



Virginia Association of Counties

2011 Products and Services Catalogue

A resource guide featuring
VACo Associate Members
and Financial Partners



VACo ASSOCIATE MEMBERS

VACo's Associate Membership Program is the most efficient and cost-effective way to showcase your company to decision makers from Virginia's 95 counties. This relationship can play a major role in your marketing efforts, and it benefits counties by identifying potential suppliers in a broad range of services.

VACo believes that developing a strong relationship with the private sector and other public sector organizations is beneficial not only to counties, but also to the people of the Commonwealth.

For more information on VACo's Associate Member program, visit our Web site at www.vaco.org.

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ARCHITECTURE

Balzer and Associates, Inc.

Architects, engineers; landscape architects; geotechnical services; surveying; environmental; soils. Our focus on building positive lifelong relationships with our clients is evident when you view our work and meet our employees.



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ARCHITECTURE

BCWH Architects

BCWH Architects is a full-service architectural, planning and interior design firm with a diverse body of work in a wide variety of architectural contexts. BCWH exists for collaborative place-making experiences that enrich and inspire. The firm seeks to provide innovative design solutions that are appropriate to the place, the client, the function and the budget.



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ARCHITECTURE

Crabtree, Rohrbaugh & Associates

Crabtree, Rohrbaugh & Associates is a nationally recognized design firm housing more than 90 leaders in the fields of architecture, interior design, planning and project management. We have been recognized as a Top 250 Architecture Firm by Architectural Record and a Top 500 Design Firm by Engineering News-Record. We have the resources to provide our clients with the highest quality architectural design services and through our management approach provide the personal attention associated with a small firm. People are our greatest asset. Our Project Managers and Directors are among the most talented and diversified in the country, and the environment we have created at the firm has kept our core members growing with us.



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ARCHITECTURE

Dewberry

Full service architecture, engineering,
planning, surveying, and environmental
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ARCHITECTURE

DJG, Inc.

Multi-discipline engineering and architectural design for all levels of government agencies. Project experience includes office buildings, maintenance and public works complexes, with specialized experience in public safety and emergency service facilities, notably fire stations. Services include architecture and interior design; and civil, structural, mechanical and electrical engineering; as well as construction administration and project management.

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ARCHITECTURE

Moseley Architects

Moseley Architects is a full-service design firm, who over the past decade have designed and provided construction administration services for clients in the Mid-Atlantic region, including more than 100 local governments; more than 30 higher education institutions; and more than 85 school districts.

P M A

ARCHITECTURE

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ARCHITECTURE

PMA Planners + Architects

Full service planning and architecture design practice focused on community design, urban design and preservation of place.



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ARCHITECTURE

RRMM Architects

Recognized as a leading dynamic Virginia design firm, RRMM Architects offers you a staff of over 80 dedicated professionals committed to your project's success. With 23 registered architects, 19 LEED Accredited Professionals, and three certified interior designers in our Chesapeake, Roanoke, and Arlington offices, we offer one of Virginia's largest pools of visionary design professionals.

RRMM Architects is licensed in the 48 contiguous states. We provide architectural, interior design, planning, and design/build services to our municipal, education, retail, and federal clients throughout the U.S. and the world.



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ARCHITECTURE

Silling Associates, Inc.

Silling Associates, Inc. is a regional leader in architectural planning and design with a broad range of expertise including courthouse, judicial, correctional, educational, recreational, and health care work. As one of the longest continuing architectural practices in the eastern United States, Silling continues to have a powerful impact on the region's architectural landscape through fresh, yet solid design and responsible project management.



THOMPSON & LITTON

Over fifty years of integrity, insight and innovation.

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Thompson & Litton, Inc.

Thompson & Litton, Inc. serves its five-state Mid-Atlantic client base from offices in Wise, Radford, Clintwood, Chilhowie, Tazewell, and Vansant, Virginia and in Bristol, Tennessee. Our firm has on staff more than 120 professional and support staff comprised of architects, engineers, MEP, surveyors, land use planners, construction administrators, and grant/financing specialists.



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ARCHITECTURE

Wiley|Wilson, Inc.

Wiley|Wilson, Inc. is a 100 percent employee-owned firm providing multi-discipline architectural and engineering services in three offices. Our full service staff is fully committed to sustainable design with LEED accredited personnel in all disciplines. The firm was founded in 1901 and serves governmental, private sector and institutional clients.



ARCHITECTURE

Other Architecture Associate Members

Heery (see Construction Management)



ASSOCIATIONS



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ASSOCIATIONS

National Association of Counties

National Association of Counties (NACo) is the only national organization that represents county governments in the United States. Founded in 1935, NACo provides essential services to the nation's 3,068 counties. NACo advances issues with a unified voice before the federal government, improves the public's understanding of county government, assists counties in finding and sharing innovative solutions through education and research, and provides value-added services to save counties and taxpayers money.



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ASSOCIATIONS

Virginia Association of Community Services Boards, Inc.

The VACSB represents the CSB/BHAs in state and federal public policy matters, including state and federal funding. In Virginia, the VACSB works to build consensus on policy, administrative and operational issues of CSB/BHAs and to represent those issues to the state agencies who most relate to the CSB/BHAs, to the Governor of Virginia, and to the Virginia General Assembly. VACSB advocates with partnerships, provides training and development for CSB/BHA staff and board members, private providers and partnership organizations.



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ASSOCIATIONS

Virginia Association of Governmental Purchasing

VAGP is an organization dedicated to the growth of procurement professionals through education, study, discussion, and exchange of ideas and experiences.



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ASSOCIATIONS

Virginia Cable Telecommunications Association

The mission of the Virginia Cable Telecommunications Association is to promote the cable television and telecommunications services of member companies in the Commonwealth of Virginia to the public, the business community and state officials. This will be accomplished through coordinated public relations and awareness efforts, adequate training, organized member lobbying, timely and informational meetings and conventions and consolidated efforts with local, state and national cable advocacy groups.



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ASSOCIATIONS

Virginia Community Action Partnership

Virginia Community Action Partnership is the statewide membership association for Virginia's 33 nonprofit private and public community action agencies. We all work together on our common vision to fight poverty and build self-sufficiency, for strong families and communities throughout the Commonwealth of Virginia. Each agency focuses on its unique local needs. Each is also part of the community action network, coming together to discuss common issues, share ideas, experiences and strategies for success.



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ASSOCIATIONS

Virginia Local Government Management Association

Virginia Local Government Management Association - The primary goal of the association is to strengthen the quality of local government through professional management. The association seeks to promote professional management in a variety of ways including training, networking, and resource sharing.



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ASSOCIATIONS

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ASSOCIATIONS

Virginia Rural Water Association

Virginia Rural Water Association provides training and educational opportunities along with on-site visits to small water and wastewater systems across the Commonwealth.



CIVIL ENGINEERING



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CIVIL ENGINEERING

Alpha Corporation

Alpha Corporation (Alpha) is a full-service consulting firm offering a wide array of engineering and program/construction management services. Since 1979, we have provided these services to a broad spectrum of clients, including government agencies, municipalities, institutions, private enterprises, developers and contractors. Our primary areas of expertise include site development, building, transportation, infrastructure, underground structures, public works and civil projects.



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CIVIL ENGINEERING

Anderson & Associates

Anderson & Associates is a progressive employee-owned professional services design firm specializing in civil and environmental engineering, surveying, planning and landscape architecture. Since 1968, A&A team members have served as planners, designers, stewards, and advocates for institutional, municipal, state, industrial, and private sector clients. A&A is headquartered in Blacksburg, Virginia, and emphasizes responsiveness and close attention to client needs through its employee-owners and four offices in Virginia, West Virginia and North Carolina. Anderson & Associates is "focused on service, focused on you."

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CIVIL ENGINEERING

Atlantic Geotechnical Services, Inc.

Atlantic Geotechnical Services, Inc. -
Geotechnical engineering services,
construction materials testing services
(including special inspections), and
environmental site assessment.

Work under term contracts with several
counties; performing services for
buildings, roads, dams, retaining walls,
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CIVIL ENGINEERING

Austin Brockenbrough & Associates, LLP

Austin Brockenbrough & Associates, LLP
- Multi-disciplined professional services
firm providing civil, mechanical, electrical,
structural engineering, landscape
architecture, subsurface utility
engineering, and surveying. Specialties
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CIVIL ENGINEERING

Bowman Consulting

At Bowman Consulting, we create communities that work by providing comprehensive civil engineering, planning, landscape architecture, surveying, environmental, and geothermal services. In addition to our leading edge technical expertise, we possess in-depth knowledge of local building and development regulations, and have extensive and longstanding relationships with key decision makers in all the areas that we serve.

We offer the depth of resources that one expects from a large design firm. At the same time, we operate with a degree of flexibility typically found only in boutique firms. Led by many of our fields' most respected professionals, we attract and retain the industry's best and brightest.



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CIVIL ENGINEERING

Branch Highways, Inc.

Branch Highways, Inc., is a full-service heavy highway and civil construction company located in Roanoke, Virginia performing work throughout the Mid-Atlantic region. As a privately held organization Branch is fortunate to operate under an Employee Stock Ownership Plan (ESOP), which provides direct benefits to our employees, the regions' economy and our customers.

Branch Highways, Inc. believes that well-trained employees and safe working practices result in quality-conscious construction. So we have a full-time Safety Director and a stringent Safety Policy that we take very seriously.



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CIVIL ENGINEERING

CDM

CDM is a consulting, engineering, construction, and operations firm delivering exceptional service to public and private clients worldwide. Since 1947, we have been providing innovative solutions developed through strong client relationships of mutual trust and respect and a commitment to quality and integrity.



Draper Aden
Associates

Engineering • Surveying • Environmental Services

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Draper Aden Associates

Draper Aden Associates is a leading Virginia-based consulting engineering firm with over 39 years of experience in facilities planning and engineering design for municipalities, state agencies, cultural institutions, and private clients. Our offices are located in Blacksburg, Charlottesville, Hampton Roads, and Richmond. We provide civil, environmental, geotechnical, solid waste, and structural engineering; surveying and subsurface utility engineering; site planning and engineering; and construction administration services.



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CIVIL ENGINEERING

Hurt & Proffitt

Hurt & Proffitt (H&P) is a SWaM certified small business with offices located in Lynchburg, Norfolk, and Wytheville, Virginia. H&P provides civil engineering, land development, surveying, environmental, geotechnical investigations, and construction testing & inspection. Our services also include water and wastewater design, stormwater management, funding application assistance, geographic information systems (GIS), cultural resources, LEED® sustainable design, environmental permitting, dam engineering, construction administration and other related services. Our integrity, attention to detail, vast experience, and commitment to professional standards have helped make us one of the top engineering and surveying firms in the Commonwealth of Virginia.

LOCHNER

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CIVIL ENGINEERING

H.W. Lochner, Inc.

Established in 1944, the Lochner tradition of excellence and stability rests firmly on our nearly 70 years of accomplishments in surface transportation infrastructure and related services —ranging from planning and environmental studies, through design, and construction engineering and inspection services. Today, Lochner is an independent and employee-owned business comprised of nearly 450 specialists in 26 offices nationwide—all dedicated to providing our clients with the highest level of expertise and quality products.



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CIVIL ENGINEERING

Johnson, Mirmiran & Thompson

Johnson, Mirmiran & Thompson (JMT) is a multi-disciplined design and construction services firm employing over 700 architects, engineers and construction management professionals throughout the mid-Atlantic region. Established in 1971, JMT has a history of providing consulting services throughout the Eastern United States to a varied client base consisting of many public and private entities. We work with all levels of government including Federal, state, and local agencies, providing professional services from planning through construction. JMT is ranked #127 on the current Engineering News-Record list of top 500 national engineering firms. JMT maintains 17 offices throughout the mid-Atlantic region including offices in Richmond, Herndon and Virginia Beach, Virginia.



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CIVIL ENGINEERING

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Joyce Engineering, Inc. is a full-service consulting engineering firm. We specialize in providing engineering and environmental solutions for our clients throughout the Mid-Atlantic and Southeastern United States. Our services include: Renewable Energy, Material Reuse/Recycling, Environmental Compliance, Stormwater Management, Air Quality, Solid Waste Management, Operator Training, Landfill Gas Management, Ash Management, Operations Consulting and Construction Management.



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CIVIL ENGINEERING

The Louis Berger Group, Inc.

The Louis Berger Group, Inc. is one of the largest consulting organizations in the United States specializes in the areas of transportation engineering, environmental studies, regional and local municipal planning, and economics. Berger retains a strong, multi-disciplinary orientation that combines policy research and applied project experience. Berger consists of more than 4,000 professionals, including transportation and environmental engineers, planners, economists, environmental scientists and other experts.



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CIVIL ENGINEERING

Schnabel Engineering

Our focus is on solving problems related to the earth and the environment. Schnabel offers highly specialized services in geotechnical engineering, geostructural design, dam engineering, tunnel and underground engineering, environmental and applied geoscience services, construction inspection and testing, and resident engineering services. We draw upon a longstanding tradition of excellence in client service, high quality, and value-added solutions fueled by expertise and experience. You can depend on Schnabel Engineering.



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CIVIL ENGINEERING

The Spectra Group

The Spectra Group, with offices in Virginia Beach and Richmond, VA, provides excellence in Subsurface Utility Engineering (SUE) and Surveying. Since 1981 we have repeatedly demonstrated the knowledge, experience and expertise resulting in undisputed quality services to our clients. We provide these services to governmental agencies (federal, state, municipal), engineers, architects, surveyors, utility companies, contractors, and private holding agents throughout the Commonwealth of Virginia.



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CIVIL ENGINEERING

Timmons Group

Timmons Group is a multi-disciplined professional services firm providing civil engineering, site development, transportation engineering and highway design, park and community planning, water and wastewater facilities design, geographic information systems, storm-water management, geotechnical assessments and materials testing, construction administration, irrigation design, landscape architecture, LEED® and sustainable design, urban planning, surveying, and other services throughout the Mid-Atlantic region.



CIVIL ENGINEERING

Other Civil Engineering Associate Members

Balzer (see Architecture)

Dewberry (see Architecture)

DJG, Inc. (see Architecture)

ECS Mid-Atlantic, LLC (see Consulting)

Hazen and Sawyer, P.C. (see Environmental Engineering)

Thompson & Litton, Inc. (see Architecture)

Wiley| Wilson (see Architecture)



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CONSTRUCTION MANAGEMENT

Belfor

BELFOR is the worldwide leader in disaster recovery and property restoration. We quickly analyze and restore damage of every kind and on any scale resulting from man-made or natural disasters. We enable business and private customers to overcome the consequences of damage quickly, smoothly and cost effectively. BELFOR invests every effort in minimizing business interruptions and getting things back to normal. We draw on more than 35 years of experience, use the latest technical equipment and employ highly qualified people. After all, our assignment is more than just a job: the survival of your assets is at stake. BELFOR is available 24 hours a day, seven days and week. Our operations are strategically placed across the Commonwealth, ready to respond at a moment's notice.

When disaster strikes, stay calm, call BELFOR.



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CONSTRUCTION MANAGEMENT

Branch & Associates, Inc.

Branch & Associates, Inc. is a 100 per-cent employee-owned General Contractor, Construction Manager and Design-Builder. From its Roanoke headquarters, Branch is strategically located to serve markets throughout Virginia. Principal market areas include K-12, higher education, government, industrial, healthcare, multi-family and hospitality. Recent projects of note include the Rockbridge County Court House in Lexington, East Mont Elementary School in Montgomery County, Flat Rock Elementary School in Powhatan County and Ladysmith Elementary in Caroline County.



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CONSTRUCTION MANAGEMENT

English Construction Company, Inc.

English Construction Company, Inc. is a fourth-generation family-owned business established in 1909. English provides construction services throughout the Mid-Atlantic states including general contracting, monumental and institutional buildings, historic restoration and renovation, water filtration and wastewater treatment plants, transportation, infrastructure and utility work, as well as industrial work including power plants.

HEERY

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CONSTRUCTION MANAGEMENT

Heery International, Inc.

Heery International, Inc. is an architecture, interior design, engineering, facility planning and management, program management and construction management firm with annual revenues of nearly \$600 million and responsible for more than \$5 billion in construction annually. Heery is recognized by such industry publications as Building Design & Construction and Engineering News-Record as one of the nation's leading firms.



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CONSTRUCTION MANAGEMENT

Howard Shockey & Sons, Inc.

Howard Shockey & Sons, Inc. has been building since 1896. Located in Winchester, VA, Shockey offers preconstruction, design/build, general contracting and construction management services. Our projects are many and varied, including public/private partnerships, educational, lifecare, healthcare, parking, commercial, tilt-up and institutional facilities.



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CONSTRUCTION MANAGEMENT

McDonough Bolyard Peck, Inc.

McDonough Bolyard Peck, Inc. is a multi-disciplined consulting engineering firm organized to assist clients in managing the construction process from initial budget, to successful project closeout. MBP is recognized by the Engineering News Record as a national top-100 construction management firm. MBP provides cost-effective services in both construction management and the resolution of disputes. Construction management includes cost estimating, value engineering, constructability review, CPM scheduling and inspection.



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CONSTRUCTION MANAGEMENT

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Schneider Electric's Energy Solutions Group is a global specialist in energy management and energy infrastructure improvements. Schneider Electric is leading the industry in smart metering, water & waste water energy improvements, lighting control, sustainable building applications and renewable technologies. We provide solutions in our core competencies: building automation, power distribution, data centers, industrial automation and security automation. Our expertise in these areas provides customers optimal energy and security efficiencies with the associated savings in capital and operating expenses.

Schneider Electric is a leading provider of building management solutions and energy services that deliver measurable business results to customers through an active commitment to help individuals and organizations "Make the most of their energy".



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CONSTRUCTION MANAGEMENT

TRANE

TRANE - A team of experienced specialists solving energy and operational problems in public and private commercial buildings. We improve our customers' businesses by helping them save energy and save money. Our team is ready to help you take control of your facilities and deliver financial results while supporting your sustainability efforts through the Go Green Challenge.



Construction Management, Inc.

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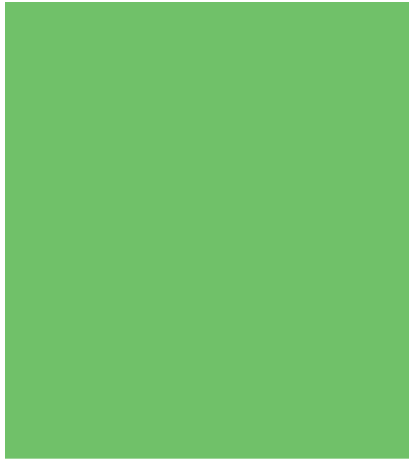
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CONSTRUCTION MANAGEMENT

Vanir Construction Management, Inc.

At Vanir Construction Management, Inc., our mission is to provide the highest quality Program, Project and Construction Management Services to both public and private sector clients to help them achieve the goals of their construction program in an ethical, creative and cost-effective manner.



CONSTRUCTION MANAGEMENT

Other Construction Management Associate Members

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(see Civil Engineering)

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(see Energy and
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Branch Highways
(see Civil Engineering)

JMT
(see Civil Engineering)

CDM
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CONSULTING

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CONSULTING

Cost Control Associates

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CONSULTING

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Engineering Consulting Services (ECS) is a geotechnical, environmental, construction materials and facilities engineering firm headquartered in Chantilly, Virginia. ECS' subsidiaries operate over 42 locations in the Midwest, Southeast, and Eastern states including 9 in Virginia. We employ nearly 900 people, including registered professional engineers and geologists, environmental scientists, certified technicians, field engineers, and staff support.

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CONSULTING

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CONSULTING

S&ME, Inc.

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CONSULTING

Springsted Incorporated

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CONSULTING

Troutman Sanders Strategies

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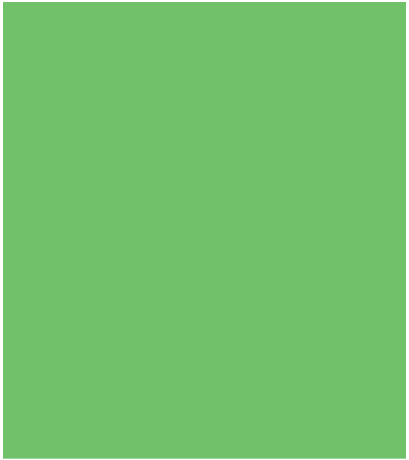
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Other Consulting Associate Members

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- Branch Highways (see Civil Engineering) H.W. Lochner (see Civil Engineering)
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ENERGY/

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ENVIRONMENTAL ENGINEERING

Constellation Energy

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FINANCIAL



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FINANCIAL

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FINANCIAL

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FINANCIAL

Virginia Housing Development Authority

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VHDA works with lenders, developers, local governments, community service organizations and others to help put quality housing within the reach of every Virginian.



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FINANCIAL

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Virginia
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FINANCIAL

Virginia Retirement System

State of Virginia Retirement System for
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FINANCIAL

Other Financial Associate Members

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LAW

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LAW

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Greehan, Taves, Pandak & Stoner, PLLC represents local governments and other governmental agencies in Virginia in areas of municipal/local government law, with a focus on land use and zoning, personnel, public safety, public-private partnerships/economic development and real estate tax assessment matters. The firm handles both trial and appellate litigation in federal and state courts, drafting of ordinances, negotiation of agreements, and provision of legal advice as outside counsel.

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LAW

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LAW

Sands Anderson

Sands Anderson, PC, serves local governments throughout Virginia and North Carolina as county, city and town attorneys, special counsel to departments and authorities, and municipal bond counsel and economic development advisors. The firm also offers a comprehensive range of transactional and litigation legal services to businesses, business owners and company executives, financial institutions, governments, healthcare providers, professional service firms and practitioners, individuals and insurers. Offices available in: Christiansburg • Fredericksburg • McLean • Raleigh, N.C. • Richmond



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LAW

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LAW

Troutman Sanders, LLP

Troutman Sanders, LLP has four offices in Virginia. The firm has experience in a broad range of local government matters, and it represents counties, municipalities, and governmental boards as special counsel at the request of elected officials, administrative staff, or the governmental body's regular attorneys. Areas of focus include public finance, environmental regulation, local government structure, annexation, public utilities, elections, voting rights, rezoning and land use, local taxation, contract disputes, employee grievances, utility franchises, revenue sharing, FOIA requests, and conflict of interest laws.



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MISCELLANEOUS

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MISCELLANEOUS

Central Rappahannock Regional Library

Central Rappahannock Regional Library is a public library that serves the Counties of Spotsylvania, Stafford and Westmoreland and the City of Fredericksburg.



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MISCELLANEOUS

Dominion

Dominion is an electric utility and energy company.



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MISCELLANEOUS

Falcon Communications Solutions

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MISCELLANEOUS

Goodwill Industries

Goodwill Industries serving Hampton Roads and Central Virginia is part of a network of 165 community-based, autonomous member organizations in the United States, Canada, and 13 other countries that serve people with obstacles to employment through education, training and job placement services.

As a nonprofit organization, we help people become independent, tax-paying members of their communities, by giving them opportunities to work, earn income and enjoy a sense of pride and self-esteem. Our work and mission are focused on long-term employment solutions for persons with disabilities and individuals with social and economic disadvantages.



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MISCELLANEOUS

Virginia Goodwill Network

The Virginia Goodwill Network (VGN) was established in May, 2007 as a consortium of six regional Goodwill organizations that provide workforce development programs and services to tens of thousands of Virginians each year.

The organization was formed with the vision that all Virginians should have the opportunity to work. The goal is to serve unemployed or underemployed persons by forging and strengthening partnerships within the business communities and public policy organizations of our state.



DEPARTMENT OF
GENERAL SERVICES

SURPLUS PROPERTY PROGRAM

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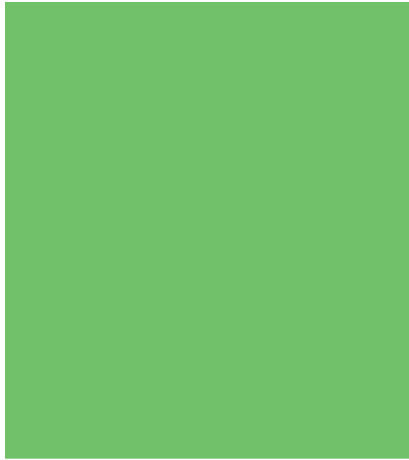
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Phone: 804-236-3662
Fax: 804-236-3671

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surplus.dgs.virginia.gov

MISCELLANEOUS

The Office of Surplus Property Management (OSPM)

OSPM is a part of the Department of General Services (DGS). OSPM manages the distribution and allocation of usable state and federal surplus property, and services state agencies, local governments, counties, schools, eligible nonprofits and small businesses (SBA). The office also assists state government agencies with the disposal of their surplus property. There are two convenient warehouse locations in Richmond and Wytheville, and Virginians can also shop for surplus at the new OSPM retail store located in Wytheville.



MISCELLANEOUS

Other Miscellaneous Associate Members

Belfor
(see Construction Management)

Branch Highways
(see Civil Engineering)

Covenant Services Group
(see Health Services)

Southeast RCAP, Inc.
(see Water Services)

Southern Corrosion, Inc.
(see Water Services)

Springsted, Inc.
(see Consulting)

The Piedmont Environmental Council
(see Energy and Environmental Solutions)

Utility Service
(see Water Services)

Wingate & Associates
(see Consulting)





PLANNING



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PLANNING

George Washington Regional Commission

George Washington Regional
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Stafford and the City of Fredericksburg.



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PLANNING

Lenowisco Planning District Commission

Lenowisco Planning District Commission
- Regional Planning and Economic
Development Agency - Planning District 1.



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PLANNING

Mount Rogers Planning District Commission

Mount Rogers Planning District Commission is an organization that promotes regional cooperation and planning in Southwest Virginia, and serves the Counties of Bland, Carroll, Grayson, Smyth, Washington and Wythe and the Cities of Bristol and Galax.



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PLANNING

Richmond Regional Planning District Commission

Richmond Regional Planning District Commission - Planning district commission serving the City of Richmond, Town of Ashland, and the counties of Charles City, Chesterfield, Goochland, Hanover, Henrico, New Kent and Powhatan.



PLANNING

Other Planning Associate Members

Branch Highways
(see Civil Engineering)

Silling Associates, Inc.
(see Architecture)

Crabtree, Rohrbaugh &
Associates Architects
(see Architecture)

Springsted, Inc.
(see Consulting)

Dewberry
(see Architecture)

The Piedmont Environmental
Council
(see Energy and
Environmental Solutions)

DJG, Inc.
(see Architecture)

Thompson & Litton, Inc.
(see Architecture)

Hurt & Proffitt
(see Environmental
Engineering)

Wiley| Wilson
(see Architecture)

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(see Civil Engineering)



RECRUITMENT



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RECRUITMENT

Dickenson County Industrial Development Authority

Dickenson County is an excellent location for your business. We offer a trainable, productive workforce with a very strong work ethic and the ability to adapt to any situation. An abundance of available land and a pro-business attitude make Dickenson County an outstanding location for expanding or relocating your business. Dickenson County offers a rich and rewarding home for both businesses and families.



RECRUITMENT

Other Recruitment Associate Members

Adams & Garth
(see Consulting)

Springsted, Inc.
(see Consulting)



REGULATORY



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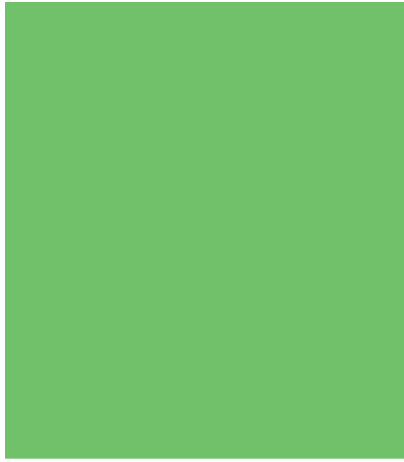
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REGULATORY

Municipal Code Corporation

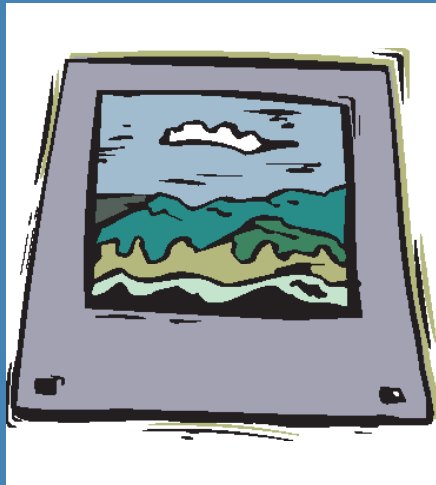
Municipal Code Corporation has served Virginia Municipalities for over 50 years. Our well-known services include: codification, recodification, supplementation, republication, legal review, code on the Internet, electronic only supplements, land development/ smartcode/form based codes. MCC Innovations (www.mccinnovations.com) helps create transparency in government with electronic solutions for records management, document management and legislative management. MCC Advantage (www.mccadvantage.com) specializes in printing and mailing utility tax statements.



REGULATORY

Other Regulatory Associate Members

Springsted, Inc.
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SOFTWARE AND TECHNOLOGY



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SOFTWARE AND TECHNOLOGY

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SOFTWARE AND TECHNOLOGY

Center for Innovative Technology

CIT's broadband initiatives help jurisdictions develop strategies and locate funding to install broadband technologies into under served areas, especially those communities that are undergoing economic transformation. Last year, CIT's broadband program leveraged a \$100,000 investment by the Commonwealth into nearly \$2.6 million to expand broadband deployment to nearly one million miles in the Commonwealth.



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SOFTWARE AND TECHNOLOGY

Keystone Information Systems, Inc.

Keystone Information Systems, Inc., provides a comprehensive and fully integrated software solution for the Financial, Payroll, HR, Tax and Revenue administration of small to medium sized Virginia county governments and school divisions. We have a growing base of representative Virginia installations which include proven modules for use in Real Estate Appraisal, Building Permitting, all COR functions and all Treasurers and Collections needs.



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SOFTWARE AND TECHNOLOGY

Verizon

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SOFTWARE AND TECHNOLOGY

Other Software and Technology Associate Members

Anderson & Associates, Inc.
(see Civil Engineering)

Assura
(see Consulting)

Falcon Communications
(see Miscellaneous)

Johnson Controls
(see Energy
and Environmental Solutions)



WASTE MANAGEMENT



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WASTE MANAGEMENT

Potomac Disposal Services of Virginia, LLC

Potomac Disposal Services of Virginia,
LLC - Solid waste and recycling
collection. Commercial and industrial.



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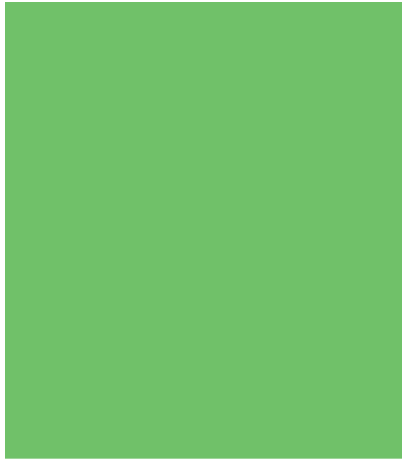
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www.republicservices.com

WASTE MANAGEMENT

Republic Services

Our mission is to provide industry-leading solid waste and environmental services that exceed our customers' highest expectations. We offer a safe, respectful and rewarding workplace for our employees as we continue to develop a company dedicated to excellence, environmental responsibility, ethical behavior, and increasing shareholder value.



WASTE MANAGEMENT

Other Waste Management Associate Members

AquaLaw, PLC (see Law)

Austin Brockenbrough & Associates, LLP
(see Civil Engineering)

Branch Highways (see Civil Engineering)

Hazen and Sawyer, P.C. (see Environmental Engineering)

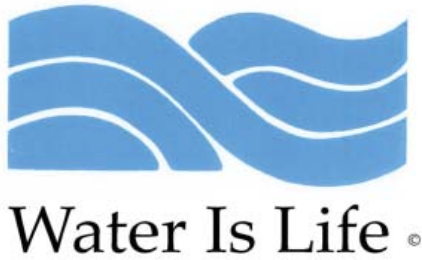
Joyce Engineering, Inc. (see Civil Engineering)

Malcolm Pirnie (see Civil Engineering)

Southeast RCAP, Inc. (see Miscellaneous)



WATER SERVICES



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Fax: (540) 342-2932

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WATER SERVICES

Southeast RCAP, Inc.

Southeast RCAP, Inc. - Private nonprofit that provides funding for water/waster water to rural Virginia, via county and towns, as seed grants. Loan funds also available towards water/wastewater and housing for economic development (not available for individual families). IPR funding for those homeowner-occupied properties lacking bathrooms or incomplete plumbing. Emergency Assistance grants to individual families towards water/wastewater related issues.



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Roanoke Rapids, NC 27870
Call Toll-Free: 1-800-828-0876

brettwoodruff@msn.com
www.tankcare.net

WATER SERVICES

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Contact
Brad Brown
Water Systems Consultant

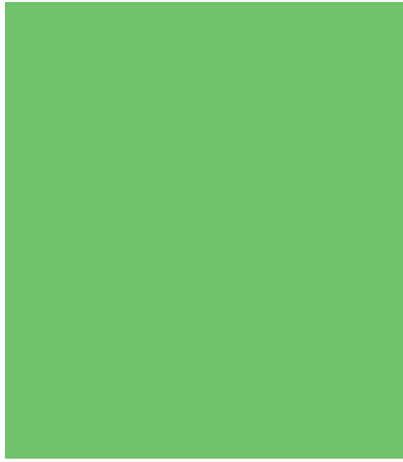
P.O. Box 1350
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Fax: (478) 987-2991

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WATER SERVICES

Utility Service Co., Inc.

Utility Service Co., Inc. is a nationwide provider of integrated services for potable water storage tanks. Services include: maintenance programs for tanks, wireless communication management, new tank sales and leasing, and mixing systems to control water quality from chlorination by-products.



WATER SERVICES

Other Water Services Associate Members

AquaLaw, PLC
(see Law)

Hazen and Sawyer, P.C.
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Malcolm Pirnie
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Virginia Rural Water Association
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PARTNERS



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PARTNERS

GovDeals

GovDeals is a state-of-the-art auction service that allows VACo members to conduct on-line transactions of surplus, abandoned and confiscated equipment and property via the Internet. Not only can VACo members list their items for sale immediately as they are declared surplus, but they are instantly exposed to a large group of registered buyers interested in government surplus. GovDeals now offers Flexible Pricing Options in addition to Financial Settlement Services, which allows GovDeals to collect all surplus auction proceeds electronically from buyers through PayPal, Wire Transfer and Credit Card. GovDeals also offers onsite training, ongoing help desk support, asset promotion and press release assistance to all VACo members.



U.S. COMMUNITIES™
GOVERNMENT PURCHASING ALLIANCE



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PARTNERS

U.S. Communities

Purchasing Alliance is a government purchasing cooperative that reduces the cost of goods and services by aggregating the purchasing power of public agencies nationwide. U.S. Communities provides world class procurement resources and solutions to local and state government agencies, school districts (K-12), higher education, and nonprofits. Our participants have access to a broad line of competitively solicited contracts with best in class national suppliers.



VACoRP

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PARTNERS

VACoRP

VACo Risk Management Programs is the No. 1 provider to counties and county related agencies for all types of insurance coverages. VACoRP and VACoGSIA are member-owned programs governed by seven member supervisory boards elected from the general membership. The primary objective is to provide rates in a manner that is equitable for all members. Participation is limited to counties, county school systems and county related agencies. The Virginia Association of Counties Self-Insurance Risk Pool (VACoRP) was created to provide property and liability insurance and risk management services. The Virginia Association of Counties Group Self-Insurance Association (VACoGSIA) was created to provide workers compensation and risk management services.



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PARTNERS

VML/VACo Finance

VML/VACo Finance was established pursuant to resolutions unanimously adopted by the Boards of Directors of the Virginia Municipal League (VML) and Virginia Association of Counties (VACo). Our core competency is pooling resources on behalf of local governments in order to provide superior financial services at lower costs. Since its founding, VML/VACo Finance has made over \$750 million in loans to Virginia localities. The VACo/VML Pooled OPEB Trust, created in 2008, is the largest pooled OPEB trust in the nation. The Accounting Services program provides interim finance professionals and services to local governments throughout the Commonwealth.

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