment plan.

Opponents of payday lending insist that the legislation include a 36 percent APR cap. Proponents of payday lending argue that the costs of running a payday loan store far exceed the fees collected under a 36 percent APR cap. The negotiations between

the two sides, as well as the resulting compromise legislation, collapsed over the issue of a cap. During the interim, Gov. Kaine extended an invitation to both parties to seek a compromise. However, the opponents continue to support a 36 percent APR cap while the proponents suggest that such a cap is the equivalent of a ban.

The issue will return to the 2008 session. It remains to be seen if the General Assembly will enact reforms necessary to promote responsible use of the product; if the regulated industry will be allowed to continue offering the product; and/or if banks and credit unions will come forward with financial products currently unavailable. ☼



## Mark Your Calendar...

### **Climate Change: GHG Inventories & Management - Emerging Regulation and Responses**

Washington & Lee University, Lexington

Oct. 16, 9 a.m. – 5 p.m.

A Workshop for: Industry – Higher Education - Local Government – State Policy Concerns

### **Commonwealth of Virginia Energy and Sustainability Conference**

Oct. 16–18, Virginia Military Institute: Cocke Hall

Lexington, [www.covesva.org](http://www.covesva.org)

### **Greening Virginia Universities and Colleges Conference**

Oct. 26, University of Virginia 9 a.m. -6:30 p.m.

[www.vsbu.org](http://www.vsbu.org)

### **2007 Virginia Transportation Conference**

Nov. 7-9, Hotel Roanoke & Conference Center

"The Changing Face of Transportation in Virginia"

Explore how investments in Virginia's transportation system can produce economic benefits for the state, the nation and the world. [www.vatransconf.org](http://www.vatransconf.org)

### **VACo's 2007 Annual Conference**

Nov. 11-13, The Homestead, Bath County

Online and print registration is available at [www.vaco.org](http://www.vaco.org).

Click on "meetings."

### **Teamwork Skills & Group Dynamics**

Nov. 14, 8:30 am-3:30 p.m.

U.Va. Richmond Center Sponsored by the Virginia Institute of Government

Do you ever find yourself pulling more than your fair share in a "team" project? This course will focus on building productive teams by exploring the stages of group development, strategies for holding effective meetings, and the value of delegating roles to team members. Designed for anyone who wants groups to be more productive-not exclusive to team leaders. Registration: \$100 (includes lunch and materials).

Group discounts. Contact: Jessica Smith at (804) 371-0202, email [jessicasmith@virginia.edu](mailto:jessicasmith@virginia.edu), or visit [www.VaInstituteofGovernment.org](http://www.VaInstituteofGovernment.org).

### **2007 Virginia/West Virginia Water Research Symposium**

"Connecting Management to Aquatic Communities"

Nov. 26-30, The Inn at Virginia Tech and Skelton Conference Center, Blacksburg

Topics will span a wide range of water quality and water supply issues. <http://www.vwrrc.vt.edu/symposium2007/default.html>

### **Virginia Agriculture Summit**

Dec. 11-12, The Southwest Virginia Higher Education Center, Abingdon

Earlybird registration deadline is Dec. 1. <http://www.agsummit.com/> ☞

## VACo's 2008 Calendar

Plan ahead for the following 2008 VACo meetings and events!

### **New Supervisors Forum**

Jan. 4-6, Richmond Marriott

### **VACo/VML Legislative Day**

Feb. 7, Richmond

### **VACo Board of Directors Meeting**

Feb. 7, Richmond

### **Chairman's Institute**

Feb. 7-9, Richmond

### **NACo's Legislative Conference**

March 1-5, Hilton Washington & Towers, Washington, D.C.

### **VACo Board of Directors Meeting**

April 28, location TBA

### **VACo Regional Meetings**

March 17 - May 1

VACo staff will take part in regional meetings around the state.

### **VACo Board Meeting**

May 3-4, location TBA

### **VACo Resolutions Committee**

Meeting

May 16, location TBA

### **NACo's 2008 Annual Conference & Exposition**

July 11-15, Kansas City, MO

### **VACo Summer Meeting**

Aug. 22, location TBA

The board of directors and steering committees will meet.

### **VACo Resolutions Committee**

Meeting

September 12, Conference Call

### **VACo's 74th Annual Conference**

Nov. 9-11, The Homestead ☞

## NACo Holds Summit on Climate Change

To learn how to improve energy efficiency and address problems associated with climate change, approximately 130 representatives from county governments across the country convened in Washington, D.C. on Sept. 20-21. Topics included alternate fuels, green buildings, Leadership in Energy and Environmental Design (LEED) standards, green fleets, and revisions local governments might want to consider in land use policies.

The two-day summit also showcased various approaches taken by local governments from across the country, including Arlington County. Paul Ferguson, county chair and VACo first vice president, and Energy Manager John Morrill presented Arlington's approach to improving energy efficiency. Teresa Altemus, VACo president and NACo second vice president, attended the summit along with VACo staff member Larry Land. ☞

## NACo Wants to Know Your Favorite Candidate

As part of its 2008 presidential election project, NACo is gathering information about the candidates county officials support in the 2008 presidential election campaign.

The goal of the presidential election project, which is a non-partisan effort, is for all presidential candidates to hear the same message from county officials on key issues. This will encourage the candidates to focus on these issues as part of their campaigns.

Results from the short survey will help NACo spotlight the county role in the presidential election process. Visit [www.naco.org/presidential](http://www.naco.org/presidential) to participate. ☞

## Congratulations!

Danita Bryant with **Engineering Concepts, Inc.** (ECI), is now a certified landscape architect in Virginia. Her responsibilities at ECI include site design and project management for land development projects.

**S&ME, Inc.**, an engineering design firm, is pleased to announce the recent addition of several new professional and technical staff members: Ethel Deneke, Peter Duvigneaud, Morgan Barry and T. Joseph Wallen, P.E.

**Draper Aden Associates** is pleased to announce that Ali Armstrong has been promoted to project administrator on the Solid Waste Team in the Blacksburg office and Frederick S. Proper, PG, has been hired as a project manager on the Geotechnical Team in the Richmond office. ☞

## Join the U.S. Communities Purchasing Alliance

U.S. Communities is a non-profit instrumentality of government established by public agencies to reduce the cost of purchased goods and to streamline the purchasing process. This program is sponsored by the Virginia Association of Counties and is nationally sponsored by the National Association of Counties, National League of Cities, the Association of School Business Officials International, National Institute of Governmental Purchasing and the U.S. Conference of Mayors.

The key advantage is cost savings for public agencies. Public agencies gain access to the national purchasing power of all local government public agencies through U.S. Communities. In addition, U.S. Communities works closely with public agencies to understand their buying needs and the needs of thousands of other public purchasing agents, purchasing managers, purchasing directors and procurement officers. The purchasing function plays a critical role in helping local governments save money on the goods purchased by these agencies each year. For information on the program visit [www.uscommunities.org](http://www.uscommunities.org) or email [info@uscommunities.org](mailto:info@uscommunities.org). ☞

## Employment Opportunities

Employment ads have been edited due to space considerations. To view the full versions, visit [www.vaco.org](http://www.vaco.org).

### Accounting Manager/Caroline County

Salary: \$38,141 to \$57,212  
To obtain an application, contact the Caroline County Finance Department at (804) 633-5380 or visit the County's web site at [www.co.caroline.va.us](http://www.co.caroline.va.us). A completed County application and resume must be submitted to the County Administrator's Office, P.O. Box 447, Bowling Green, VA 22427. Position is open until filled.

### Administrative Assistant/VACo

Entry level position requires basic computer skills and office operations knowledge. Will be responsible for receptionist duties, answering phones, ordering supplies, responding to client questions, tracking information and assisting with meeting planning. Assist with billings and banking. Self-motivated individual with MS Office skills needed. Database skills a plus. Must be a team player and willing to learn and assist in all areas of operation. Please submit a resume including salary requirements to: VACo Personnel Manager, 1001 East Broad St, Suite LL20, Richmond, VA 23219.

**Assessor/Goochland County**  
Salary range: \$52,176-\$78,459  
A Goochland County Employment Application is required for consideration of this position and is available at (804) 556-5831 and online at [www.co.goochland.va.us](http://www.co.goochland.va.us). All applications are to be submitted to Goochland County Human Resource Office, 1800 Sandy Hook Road, P. O. Box 10, Goochland, Virginia, 23063 by Friday, Oct. 26 at 2 p.m. For more information, please call Glen Branham at (804) 556-5825. E-mail: [countyadmin@co.goochland.va.us](mailto:countyadmin@co.goochland.va.us)

### Budget Analyst/Prince George County

Salary Range: \$41,783.08-\$63,577.89. Resumes are only accepted with completed application. Faxed applications are not accepted. Deadline for application is Friday, Nov. 9. Postmarks are not considered as received. For information, call (804) 722-8669. [www.princegeorgeva.org](http://www.princegeorgeva.org)

### Building Inspector/King William County

Hiring range \$28,000 - \$31,000 DOQ plus competitive benefits. Position to remain open until filled. Send resume and county application to Director of Community Development, King William County, P.O. Box 215, King William, Virginia 23086. Visit [www.kingwilliamcounty.us](http://www.kingwilliamcounty.us) for application and more information.

### Chief Internal Auditor #1348/Stafford County

Salary Range: \$93,662-\$145,663

Application Deadline: Nov. 2. Qualified applicants should apply online at [www.co.stafford.va.us](http://www.co.stafford.va.us). A resume will not be accepted in lieu of a county application.

### County Attorney/Frederick County

Graduation from a law school of recognized standing and a minimum of 10 years experience as a practicing attorney. Considerable experience in local government law. Open until filled. [www.co.frederick.va.us](http://www.co.frederick.va.us)

### County Engineer/Washington County

Salary range \$60,000 - \$63,500  
Applications will be accepted until the position is filled.  
[www.washcova.com](http://www.washcova.com)

### Deputy Code Official/King William County

Hiring range \$32,000 - \$35,000  
Position to remain open until filled. Send resume and county application to Director of Community Development, King William County, P.O. Box 215, King William, Virginia 23086. Visit [www.kingwilliamcounty.us](http://www.kingwilliamcounty.us) for application and more information.

### Director of Finance/Caroline County

Salary range: \$64,913- \$98,668  
A Caroline County application is required and should be sent to the attention of Percy Ashcraft, County Administrator. A resume may be submitted in addition to, but not in place of

Continued on page 7

**Employment**

Continued from page 6

completion of any portion of the application. (804) 633-5380, [www.visitcaroline.com](http://www.visitcaroline.com)

**Director of Information Technology/Roanoke County**

Salary Range: \$92,300 - \$110,140. Submit a Roanoke County application and resume to County of Roanoke, Department of Human Resources, P.O. Box 29800, Roanoke, VA 24018-0798. Deadline: Open until filled. (540) 772-2018, [www.roanoke-countyva.gov/jobs](http://www.roanoke-countyva.gov/jobs)

**Director of Planning and Building/ Town of Blacksburg**

Hiring Range: mid \$70's to lower \$100's. For a complete description of the position and the Town's requirements please visit our website: [www.springsted.com](http://www.springsted.com). Deadline: Oct. 31. To be considered, please submit a resume, with references and salary history to: Mr. John A. Anzivino, Springsted Incorporated, 1564 East Parham Road. Richmond, VA 23228-2360, (804) 726-9750, Fax: (804) 726-9752, Email: [richmond@springsted.com](mailto:richmond@springsted.com)

**Emergency Services Coordinator/City of Lynchburg**

Interested candidates may view a full job description and apply at [www.lynchburgva.gov](http://www.lynchburgva.gov). For additional information, please contact Beth McDaniel at [beth.mcdaniel@lynchburgva.gov](mailto:beth.mcdaniel@lynchburgva.gov) or (434) 455-4204.

**Museum Curator/Isle of Wight County**

Salary \$36,862-46,077  
Requires a bachelor's degree and 1-3 years of experience or equivalent. Position open until filled. Interested candidates should submit an application and resume to: HR, P.O. Box 80, Isle of Wight, VA 23397. Visit our website at [www.iwus.net](http://www.iwus.net) or call us at (757) 365-6263.

**Public Works Director/ Engineer/Alleghany County**

Apply by cover letter, resume, (include salary history) and county application to: Alleghany County Administrators Office, Attn: John Strutner, 9212 Winterberry Avenue, Covington, Virginia 24426. Open until filled. Starting Salary range: Mid to upper 50's.

**Recreation Manager/Isle of Wight County**

Salary \$41,286-61,928 DOQ  
Requires 3-5 years experience and a BA/BS degree in recreation mgmt. or related field. Submit an application and resume to: HR, P.O. Box 80, Isle of Wight, VA 23397. Visit [www.iwus.net](http://www.iwus.net) or call (757) 365-6263. Position open until filled.

**Recreation Programmer/City of Roanoke**

Performs work that involves planning, promoting and developing a variety of recreational opportunities (programs, activities, camps, classes, events) for area residents at community fitness centers, aquatic facilities and other appropriate sites. Starting salary \$29,889. Qualified appli-

cants should apply online at [www.roanokeva.gov](http://www.roanokeva.gov).

**Regulatory Compliance Specialist/Accomack County**

Salary: \$37,498 - \$54,371  
This is a professional position responsible for monitoring compliance with environmental regulations. Application packets may be obtained by calling (757) 787-1468. Applications will be accepted until 5 p.m. on Oct. 26.

**Zoning Enforcement Officer/ King George County**

This position reports directly to the director of community development. Position is open until filled. Hiring range \$33,895 to \$35,000 DOQ. Submit required county application to County Administrator's Office, 10459 Courthouse Drive, Suite 200, King George, VA, 22485. Applications are available by contacting the county administrator's office at (540) 775-9181 or online at [www.king-george.va.us](http://www.king-george.va.us). ☞

1001 E. Broad St., Suite LL 20  
Richmond, VA 23219



### Executive Committee

**President:** Teresa L. Altemus, Gloucester County

**President-Elect:** William B. Kyger, Jr., Rockingham County

**1st Vice President:** Paul F. Ferguson, Arlington County

**2nd Vice President:** Donald L. Hart Jr., Accomack County

**Secretary Treasurer:** Phillip A. Bradshaw, Isle of Wight County

**Immediate Past President:** Malvern R. Butler, Goochland County

### Staff

**Executive Director:** James D. Campbell, CAE

**General Counsel:** Phyllis A. Errico, Esq.

**Deputy Director for Legislative Affairs:** Michael L. Edwards

**Director of Policy Development:** Larry J. Land, CAE

**Director of Intergovernmental Affairs:** Dean A. Lynch, CAE

**Director of Governmental Affairs:** Ted McCormack, AICP

**Director of Administration:** Vicky D. Steinruck, CPA

**Director of Technical Services:** John N. Kandris, A+, ACT, CCA

**Director of Communications:** Wendy D. Jenkins

**Director of Member Services:** Carol I. Huff

**Administrative Assistant:** Kay H. Sheets

**VACo Risk Management Programs:** Wayne A. Faddis, ARM,  
Administrator, (888) 822-6772

VACo exists to support county officials and to effectively represent, promote and protect the interests of counties to better serve the people of Virginia.

1001 E. Broad St.  
Suite LL 20  
Richmond, VA 23219  
(804) 788-6652  
Fax: (804) 788-0083  
[www.vaco.org](http://www.vaco.org)

County Connections is a semimonthly publication.

Editor: Wendy Jenkins  
(804) 343-2502