



**Johnson Controls** improves customers' buildings and infrastructure by making them more efficient, safe and productive. Johnson Controls is a world leader in providing infrastructure improvements with economic impact. Johnson Controls assists county governments in maximizing their budgets by renewing facility and county infrastructure, optimizing operations, reducing the environmental impact of facilities and providing secure environments for constituents and employees. We help county governments address immediate and long-term needs through our sustainable construction, renovation, and operations programs, as well as facility services. Johnson Controls evaluates and can guarantee the benefits the improvements generate, which may allow improvements to essentially pay for themselves. Johnson Controls has more than 2 billion square feet of facilities under management worldwide and has saved customers \$16.76 billion in the last decade. Founded in 1885, Johnson Controls has 300 worldwide locations and 118,000 employees. The company's sales for 2003 totaled \$22.6 billion.

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