

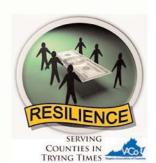
Virginia Association of Counties



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76th Annual Conference

November 7-9, 2010





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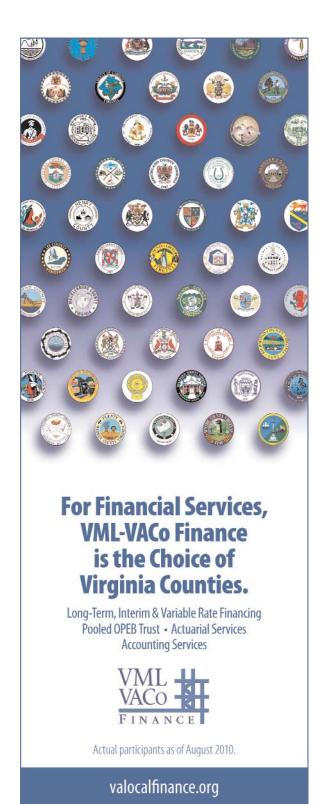
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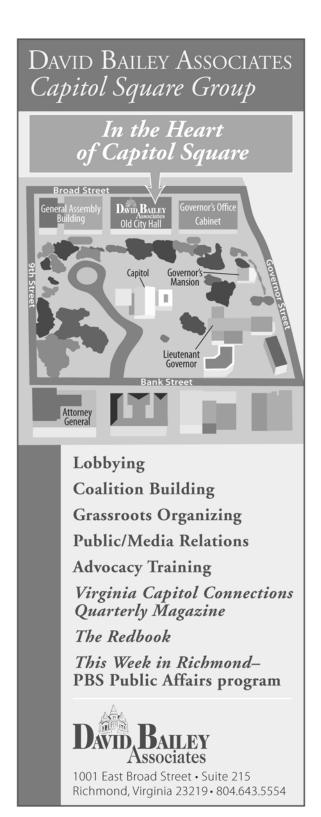


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REMEMBER TO SET YOUR CLOCKS TO FALL BACK ON SATURDAY NIGHT

Welcome

Welcome to VACo's 76th Annual Conference! I am pleased and honored that you have joined us for this important event.

For the past three years, the Annual Conference's theme has focused on the economic climate we all face today.

In 2008, our theme was "Counties Poised for Change: The new face of local government." We chose that theme because it became apparent to all of us that 2008 was a transitional year of historic proportions for Virginia's counties. The sobering realities relating to the nation's economy, the availability of energy sources and the projected revenue shortfalls demanded from local officials the most innovative and creative approaches possible as we endeavored to serve our citizens.

In 2009, our theme was "Embracing Change: New partnerships for sustainable communities." Again, poor economic conditions persisted. There was no question that Virginia's counties were experiencing difficult times. But bad times can inspire important reforms. They challenge us to grow stronger and to make innovative changes to the ways we govern and serve our communities. It was the recognition of these emerging opportunities and the collaboration to deal with them that the year's conference theme was chosen.

This brings us to 2010. What has changed? What has stayed the same?

That was the question posed to the VACo Conference Planning Committee. The conclusion was that though the economic climate remained the same, the resolve of Virginia's 95 counties has proven to be our strength. To honor our tenacity and doggedness, we chose this year's theme: "Resilience: Serving counties in trying times."

In planning this year's Conference, we worked diligently to develop a timely program that will focus on key topics, including the state budget, social media, redistricting, transportation, local revenues and energy to name a few.

Our morning speakers list promises to be engaging. Gov. Bob McDonnell, U.S. Sen. Mark Warner, Lt. Gov. Bill Bolling, Speaker of the House William J. Howell and Richmond Times-Dispatch columnist Jeff Schapiro will address the general membership.

Also, as you attend this year's conference, please take time to visit our exhibitors in the Exhibit Hall. There are more than 100 companies and organizations ready to serve the interests of county governments. We're grateful for their time and support. Please thank them for their attendance.

It has been an honor serving as your president. I look forward to thanking each one of you for your service to local government and to VACo.

Phillip A. Bradshaw VACo President

W all



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About the development and adoption of VACo's annual legislative program

- 1. Spring regional meetings: In even number years VACo members are invited to attend regional meetings to identify and discuss key statewide legislative and policy issues.
- 2. Three Resolutions Committee meetings: The committee oversees the development of the annual Legislative Program. The meetings occur in the spring after the regional meetings, early fall, and during the annual conference in November. The committee receives regular legislative updates, via conference call, during the annual legislative session.

The Resolutions Committee includes the six members of VACo's Executive Committee and the chairs and vice chairs of VACo's eight steering committees. VACo's First Vice President chairs the committee. The eight steering committees are Administration of Government, Community Planning and Development, Education, Environment and Agriculture, Finance, Health and Human Services, Telecommunications and Utilities, and Transportation.

3. Steering Committees meet at least twice: Late summer and November during the annual conference.

The Steering Committees develop their policy sections of the annual Legislative Program.

4. The membership is asked to adopt the new legislative program during the annual business meeting. The meeting occurs on the last day of the annual conference in November.

Additional information

The President appoints steering committee chairs and vice chairs. VACo members volunteer to serve on steering committees.

In early October, prior to the annual conference, the membership receives a Preliminary Legislative Program. This draft is revised during the annual conference.

Contact Dean Lynch for more information about VACo's legislative policy process: dlynch@vaco.org/804-343-2511.

Executive Committee



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Gage HarterDirector of Communications

John N. Kandris, A+, ACT CCA Director of Technical Services

Larry Land, CAE Director of Policy Development

Dean A. Lynch, CAEDirector of Intergovernmental Affairs

Ted McCormack, AICP Director of Governmental Affairs

Vicky D. Steinruck, CPA Director of Administration

Pricilla Wallace Administrative Assistant



VACo Risk Management Staff

Chris Carey Administrator

Stephanie Heintzleman Director of Member Services

Steve Rawlings Director of Operations

John Bolling Safety Consultant

Vicki Booth Senior Claims Specialist

Becky Browning Claims Processor

Sydney Bryant Data Processor

Beth Clayton Claims Technician

Terri Dillard Claims Specialist

Melisa Eanes Underwriting Assistant

Susan Farris Claims Specialist

Nancy Fisher Workers Compensation Manager

Amy Glover Underwriter

Kay Grace Rehabilitation Consultant

Kim Gresham Rehab Coordinator

Jerry Hardy Member Services-Schools

Nancy Helm General Counsel

Bob Jernigan Dir. of Risk Management Services

Bess Johnson Claims Processor

Carol Jordan Underwriting Manager

Ken Justice Claims Specialist

Adrianne Kemper Claims Support Supervisor

Zach Kincer Junior Network Administrator

Melissa Maddox Claims Specialist

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Jim McClellan Manager of Risk Control Service

Virginia Local Government Management Association

Janet Areson, Director of Policy Development P.O. Box 12164, Richmond, VA 23241 (804) 649-8571 vlgma.govoffice3.com

Virginia Resources Authority

Stephanie L. Hamlett, Executive Director 1111 East Main Street, Suite 1920, Richmond, VA

23219

(804) 644-3100 www.virginiaresources.org

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Teresa Sloan Payments Specialist

Sue Spraker Senior Claims Specialist

Eva Sprouse Human Resource Manager

Mike Stafford Claims Manager

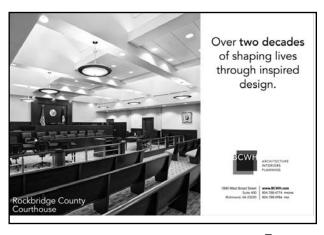
Michelle Stowe Controller

Janet Walters Rehabilitation Consultant

Maria Watson Receptionist

Vince White Info System Director

Amber Wright Claims Processor



Conference Info

Registration

Everyone attending the conference must register. This includes members, their families, guests and news media representatives. No one will be admitted to a business or social function without a conference badge. Registration will take place:

-10 a.m. to 5:30 p.m. on Sunday, Nov. 7 • Mt. Vernon Foyer -8 a.m. to 2 p.m. on Monday, Nov. 8 • Mt. Vernon Foyer VACo staff members will be at the registration desk during the hours above and will be glad to answer your questions. There is a message board at the conference registration desk, and a marquis board in the main lobby where various notices will be posted.

Legislative Program

VACo's annual legislative program is finalized and adopted during the conference. The eight steering committees meet Sunday afternoon, the Resolutions Committee meets Monday morning, and the membership acts on the documents during the annual business meeting Tuesday morning. Around midday Monday, a copy of the amended Preliminary Legislative Program will be available at the registration desk. Proposals should originate through the steering committee process. The Preliminary document was posted online in mid-October.

Banquet Tickets

All county officials, county staff, VACo associate members and exhibitors registered for the conference are welcomed to attend the Sunday banquet, as are spouses and guests. If you have registered for the banquet but do not attend, you will be charged \$75 for the meal. Check at the registration desk if you do not have a ticket. Tickets will be collected after everyone is seated at the banquet – don't forget your ticket!

Verizon Virginia

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VA Association of Local Constitutional Officers Barbara O. Carraway, Treasurer c/o PO Box 16495, Chesapeake, VA 23328-6495 (757) 382-6625

VA Association of Community Services Boards

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(804) 330-3141 www.vacsb.org

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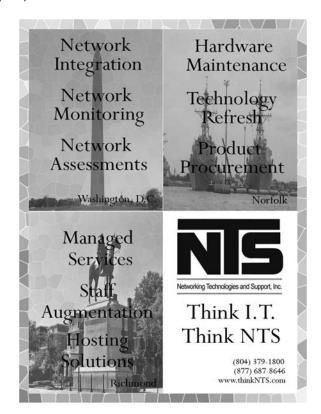


Exhibit Hall

The exhibit hall will be open 2 p.m. to 5:30 p.m. on Sunday and 8:30 a.m. to 3:30 p.m. on Monday.

Dominion Resources has sponsored a Sunday Evening Reception to honor exhibitors and sponsors at 5:30 p.m. **Nationwide** has sponsored a coffee break in the Regency Ball Foyer at 9:55 a.m. on Monday. **SunTrust** has sponsored a deli luncheon that will be served at 12:30 p.m. on Monday. There will also be a soda break in the exhibit area from 3 p.m. to 3:30 p.m. on Monday.

Another special event connected with the exhibit hall is the Annual Raffle, which will take place after VACo's annual business meeting on Tuesday morning. To enter, have the bingo card in your registration packet marked by each exhibitor and place your completed card in the box at the registration desk by 2:45 p.m. on Monday.

There will also be a mini-raffle in the exhibit hall at 3 p.m. on Monday. You or your guest must be present to win, so make time in your schedule for the mini-raffle. Exhibitors, the drawing for a free booth for next year's conference will also be held during the mini-raffle drawing.



VACo 2011 Calendar

VACo Executive Committee

Jan. 12, VACo Headquarters, Richmond

General Assembly Convenes

Jan. 12, Richmond

Rural Caucus Reception and Dinner

Feb. 2, Richmond Marriott, Richmond

VACo Board of Directors Meeting

Feb. 3, Richmond Marriott, Richmond

VACo/VML Legislative Day

Feb. 3, Richmond Marriott, Richmond

Chairperson's Institute

Feb. 3-5, Richmond Marriott, Richmond

NACo Legislative Conference

March 5-9, Marriott Wardman Park, Washington, D.C.

VACo Board Meeting

May 7, Wise County

VACo Resolutions Committee

June 24. Place TBA

NACo 2011 Annual Conference & Exposition

July 15-19, Portland, Oregon

VACo Summer Meetings

August 12, Place TBA

VACo Resolutions Committee

Oct. 7, via Conference Call

VACo 77th Annual Conference

Nov. 13-15, The Homestead



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Other Information...

Voting Credentials

Article VI of the VACo bylaws provide that each county is to designate a representative of its board of supervisors to vote at the annual business meeting. However, the bylaws allow a county to designate a proxy to vote if a member of the board of supervisors cannot be present for this meeting. Counties should have received voting credential forms and proxy forms by mail in September. If you did not return your form to VACo in the mail, you can submit it to the VACo Credentials Committee at its meeting on Monday at 4:30 p.m. in the Monroe Room. You can also drop it off at the conference registration desk before the Credentials Committee meeting.

Election of Officers

The election of officers and board members will take place at the annual business meeting Tuesday morning.

Sponsors

VACo would like to thank the following companies that have contributed to the conference by sponsoring events or activities:

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 President's Reception



• SunTrust Bank Monday Luncheon



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 Nationwide Retirement **Solutions** Monday Morning Break



 First Financial Sunday afternoon break



• Virginia Housing Development Authority

Tuesday morning break



Events

Golf Tournament

VACo's 14th Annual Golf Tournament will begin at 11 a.m. (tees off at 11:30 a.m.) on Saturday, Nov. 6 on The Old Homestead Course.

• Spouse/Guest Programs

VACo has planned several activities for spouses and guests. Registration is required for all programs. If you have not registered, please do so at the registration desk.

- Scenic Drive Tour (2 hours; limit 10 per trip) 9 a.m. or 2 p.m. on Monday, Nov. 8
- Cooking Demonstration 10 a.m.- Noon on Monday, Nov. 8
- The Wilderness Wonders Presentation (limit 20 per class)

10 a.m. - noon on Monday, Nov. 8

Silk Scarf Painting

1:30 p.m. - 3:30 p.m. on Monday, Nov. 8

Wine Tasting

3:30 p.m. - 4:30 p.m. on Monday, Nov. 8



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Conference Schedule

Saturday, November 6

Supervisor Certification

9:15 a.m. • Chesapeake

Golf Tournament

11 a.m. • Old Golf Course

VACoRP Supervisory Board Meeting

5 p.m. • Hunt

Executive Committee Meeting

6 p.m. • Lexington

REMEMBER TO SET YOUR CLOCKS TO FALL BACK

Sunday, November 7

VACo Board of Directors

9 a.m. - 1 p.m. • Georgian

Exhibitor Setup

9 a.m. - 2 p.m. • Grand Ballroom and Colonnade

Homestead History Tour

10 a.m. • Register at Concierge Desk

Registration

10 a.m. - 5:30 p.m. • Mount Vernon Foyer

Coffee Break for Committee Members

1 p.m. - 4:15 p.m. • Regency Ballroom Fover Sponsored by First Financial





Steering committee meetings

- 1 p.m. 2:30 p.m.
- -Environment and Agriculture Piedmont
- -Health and Human Services Appalachian
- -Administration of Government Chesapeake
- -Telecommunications and Utilities Blue Ridge



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Mount Rogers PDC

David Barrett, Executive Director 1021 Terrace Drive, Marion, VA 24354 (276) 783-5103 www.mrpdc.org

Municipal Code Corporation

Dale Barstow, Vice President of Sales PO Box 2235, Tallahassee, FL 32316 (850) 576-3171 www.municode.com

National Association of Counties

Emily Landsman, State Association Liaison 25 Massachusetts Avenue NW, Washington, DC 20001

(202) 942-4242 www.naco.org

Nationwide Retirement Solutions

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Piedmont Environmental Council

W. Todd Benson, Attorney 45 Horner Street, Warrenton, VA 20186 (540) 347-2334 www.pecva.org

PMA Architecture

Thomas J. Stodghill, President 10227 Warwick Boulevard, Newport News, VA 23601 (757) 596-8200 www.pmainc1.com

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Tom Stoner, Revenue Manager - Virginia 9650 Hawkins Drive, Manassas, VA 20109 (703) 560-8866 www.pdstrash.com

Exhibits Open

2 p.m. - 5:30 p.m. • Grand Ballroom, Colonnade and Garden Room

Steering committee meetings

2:45 p.m. - 4:15 p.m.

- -Education Appalachian
- -Community Development and Planning Chesapeake
- -Finance Blue Ridge
- -Transportation Piedmont

Regional Caucuses to Nominate Representatives on Board of Directors

4:15 p.m. - 5:15 p.m.

- -Region 1 Dominion
- -Region 3 Wilson
- -Region 5 Blue Ridge
- -Region 6 Empire
- -Region 7 Monroe
- -Region 8 Hunt
- -Region 10 Piedmont
- -Region 11 Madison
- -Region 12 Appalachian

Supervisor Certification: Reunion of Graduates

4:15 p.m. - 5:15 p.m. • Lexington

Exhibitors Reception

5:30 p.m. - 6:30 p.m. • Grand Ballroom (Exhibit Hall)

Sponsored by Dominion



Banquet

6:30 p.m. - 9 p.m. • Regency Ballrooms

Presiding: The Honorable Phillip A. Bradshaw, VACo President; and Chair, Board of Supervisors, Isle of Wight County

Invocation: The Honorable Sherrin C. Alsop, VACo Board of Directors; and Board of Supervisors, King and Queen County

The VACo President will recognize supervisor certification graduates and longevity award recipients.

DJ in the Sports Bar

9 p.m. - Midnight

Monday, November 8

Resolutions Committee

7:15 a.m. - 8:30 a.m. • Georgian

Registration

8 a.m. - 2 p.m. • Mount Vernon Foyer

Exhibits Open

8:30 a.m. - 3:30 p.m. • Grand Ballroom

Opening General Session

9 a.m. - 9:55 a.m. • Regency Ballrooms

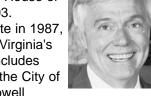
Presiding: The Honorable Phillip A. Bradshaw, President, VACo; and Chair, Board of Supervisors, Isle of Wight County

Presentation of the Colors: Boy Scout Troop 95, Sponsored by Hot Springs Presbyterian Church, Hot Springs, VA. Scoutmaster, James Redington

Keynote Speaker: The Honorable William J. Howell, Speaker of the Virginia House of Delegates

William J. Howell has served as the 54th Speaker of the Virginia House of Delegates since Jan. 8, 2003.

First elected delegate in 1987, Speaker Howell represents Virginia's 28th House District which includes parts of Stafford Count and the City of Fredericksburg. Speaker Howell



performs a number of important duties as presiding officer of the 100-member House of Delegates.

He assigns all bills to House committees and appoints chairs and all members of the House's 14 standing committees. The Speaker also appoints delegates to all House-Senate conference committees, including the one for the biennial state budget.

Speaker Howell is the chairman of the House Rules Committee and the Joint House-Senate Rules Committee.



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Sign Up for Go Green!

To participate in the Go Green Government Challenge and obtain a copy of the scorecard, counties need to register at www.GoGreenVA.org. The Web site is structured to make the process as easy for applicants as possible.

This year, we want counties of all sizes and from all regions to achieve certification.

More information about the Green Buddy Program is available by contacting Joe Lerch, at 804-523-8530 or at jlerch@vml.org.

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Spouse/Guest Program: Scenic Drive Tour

9 a.m. - 11a.m. • Meet in the Lobby (Registration Required)

Coffee Break

9:55 a.m. - 10:10 a.m. • Regency Ballroom Foyer **Sponsored by Nationwide**



Spouse/Guest Program Cooking Demo

10 a.m. • Empire (Registration Required)

Spouse/Guest Program: Wilderness Wonders

10 a.m. - noon • Theater (Registration Required)

Opening General Session

10:10 a.m. - 11 a.m. • Regency Ballrooms

Presiding: The Honorable Phillip A. Bradshaw, VACo President; and Chair, Board of Supervisors, Isle of Wight County

Keynote Speaker: Jeff E. Schapiro, Political Columnist, Richmond Times-Dispatch

Jeff E. Schapiro is political columnist for the Richmond Times-Dispatch. He has covered Virginia campaigns and the statehouse for 30 years -- first, for



United Press International; then, Virginia Business magazine, and since 1987, for the Times-Dispatch. Schapiro's column appears in the Times-Dispatch on Sunday and Wednesday. The column is syndicated throughout Virginia. His video column is posted Thursday on the newspaper's Web site, timesdispatch.com.

Since 1991, Schapiro has been a correspondent for the British newsmagazine The Economist, writing on Southern politics and culture.

A native of New York City, Schapiro was graduated with bachelor's degree in history from Georgetown University. Before moving to Richmond in 1979, Schapiro worked for newspapers on the Louisiana Gulf Coast and the Northern New Jersey suburbs of New York City.

Concurrent sessions

11:15 a.m - 12:30 p.m.

Transportation in Virginia: New Directions, New Leadership • Mount Vernon

Moderator: The Honorable Sheila S. Noll, Board of Supervisors, York County

Speakers: The Honorable Sean T. Connaughton, Secretary of Transportation; The Honorable Gregory S. Whirley, Sr., Transportation Commissioner

Sean T. Connaughton, Gov. Robert F. McDonnell's Secretary of Transportation and Chairman of the Commonwealth of Transportation Board, and Gregory A. Whirley, Sr, Commissioner of the Virginia Department of Transportation, host a timely session to discuss the McDonnell administration's transportation priorities including funding and organizational strategies. The following departments are housed under Sec. Connaughton: The departments of Aviation, Motor Vehicles, Rail and Public Transportation, Transportation and the Motor Vehicle Dealer Board and Virginia Port Authority. Gov. McDonnell appointed Sec. Connaughton and Commissioner Whirley. Sec. Connaughton previously served as chairman of Prince William County Board of Supervisors. Commissioner Whirley previously was Acting Commissioner and Deputy Commissioner of VDOT.

Creating Economic Development Opportunities and Jobs in the Commonwealth

• Blue Ridge

Moderator: The Honorable Phillip A. Bradshaw, VACo President; and Chair, Board of Supervisors, Isle of Wight County

Speakers: The Honorable Terry G. Kilgore, 1st House District and Chair, Virginia Tobacco Commission; Judy Winslow, Director of Tourism, Isle of Wight County

Creating economic development opportunities and jobs have been major initiatives of Gov. McDonnell and counties. This workshop will focus on successes, challenges and partners (Tobacco Commission and tourism) in creating jobs and opportunities.



For a recap of the annual conference, read the next issue of County Connections.



VACo Names Bradshaw President



The membership of the Virginia Association of Croasties elected like of Wight Coosty Supervisor English A. Bradshar as 2000-2010 periodent during VACs V. 75th. Assunt Conference in Bath Coosty. Bradshaw and other newly decreal officers started their terms at the association's Assund Bestimens.

Meeting on Nov. 10.

Bradshaw replaces Accomac
County Supervisor <u>Deputé L. H.</u>
and becomes the first-ever presid
from Ida of Winte County

"Who would have ever thought this old country boy from life of Wight Country would become president of VACO" Braithness said during his acceptance speech. "I am truly honored to serve as your president."

Inte of Wight County Board of Supervisors in 1994 and has served as chairman and vice chair several times during his tenure.
"Thillip is a tell-it-like-it-is leader, the Board of Directors
will serve our membership well," VACo
will serve our membership well," VACo
said. "Philip has a balanced understanding of the obstudes tooldwise fice
today and sin's afraid to send as we
engage the challenges abend. VACo is
fortunate to have Philip as in

Besides his work as a business executive and supervisor, Bradishaw also BRADSHAW



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Clarke County High School



Project Size 162,050 SF

Student Capacity 800 students

Owners Budget \$30.520.000

Construction Cost \$23,300,000

Building Only Construction Cost \$19,550,000

Cost per SF \$120.64

Construction Start July 24, 2010

Construction is underway for the state-of-thenew art Clarke County High School. The school will new contain 22 general, business & science classrooms along with 6 science labs and 2 business labs. Also included, are six special educational classrooms. two art rooms and five technology labs. which will include a 5,600 SF agricultural

lab with classrooms. There will also be a state-of-the-art auditorium and full library and media center. The new college size basketball court and gymnasium will seat 1,150 people and include team support spaces such as a wrestling and weight room.

205 West Main Street, Charlottesville, VA 22902 p: (434) 975-7262 f: (434) 975-7263

Local Redistricting 2011 • Piedmont

Moderator: The Honorable Benjamin T. Pitts, Chair, VACo Administration of Government Steering Committee; Vice Chair, Board of Supervisors, Spotsylvania County

Speakers: Mary Spain, Senior Attorney, Virginia Division of Legislative Services; and Sharon Pandak Esq., Greehan, Taves, Pandak and Stoner LLC

This session will provide timelines, logistics and a common sense approach to local redistricting for 2011. Learn what your locality's responsibilities are for redistricting, including required criteria and legal obligations. The session will include tips to avoid pitfalls and challenges to the redistricting process.

Forecasting the Financial Future for Virginia's Localities • Stratford

Moderator and Speaker: Michael L. Edwards, VACo Deputy Director for Legislative Affairs

Speaker: James J. Regimbal, Jr., Fiscal Analytics, Ltd.

VACo's economic consultant, Jim Regimbal, will analyze the significant economic trends impacting local government leaders' forthcoming budget and revenue decisions. The presentation includes key national, state, regional and local data; Regimbal concludes with a specific forecast. The discussion includes a summary of the recently concluded VACo/VML fiscal survey. More than 80 percent of counties completed the instrument gauging how local governments are coping with the recession and

declining state and local revenues.

Deli Lunch

12:30 p.m. - 1:45 p.m. • Grand Ballroom Sponsored by SunTrust



VLGMA Luncheon

12:45 p.m. - 2 p.m. • Empire (Registration Required)

Speakers: Suzette Denslow, Chief of

Staff, Mayor of Richmond; and Jeff E. Schapiro, Political

Columnist, Richmond Times-Dispatch

Denslow and Schapiro will discuss how the foreseeable state legislative landscape will impact local leaders. This is a ticketed event.

Spouse/Guest Program: Silk Scarf Painting

1:30 p.m. - 3:30 p.m. • Tower Suite (Registration Required)

Concurrent sessions

1:45 p.m. - 3 p.m.

Big Plans for Improving Virginia's Waters: Do We Have the Resources? • Mount Vernon

Moderator: The Honorable Peter W. Mansfield, Board of Supervisors, Middlesex County

Speakers: David A. Johnson, Director, Virginia Department of Conservation and Recreation; Russ Baxter, Chesapeake Bay Coordinator, Virginia Department of Environmental Quality; and Jeffrey Corbin, Senior Advisor to the Regional Administrator, U.S. Environmental Protection Agency

Pending federal and state regulatory actions relating to water quality will have major impacts on Virginia's local governments. By a statutorily imposed deadline of Dec. 1, 2011, Virginia's Soil and Water Conservation Board is required to adopt Virginia's new rules affecting locally managed stormwater management programs. Virginia's new stormwater regulations are driven by several federal requirements, principally the U.S. Environmental Protection Agency's "Total Maximum Daily Loading" (TMDL) or "pollution diet" for the Chesapeake Bay. The final Chesapeake Bay TMDL is scheduled for release by Dec. 31, 2010.





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Is Your County Ready for 21st Century Rural Enterprise? • Piedmont

Moderator: The Honorable Anita T. Felts, Chair, VACo Community Development and Planning Steering Committee; and Board of Supervisors, Southampton County

Speakers: The Honorable Emmett W. Hanger, Jr., 24th Senate District; Freddie Wydner, Director of Agricultural Development, Pittsylvania County; and Wayne Cilimberg, Director of Planning, Albemarle County

Traditional agriculture has continued to evolve because of economic forces and development pressures. In order to remain in operation and profitable, farmers seek to capture more of the income generated by their products through packaging, processing, marketing, direct sales, agritourism, or other value-added ventures that can take place on the farm. Unfortunately, many county ordinances do not recognize this changing nature of agriculture and often hinder rural enterprise and innovation. A senior member of the Senate Agriculture, Conservation and Natural Resources Committee and the other panelist will discuss how counties can promote value-added agriculture.

Virginia Budget: State and Local Impacts

Stratford

Moderator: The Honorable J. Michael Hobert, VACo Board of Directors; and Chair, Board of Supervisors, Clarke County

Speakers: The Honorable R. Steven Landes, 25th House District; The Honorable James M. Scott, 53rd House District; The Honorable William C. Wampler, Jr., 40th Senate District; The Honorable Mary Margaret Whipple, 31st Senate District

Fifty percent of the state's general funds (general tax dollars) are appropriated to local governments for mandated services including public education. Although the Commonwealth relies on a biennial budget process, and the new budget is adopted in even years, the governor and General Assembly

revise revenue projections and appropriations every year. The session features senior members of the Senate Finance and House Appropriations Committees. The legislators will discuss and react to significant and timely budget issues.

Update: The Virginia Retirement System • Blue Ridge

Speaker: Robert P. Schultze, Director, Virginia Retirement System

Virginia Retirement System (VRS) Director Robert Schultze will discuss a variety of issues of interest to local governments, including: plan funded status, contribution rates, the health of the system, retirement plan design changes implemented July 1 and issues on the horizon. VRS administers a defined benefit plan, a group life insurance plan, a deferred compensation plan and a cash match plan for Virginia's public sector employees, as well as an optional retirement plan for selected employees and the Virginia Sickness and Disability Program for state employees.

Spouse/Guest Program, Scenic Drive Tour

2 p.m. - 4 p.m. • Meet in the Lobby (Registration Required)

Soda Break

3 p.m. - 3:30 p.m. • Grand Ballroom

Mini-Raffle

3 p.m. - 3:30 p.m. • Grand Ballroom

Spouse/Guest Program Wine Tasting

3:30 p.m. - 4:30 p.m. • Hunt (Registration Required)

Concurrent sessions

3:30 p.m. - 4:45 p.m.

Production, Conservation and Efficiency: Energy Issues for Counties • Blue Ridge

Moderator: The Honorable Mary Margaret Whipple, 31st Senate District

Speakers: Jennifer L. Gorter, Energy Manager, Fairfax

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(800) 924-3539 www.ffga.com

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Dickenson County IDA

Charlotte Mullins, Executive Director PO Box 1989, Clintwood, VA 24228 (276) 926-1699 www.dickensonctyva.com



County: William L. Murray, Ph.D. Managing Director, Corporate Public Policy, Dominion; Jactone Ogeho, Ph.D, Assistant Professor of Biological Systems Engineering, Virginia Tech

Gov. McDonnell proclaimed Virginia as the energy center of the East Coast. As both energy producers and consumers, Virginia's county officials have many reasons to care about state and federal energy policies. It is also important for county officials to be aware of the most effective strategies for not only improving energy efficiency and conservation, but to learn about the different economic opportunities for localities in the area of energy production.

Social Media: Communicating Your Message • Piedmont

Moderator: Phyllis A. Errico, Esq., CAE, VACo General Counsel,

Speakers: Phyllis A. Errico, General Counsel, VACo; Teresa Hamilton Hall, Director of Public Information Roanoke County; Tina Lambert, Vice President Member & Public Relations, Virginia Society of CPA's; David Moorman, Deputy County Administrator, **Botetourt County**

This session will define the most commonly used forms of social media and describe how these tools can be used by localities. Examples of social media include Facebook, Twitter and YouTube. The speakers will cover how localities are using social media, what the benefits and pitfalls of its use may be and as well as how the Virginia Public Records Act and Freedom of Information Act must be considered by local governments using social media.

Timely 2011 Legislative Issues • Stratford

Moderator: The Honorable Barbara Favola, VACo First Vice President; and Board of Supervisors, Arlington County

Speakers: The Honorable L. Louise Lucas, 18th Senate District; The Honorable Joe T. May, 33rd House District; The Honorable Phillip P. Puckett, 38th Senate

District; The Honorable Frederick M. Quayle, 13th Senate District

Senior legislators discuss the 2011 session of the General Assembly including major issues impacting the state and local governments. They also will discuss their individual legislative priorities. Sen. Lucas chairs the Committee on Local Government and serves on the Finance Committee, including chairing the Claims subcommittee. The Local Government Committee addresses land use issues. Del. May is the chairman of the House Transportation Committee and the separate Transportation Subcommittee of the House Appropriations Committee. Del. May continues to advocate for greater deployment of broadband. Sen. Puckett serves on five standing committees including Agriculture, Conservation and Natural Resources, Commerce and Labor, and Rules. Sen. Puckett also serves on the Virginia Tobacco Indemnification and Community Revitalization Commission. Sen. Quayle is the former chair of the Local Government Committee and serves on the Finance Committee. Sen. Quayle continues to champion "equal taxation" proposals for counties.

Are You Ready to Provide Line of Duty Act Benefits in FY 2012? • Mount Vernon

Moderator: Dean A. Lynch, CAE, VACo Director of Intergovernmental Affairs

Speakers: Dean A. Lynch, CAE, VACo Director of Intergovernmental Affairs; and Chris Carey, Director, VACo Risk Management

The 2010 Virginia General Assembly made important changes to the Line of Duty Act. The changes shift the program from state funded to locally funded. This unfunded mandate becomes effective in FY 2012. Lynch and Carey will discuss the new mandate and efforts to limit county risk in providing benefits for law enforcement, fire and rescue personnel.

Credentials Committee

4:30 p.m. • Monroe

High Growth Coalition

4:45 p.m. • Georgian

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(804) 748-8746

www.brockenbrough.com

Balzer and Associates, Inc.

Jim McAden, Secretary/Treasurer 15871 City View Drive, Ste. 200, Midlothian, VA 23113 (540) 772-9580 www.balzer.cc

Rural Caucus

4:45 p.m. • Regency Ballroom

Speakers: The Honorable Ryan T. McDougle, 4th
Senate District; Frank M. Ruff Jr., 15th Senate District;
Roslyn C. Tyler, 7th House District

Nominations Committee

4:45 p.m. - 5:30 p.m. • Wilson

President's Reception

5:45 p.m. - 7:00 p.m. • Crystal and Empire
Sponsored by Robinson,
Farmer, Cox Associates



DJ in the Sports Bar

9 p.m. to Midnight

Tuesday, November 9

VACoRP Business Meeting

7:45 a.m. - 8 a.m. • Empire

General Session

9 a.m. - 10:15 a.m. • Regency Ballrooms

Presiding: The Honorable Phillip A. Bradshaw, VACo President; and Chair, Board of Supervisors, Isle of Wight County

Keynote Speaker: The Honorable Mark R. Warner, U.S. Senator

Mark R. Warner was elected to the U.S. Senate in November 2008. From 2002 to 2006, Warner served as governor of Virginia. When Gov. Warner's term ended, Virginia was nationally recog-

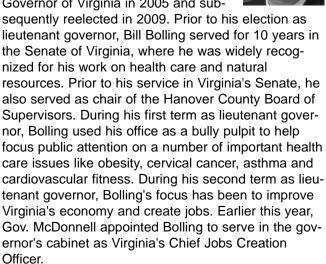


nized as the country's "best managed state" and the "best state for business." As a member of the U.S. Senate's Banking Committee, Sen. Warner has been a key leader in bipartisan efforts to effectively update oversight of Wall Street and end taxpayer bailouts of failing financial firms. As a member of the Senate Budget Committee, he leads a bipartisan task force that studies ways to increase accountability and improve government performance to reduce federal

budget deficits. He also led a successful effort to compel the U.S. Veterans Administration to improve health care service and support female military veterans.

The Honorable William T. "Bill" Bolling, Lieutenant Governor, Commonwealth of Virginia

William T. "Bill" Bolling was first elected to serve as the 40th Lieutenant Governor of Virginia in 2005 and sub-



Refreshment break

10:15 a.m. - 10:30 a.m. • Regency Ballroom Foyer Sponsored by Virginia Housing Development Authority



Achievement Awards Presentation and Annual Business Meeting followed by Raffle and Adjournment

10:30 a.m. - 11:30 a.m. • Regency Ballrooms

Siemens Building Technologies

Energy and Environmental Solutions Mark Eliser, Account Executive

5106 Glen Alden Drive, Richmond, VA 23231 800.959.0542 www.siemens.com

Wiley|Wilson

Booth 1004

Booth 1003

Architects and Engineers
Marylee Johnson, Executive Assistant
127 Nationwide Drive, Lynchburg, VA 24502
434.947.1606 www.wileywilson.com

VML/VACo Finance Program

Booth 1005

Financial Services of the Virginia Association of Counties Steve Mulroy, Deputy Director 1108 E. Main Street, Suite 801, Richmond, VA 23219 804.648.0635 www.valocalfinance.org

Robinson Farmer Cox Associates Booth 1006

Robinson Farmer Cox Associates
Accounting, auditing, consulting
Steven Jacobs, Director

401 Southlake Boulevard. Suite C1, Richmond, VA 23236

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Springsted Incorporated

Booth 1007

A complete array of financial and management services John A. Anzivino, Senior Vice President 1564 E. Parham Road, Richmond, VA 23228 804.726.9748 www.springsted.com

SunTrust Bank

Booth 1008

Institution and government banking
Alan Edwards, Senior Vice President
919 E. Main Street - HDQ 2102, Richmond, VA 23219
804.782.7733 www.suntrust.com

First Financial Group of America Booth GR-1011

Premier provider of personalized benefit solutions Barbara Newman, Executive Administrative Assistant 2116 Capital Drive, Suite 103, Wilmington, NC 28405 800.924.3539 www.ffga.com

Virginia's Broadband Initiatives Booth GR-1012

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804.786.9579 www.technology.virginia.gov

JMT (Johnson, Mirmiran & Thompson) Booth 819

Engineering

Stewart Lassiter, P.E., Senior Associate

272 Bendix Road, Suite 260, Virginia Beach, VA 23452 757.499.1895 www.jmt.com

Moseley Architects

Booth 901 & 902

Architecture - Engineering - Planning - Interior Design Jay Moore, AIA, Vice President

3200 Norfolk Street, Richmond, VA 23230

804.794.7555 www.moseleyarchitects.com

VACo Risk Management Programs Booth 903 & 905

Property, liability, worker's comp coverage for local govts Stephanie Heintzleman, Director of Member Services 308 Market Street, SE, Roanoke, VA 24011 540.345.8500 www.vacoins.org

Downey & Scott, LLC

Booth 907

Construction Management

Taylor Leigh, Director of Marketing and Special Projects 6799 Kennedy Road, Unit F, Warrenton, VA 20187 540-347-5001 www.downeyscott.com

PMA Architecture

Booth 909

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4	Charlette Woolridge	Brunswick
4	Joseph Carey	Charlotte
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5	Carolyn Bishop	Powhatan
5	Tim Kennell	Cumberland
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7	Jacob Stroman	Spotsylvania
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9	Billy Kyger	Rockingham
9	Thomas Miller	Rockingham
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10	Benny Summerlin	Henry
12	Dave Hutchins	Carroll
13	Shannon Scott	Wise

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2	Louise Theberge	Gloucester
2	David Whitlow	Essex
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3	Richard Glover	Henrico
4	Judy Jones	Amelia
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12	Thomas Taylor	Washington
12	Shawn Utt	Pulaski
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Luuca	lion	
1	Donald Hart	Accomack
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5	Rudy Butler	Goochland
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Sarah Elam Puckett	Prince Edward
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2	Bill Pennell	Lancaster
2	Michelle Ressler	Gloucester
3	Jim Holland	Chesterfield
3	David Kaechele	Henrico
4	William Bartlett	Prince Edward
5	Rebecca Carter	Buckingham
6	Michael Hobert	Clarke
7	Wayne Acors	Caroline
7	Ernie McLeod	Louisa
7	Susan Stimpson	Stafford
8	Barbara Favola	Arlington
8	Michael May	Prince William
9	Claire Collins	Rockbridge
9	John McGehee	Augusta
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10	Richard Huff	Franklin
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2	Bud Smith	Essex
2	Gregory Woodard	Gloucester
3	George Drumwright	Henrico
3	Sarah Snead	Chesterfield
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5	Connie Brennan	Nelson
5	Cathy Pemberton	Powhatan
8	Catherine Hudgins	Fairfax
8	Frank Principi	Prince William
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9	Wendell Coleman	Augusta
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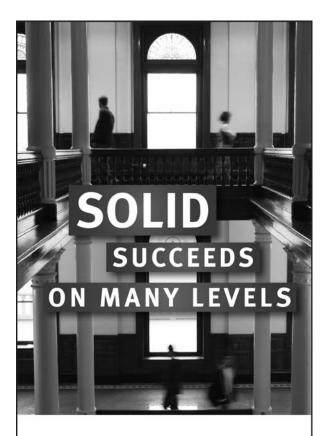
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2	Sheila Noll	York
3	Dan Gecker	Chesterfield
3	Robert Pinkerton	Henrico
5	Dennis Rooker	Albemarle
6	Douglas Stanley	Warren
7	Willie Gentry (C)	Louisa
7	John LoBuglio	King George
8	Wally Covington	Prince William
9	Dee Floyd	Rockingham
9	Bonnie Johnson	Bath
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JoAnn Hall	Isle of Wight
Brenda Garton	Gloucester
Linda Lumpkin	Essex
James McReynolds	York
William Quarles	Goochland
Michael Hobert	Clarke
Catherine Hudgins (C)	Fairfax
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2	Bruce Goodson	James City
3	Tim Cotman	Charles City
4	Sherman Vaughn	Nottoway
5	Rudy Butler	Goochland
6	John Staelin	Clarke
7	Ben Pitts	Spotsylvania
8	John Jenkins	Prince William
9	Carolyn Barnette	Alleghany
10	Hugh Pendleton	Campbell
11	Richard Flora (C)	Roanoke
12	Tom Taylor	Washington
13	Dana Kilgore	Wise

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1	Donald Hart	Accomack
1	John Seward	Surry
2	Sherrin Alsop	King & Queen
2	Janine Burns	Mathews

2	Jack Miller	Middlesex
3	Art Warren	Chesterfield
4	Sherman Vaughn	Nottoway
5	William Quarles	Goochland
7	Willie Gentry	Louisa
7	Ben Pitts	Spotsylvania
8	Barbara Favola (C)	Arlington
8	Catherine Hudgins	Fairfax
8	Frank Principi	Prince William
9	Carolyn Barnette	Alleghany
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Tuesday, November 9

VACoRP Business Meeting

7:45 a.m. - 8 a.m. • Empire

General Session

9 a.m. - 10:15 a.m. • Regency Ballrooms **Keynote Speaker:** The Honorable Mark R. Warner,
U.S. Senator; and The Honorable William T. "Bill"
Bolling, Lieutenant Governor, Commonwealth of
Virginia

Refreshment break

10:15 a.m. - 10:30 a.m. • Regency Ballroom Foyer Sponsored by Virginia Housing Development Authority

Achievement Awards Presentation and Annual Business Meeting followed by Raffle and Adjournment

10:30 a.m. - 11:30 a.m. • Regency Ballrooms



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Soda Break

3 p.m. - 3:30 p.m. • Grand Ballroom

Mini-Raffle

3 p.m. - 3:30 p.m. • Grand Ballroom

Spouse/Guest Program Wine Tasting

3:30 p.m. - 4:30 p.m. • Hunt (Registration Required)

Concurrent sessions

3:30 p.m. - 4:45 p.m.

- -Production, Conservation and Efficiency: Energy Issues for Counties Blue Ridge
- -Social Media: Communicating Your Message Piedmont
- -Timely 2011 Legislative Issues Stratford
- -Are You Ready to Provide Line of Duty Act Benefits in FY 2012? Mount Vernon

Credentials Committee

4:30 p.m. • Monroe

High Growth Coalition

4:45 p.m. • Georgian

Rural Caucus

4:45 p.m. • Regency Ballroom

Nominations Committee

4:45 p.m. - 5:30 p.m. • Wilson

President's Reception

5:45 p.m. - 7:00 p.m. • Crystal and Empire

Sponsored by Robinson, Farmer, Cox Associates

DJ in the Sports Bar

9 p.m. to Midnight

Opening General Session

10:10 a.m. - 11 a.m. • Regency Ballrooms **Keynote Speaker:** Jeff E. Schapiro, Political Columnist, Richmond Times-Dispatch

Concurrent sessions

11:15 a.m - 12:30 p.m.

- -Transportation in Virginia: New Directions, New Leadership Mount Vernon
- -Creating Economic Development Opportunities and Jobs in the Commonwealth Blue Ridge
- -Local Redistricting 2011 Piedmont
- -Forecasting the Financial Future for Virginia's Localities Stratford

Deli Lunch

12:30 p.m. - 1:45 p.m. • Grand Ballroom **Sponsored by SunTrust**

VLGMA Luncheon

12:45 p.m. - 2 p.m. • Empire

Spouse/Guest Program: Silk Scarf Painting

1:30 p.m. - 3:30 p.m. • Tower Suite (Registration Required)

Concurrent sessions

1:45 p.m. - 3 p.m.

- -Big Plans for Improving Virginia's Waters: Do We Have the Resources? Mount Vernon
- -Is Your County Ready for 21st Century Rural Enterprise? Piedmont
- -Virginia Budget: State and Local Impacts Stratford
- -Update: The Virginia Retirement System Blue Ridge

Spouse/Guest Program, Scenic Drive Tour 2 p.m. - 4 p.m. • Meet in the Lobby

(Registration Required)

Baskervill Booth 308

Architecture, engineering, interior design, sustainable design

Tracey Gould, Marketing Director

101 S. 15th Street, Suite 200, Richmond, VA 23219

804.343.1010 www.baskervill.com

S&ME, Inc. Booth 310

Geotechnical, Environmental, Construction Material Testing

Pat Polen, Business Developer

8211 Hermitage Road, Richmond, VA 23228 804.339.5623 www.smeinc.com

Patton Harris Rust & Associates Booth 311

Civil Engineering Services Thomas D. Rust, P.E., AICP 14532 Lee Road, Chantilly, VA 20151

703.449.6700 www.phra.com

VA Assoc. of Convention & Visitors Bureaus Booth 312

Helping our members welcome the world to Virginia Dean Miller, Vice President, Conventions P.O. Box 3363, Warrenton, VA 20188 540.904.4710 www.vacvb.com

Schneider Electric

Booth 401

Energy savings performance contract provider Mike Cothran, Account Representative 1100 Boulders Parkway, Suite 702, Richmond, VA 23225

804.330.5660 www.schneider-electric.com/buildings

Draper Aden Associates

Booth 402

Engineering, surveying, environmental services Jeff Lighthiser, PE, CEO/President 8090 Villa Park Drive, Richmond, VA 23228 804.264.2228 www.daa.com

VEDP Booth 403

State economic development organization Lynn Bowles, Office Manager 901 E. Byrd Street, West Tower, Richmond, VA 23219 804.545.5770 www.yesvirginia.org

2010 At-A-Glance

REMEMBER TO SET YOUR CLOCKS TO FALL BACK

Sunday, November 7

VACo Board of Directors

9 a.m. - 1 p.m. • Georgian

Exhibitor Setup

9 a.m. - 2 p.m. • Grand Ballroom and Colonnade

Homestead History Tour

10 a.m. • Register at Concierge Desk

Registration

10 a.m. - 5:30 p.m. • Mount Vernon Foyer

Coffee Break for Committee Members

1 p.m. - 4:15 p.m. • Regency Ballroom Foyer **Sponsored by First Financial**

Steering committee meetings

1 p.m. - 2:30 p.m.

- -Environment and Agriculture Piedmont
- -Health and Human Services Appalachian
- -Administration of Government Chesapeake
- -Telecommunications and Utilities Blue Ridge

Exhibits Open

2 p.m. - 5:30 p.m. • Grand Ballroom, Colonnade and Garden Room

Steering committee meetings

2:45 p.m. - 4:15 p.m.

- -Education Appalachian
- -Community Development and Planning Chesapeake
- -Finance Blue Ridge
- -Transportation Piedmont

Regional Caucuses to Nominate Representatives on Board of Directors

4:15 p.m. - 5:15 p.m.

Supervisor Certification: Reunion of Graduates

4:15 p.m. - 5:15 p.m. • Lexington

Exhibitors Reception

5:30 p.m. - 6:30 p.m. • Grand Ballroom (Exhibit Hall)

Sponsored by Dominion

Banquet

6:30 p.m. - 9 p.m. • Regency Ballrooms

DJ in the Sports Bar

9 p.m. - Midnight

Monday, November 8

Resolutions Committee

7:15 a.m. - 8:30 a.m. • Georgian

Registration

8 a.m. - 2 p.m. • Mount Vernon Foyer

Exhibits Open

8:30 a.m. - 3:30 p.m. • Grand Ballroom

Opening General Session

9 a.m. - 9:55 a.m. • Regency Ballrooms **Keynote Speakers:** The Honorable William J.

Howell, Speaker of the Virginia House of Delegates

Spouse/Guest Program: Scenic Drive Tour

9 a.m. - 11a.m. • Meet in the Lobby (Registration Required)

Coffee Break

9:55 a.m. - 10:10 a.m. • Regency Ballroom Foyer **Sponsored by Nationwide**

Spouse/Guest Program Cooking Demo

10 a.m. • Empire (Registration Required)

Spouse/Guest Program: Wilderness Wonders

10 a.m. - noon • Theater (Registration Required)