



**SPONSORSHIP OPPORTUNITIES**  
**82nd VACo Annual Conference**  
**November 13-15, 2016**  
**The Omni Homestead Resort**  
**Bath County, Virginia**



Your sponsorship will assist VACo in its ongoing efforts to bolster and increase the professional development and networking opportunities for all participants. Sponsorship is a great opportunity for advertising, name recognition, and keeping or establishing new clients. In furtherance of the objectives of VACo as stated in the bylaws, VACo reserves the right to limit participation at its meetings, conferences and events to any organization or individual whose mission or purpose is consistent with the objectives stated therein.

**LEVELS AND BENEFITS OF SPONSORSHIPS**

Please indicate your choice of sponsorship by initializing the appropriate sponsorship line, filling out the payment information including an authorized signature, and mail or fax the original agreement to VACo.

***PLATINUM - \$6,000***

Complimentary exhibit booth includes two attendees; full page advertisement; sponsorship ribbon at conference; brochure in registration packets; recognition on signage, in program & on VACo website, and announced from podium at the banquet. Please check the event you would like to sponsor.

<b>Sunday Evening Opening Reception</b>	<b>SOLD – Dominion Resources</b>	
<b>Monday Deli Luncheon</b>	<b>SOLD – SunTrust Bank</b>	
<b>President's Reception</b>	<b>SOLD – Robinson, Farmer, Cox Associates</b>	

***GOLD - \$2,000***

One complimentary conference registration; 1/2 page advertisement; sponsorship ribbon at conference; single brochure in registration packets; recognition on signage, in program & on VACo website, and announced from podium at the banquet.

<b>Sunday afternoon football &amp; refreshments</b>	<b>SOLD – Moseley Architects</b>	
<b>Conference Tote Bags</b>	<b>SOLD – Moseley Architects</b>	
<b>Nametag lanyards with your company logo</b>	<b>SOLD – AETNA</b>	
<b>Hotel Key Cards with your company logo</b>	<b>SOLD – Southern Corrosion</b>	
<b>Opening General Session</b>	<b>SOLD – VML/VACo Finance</b>	

**SILVER - \$500**

Sponsorship ribbon at conference; ¼ page advertisement in conference program book; single brochure in registration packets; recognition on signage, in program & on VACo website, and announced from podium at the banquet.

Check event you wish to sponsor



Sunday afternoon break	*** Available ***	
Monday morning break	SOLD – Sands Anderson PC	
Monday afternoon break	*** Available ***	
Tuesday morning break	*** Available ***	
Cyber Lounge & Charging Station	SOLD – Nationwide Retirement Solutions	
Wi-Fi Sponsor	SOLD -- Aetna	

**PAYMENT SECTION:**

Date: \_\_\_\_\_ Amount of Sponsorship: \_\_\_\_\_

Name of Company or Organization: \_\_\_\_\_

Contract Authorization/Contact Person: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ E-mail address: \_\_\_\_\_

**Payment Method (please check one):**

Check Enclosed: \_\_\_\_\_ (Make check payable to: Virginia Association of Counties)

Check here to request an invoice (to requisition corporate check): \_\_\_\_\_ Invoice will be mailed to the contact person listed above unless otherwise noted here \_\_\_\_\_.

Charge Card: VISA \_\_\_\_\_ MASTERCARD \_\_\_\_\_ AMX \_\_\_\_\_ DISCOVER \_\_\_\_\_

Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_/\_\_\_\_

Name as it appears on the card: \_\_\_\_\_

Credit Card Authorized Signature: \_\_\_\_\_

E-mail address to send receipt: \_\_\_\_\_

**REFUND INFORMATION:** VACo will refund 75% of the Sponsor Fee if written notice is received by September 10, 2016. No refunds will be given on sponsorship cancellations received after September 10, 2016. This contract will automatically terminate if VACo does not receive the Sponsor Fee associated with the selected Sponsor Level on or before October 1, 2016.

Please mail completed form to: **Virginia Association of Counties**  
 1207 E. Main Street, Suite 300  
 Richmond, VA 23219-3627

You may also submit by FAX: (804) 788-0083 or scan & e-mail to: [ccameron@vaco.org](mailto:ccameron@vaco.org)